

Jack R. Smith

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EDUCATION

Hope College, Holland, MI

Expected Graduation: May 2017

Bachelor of Arts in Economics and Management (Finance Concentration)

- Major GPA: 3.8/4.0
- Cumulative GPA: 3.6/4.0

EXPERIENCE

HOLBROOK AND COMPANY, San Rafael, CA

July 2015-August 2015

Summer Intern

- Gained insight into the sales side of the MA&A process by assisting experienced bankers with due diligence, the creation of valuations, and the development of pitch books
- Developed an internal financial memo profiling a sustainable consumer packaged goods start-up; report initiated the start of a financial deal worth over \$2 million
- Prepared all primary research for a pre-pitch presentation to a client for a potential \$15 billion acquisition

CITIGROUP, London, England

June 2014-August 2014

Trading Desk Intern

- Deepened knowledge of a set of energy firms in the United Kingdom through research on earnings announcements, and quarterly annual financial statements
- Supplemented research and improved report quality by contacting company executives, analyst, and investor representatives
- Built analytical models in Excel to predict future earnings of growing UK energy firms
- Facilitated smooth communications between desk and trader to ensure that all parties had sufficient knowledge to make appropriate decisions

COLLEGE AND COMMUNITY INVOLVEMENT

BAKER SCHOLAR, Holland, MI

May 2015-Present

Member

- Selected as 1 of 6 by board of prominent business leaders and alumni
- Travel nationally and internationally to meet with business executives and learn about a range of companies and industries

APPROPRIATIONS COMMITTEE, Holland, MI

August 2013-Present

Controller and Chair

- Execute the allocation and administration of a \$500,000 annual budget to officially recognized student organizations in Hope's campus
- Audit and monitor monthly expenditures of seventy student clubs and organizations
- Lead Appropriations Committee members in weekly meetings addressing ad hoc and capital requests

ACG UNDERGRADUATE CUP COMPETITION, Grand Rapids, MI

December 2014-February 2015

Regional Finalist

- Participated in an intensive, West Michigan- based mergers and acquisition case study competition that mimicked a real-life transaction
- Acted as investment bankers to provide recommendations to a board of directors composed of regional business leaders
- Advanced through three rounds to the final, competing with 19 other teams, including Michigan, Michigan State, and Central Michigan

SKILLS

- Proficient in Stata and Microsoft Excel
- Completed Series 7 exam
- Conversational Spanish