



THE COUNCIL OF
INDEPENDENT COLLEGES

Key Indicators Tool (KIT)

PART B
2016

Hope College

Prepared by **The Austen Group**,
a Division of Ruffalo Noel Levitz

Sponsored by

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CIC KEY INDICATORS TOOL 2016

PART B: FINANCIAL NATIONAL AND MIDWEST REGION Hope College

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Note: The individual pages for each indicator are identified on the tabs as "R" for region; "F" for financial resources; "S" for enrollment size; and "C" for Carnegie classification.

INTRODUCTION

The Key Indicators Tool (KIT) was developed for the Council of Independent Colleges (CIC) by the Austen Group in 2004. This annual benchmarking report provides 20 indicators of institutional performance for small and mid-sized private not-for-profit colleges and universities. Part A covers student information (enrollment, recruitment, progression) and information related to the faculty. Part B covers a wide range of financial information, such as tuition revenue and financial aid, as well as resources and expenditures. The KIT benchmarking report is an important component of CIC's data initiatives, designed to enhance institutional effectiveness and decision making. This confidential resource is prepared for the exclusive use of CIC member presidents, who in turn may choose to share some or all of the report with key staff, board members, or other constituents. Originally developed with support from the William Randolph Hearst Foundations, CIC gratefully acknowledges Ruffalo Noel Levitz's financial support of CIC's benchmarking reports.

Change in Recent Years

The 2016 KIT update retains the same basic look and structure as previous editions. However, there has been a notable change in recent years:

- **Faculty Salary Calculations.** The 2012-2013, 2013-2014, 2014-2015, and 2015-2016 calculation of faculty salaries in IPEDS differs from the method used in previous years, resulting in a comparable, although not identical, measure of indicators 8, 9, and 10. The new method may result in a slightly lower number on these indicators for many institutions. A dotted line has been inserted in charts for indicators affected by new calculations to demarcate years when the new formula is used. Additional details regarding this change are available in the appendix of Part A of this report.

Data

The KIT uses data from the Integrated Postsecondary Education Data System (IPEDS), the major national source of publicly available information on postsecondary institutions provided by the U.S. Department of Education's National Center for Education Statistics. The KIT dataset contains information on nearly 800 four-year, private not-for-profit colleges and universities belonging to the five 2015 Basic Carnegie Classification categories that represent 90 percent of CIC's membership: Baccalaureate Colleges–Diverse Fields, Baccalaureate Colleges–Arts & Sciences, Master's Colleges and Universities (smaller programs), Master's Colleges and Universities (medium programs), and Master's Colleges and Universities (larger programs). The number of institutions included in each chart and table varies somewhat because only institutions with complete data for all years of the comparison are included in each table and chart.

Data from IPEDS were not altered nor were missing values imputed unless corrected information was provided to CIC directly from an institution. CIC member institutions with incomplete IPEDS data for the most recent year were given the opportunity to submit data prior to the 2016 KIT report's update. In situations where some data for an institution were unavailable, the tables that present the institution's data contain blank cells and the data were not plotted on that indicator's charts.

Format and Analyses

The KIT provides an individually customized report for each institution with regional and national comparisons over a five-year period based on four sorting criteria: region, financial resources, enrollment size, and 2015 Basic Carnegie Classification. Four pages or worksheets are devoted to each of the 20 indicators, one page for each sorting criterion. Each page contains two charts, a national comparison and a regional comparison.

Individually Customized. A customized KIT has been prepared for each CIC member college and university. Each institution's unique data are plotted against national and regional backdrops. On pages presenting comparisons by financial resources, enrollment size, and Carnegie classification, a box in the upper right corner indicates the institution's corresponding category.

Five-Year Trends. To understand how your institution has performed over time and to indicate the direction of a trend, the charts cover five-year periods. Indicators 1-11 cover academic year 2011-2012 through academic year 2015-2016. Indicators 12-20 cover academic year 2010-2011 through academic year 2014-2015. In every case, the most recent IPEDS data are used. When data are presented as whole numbers, a five-year percentage change is calculated.

Medians versus Means. The KIT uses national and regional median values (identical to the 50th percentile). The advantage of using median values instead of the mean (average) is that the median is less influenced by high or low extremes, thus providing a more meaningful mid-point for comparative purposes.

Four Sorting Criteria. The 20 indicators are presented according to four criteria: region of the country, financial resources, enrollment size, and 2015 Basic Carnegie Classification. The individual pages for each indicator are identified on the Excel tabs as "R" for region; "F" for financial resources; "S" for enrollment size; and "C" for Carnegie classification.

1. **Region:** Each institution is located in one of the six regional categories as outlined below. These regions were selected to reflect the distribution and affinity of CIC member institutions and are not identical to those assigned in IPEDS.

<u>Region</u>	<u>State</u>
Far West	Alaska, California, Hawaii, Nevada, Oregon, Washington
Mid East	Delaware, District of Columbia, Maryland, New Jersey, New York, Pennsylvania
Midwest	Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Ohio, Wisconsin
New England	Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont
Southeast	Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
West	Arizona, Colorado, Idaho, Kansas, Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Utah, Wyoming

2. **Financial Resource Quartile:** Each institution was placed in one of four quartiles based on an institution's financial resources. The financial resource measure was calculated by converting two, equally weighted indicators, *Net Tuition Revenue per Student* (No. 15) and *Endowment Assets per Student* (No. 18). An average of the three most recent years for this calculation is used to create a percentile rank of all institutions in the dataset. Each institution was then assigned to a national and regional quartile based on the distribution of the KIT dataset for the most recent year.

3. **Enrollment Size:** Institution size uses four enrollment categories: (1) fewer than 1,000 students; (2) 1,000 to 2,000 students; (3) 2,001 to 3,000 students; and (4) greater than 3,000 students. The most recent year's total 12-month full-time equivalent (FTE) enrollment was used to determine size. The total 12-month FTE enrollment was calculated by IPEDS as the sum of the FTE undergraduate, graduate, and first-professional student enrollment.

4. **2015 Basic Carnegie Classification:** The KIT provides comparisons based upon the following five basic Carnegie classifications established in 2005 and revised in 2015: Baccalaureate Colleges–Diverse Fields, Baccalaureate Colleges–Arts & Sciences, Master's Colleges and Universities (smaller programs), Master's Colleges and Universities (medium programs), and Master's Colleges and Universities (larger programs). The classification groups comprise 90 percent of CIC's membership. For additional information about the 2015 Basic Carnegie Classifications, including definitions of various categories, visit:

<http://carnegieclassifications.iu.edu/>

Distribution. The following table shows the relative distribution of institutions in the KIT dataset within each region by national financial resource quartile, enrollment size category, and Carnegie classification.

	Financial Resources	%	Enrollment Size	%	Carnegie Classification	%
Far West	Quartile 1 (top)	44%	>3,000	23%	MA-Large	27%
	Quartile 2	17%	2,001-3,000	17%	MA-Medium	17%
	Quartile 3	19%	1,000-2,000	33%	MA-Small	13%
	Quartile 4 (bottom)	19%	<1,000	26%	BA-Arts & Sciences	30%
					BA-Diverse Fields	12%
Mid East	Quartile 1 (top)	31%	>3,000	22%	MA-Large	34%
	Quartile 2	31%	2,001-3,000	30%	MA-Medium	15%
	Quartile 3	29%	1,000-2,000	36%	MA-Small	8%
	Quartile 4 (bottom)	10%	<1,000	10%	BA-Arts & Sciences	35%
					BA-Diverse Fields	9%
Midwest	Quartile 1 (top)	21%	>3,000	21%	MA-Large	23%
	Quartile 2	29%	2,001-3,000	21%	MA-Medium	15%
	Quartile 3	23%	1,000-2,000	40%	MA-Small	9%
	Quartile 4 (bottom)	27%	<1,000	17%	BA-Arts & Sciences	28%
					BA-Diverse Fields	25%
New England	Quartile 1 (top)	46%	>3,000	26%	MA-Large	27%
	Quartile 2	19%	2,001-3,000	23%	MA-Medium	21%
	Quartile 3	19%	1,000-2,000	29%	MA-Small	5%
	Quartile 4 (bottom)	15%	<1,000	22%	BA-Arts & Sciences	37%
					BA-Diverse Fields	19%
Southeast	Quartile 1 (top)	13%	>3,000	12%	MA-Large	14%
	Quartile 2	31%	2,001-3,000	17%	MA-Medium	11%
	Quartile 3	25%	1,000-2,000	39%	MA-Small	11%
	Quartile 4 (bottom)	37%	<1,000	31%	BA-Arts & Sciences	32%
					BA-Diverse Fields	32%
West	Quartile 1 (top)	16%	>3,000	13%	MA-Large	26%
	Quartile 2	20%	2,001-3,000	17%	MA-Medium	17%
	Quartile 3	31%	1,000-2,000	33%	MA-Small	8%
	Quartile 4 (bottom)	33%	<1,000	37%	BA-Arts & Sciences	8%
					BA-Diverse Fields	41%
National			>3,000	19%	MA-Large	24%
			2,001-3,000	21%	MA-Medium	15%
			1,000-2,000	37%	MA-Small	9%
			<1,000	23%	BA-Arts & Sciences	38%
					BA-Diverse Fields	23%

Appendix. At the end of each part of the report is an appendix that defines each indicator, detailing the source of the IPEDS data utilized, and the formulas used to calculate ratios and other measures.

The IPEDS Data Feedback Report

Each fall the National Center for Education Statistics sends to college and university presidents a summary benchmarking report that compares IPEDS data from the most recent year for their institution to a select group of similar colleges and universities. This Data Feedback Report (DFR) may be a useful companion to CIC's Key Indicators Tool (KIT) report. Data for both reports come from the same source, although not all of the indicators are identical. Furthermore, the DFR provides data for only the most recent reporting year, whereas the KIT presents trends over the most recent five years. The Data Feedback Report for any Title IV participating institution is available on the IPEDS website:

<http://nces.ed.gov/ipeds/>

The Council of Independent Colleges

The Council of Independent Colleges (CIC) is an association of more than 765 nonprofit independent colleges and universities and higher education affiliates and organizations that has worked since 1956 to support college and university leadership, advance institutional excellence, and enhance public understanding of private higher education's contributions to society. CIC is the major national organization that focuses on providing services to leaders of independent colleges and universities as well as conferences, seminars, and other programs that help institutions improve educational quality, administrative and financial performance, and institutional visibility. CIC conducts the largest annual conferences of college and university presidents and of chief academic officers. CIC also provides support to state associations that organize programs and generate contributions for private colleges and universities. The Council is headquartered at One Dupont Circle in Washington, DC.

For questions or comments about CIC's benchmarking services, including the Financial Indicators Tool (FIT), please contact Hollie Chessman, director of research projects, by phone at (202) 466-7230 or by email at:

hchessman@cic.nche.edu

Additional information may also be found by visiting CIC on the web at:

www.cic.edu

The Austen Group

In addition to its national benchmarking work for private colleges, the Austen Group provides operational analyses and reporting tools for individual institutions in the areas of academic program costs and demand; and similar analyses of co-curricular costs and demand with a special emphasis on athletic programs. These tools assist administrators in making informed decisions regarding the efficiency and effectiveness of university operations. Erik Hoyer, director of research projects, and Michael Williams, president, are the primary Austen Group personnel for CIC's Key Indicators Tool initiative. They may be reached at the email addresses below.

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Ruffalo Noel Levitz

Ruffalo Noel Levitz is the leading provider of technology-enabled services, software, and consulting for higher education enrollment management and fundraising. More than 1,800 colleges, universities, and nonprofit organizations rely on their solutions to help achieve their mission. Their experienced team works with campuses across North America to integrate student recruitment and retention, market research, and financial aid into a comprehensive approach to enrollment and net revenue management. Ruffalo Noel Levitz convenes conferences and webinars attended by more than 6,000 educators each year. In addition, they produce reports and columns to help campus leaders analyze current enrollment trends and discover more effective strategies. Visit us at

www.RuffaloNL.com
blogEM.RuffaloNL.com

For Additional Reading

For additional information about benchmarking and indicators of institutional strength and performance, please consult the following publications:

Alstete, Jeffrey W. (1995). *Benchmarking in Higher Education*. ASHE-ERIC Higher Education Report No. 5. Washington, DC: The George Washington University Graduate School of Education and Human Development.

Borden, M. H. & Banta, Trudy W. (1994). *Using Performance Indicators to Guide Strategic Decision Making*. New Directions for Institutional Research, No. 82. San Francisco, CA: Jossey-Bass.

Burke, J. C., & Minassians, H. P. (2002). *Reporting Higher Education Results: Missing Links in the Performance Chain*. New Directions for Institutional Research, No. 116. San Francisco, CA: Jossey-Bass.

Chabotar, K. J. (1989). Financial Ratio Analysis Comes to Nonprofits. *Journal of Higher Education*, 60(2), pp.188-208.

Chabotar, K. J. (2006). *Strategic Finance: Planning and Budgeting for Boards, Chief Executives, and Finance Officers*. Washington, DC: Association of Governing Boards.

Hartley, H. V. (2009). Benchmarking Tool Provides National Comparisons. *NACUBO Business Officer*, 42 (10), p. 17.

Hignite, K. (2009). Diagnosing Fiscal Fitness. *NACUBO Business Officer*, 42 (10), pp. 14-20.

Howard, R. D., McLaughlin G. W., & Knight W. E. (Eds.) (2012). *The handbook of institutional research*. San Francisco, CA: The Joseey-Bass Higher and Adult Education.

Hudack, L. R., Orsini, L. L., & Snow, B. M. (2003). How to Assess and Enhance Financial Health. *NACUBO Business Officer*, 36 (10), pp. 31-39.

McCormack, A. & Walstra, R. (2010). Reversal of Misfortune. *NACUBO Business Officer*, 43 (7), pp.13-17.

Minter, J., & Peat, Marwick, Mitchell, and Company. (1980). *Ratio Analysis in Higher Education: A Guide to Assessing the Institution's Financial Condition*. New York: Peat, Marwick, Mitchell, and Company.

Prager, F. J., Cowen, C. J., Beare, J., Mezzina, L., Salluzzo, R. E., Lipnick, J. & Tahey, P. (2005). *Strategic Financial Analysis for Higher Education. (6th ed.)*: KPMG, Prager, Sealy & Co., LLC, and BearingPoint, Inc.

Tahey, P., Salluzzo, R. E., Prager, F. J., Mezzina, L., & Cowen, C. J. (2010). *Strategic Financial Analysis for Higher Education: Identifying, Measuring & Reporting Financial Risks. (7th ed.)*: KPMG, Prager, Sealy & Co., LLC, and Attain.

Taylor, B. E., Meyerson, J. W., & Massy, W. F. (1993). *Strategic Indicators in Higher Education: Improving Performance*. Princeton: Peterson's Guides.

Townsley, M. K. (2009). *The Small College Guide to Financial Health: Weathering Turbulent Times*. Washington, DC: National Association of College and University Business Officers.

CIC BENCHMARKING SERVICES

CIC is pleased to offer the following benchmarking services to enhance the Key Indicators Tool (KIT).

Comparison Group KIT

Fee: \$500

This service provides CIC members a customized KIT report with the 25th, 50th, and 75th percentiles for each indicator for either one or two comparison groups selected by the institution. Customized groups permit more refined comparisons that may be useful for particular strategic objectives. Comparison groups may range in size from five to 25, though groups of 10 to 15 are recommended. Selecting two groups provides for multiple comparisons, perhaps of a peer and an aspirant group (see “Guidelines for Selecting Comparison Groups” available on the CIC website). Comparison institutions may be selected from among private, not-for-profit, four-year colleges or universities in the United States.

Online Consultations

Fee: \$650 (KIT only)

Fee: \$950 (KIT and FIT)

CIC has arranged with Mike Williams, president of the Austen Group, to provide web-based consultations using an institution’s KIT report with senior staff, boards, or faculty groups. The interactive online session employs voice and shared graphics, allowing participants to engage in substantive conversation about the institution's concerns and goals in light of the KIT data. This service provides a cost-effective approach to enhancing the value of the KIT for your institution. It also is possible to extend what is generally a one-hour consultation to 90 minutes to include the companion Financial Indicators Tool (FIT) in the presentation. The fee for a consultation using both the KIT and the FIT is \$950. Consultations should be scheduled at least four-weeks in advance.

For additional information or to request any of these benchmarking services, please visit:

<http://www.cic.edu/BenchmarkingServices>

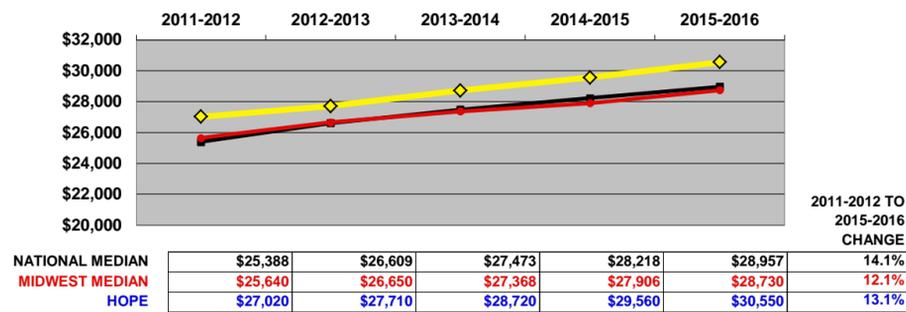
Or contact Hollie Chessman, CIC’s director of research projects, by phone at (202) 466-7230 or by email:

hchessman@cic.nche.edu

Hope College

KIT TRENDS: TUITION REVENUE AND FINANCIAL AID

11) TUITION PRICE (\$) (PUBLISHED TUITION AND FEES FOR FULL-TIME, FIRST-YEAR STUDENTS)



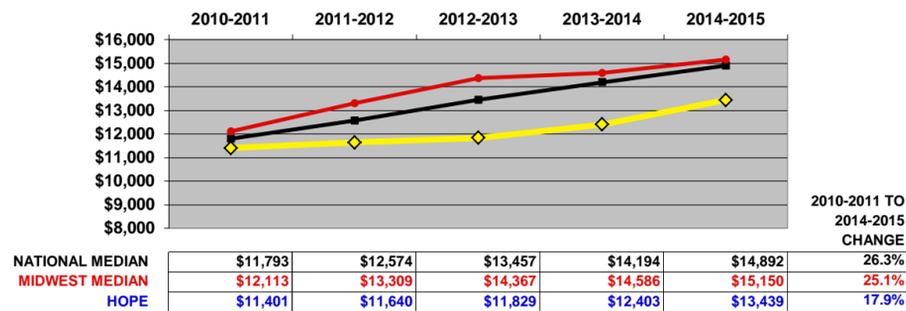
12) TOTAL INSTITUTIONAL AID PER STUDENT (\$) (FUNDED AND UNFUNDED)



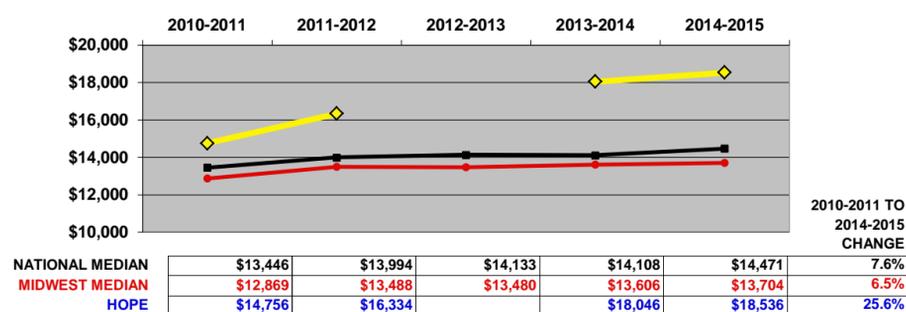
13) UNFUNDED INSTITUTIONAL AID PER STUDENT (\$)



14) AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$)

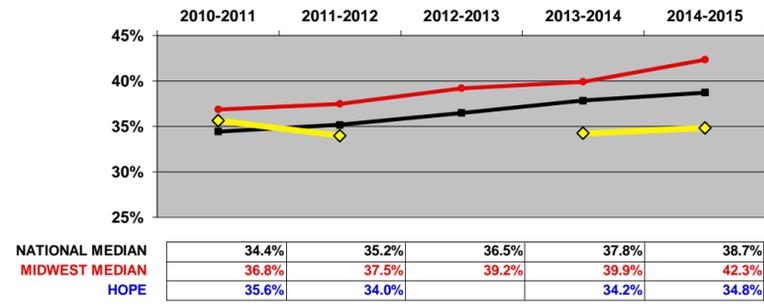


15) NET TUITION REVENUE PER STUDENT (\$) (TUITION AND FEES LESS INSTITUTIONAL AID)

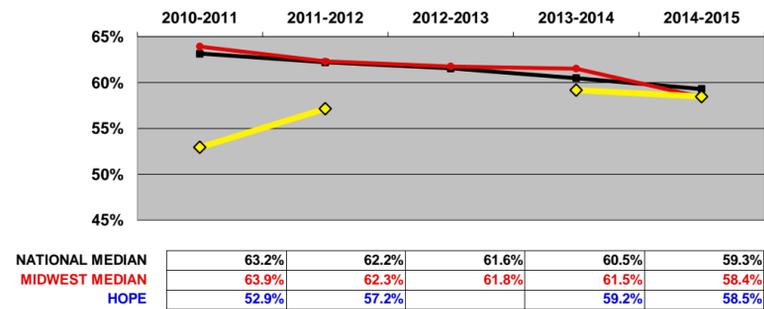


Hope College

16) DISCOUNT RATE (%) (INSTITUTIONAL FINANCIAL AID DIVIDED BY TUITION AND FEE REVENUE)

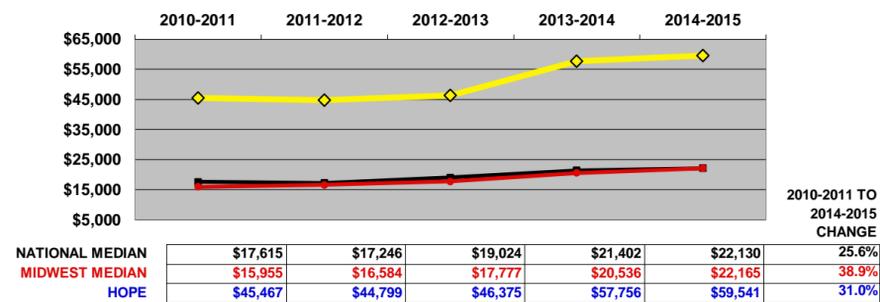


17) TUITION DEPENDENCY (%) (PERCENT OF TOTAL EXPENSES COVERED BY NET TUITION)

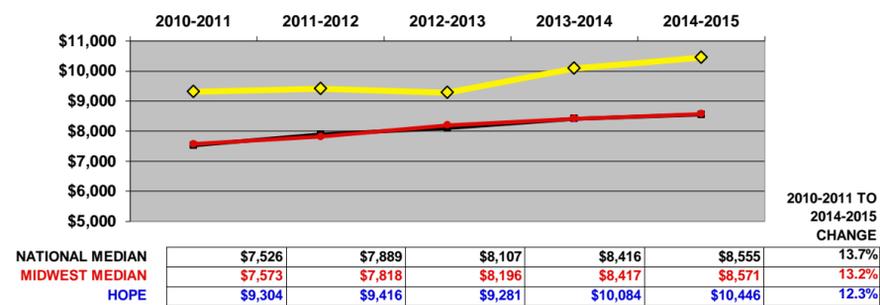


KIT TRENDS: RESOURCES AND EXPENDITURES

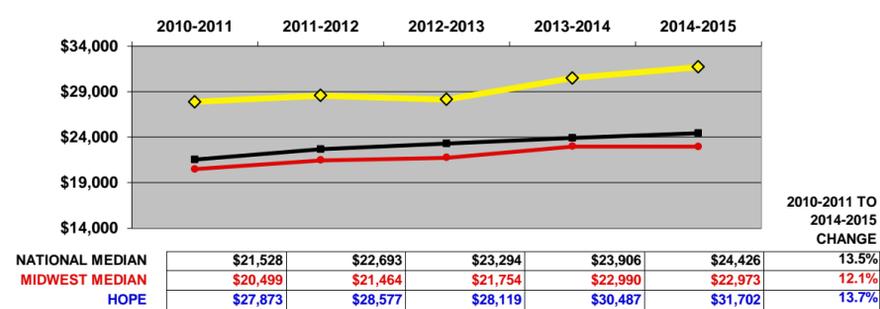
18) ENDOWMENT ASSETS PER STUDENT (\$)



19) INSTRUCTIONAL EXPENSE PER STUDENT (\$)



20) TOTAL EXPENSE PER STUDENT (\$)

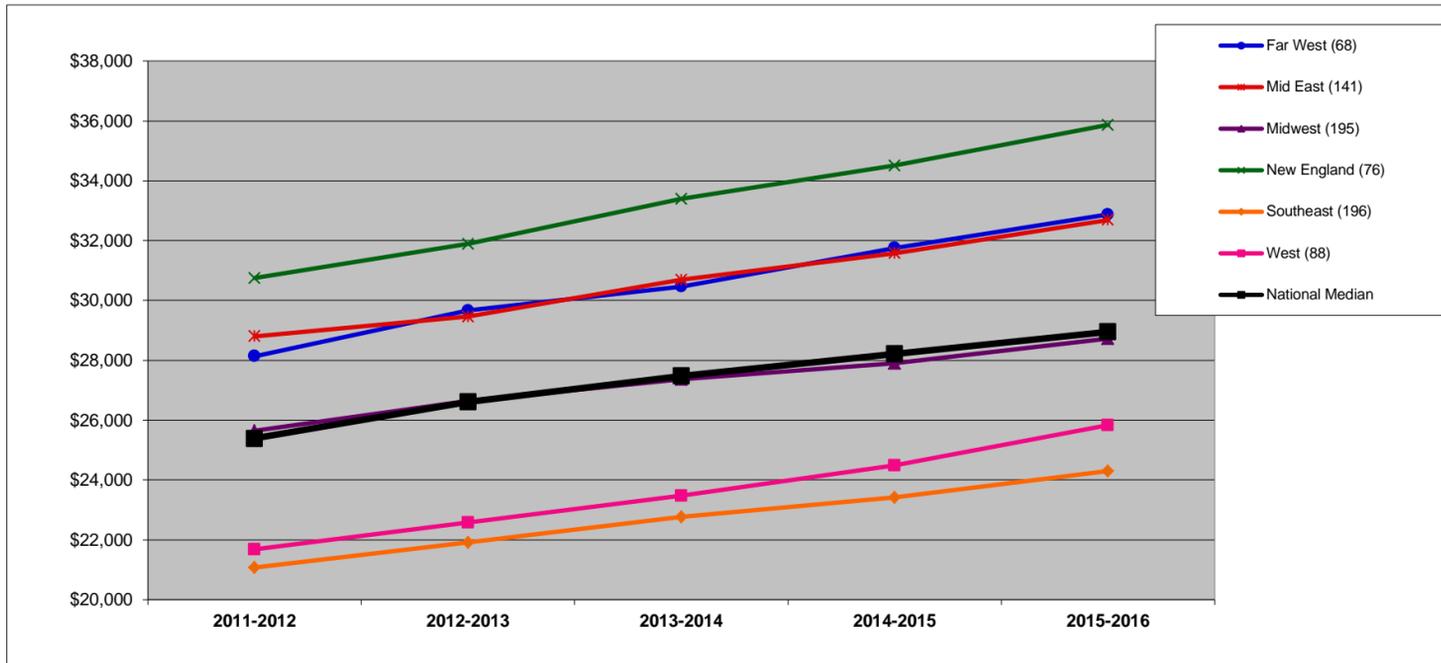


TUITION PRICE (\$): BY REGION (11R)

DEFINITION: The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students.

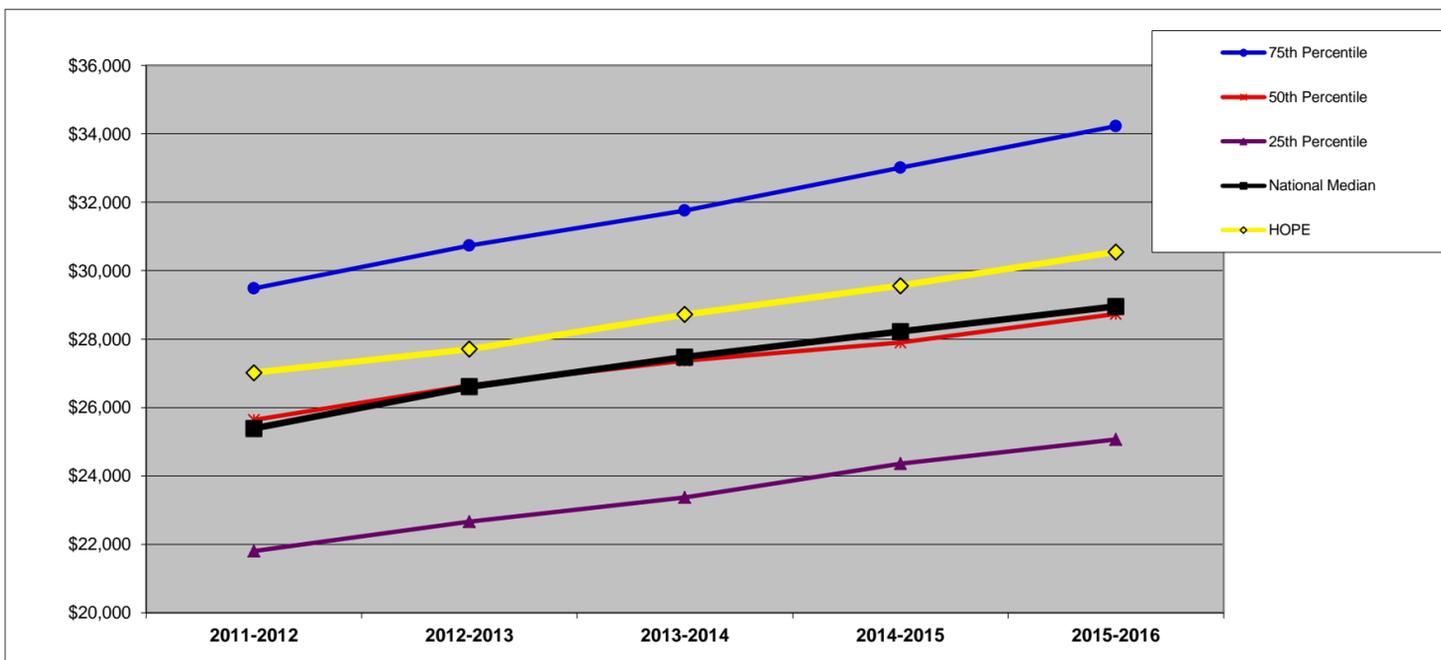
	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

NATIONAL (n=764). All data on this chart are presented as medians. See Introduction for description of regions.



	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
Far West (68)	\$ 28,141	\$ 29,660	\$ 30,468	\$ 31,755	\$ 32,875	16.8%
Mid East (141)	\$ 28,804	\$ 29,460	\$ 30,690	\$ 31,580	\$ 32,692	13.5%
Midwest (195)	\$ 25,640	\$ 26,650	\$ 27,368	\$ 27,906	\$ 28,730	12.1%
New England (76)	\$ 30,752	\$ 31,891	\$ 33,394	\$ 34,510	\$ 35,871	16.6%
Southeast (196)	\$ 21,072	\$ 21,915	\$ 22,765	\$ 23,420	\$ 24,305	15.3%
West (88)	\$ 21,680	\$ 22,580	\$ 23,480	\$ 24,490	\$ 25,832	19.1%
National Median	\$ 25,388	\$ 26,609	\$ 27,473	\$ 28,218	\$ 28,957	14.1%

MIDWEST REGION (n=195). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
75th Percentile	\$ 29,483	\$ 30,728	\$ 31,760	\$ 33,007	\$ 34,219	16.1%
50th Percentile	\$ 25,640	\$ 26,650	\$ 27,368	\$ 27,906	\$ 28,730	12.1%
25th Percentile	\$ 21,805	\$ 22,667	\$ 23,375	\$ 24,355	\$ 25,069	15.0%
National Median	\$ 25,388	\$ 26,609	\$ 27,473	\$ 28,218	\$ 28,957	14.1%
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

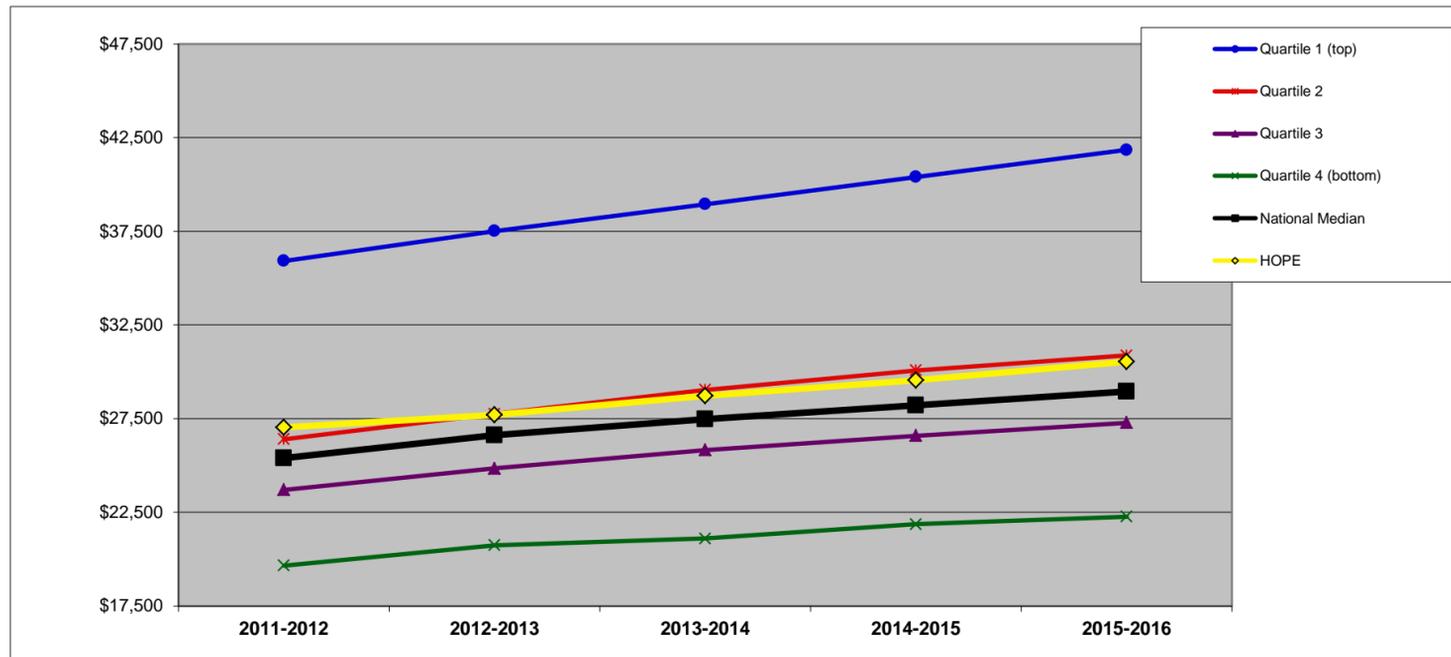
TUITION PRICE (\$): BY FINANCIAL RESOURCES (11F)

DEFINITION: The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. (All national and regional data are presented as medians.)

	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

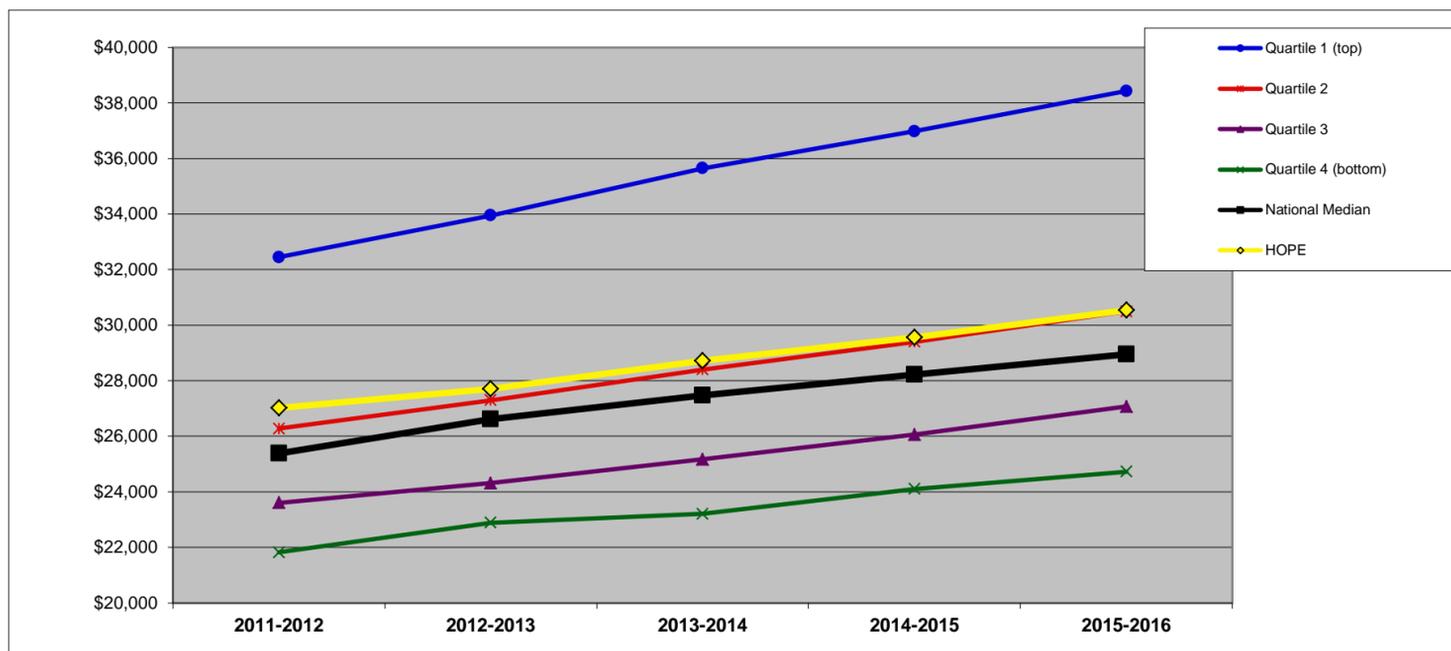
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=753).



	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
Quartile 1 (top)	\$ 35,920	\$ 37,510	\$ 38,952	\$ 40,400	\$ 41,847	16.5%
Quartile 2	\$ 26,398	\$ 27,749	\$ 29,033	\$ 30,075	\$ 30,868	16.9%
Quartile 3	\$ 23,698	\$ 24,840	\$ 25,826	\$ 26,585	\$ 27,285	15.1%
Quartile 4 (bottom)	\$ 19,660	\$ 20,742	\$ 21,100	\$ 21,865	\$ 22,265	13.3%
National Median	\$ 25,388	\$ 26,609	\$ 27,473	\$ 28,218	\$ 28,957	14.1%
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

MIDWEST REGION: FINANCIAL RESOURCES (n=193).



	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
Quartile 1 (top)	\$ 32,450	\$ 33,950	\$ 35,650	\$ 36,980	\$ 38,430	18.4%
Quartile 2	\$ 26,278	\$ 27,300	\$ 28,400	\$ 29,400	\$ 30,500	16.1%
Quartile 3	\$ 23,605	\$ 24,310	\$ 25,170	\$ 26,060	\$ 27,070	14.7%
Quartile 4 (bottom)	\$ 21,820	\$ 22,890	\$ 23,210	\$ 24,102	\$ 24,728	13.3%
National Median	\$ 25,388	\$ 26,609	\$ 27,473	\$ 28,218	\$ 28,957	14.1%
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

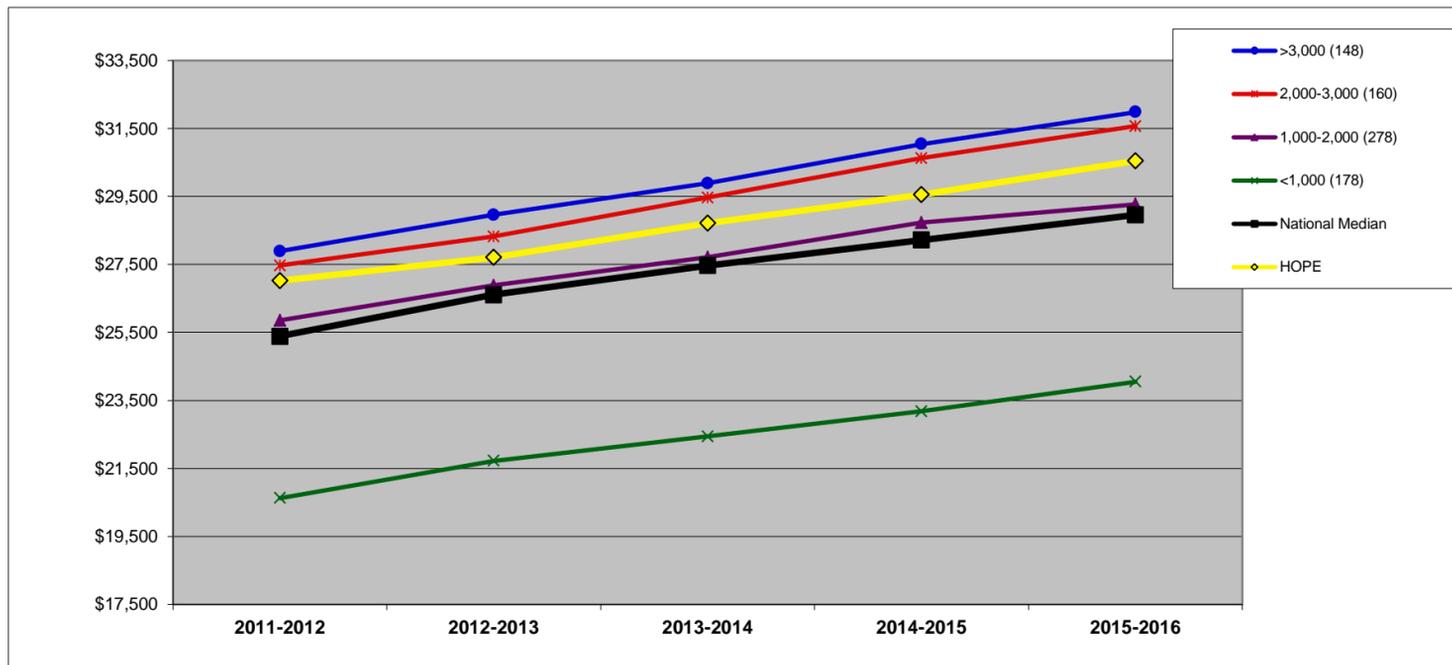
TUITION PRICE (\$): BY ENROLLMENT SIZE (11S)

DEFINITION: The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. (All national and regional data are presented as medians.)

	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

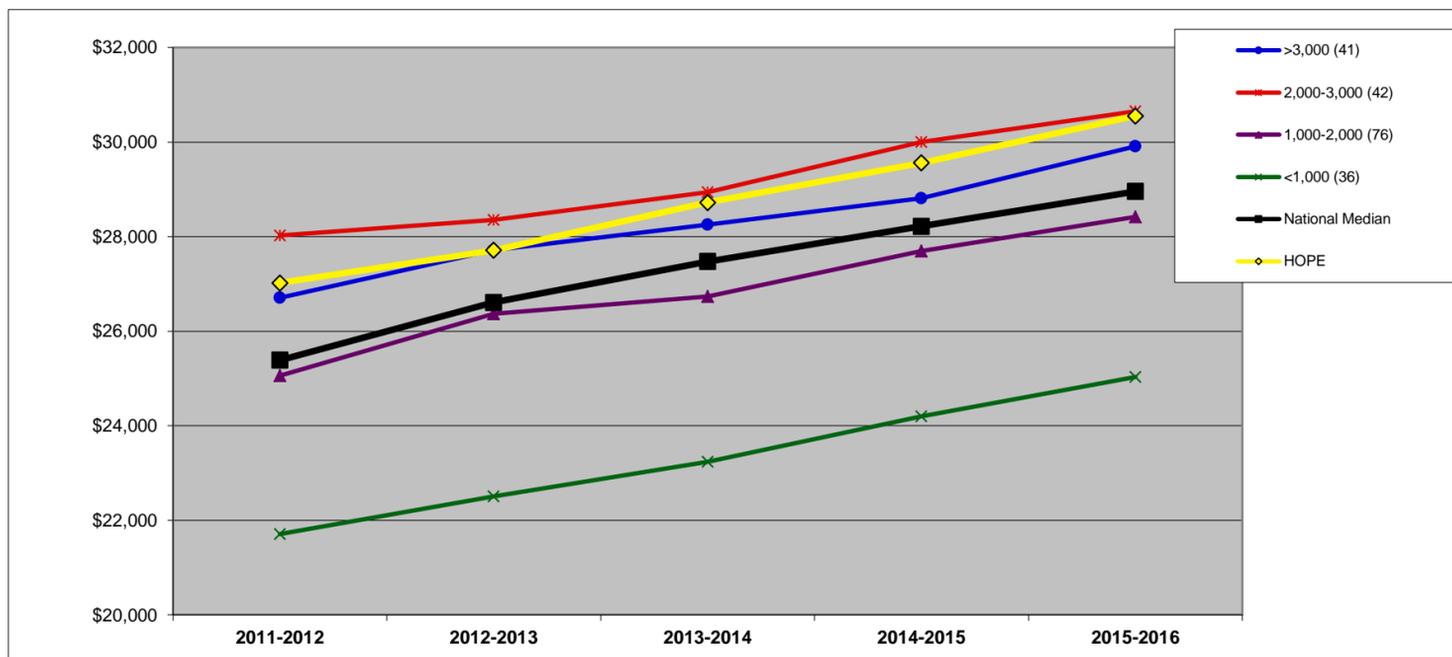
SIZE >3,000

NATIONAL: SIZE (n=764).



	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
>3,000 (148)	\$ 27,891	\$ 28,960	\$ 29,895	\$ 31,046	\$ 31,986	14.7%
2,000-3,000 (160)	\$ 27,469	\$ 28,322	\$ 29,475	\$ 30,628	\$ 31,576	15.0%
1,000-2,000 (278)	\$ 25,855	\$ 26,890	\$ 27,712	\$ 28,737	\$ 29,275	13.2%
<1,000 (178)	\$ 20,628	\$ 21,723	\$ 22,443	\$ 23,180	\$ 24,054	16.6%
National Median	\$ 25,388	\$ 26,609	\$ 27,473	\$ 28,218	\$ 28,957	14.1%
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

MIDWEST REGION: SIZE (n=195).



	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
>3,000 (41)	\$ 26,704	\$ 27,710	\$ 28,250	\$ 28,814	\$ 29,908	12.0%
2,000-3,000 (42)	\$ 28,025	\$ 28,358	\$ 28,940	\$ 30,005	\$ 30,650	9.4%
1,000-2,000 (76)	\$ 25,061	\$ 26,370	\$ 26,737	\$ 27,695	\$ 28,415	13.4%
<1,000 (36)	\$ 21,710	\$ 22,510	\$ 23,240	\$ 24,200	\$ 25,035	15.3%
National Median	\$ 25,388	\$ 26,609	\$ 27,473	\$ 28,218	\$ 28,957	14.1%
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

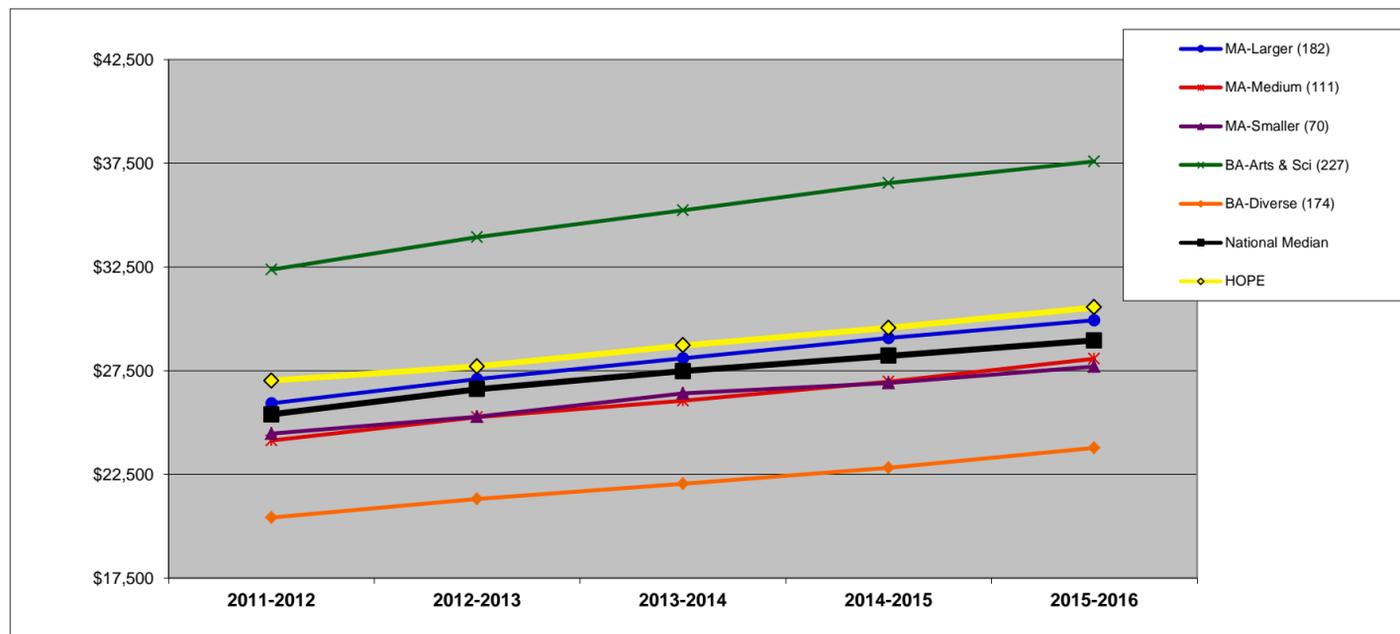
TUITION PRICE (\$): BY CARNEGIE CLASSIFICATION (11C)

DEFINITION: The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

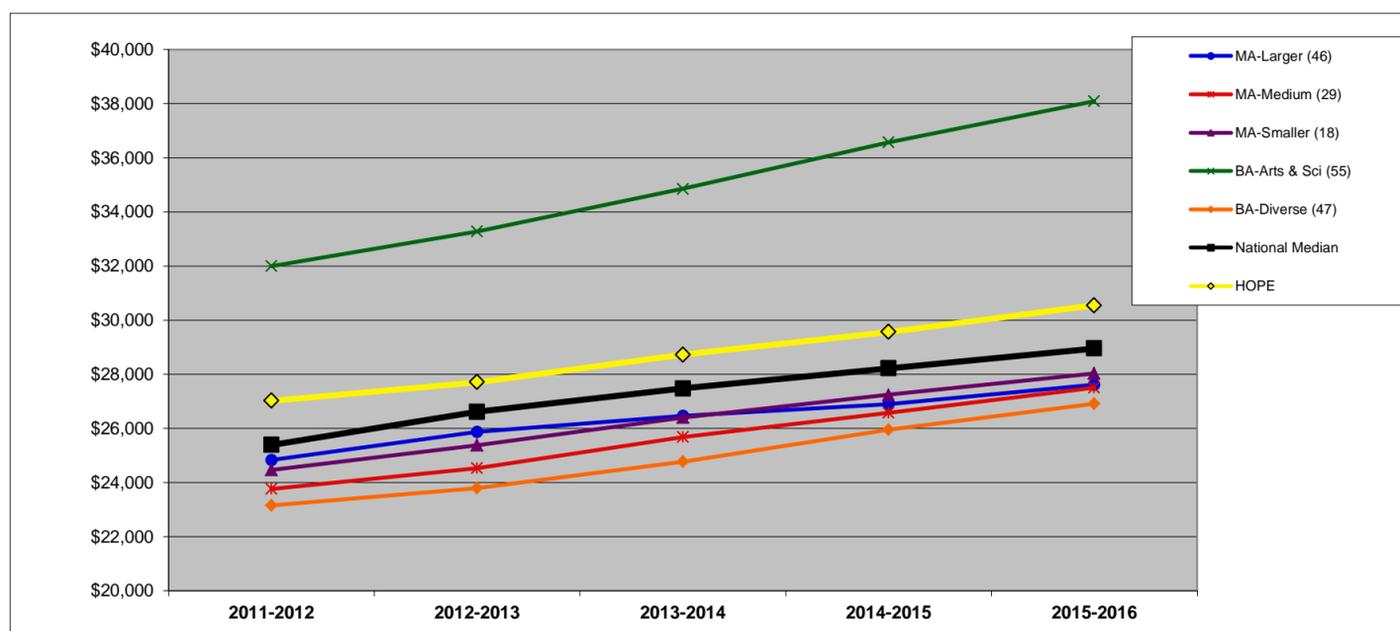
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=764).



	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
MA-Larger (182)	\$ 25,920	\$ 27,092	\$ 28,106	\$ 29,080	\$ 29,929	15.5%
MA-Medium (111)	\$ 24,140	\$ 25,264	\$ 26,050	\$ 26,968	\$ 28,073	16.3%
MA-Smaller (70)	\$ 24,469	\$ 25,281	\$ 26,402	\$ 26,909	\$ 27,708	13.2%
BA-Arts & Sci (227)	\$ 32,380	\$ 33,950	\$ 35,240	\$ 36,546	\$ 37,600	16.1%
BA-Diverse (174)	\$ 20,425	\$ 21,321	\$ 22,040	\$ 22,820	\$ 23,770	16.4%
National Median	\$ 25,388	\$ 26,609	\$ 27,473	\$ 28,218	\$ 28,957	14.1%
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

MIDWEST REGION: CARNEGIE (n=195).



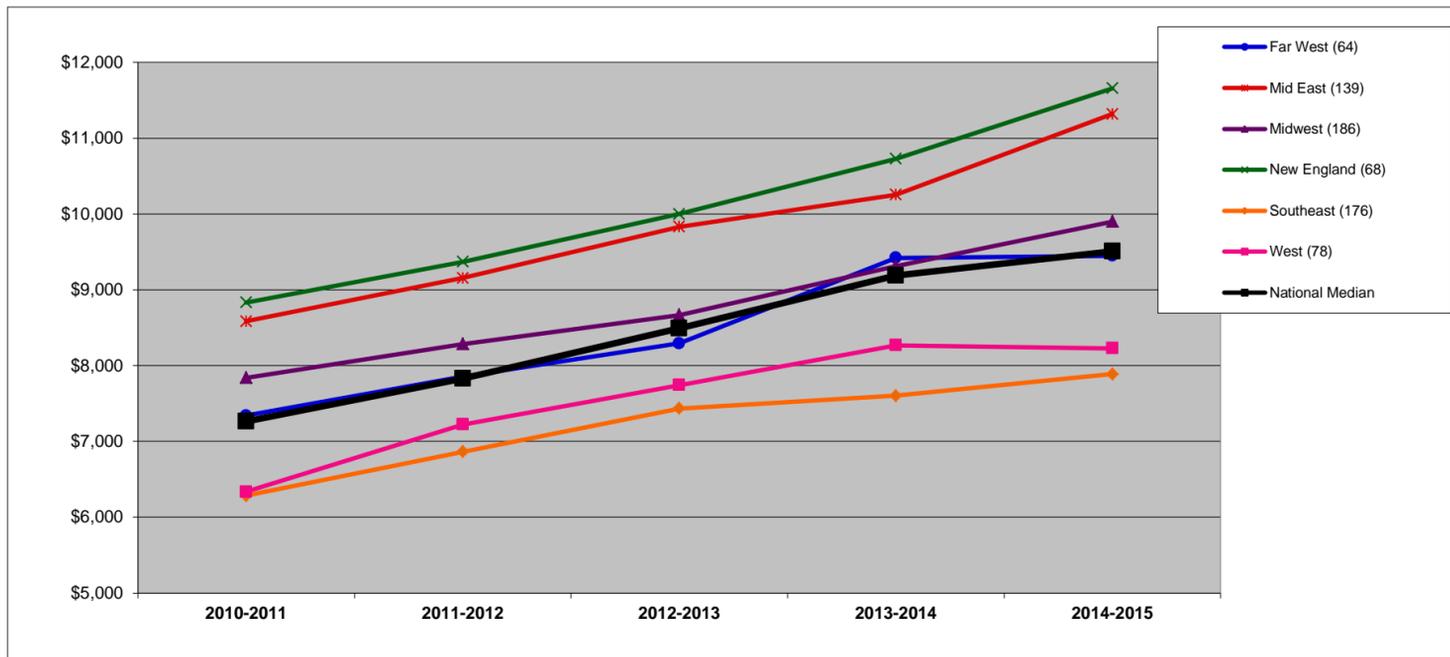
	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	Y1 to Y5 Change
MA-Larger (46)	\$ 24,840	\$ 25,870	\$ 26,465	\$ 26,900	\$ 27,615	11.2%
MA-Medium (29)	\$ 23,765	\$ 24,536	\$ 25,678	\$ 26,572	\$ 27,500	15.7%
MA-Smaller (18)	\$ 24,469	\$ 25,382	\$ 26,402	\$ 27,240	\$ 28,033	14.6%
BA-Arts & Sci (55)	\$ 32,000	\$ 33,280	\$ 34,850	\$ 36,570	\$ 38,090	19.0%
BA-Diverse (47)	\$ 23,160	\$ 23,790	\$ 24,770	\$ 25,960	\$ 26,910	16.2%
National Median	\$ 25,388	\$ 26,609	\$ 27,473	\$ 28,218	\$ 28,957	14.1%
HOPE	\$ 27,020	\$ 27,710	\$ 28,720	\$ 29,560	\$ 30,550	13.1%

TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY REGION (12R)

DEFINITION: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

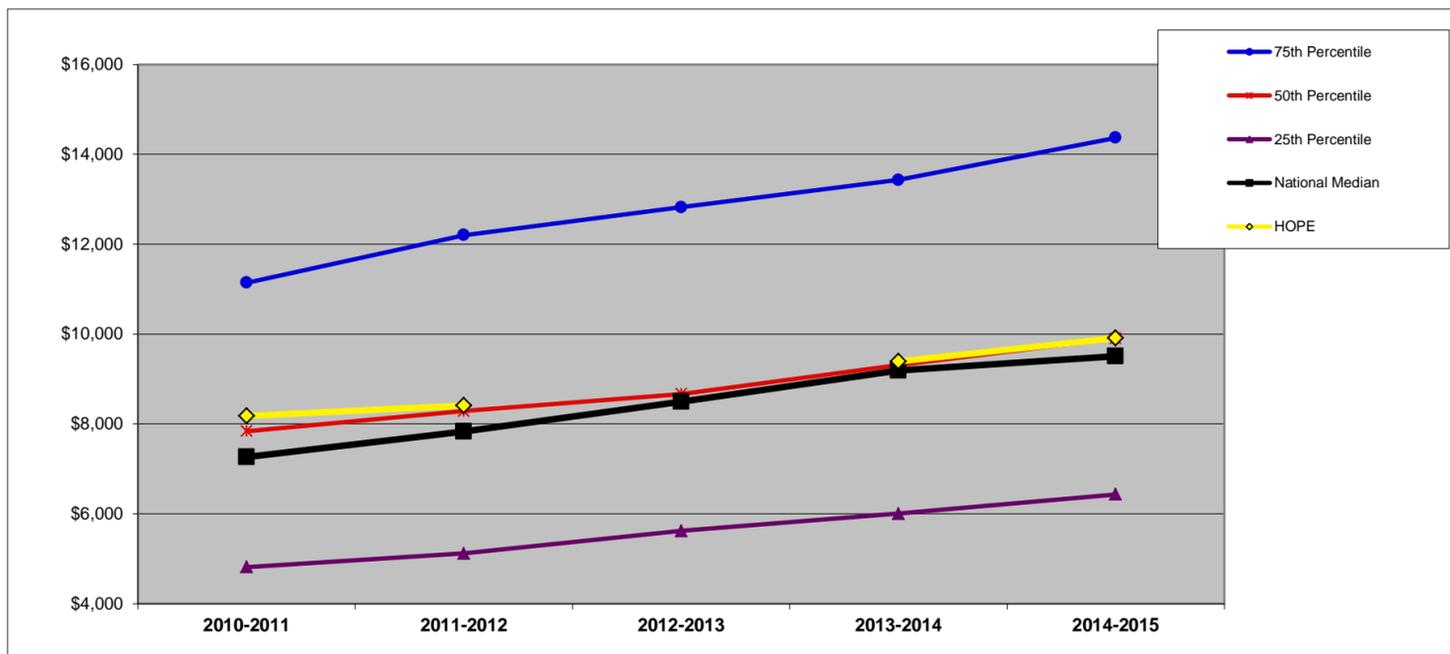
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

NATIONAL (n=711). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Far West (64)	\$ 7,338	\$ 7,857	\$ 8,291	\$ 9,420	\$ 9,450	28.8%
Mid East (139)	\$ 8,583	\$ 9,156	\$ 9,830	\$ 10,253	\$ 11,320	31.9%
Midwest (186)	\$ 7,838	\$ 8,284	\$ 8,666	\$ 9,311	\$ 9,900	26.3%
New England (68)	\$ 8,831	\$ 9,370	\$ 9,999	\$ 10,728	\$ 11,657	32.0%
Southeast (176)	\$ 6,284	\$ 6,864	\$ 7,434	\$ 7,603	\$ 7,888	25.5%
West (78)	\$ 6,335	\$ 7,221	\$ 7,742	\$ 8,266	\$ 8,226	29.9%
National Median	\$ 7,265	\$ 7,827	\$ 8,490	\$ 9,189	\$ 9,509	30.9%

MIDWEST REGION (n=186). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
75th Percentile	\$ 11,138	\$ 12,198	\$ 12,822	\$ 13,426	\$ 14,367	29.0%
50th Percentile	\$ 7,838	\$ 8,284	\$ 8,666	\$ 9,311	\$ 9,900	26.3%
25th Percentile	\$ 4,812	\$ 5,115	\$ 5,618	\$ 6,002	\$ 6,433	33.7%
National Median	\$ 7,265	\$ 7,827	\$ 8,490	\$ 9,189	\$ 9,509	30.9%
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

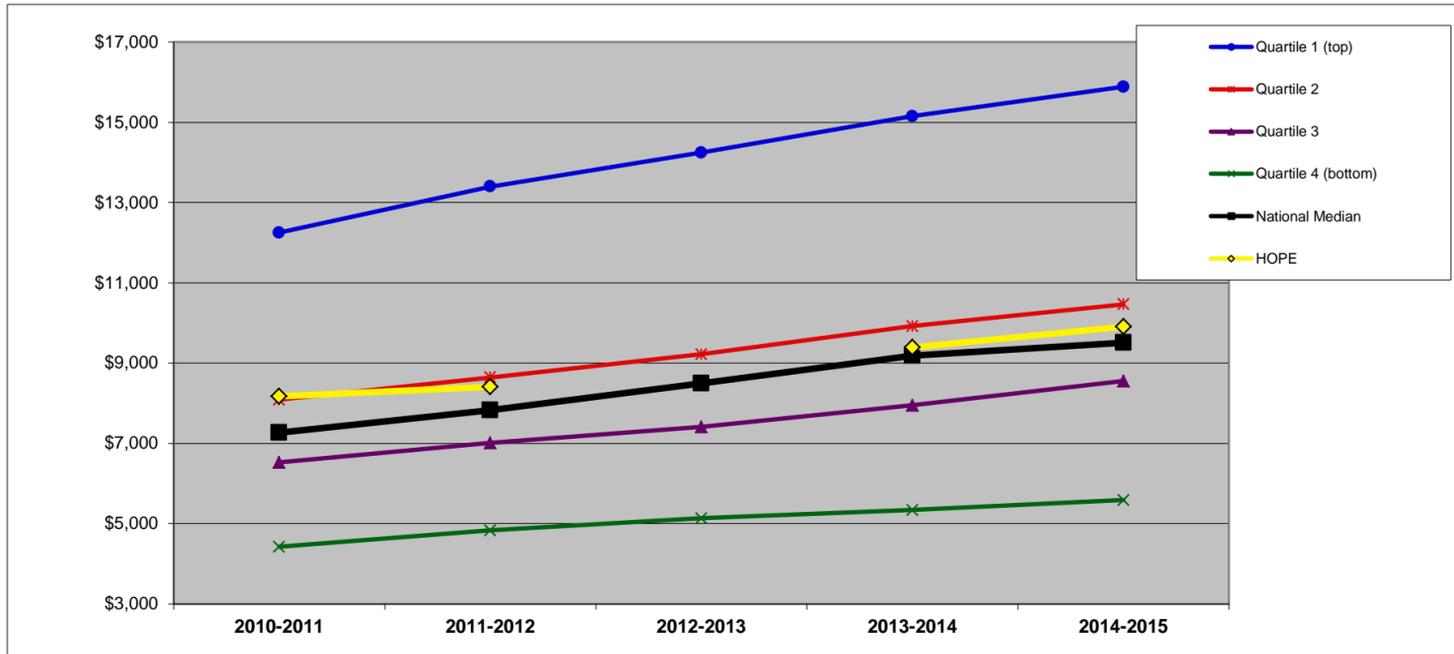
TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY FINANCIAL RESOURCES (12F)

DEFINITION: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

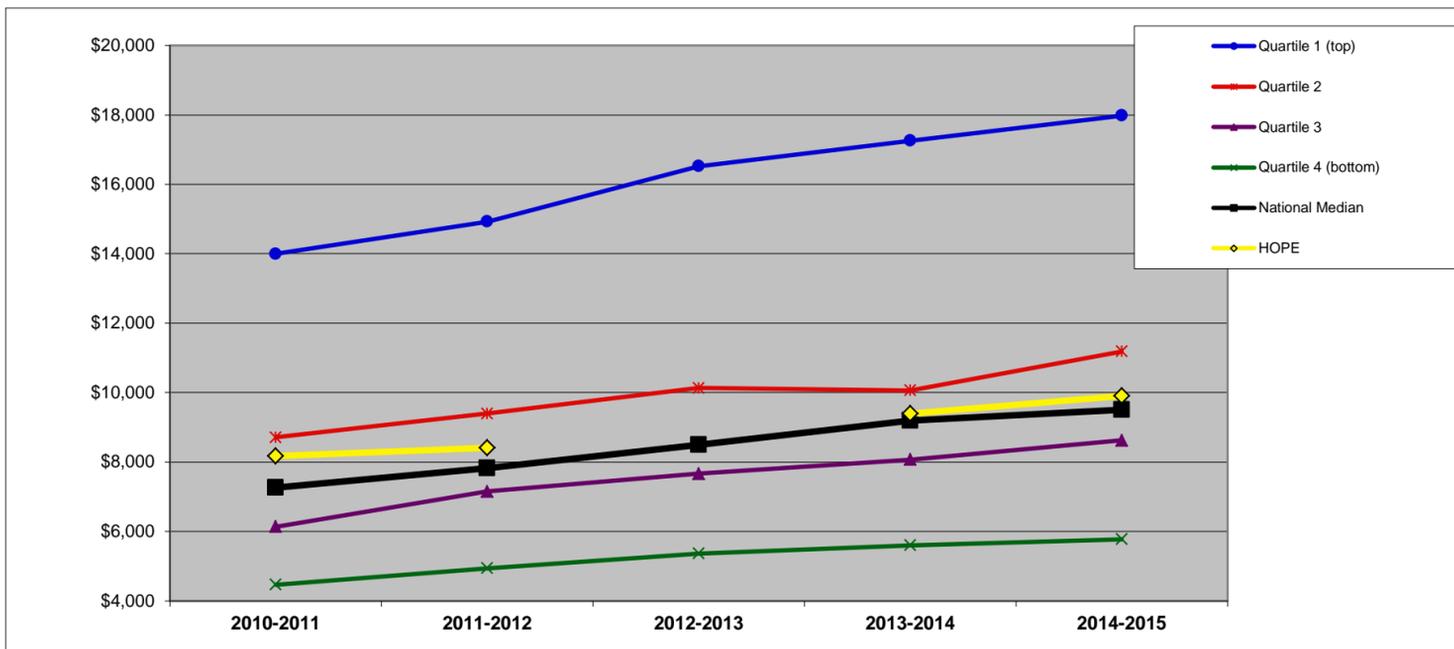
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=700).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 12,250	\$ 13,396	\$ 14,245	\$ 15,147	\$ 15,883	29.7%
Quartile 2	\$ 8,088	\$ 8,644	\$ 9,217	\$ 9,922	\$ 10,463	29.4%
Quartile 3	\$ 6,522	\$ 7,011	\$ 7,409	\$ 7,947	\$ 8,552	31.1%
Quartile 4 (bottom)	\$ 4,422	\$ 4,832	\$ 5,133	\$ 5,338	\$ 5,583	26.2%
National Median	\$ 7,265	\$ 7,827	\$ 8,490	\$ 9,189	\$ 9,509	30.9%
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

MIDWEST REGION: FINANCIAL RESOURCES (n=183).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 13,993	\$ 14,925	\$ 16,520	\$ 17,252	\$ 17,976	28.5%
Quartile 2	\$ 8,709	\$ 9,397	\$ 10,128	\$ 10,062	\$ 11,186	28.4%
Quartile 3	\$ 6,136	\$ 7,150	\$ 7,661	\$ 8,070	\$ 8,622	40.5%
Quartile 4 (bottom)	\$ 4,465	\$ 4,939	\$ 5,359	\$ 5,600	\$ 5,774	29.3%
National Median	\$ 7,265	\$ 7,827	\$ 8,490	\$ 9,189	\$ 9,509	30.9%
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

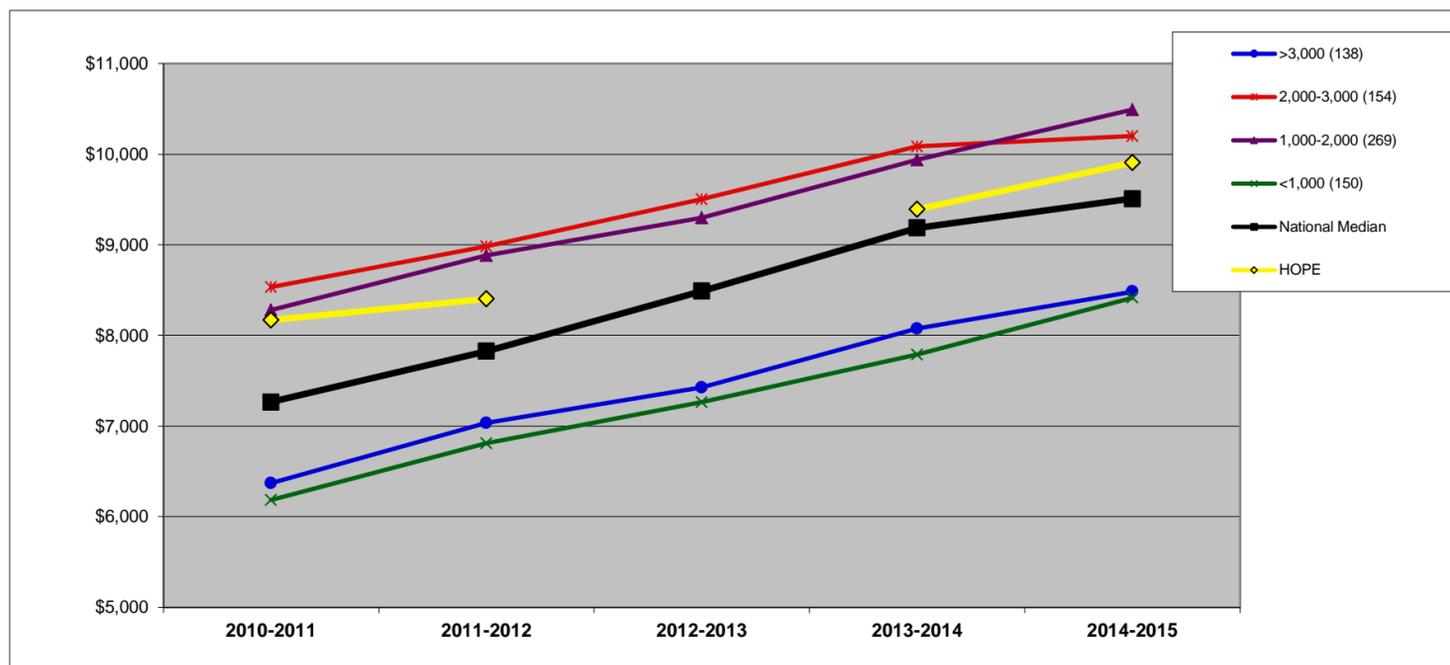
TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY ENROLLMENT SIZE (12S)

DEFINITION: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

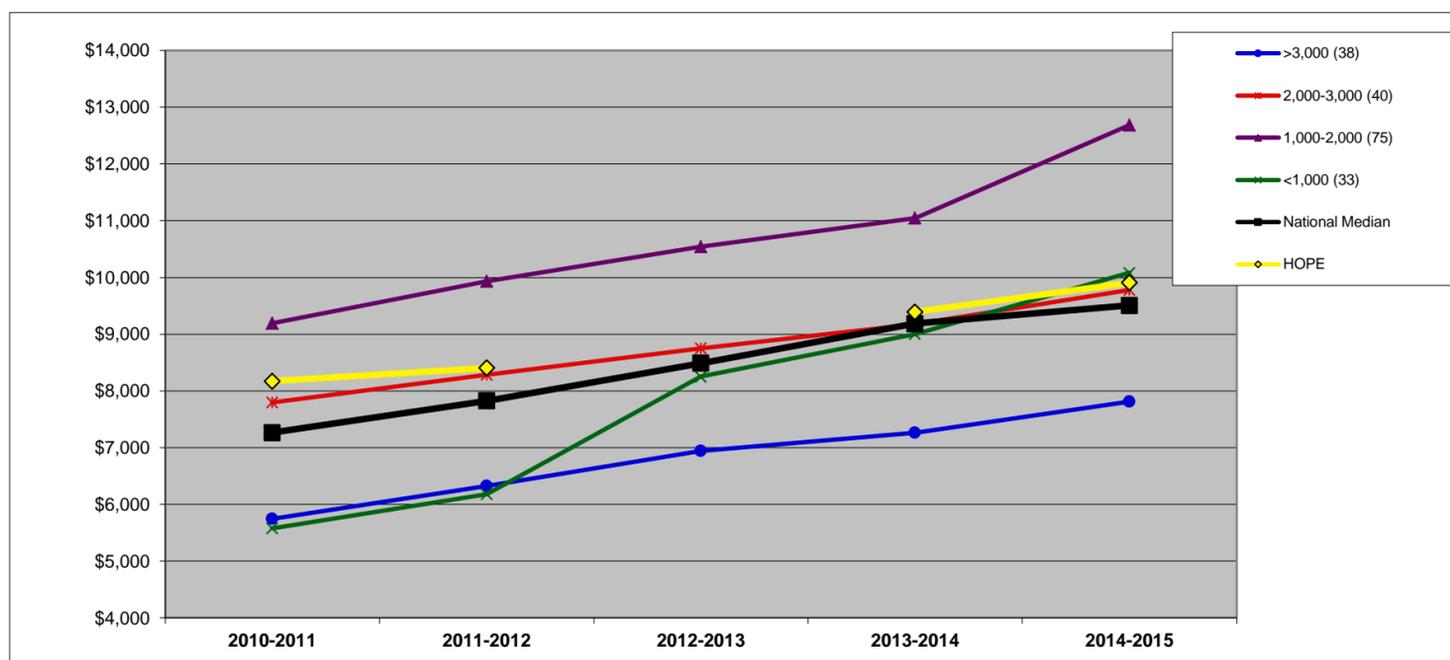
SIZE

NATIONAL: SIZE (n=711).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (138)	\$ 6,372	\$ 7,033	\$ 7,425	\$ 8,075	\$ 8,485	33.1%
2,000-3,000 (154)	\$ 8,535	\$ 8,982	\$ 9,504	\$ 10,086	\$ 10,201	19.5%
1,000-2,000 (269)	\$ 8,282	\$ 8,884	\$ 9,299	\$ 9,937	\$ 10,491	26.7%
<1,000 (150)	\$ 6,185	\$ 6,812	\$ 7,265	\$ 7,790	\$ 8,417	36.1%
National Median	\$ 7,265	\$ 7,827	\$ 8,490	\$ 9,189	\$ 9,509	30.9%
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

MIDWEST REGION: SIZE (n=186).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (38)	\$ 5,746	\$ 6,323	\$ 6,944	\$ 7,262	\$ 7,810	35.9%
2,000-3,000 (40)	\$ 7,801	\$ 8,284	\$ 8,749	\$ 9,174	\$ 9,782	25.4%
1,000-2,000 (75)	\$ 9,193	\$ 9,929	\$ 10,539	\$ 11,045	\$ 12,685	38.0%
<1,000 (33)	\$ 5,581	\$ 6,181	\$ 8,251	\$ 9,005	\$ 10,081	80.6%
National Median	\$ 7,265	\$ 7,827	\$ 8,490	\$ 9,189	\$ 9,509	30.9%
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

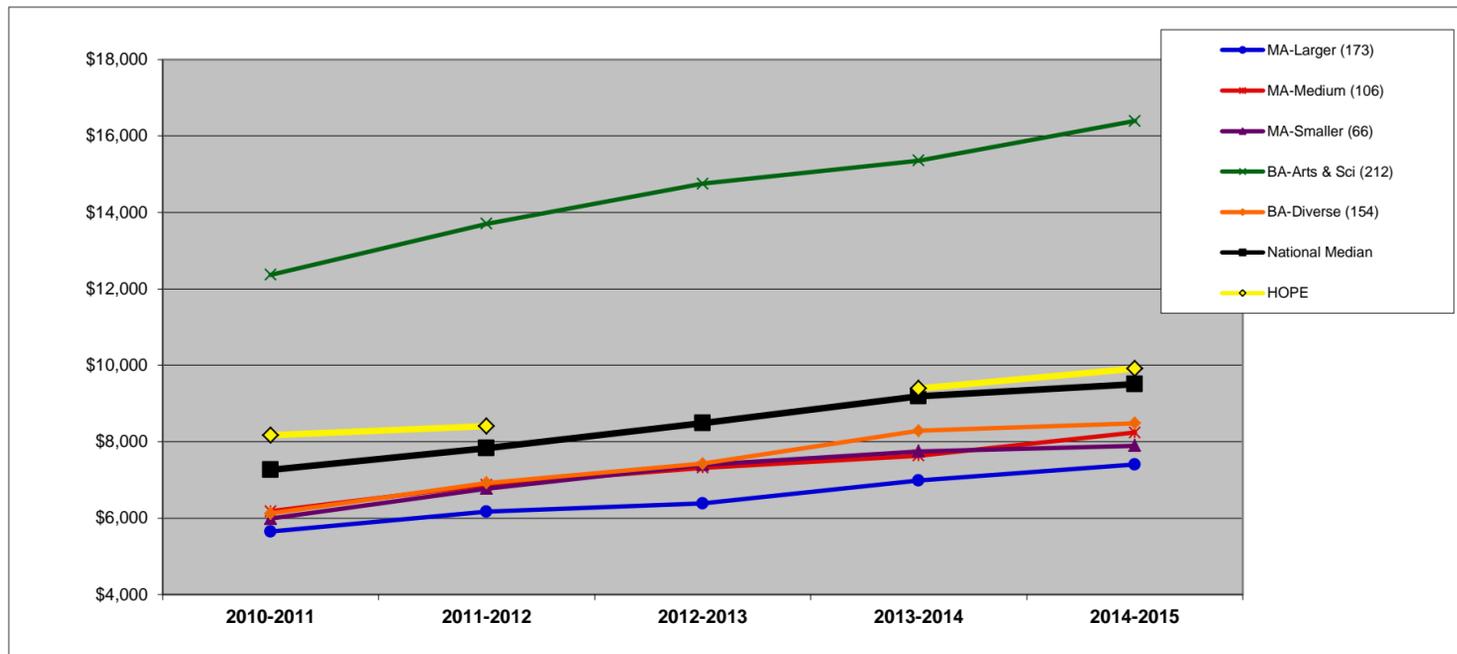
TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (12C)

DEFINITION: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

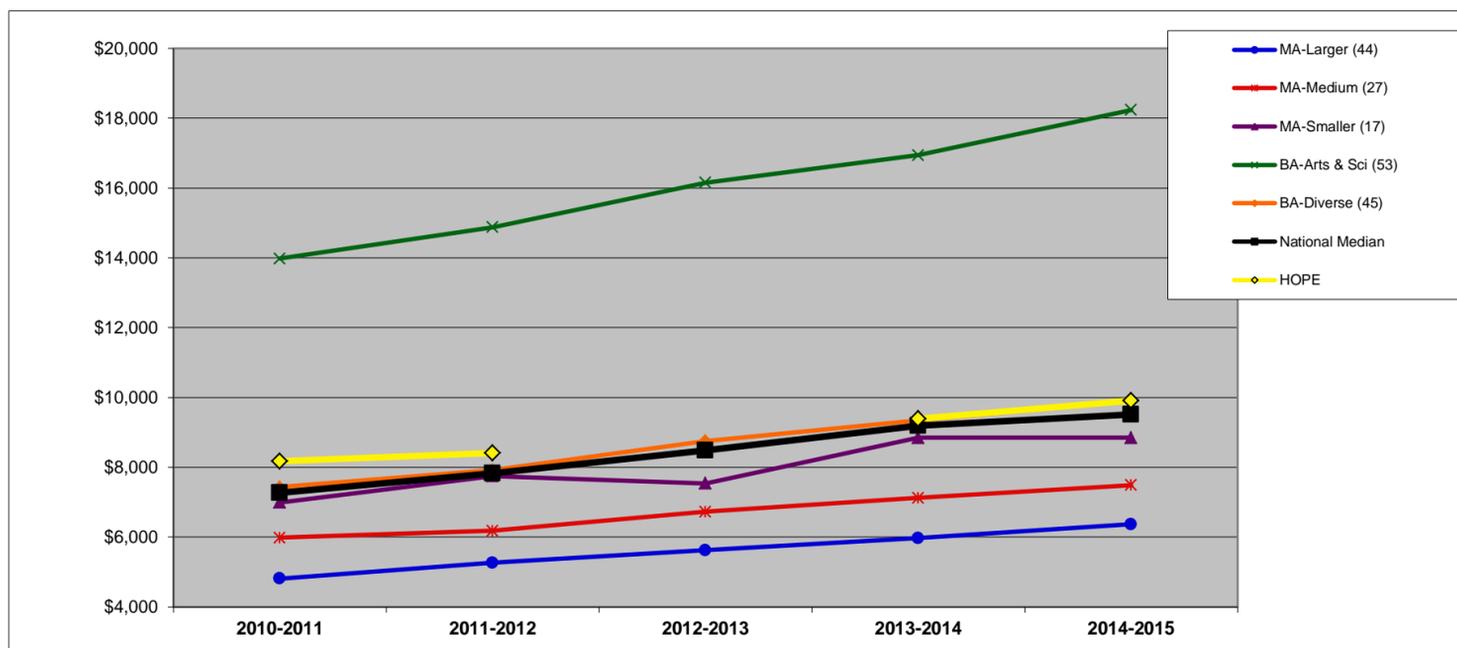
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=711).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (173)	\$ 5,645	\$ 6,166	\$ 6,382	\$ 6,985	\$ 7,403	31.1%
MA-Medium (106)	\$ 6,180	\$ 6,868	\$ 7,318	\$ 7,633	\$ 8,237	33.3%
MA-Smaller (66)	\$ 5,989	\$ 6,774	\$ 7,396	\$ 7,746	\$ 7,891	31.8%
BA-Arts & Sci (212)	\$ 12,364	\$ 13,704	\$ 14,749	\$ 15,353	\$ 16,391	32.6%
BA-Diverse (154)	\$ 6,121	\$ 6,923	\$ 7,423	\$ 8,282	\$ 8,483	38.6%
National Median	\$ 7,265	\$ 7,827	\$ 8,490	\$ 9,189	\$ 9,509	30.9%
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

MIDWEST REGION: CARNEGIE (n=186).



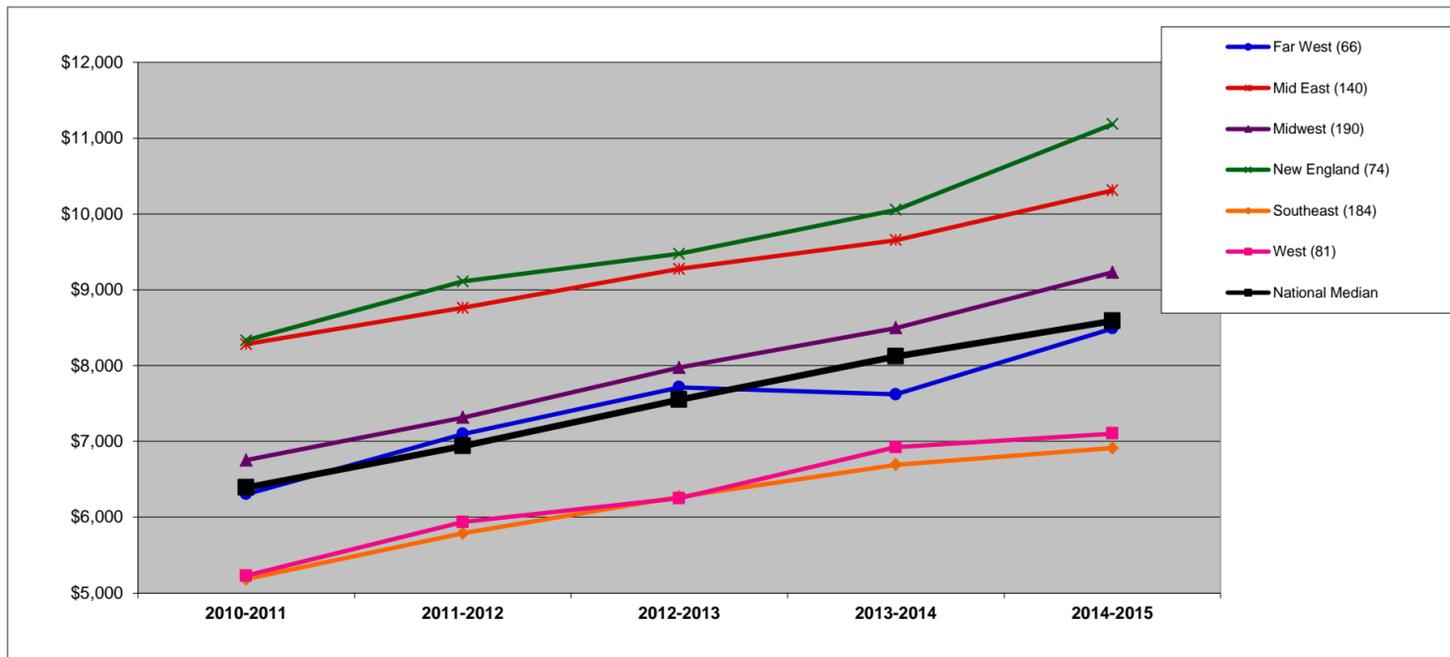
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (44)	\$ 4,816	\$ 5,264	\$ 5,627	\$ 5,972	\$ 6,369	32.3%
MA-Medium (27)	\$ 5,987	\$ 6,183	\$ 6,729	\$ 7,126	\$ 7,493	25.2%
MA-Smaller (17)	\$ 6,995	\$ 7,750	\$ 7,538	\$ 8,848	\$ 8,850	26.5%
BA-Arts & Sci (53)	\$ 13,982	\$ 14,878	\$ 16,155	\$ 16,943	\$ 18,240	30.5%
BA-Diverse (45)	\$ 7,436	\$ 7,917	\$ 8,756	\$ 9,341	\$ 9,910	33.3%
National Median	\$ 7,265	\$ 7,827	\$ 8,490	\$ 9,189	\$ 9,509	30.9%
HOPE	\$ 8,172	\$ 8,406		\$ 9,393	\$ 9,909	21.3%

UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY REGION (13R)

DEFINITION: The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

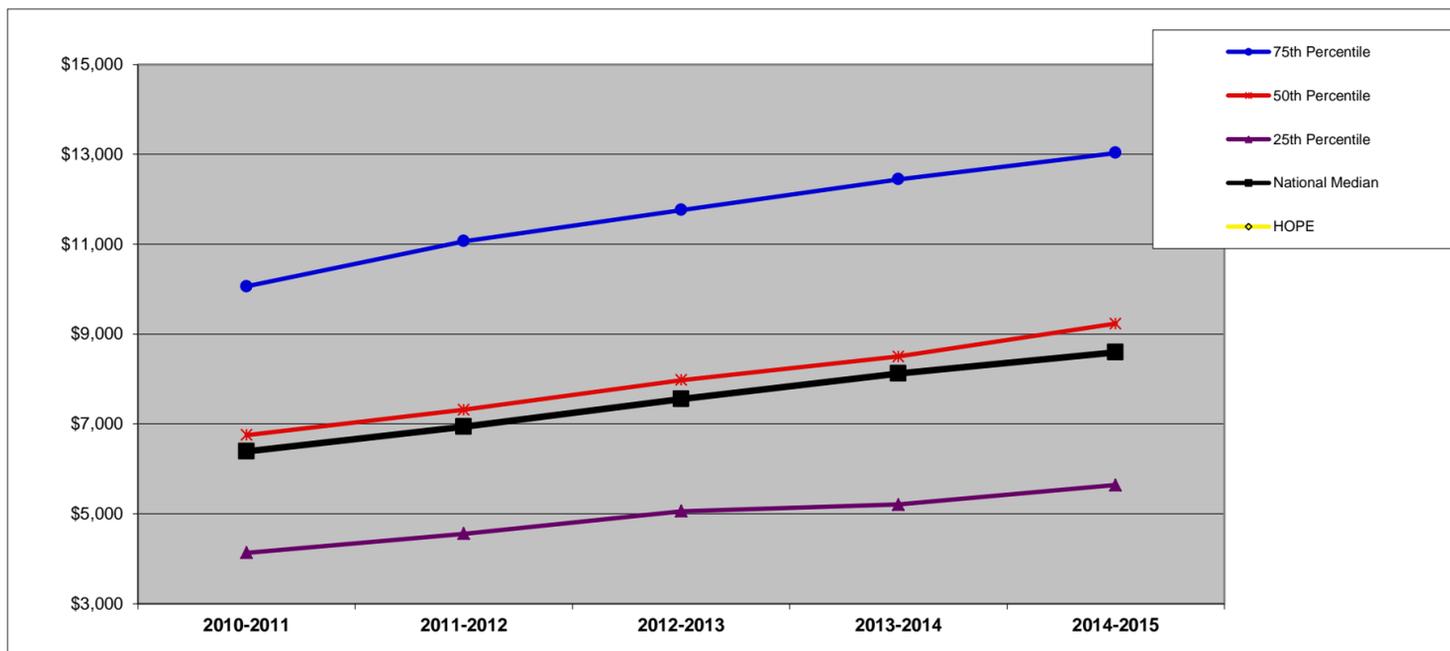
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ -	\$ -		\$ -	\$ -	NA

NATIONAL (n=735). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Far West (66)	\$ 6,305	\$ 7,098	\$ 7,714	\$ 7,618	\$ 8,489	34.7%
Mid East (140)	\$ 8,282	\$ 8,761	\$ 9,275	\$ 9,654	\$ 10,311	24.5%
Midwest (190)	\$ 6,751	\$ 7,313	\$ 7,973	\$ 8,496	\$ 9,229	36.7%
New England (74)	\$ 8,333	\$ 9,110	\$ 9,473	\$ 10,053	\$ 11,185	34.2%
Southeast (184)	\$ 5,181	\$ 5,788	\$ 6,270	\$ 6,691	\$ 6,910	33.4%
West (81)	\$ 5,228	\$ 5,936	\$ 6,248	\$ 6,923	\$ 7,102	35.8%
National Median	\$ 6,388	\$ 6,940	\$ 7,550	\$ 8,119	\$ 8,589	34.5%

MIDWEST REGION (n=190). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
75th Percentile	\$ 10,060	\$ 11,063	\$ 11,759	\$ 12,442	\$ 13,028	29.5%
50th Percentile	\$ 6,751	\$ 7,313	\$ 7,973	\$ 8,496	\$ 9,229	36.7%
25th Percentile	\$ 4,132	\$ 4,555	\$ 5,056	\$ 5,203	\$ 5,638	36.5%
National Median	\$ 6,388	\$ 6,940	\$ 7,550	\$ 8,119	\$ 8,589	34.5%
HOPE	\$ -	\$ -		\$ -	\$ -	NA

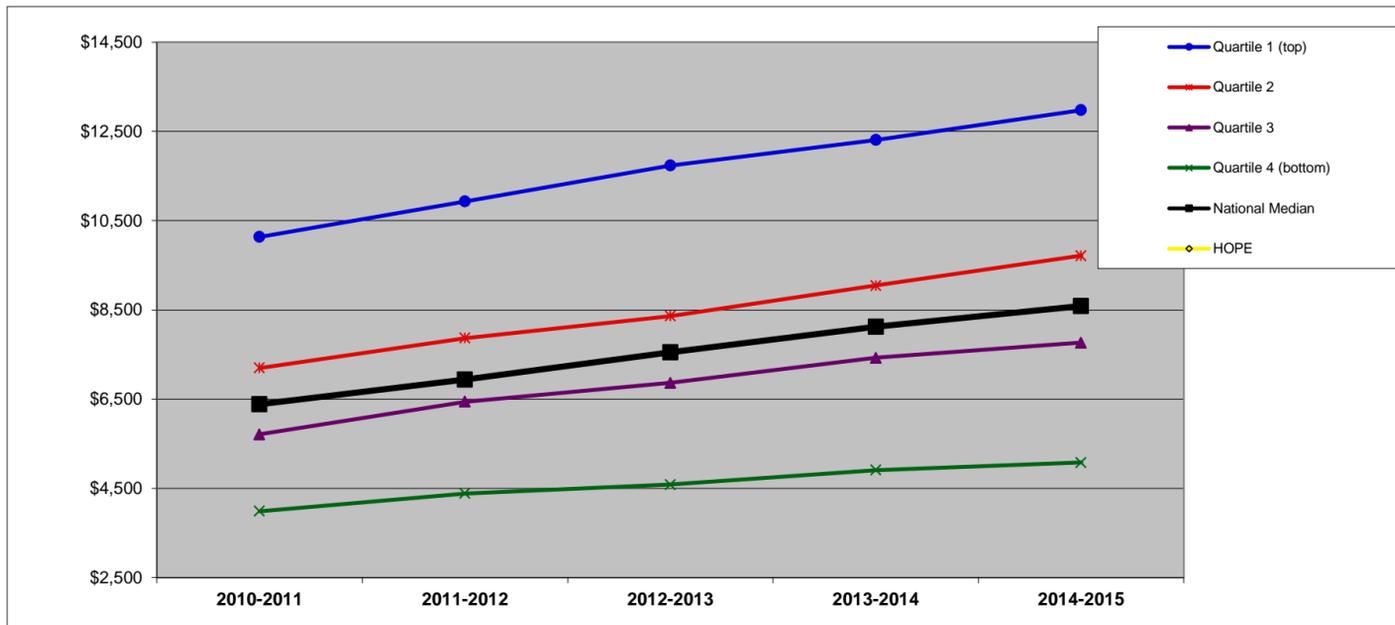
UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY FINANCIAL RESOURCES (13F)

DEFINITION: The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ -	\$ -		\$ -	\$ -	NA

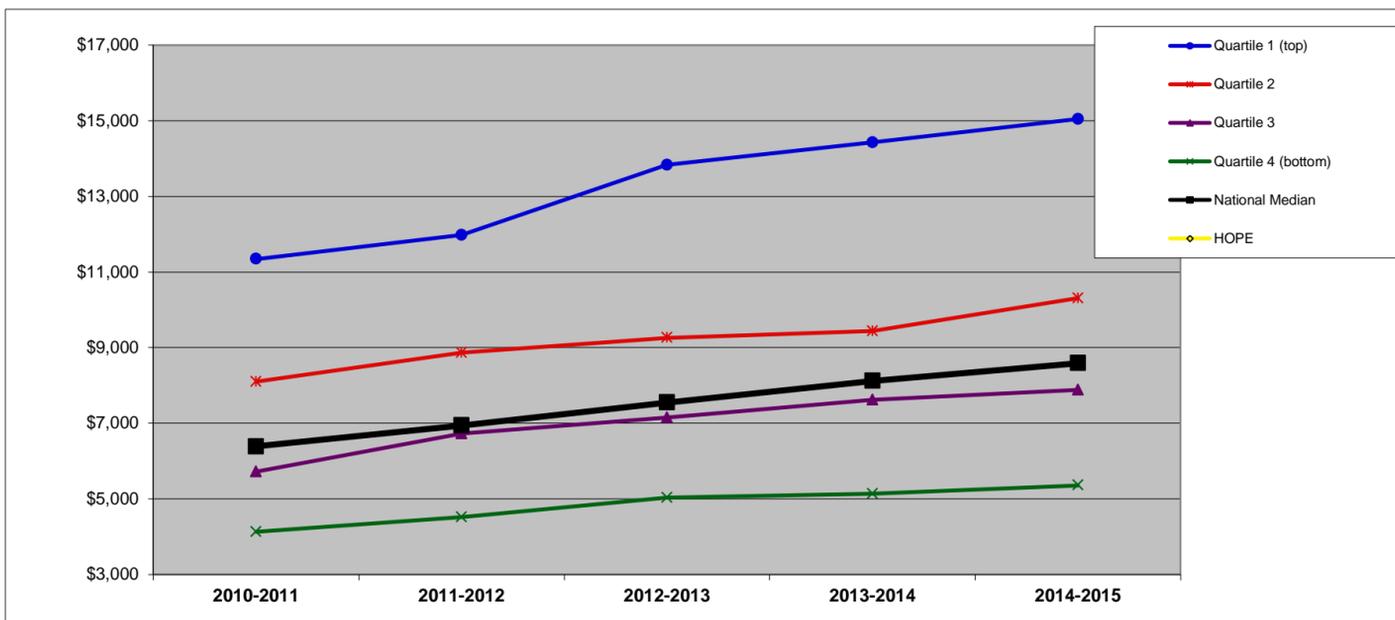
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=724).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 10,138	\$ 10,932	\$ 11,734	\$ 12,309	\$ 12,979	28.0%
Quartile 2	\$ 7,196	\$ 7,867	\$ 8,361	\$ 9,044	\$ 9,714	35.0%
Quartile 3	\$ 5,710	\$ 6,441	\$ 6,863	\$ 7,424	\$ 7,766	36.0%
Quartile 4 (bottom)	\$ 3,987	\$ 4,389	\$ 4,587	\$ 4,910	\$ 5,079	27.4%
National Median	\$ 6,388	\$ 6,940	\$ 7,550	\$ 8,119	\$ 8,589	34.5%
HOPE	\$ -	\$ -		\$ -	\$ -	NA

MIDWEST REGION: FINANCIAL RESOURCES (n=187).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 11,345	\$ 11,982	\$ 13,835	\$ 14,429	\$ 15,044	32.6%
Quartile 2	\$ 8,104	\$ 8,863	\$ 9,263	\$ 9,440	\$ 10,308	27.2%
Quartile 3	\$ 5,725	\$ 6,724	\$ 7,148	\$ 7,620	\$ 7,883	37.7%
Quartile 4 (bottom)	\$ 4,128	\$ 4,519	\$ 5,039	\$ 5,138	\$ 5,361	29.9%
National Median	\$ 6,388	\$ 6,940	\$ 7,550	\$ 8,119	\$ 8,589	34.5%
HOPE	\$ -	\$ -		\$ -	\$ -	NA

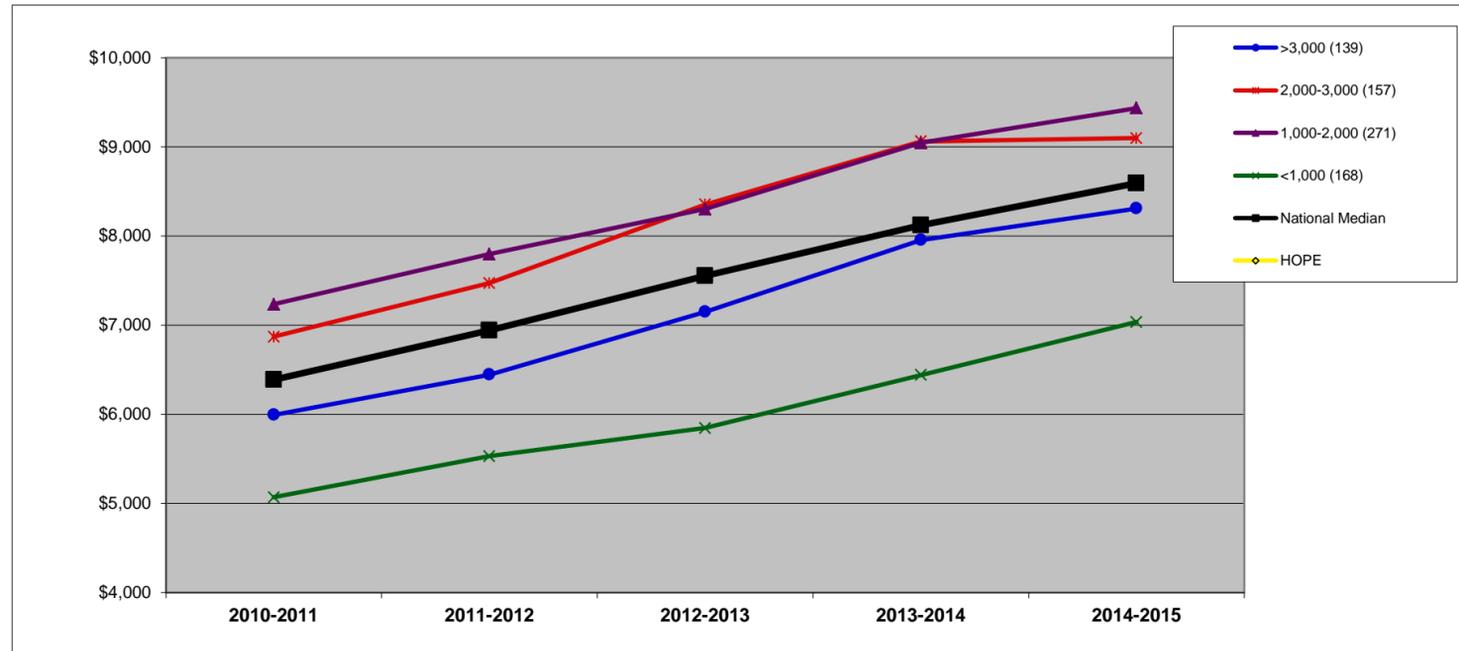
UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY ENROLLMENT SIZE (13S)

DEFINITION: The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ -	\$ -		\$ -	\$ -	NA

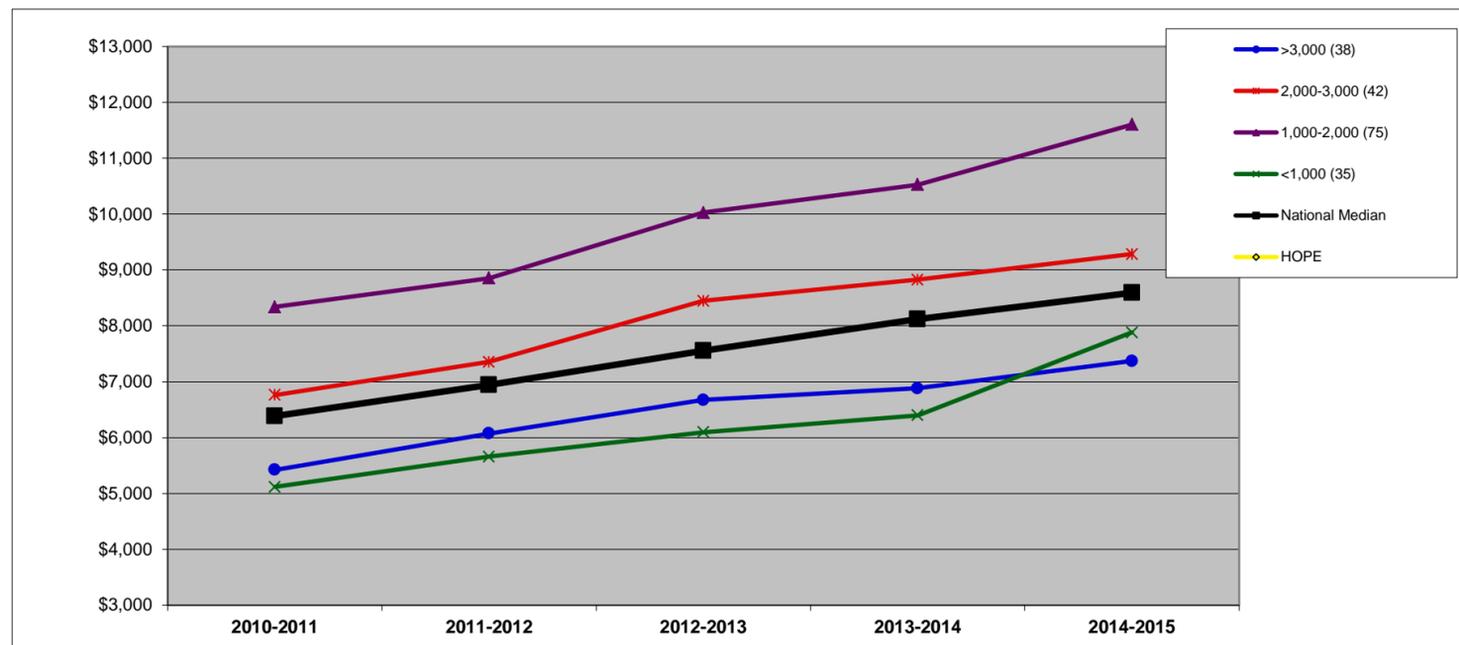
SIZE

NATIONAL: SIZE (n=735).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (139)	\$ 5,994	\$ 6,445	\$ 7,148	\$ 7,954	\$ 8,308	38.6%
2,000-3,000 (157)	\$ 6,869	\$ 7,471	\$ 8,352	\$ 9,061	\$ 9,096	32.4%
1,000-2,000 (271)	\$ 7,232	\$ 7,797	\$ 8,301	\$ 9,044	\$ 9,434	30.4%
<1,000 (168)	\$ 5,069	\$ 5,530	\$ 5,847	\$ 6,441	\$ 7,035	38.8%
National Median	\$ 6,388	\$ 6,940	\$ 7,550	\$ 8,119	\$ 8,589	34.5%
HOPE	\$ -	\$ -		\$ -	\$ -	NA

MIDWEST REGION: SIZE (n=190).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (38)	\$ 5,421	\$ 6,073	\$ 6,673	\$ 6,881	\$ 7,372	36.0%
2,000-3,000 (42)	\$ 6,761	\$ 7,356	\$ 8,445	\$ 8,825	\$ 9,283	37.3%
1,000-2,000 (75)	\$ 8,340	\$ 8,854	\$ 10,027	\$ 10,526	\$ 11,606	39.2%
<1,000 (35)	\$ 5,116	\$ 5,656	\$ 6,097	\$ 6,398	\$ 7,883	54.1%
National Median	\$ 6,388	\$ 6,940	\$ 7,550	\$ 8,119	\$ 8,589	34.5%
HOPE	\$ -	\$ -		\$ -	\$ -	NA

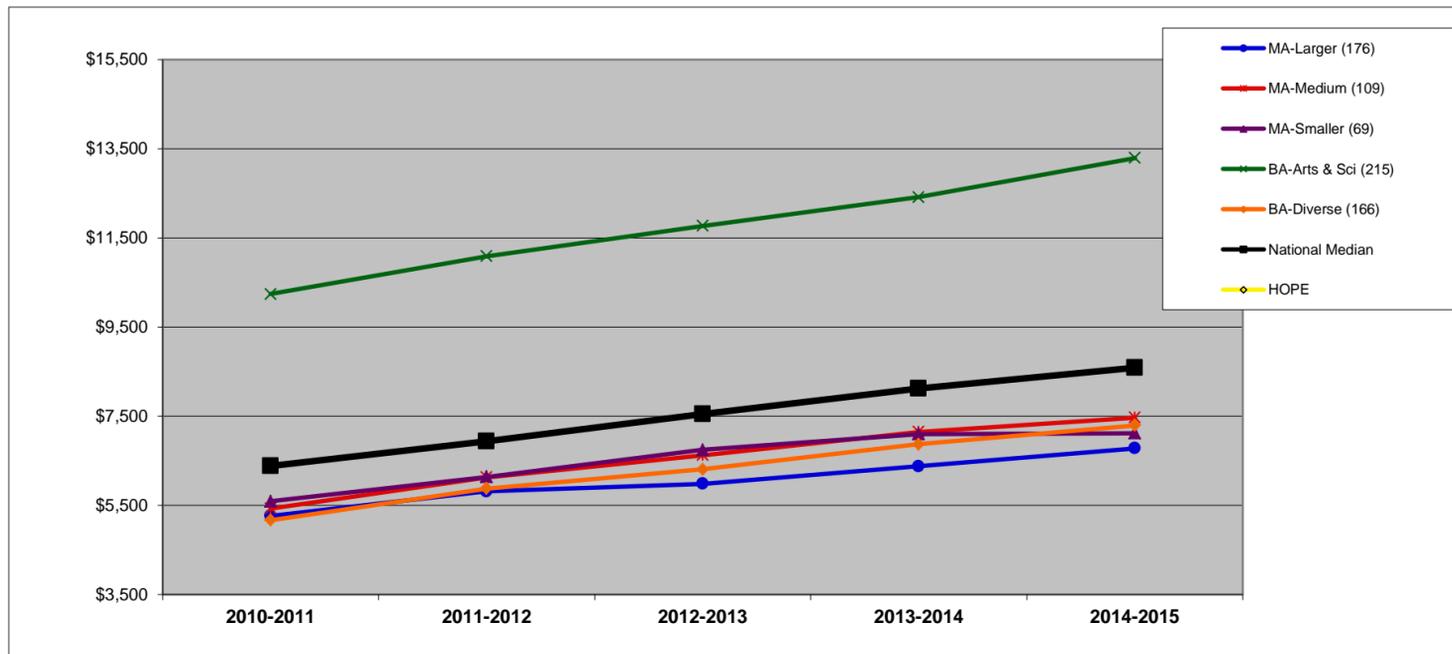
UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (13C)

DEFINITION: The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ -	\$ -		\$ -	\$ -	NA

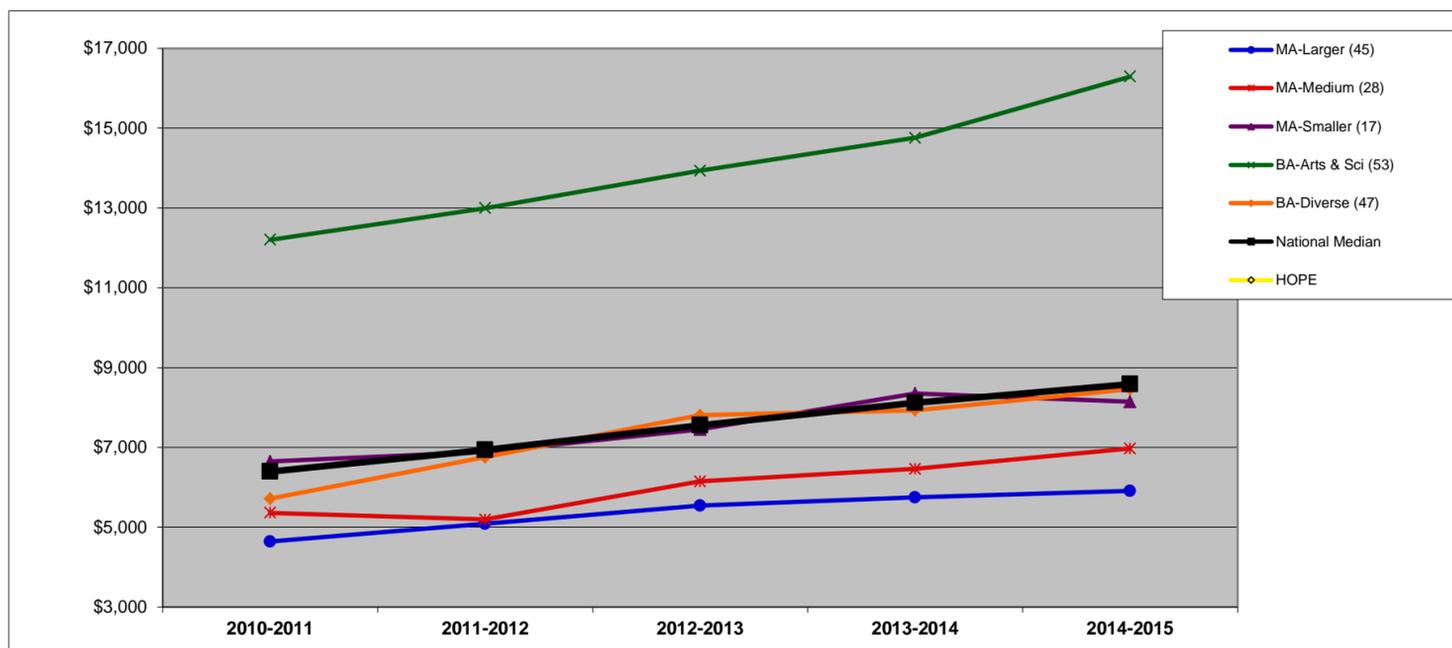
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=735).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (176)	\$ 5,268	\$ 5,812	\$ 5,983	\$ 6,376	\$ 6,780	28.7%
MA-Medium (109)	\$ 5,432	\$ 6,127	\$ 6,626	\$ 7,146	\$ 7,467	37.5%
MA-Smaller (69)	\$ 5,590	\$ 6,138	\$ 6,745	\$ 7,101	\$ 7,120	27.4%
BA-Arts & Sci (215)	\$ 10,241	\$ 11,087	\$ 11,765	\$ 12,411	\$ 13,290	29.8%
BA-Diverse (166)	\$ 5,171	\$ 5,877	\$ 6,310	\$ 6,871	\$ 7,292	41.0%
National Median	\$ 6,388	\$ 6,940	\$ 7,550	\$ 8,119	\$ 8,589	34.5%
HOPE	\$ -	\$ -		\$ -	\$ -	NA

MIDWEST REGION: CARNEGIE (n=190).



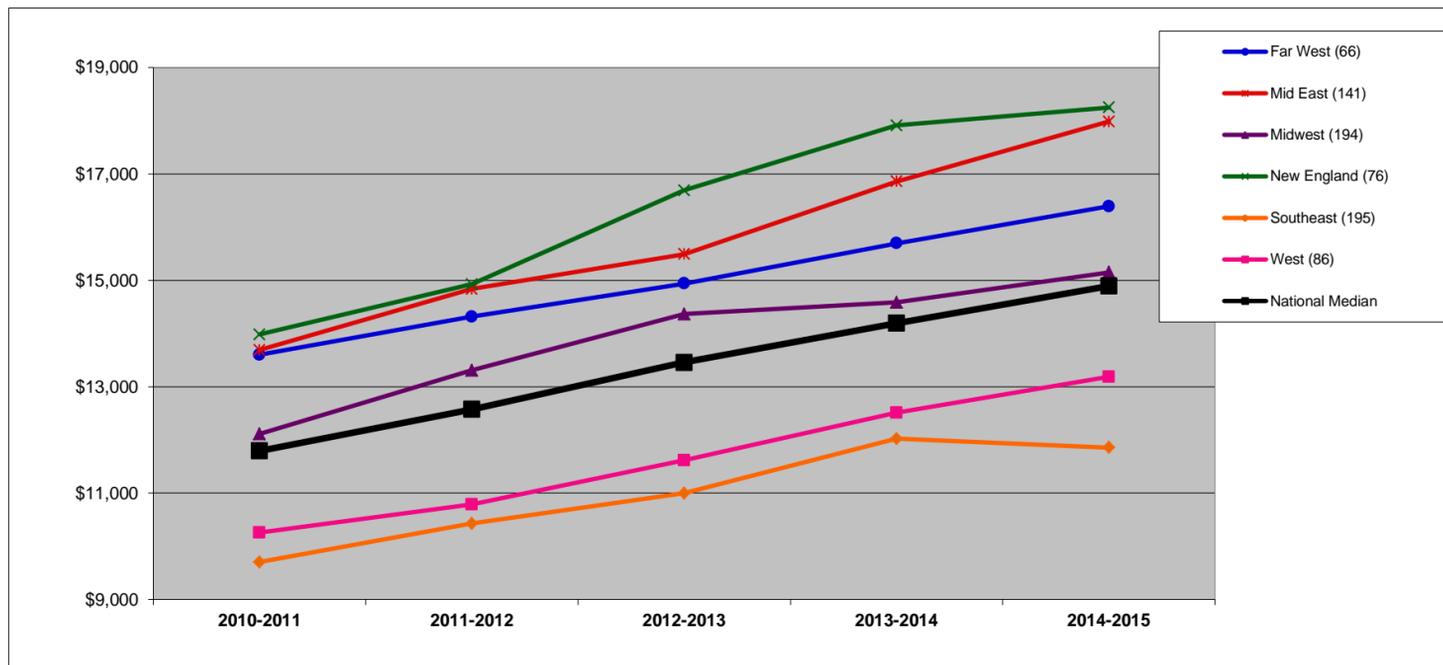
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (45)	\$ 4,636	\$ 5,085	\$ 5,536	\$ 5,745	\$ 5,910	27.5%
MA-Medium (28)	\$ 5,363	\$ 5,195	\$ 6,144	\$ 6,460	\$ 6,973	30.0%
MA-Smaller (17)	\$ 6,647	\$ 6,884	\$ 7,447	\$ 8,349	\$ 8,141	22.5%
BA-Arts & Sci (53)	\$ 12,205	\$ 12,995	\$ 13,934	\$ 14,755	\$ 16,291	33.5%
BA-Diverse (47)	\$ 5,710	\$ 6,756	\$ 7,804	\$ 7,931	\$ 8,463	48.2%
National Median	\$ 6,388	\$ 6,940	\$ 7,550	\$ 8,119	\$ 8,589	34.5%
HOPE	\$ -	\$ -		\$ -	\$ -	NA

AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY REGION (14R)

DEFINITION: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid.

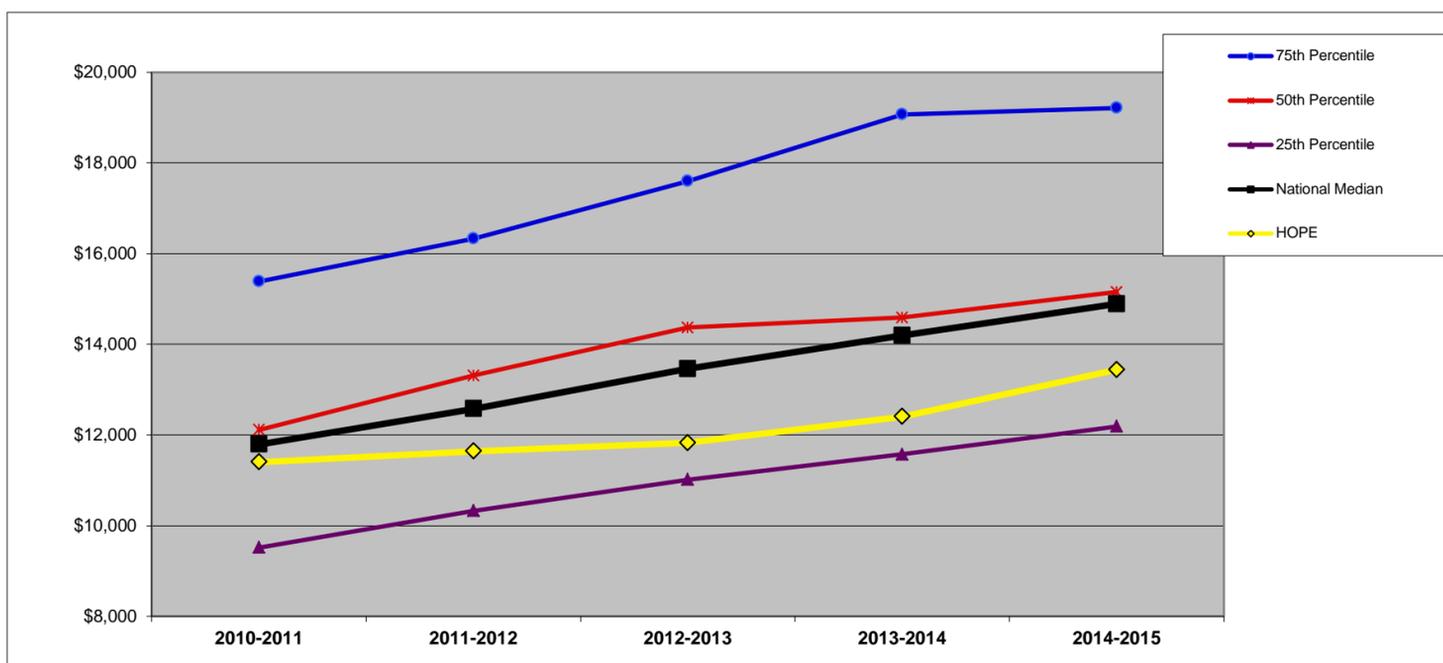
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

NATIONAL (n=758). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Far West (66)	\$ 13,598	\$ 14,315	\$ 14,940	\$ 15,696	\$ 16,392	20.5%
Mid East (141)	\$ 13,688	\$ 14,837	\$ 15,493	\$ 16,858	\$ 17,985	31.4%
Midwest (194)	\$ 12,113	\$ 13,309	\$ 14,367	\$ 14,586	\$ 15,150	25.1%
New England (76)	\$ 13,983	\$ 14,924	\$ 16,690	\$ 17,911	\$ 18,250	30.5%
Southeast (195)	\$ 9,703	\$ 10,430	\$ 10,998	\$ 12,026	\$ 11,857	22.2%
West (86)	\$ 10,258	\$ 10,788	\$ 11,615	\$ 12,514	\$ 13,185	28.5%
National Median	\$ 11,793	\$ 12,574	\$ 13,457	\$ 14,194	\$ 14,892	26.3%

MIDWEST REGION (n=194). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
75th Percentile	\$ 15,386	\$ 16,325	\$ 17,594	\$ 19,063	\$ 19,214	24.9%
50th Percentile	\$ 12,113	\$ 13,309	\$ 14,367	\$ 14,586	\$ 15,150	25.1%
25th Percentile	\$ 9,514	\$ 10,329	\$ 11,010	\$ 11,571	\$ 12,186	28.1%
National Median	\$ 11,793	\$ 12,574	\$ 13,457	\$ 14,194	\$ 14,892	26.3%
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

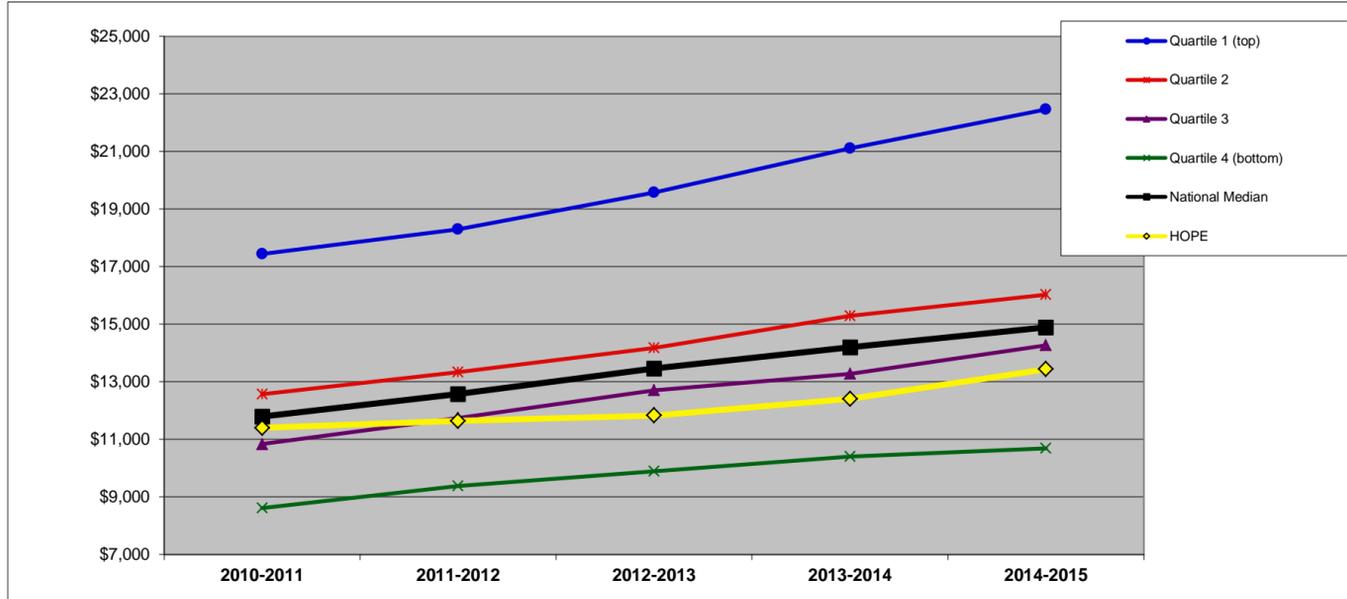
AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY FINANCIAL RESOURCES (14F)

DEFINITION: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

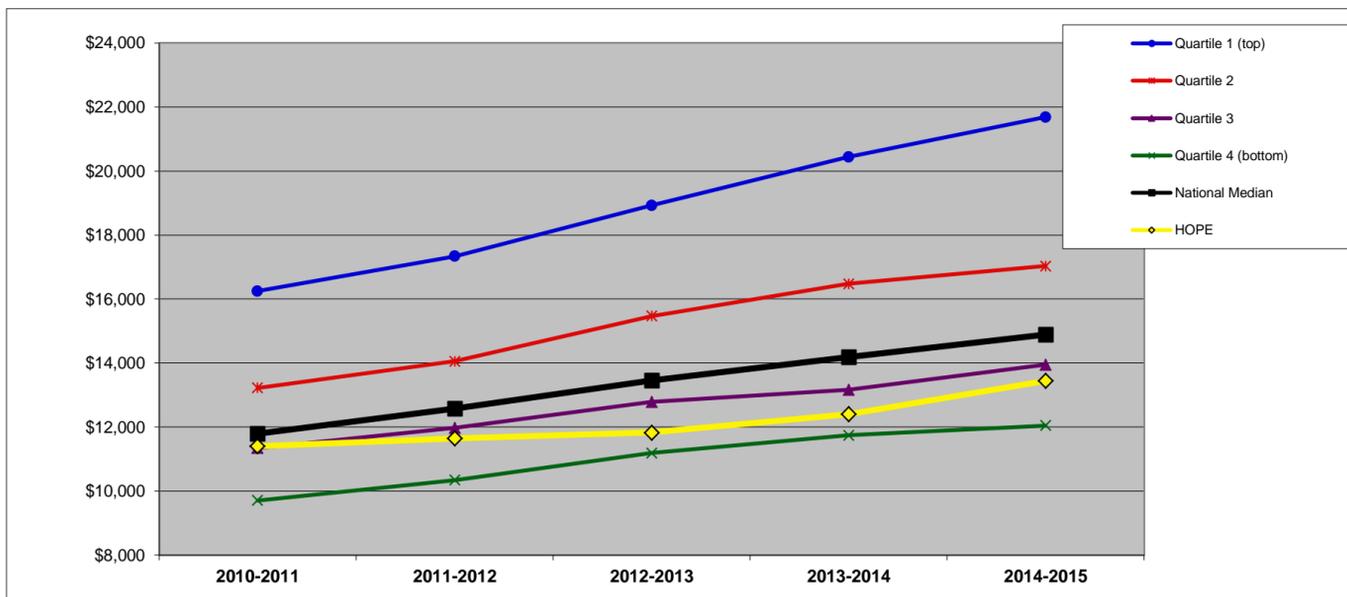
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=752).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 17,442	\$ 18,297	\$ 19,574	\$ 21,114	\$ 22,467	28.8%
Quartile 2	\$ 12,567	\$ 13,335	\$ 14,175	\$ 15,295	\$ 16,026	27.5%
Quartile 3	\$ 10,835	\$ 11,747	\$ 12,709	\$ 13,272	\$ 14,270	31.7%
Quartile 4 (bottom)	\$ 8,613	\$ 9,381	\$ 9,900	\$ 10,411	\$ 10,688	24.1%
National Median	\$ 11,793	\$ 12,574	\$ 13,457	\$ 14,194	\$ 14,892	26.3%
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

MIDWEST REGION: FINANCIAL RESOURCES (n=193).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 16,246	\$ 17,337	\$ 18,925	\$ 20,438	\$ 21,682	33.5%
Quartile 2	\$ 13,226	\$ 14,058	\$ 15,469	\$ 16,477	\$ 17,027	28.7%
Quartile 3	\$ 11,345	\$ 11,972	\$ 12,784	\$ 13,165	\$ 13,945	22.9%
Quartile 4 (bottom)	\$ 9,711	\$ 10,345	\$ 11,190	\$ 11,748	\$ 12,049	24.1%
National Median	\$ 11,793	\$ 12,574	\$ 13,457	\$ 14,194	\$ 14,892	26.3%
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

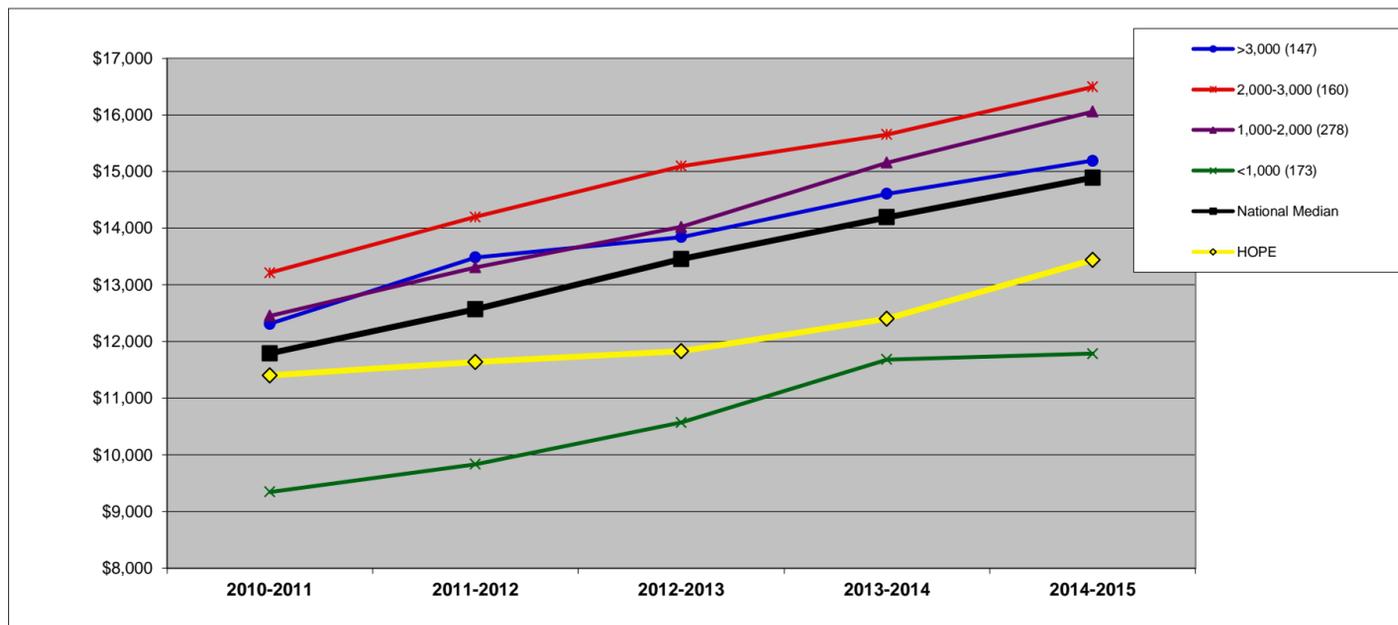
AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY ENROLLMENT SIZE (14S)

DEFINITION: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

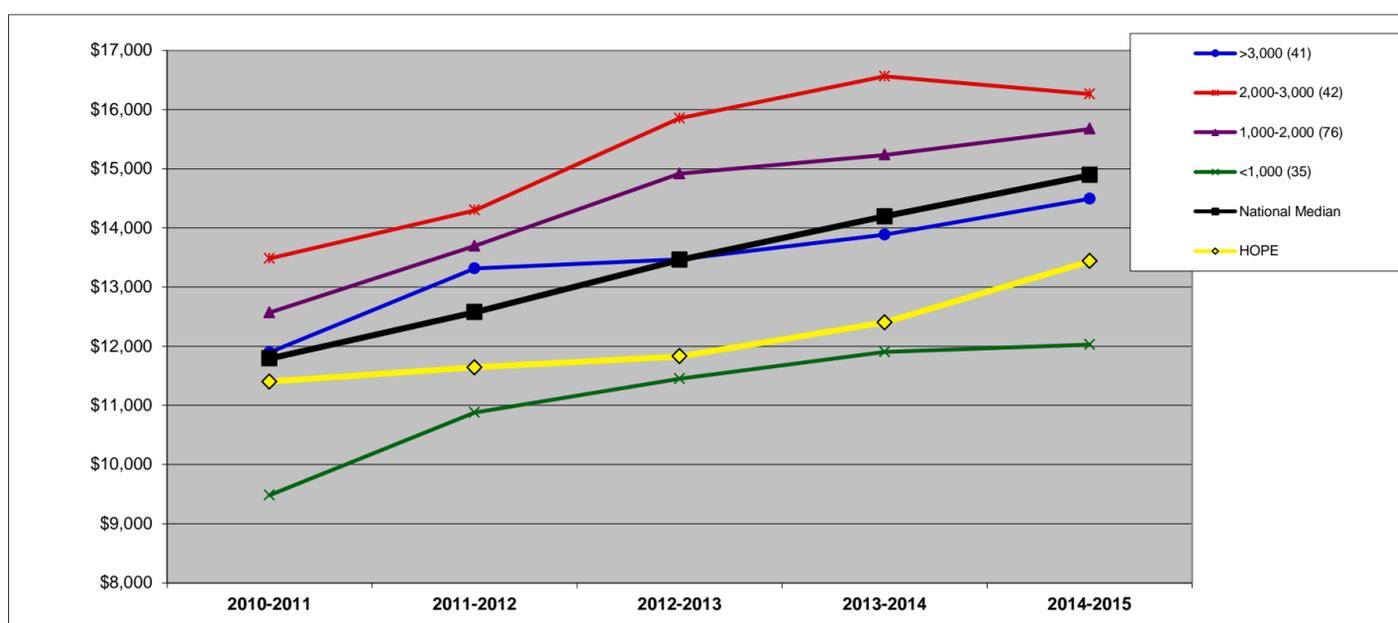
SIZE

NATIONAL: SIZE (n=758).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (147)	\$ 12,312	\$ 13,487	\$ 13,842	\$ 14,608	\$ 15,191	23.4%
2,000-3,000 (160)	\$ 13,214	\$ 14,200	\$ 15,099	\$ 15,654	\$ 16,493	24.8%
1,000-2,000 (278)	\$ 12,456	\$ 13,309	\$ 14,025	\$ 15,158	\$ 16,060	28.9%
<1,000 (173)	\$ 9,346	\$ 9,834	\$ 10,573	\$ 11,684	\$ 11,786	26.1%
National Median	\$ 11,793	\$ 12,574	\$ 13,457	\$ 14,194	\$ 14,892	26.3%
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

MIDWEST REGION: SIZE (n=194).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (41)	\$ 11,895	\$ 13,313	\$ 13,468	\$ 13,888	\$ 14,491	21.8%
2,000-3,000 (42)	\$ 13,481	\$ 14,299	\$ 15,853	\$ 16,564	\$ 16,262	20.6%
1,000-2,000 (76)	\$ 12,566	\$ 13,695	\$ 14,916	\$ 15,235	\$ 15,674	24.7%
<1,000 (35)	\$ 9,485	\$ 10,882	\$ 11,452	\$ 11,903	\$ 12,029	26.8%
National Median	\$ 11,793	\$ 12,574	\$ 13,457	\$ 14,194	\$ 14,892	26.3%
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

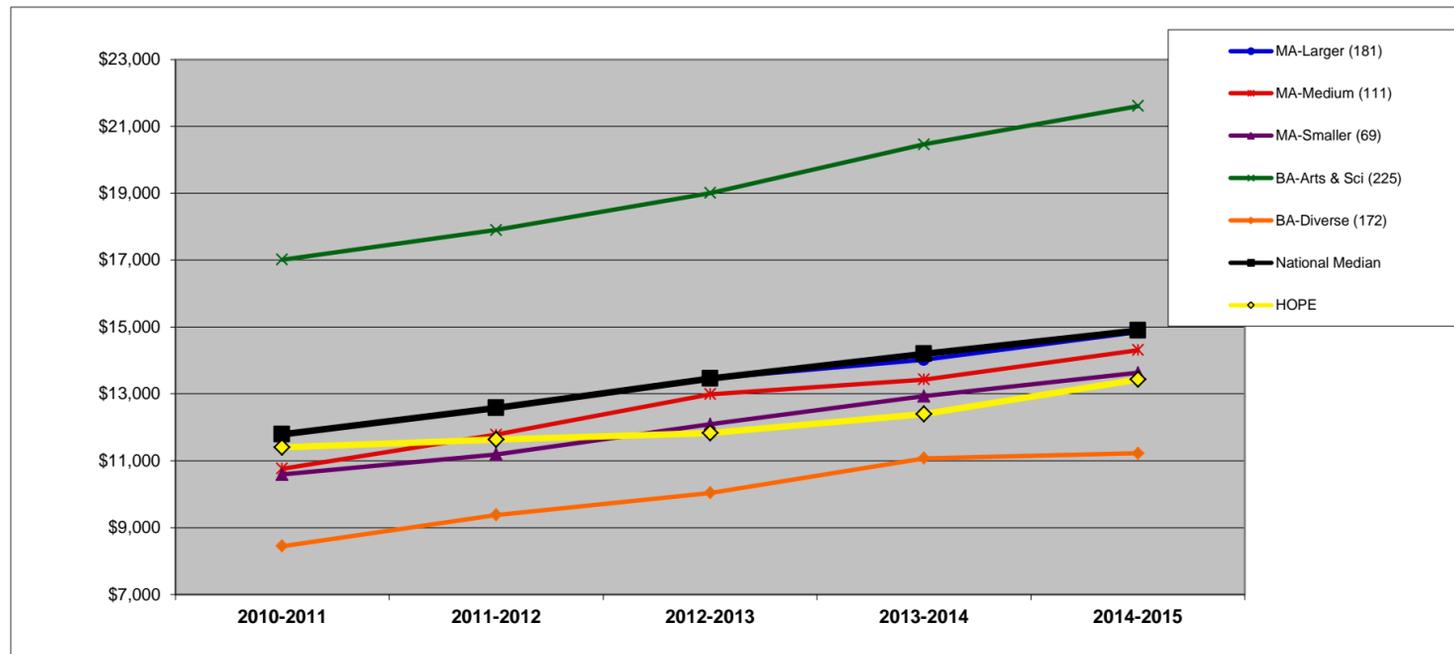
AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY CARNEGIE CLASSIFICATION (14C)

DEFINITION: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

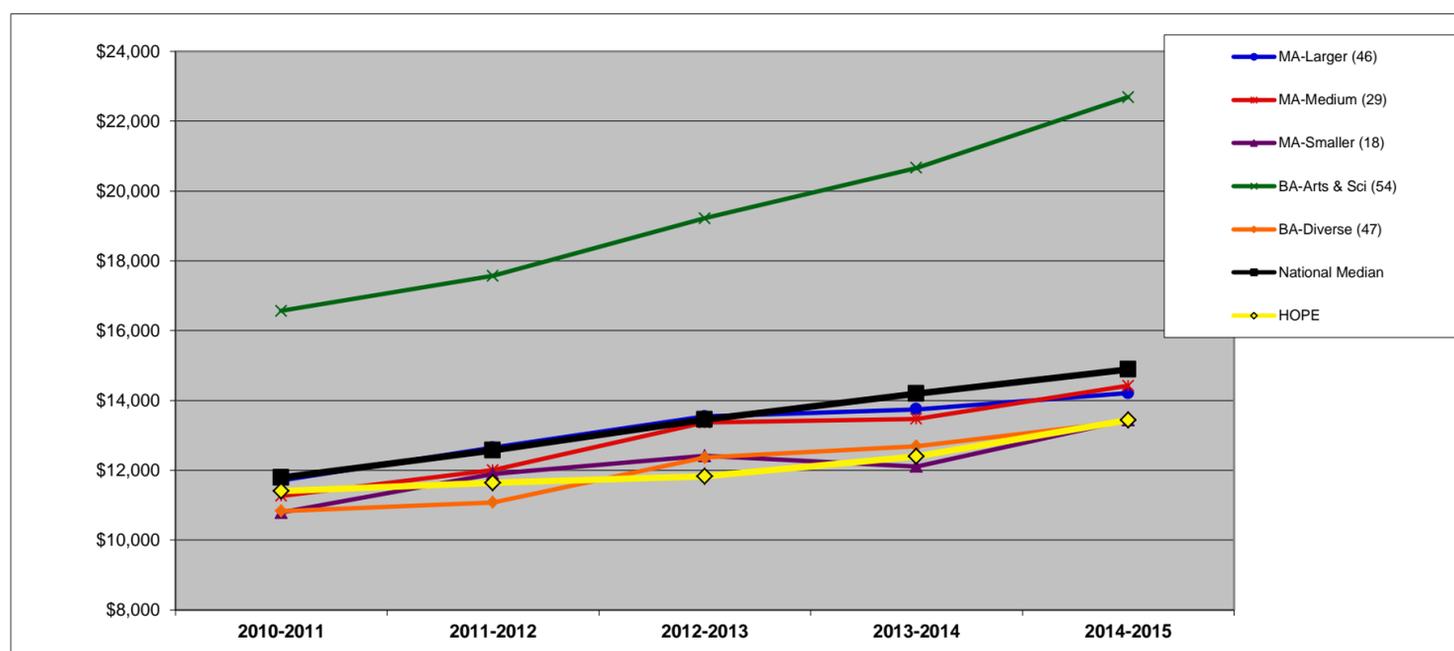
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=758).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (181)	\$ 11,796	\$ 12,580	\$ 13,468	\$ 14,018	\$ 14,852	25.9%
MA-Medium (111)	\$ 10,766	\$ 11,780	\$ 12,992	\$ 13,427	\$ 14,308	32.9%
MA-Smaller (69)	\$ 10,588	\$ 11,192	\$ 12,088	\$ 12,934	\$ 13,628	28.7%
BA-Arts & Sci (225)	\$ 17,012	\$ 17,901	\$ 19,007	\$ 20,459	\$ 21,606	27.0%
BA-Diverse (172)	\$ 8,452	\$ 9,381	\$ 10,043	\$ 11,077	\$ 11,222	32.8%
National Median	\$ 11,793	\$ 12,574	\$ 13,457	\$ 14,194	\$ 14,892	26.3%
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

MIDWEST REGION: CARNEGIE (n=194).



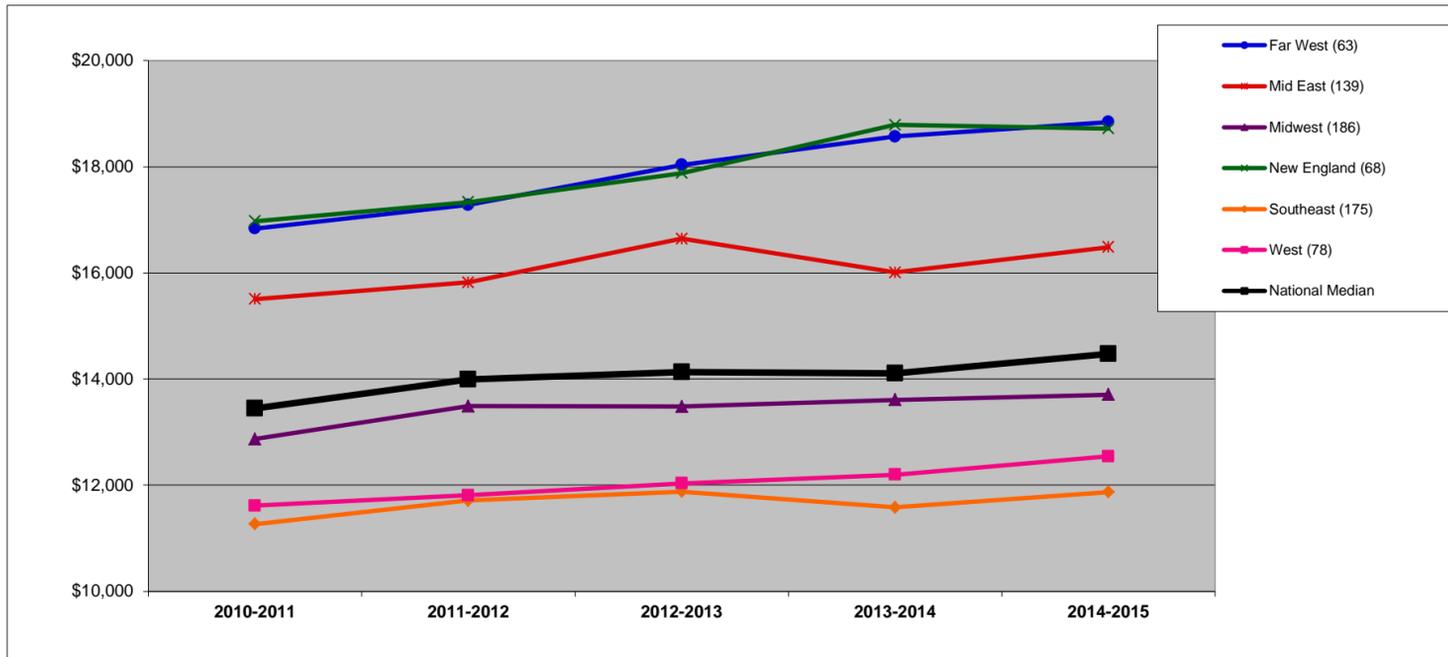
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (46)	\$ 11,711	\$ 12,652	\$ 13,541	\$ 13,746	\$ 14,213	21.4%
MA-Medium (29)	\$ 11,270	\$ 12,007	\$ 13,371	\$ 13,473	\$ 14,422	28.0%
MA-Smaller (18)	\$ 10,788	\$ 11,899	\$ 12,412	\$ 12,112	\$ 13,440	24.6%
BA-Arts & Sci (54)	\$ 16,567	\$ 17,568	\$ 19,220	\$ 20,664	\$ 22,691	37.0%
BA-Diverse (47)	\$ 10,835	\$ 11,079	\$ 12,366	\$ 12,692	\$ 13,404	23.7%
National Median	\$ 11,793	\$ 12,574	\$ 13,457	\$ 14,194	\$ 14,892	26.3%
HOPE	\$ 11,401	\$ 11,640	\$ 11,829	\$ 12,403	\$ 13,439	17.9%

NET TUITION REVENUE PER STUDENT (\$): BY REGION (15R)

DEFINITION: Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

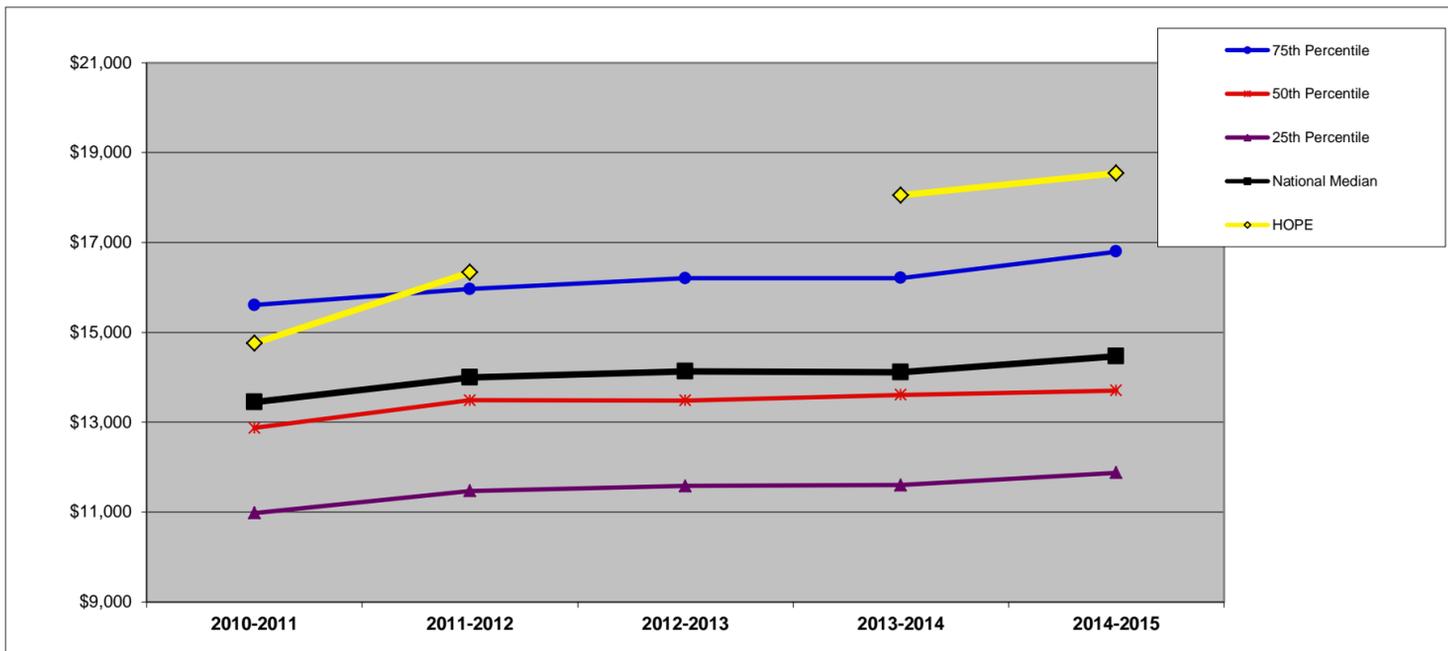
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

NATIONAL (n=709). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Far West (63)	\$ 16,836	\$ 17,280	\$ 18,034	\$ 18,571	\$ 18,844	11.9%
Mid East (139)	\$ 15,506	\$ 15,819	\$ 16,643	\$ 16,008	\$ 16,487	6.3%
Midwest (186)	\$ 12,869	\$ 13,488	\$ 13,480	\$ 13,606	\$ 13,704	6.5%
New England (68)	\$ 16,974	\$ 17,335	\$ 17,882	\$ 18,791	\$ 18,721	10.3%
Southeast (175)	\$ 11,265	\$ 11,710	\$ 11,878	\$ 11,581	\$ 11,868	5.4%
West (78)	\$ 11,612	\$ 11,809	\$ 12,032	\$ 12,197	\$ 12,541	8.0%
National Median	\$ 13,446	\$ 13,994	\$ 14,133	\$ 14,108	\$ 14,471	7.6%

MIDWEST REGION (n=186). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
75th Percentile	\$ 15,604	\$ 15,963	\$ 16,205	\$ 16,206	\$ 16,796	7.6%
50th Percentile	\$ 12,869	\$ 13,488	\$ 13,480	\$ 13,606	\$ 13,704	6.5%
25th Percentile	\$ 10,979	\$ 11,469	\$ 11,581	\$ 11,601	\$ 11,873	8.1%
National Median	\$ 13,446	\$ 13,994	\$ 14,133	\$ 14,108	\$ 14,471	7.6%
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

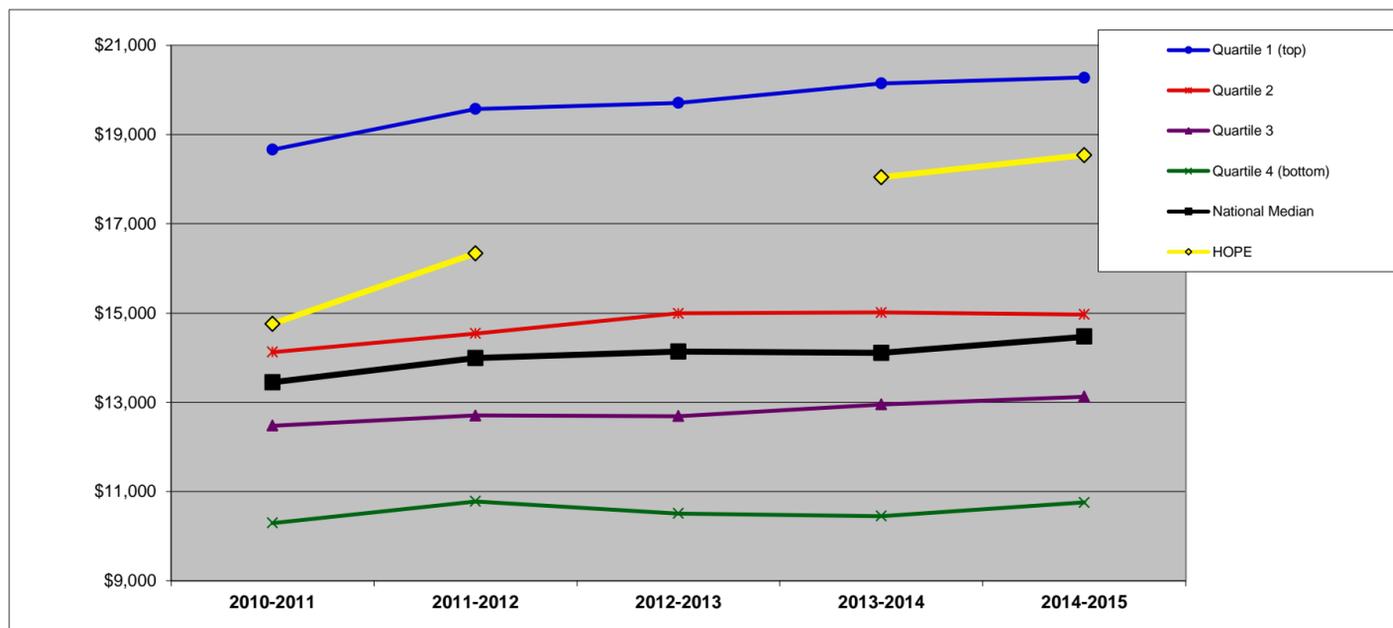
NET TUITION REVENUE PER STUDENT (\$): BY FINANCIAL RESOURCES (15F)

DEFINITION: Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

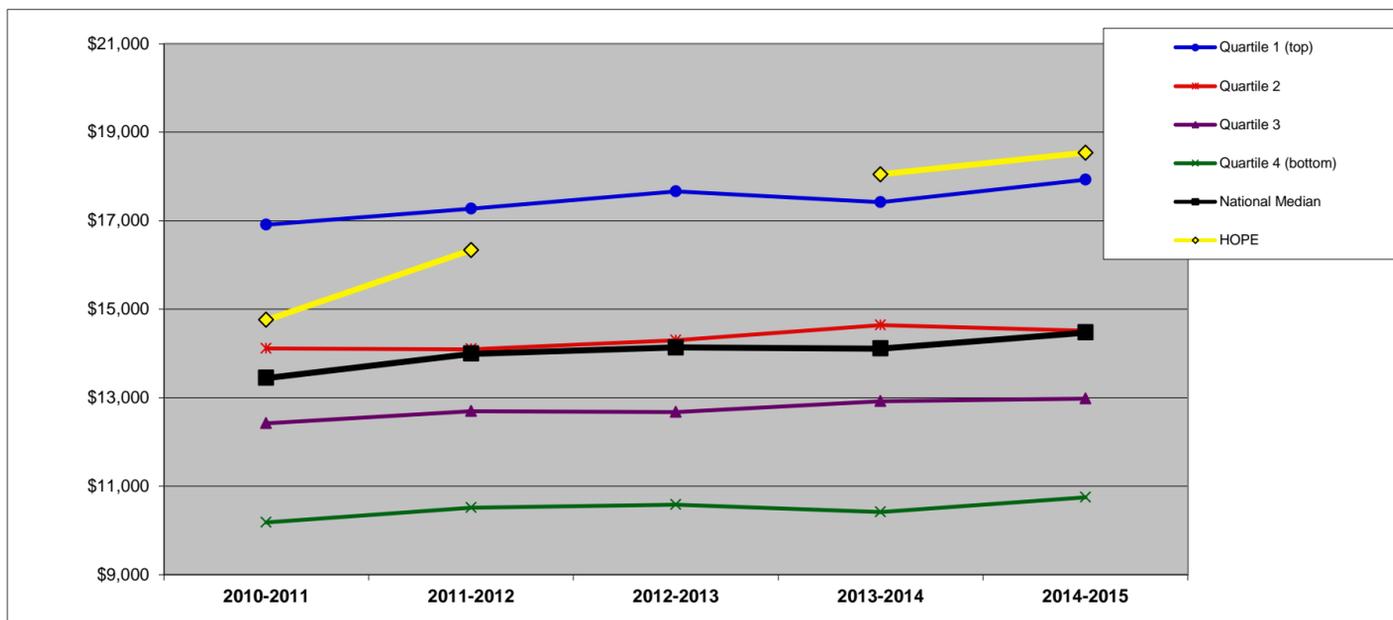
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=698).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 18,665	\$ 19,573	\$ 19,711	\$ 20,148	\$ 20,276	8.6%
Quartile 2	\$ 14,126	\$ 14,544	\$ 14,992	\$ 15,011	\$ 14,968	6.0%
Quartile 3	\$ 12,476	\$ 12,705	\$ 12,691	\$ 12,949	\$ 13,124	5.2%
Quartile 4 (bottom)	\$ 10,294	\$ 10,781	\$ 10,507	\$ 10,449	\$ 10,756	4.5%
National Median	\$ 13,446	\$ 13,994	\$ 14,133	\$ 14,108	\$ 14,471	7.6%
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

MIDWEST REGION: FINANCIAL RESOURCES (n=183).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 16,911	\$ 17,269	\$ 17,659	\$ 17,419	\$ 17,926	6.0%
Quartile 2	\$ 14,110	\$ 14,098	\$ 14,302	\$ 14,637	\$ 14,514	2.9%
Quartile 3	\$ 12,417	\$ 12,699	\$ 12,678	\$ 12,922	\$ 12,975	4.5%
Quartile 4 (bottom)	\$ 10,184	\$ 10,518	\$ 10,582	\$ 10,414	\$ 10,747	5.5%
National Median	\$ 13,446	\$ 13,994	\$ 14,133	\$ 14,108	\$ 14,471	7.6%
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

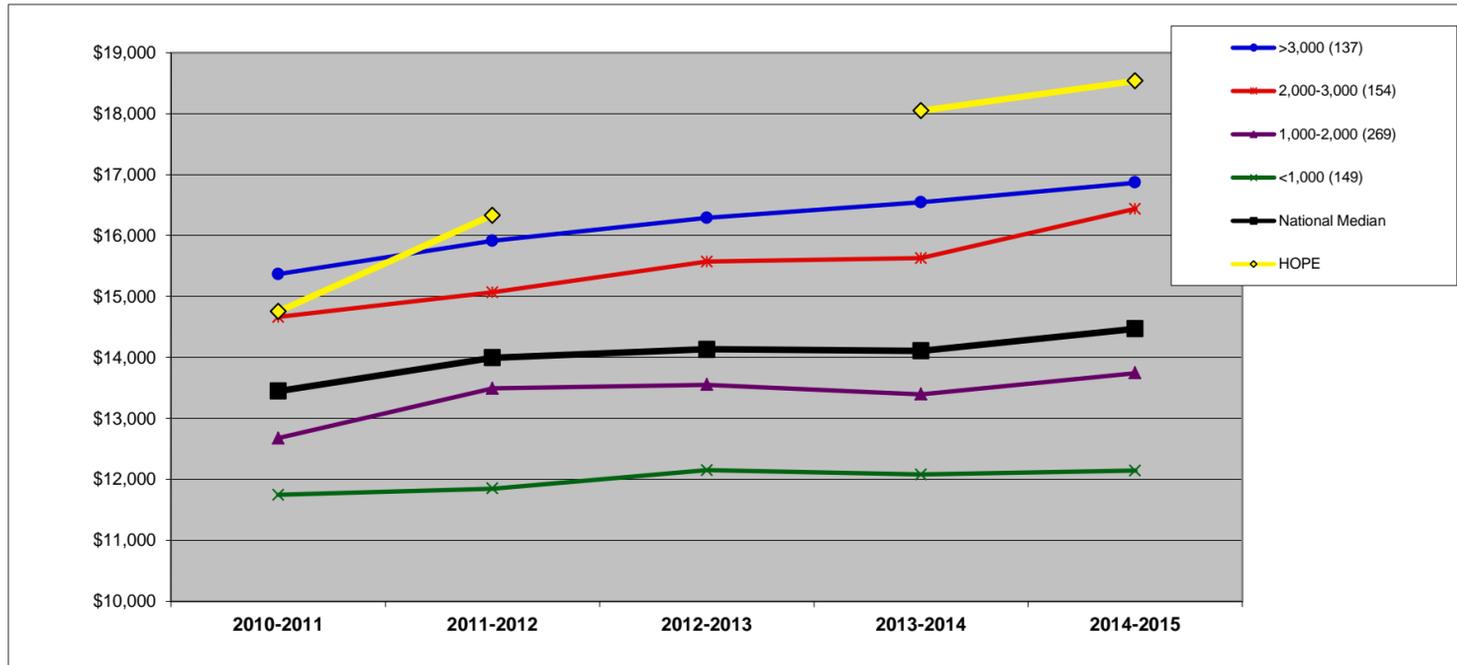
NET TUITION REVENUE PER STUDENT (\$): BY ENROLLMENT SIZE (15S)

DEFINITION: Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

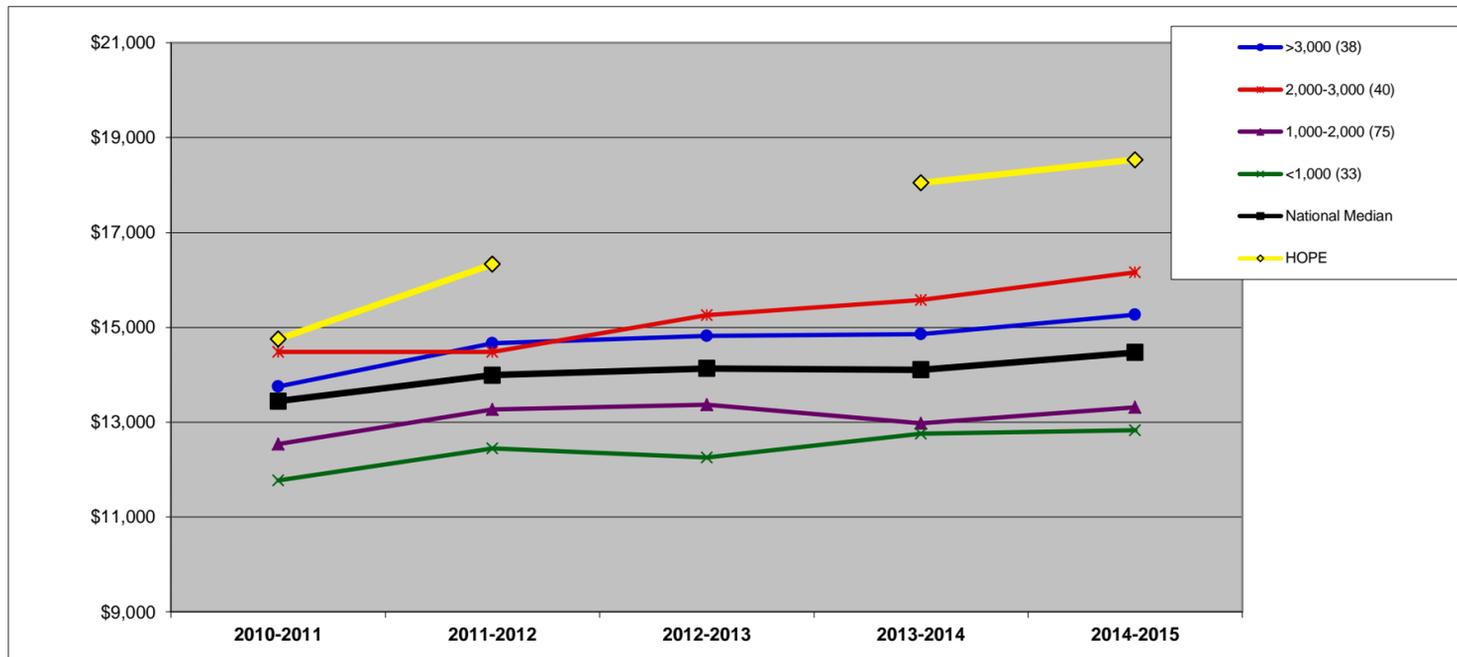
SIZE >3,000

NATIONAL: SIZE (n=709).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (137)	\$ 15,366	\$ 15,913	\$ 16,287	\$ 16,543	\$ 16,867	9.8%
2,000-3,000 (154)	\$ 14,663	\$ 15,070	\$ 15,574	\$ 15,627	\$ 16,439	12.1%
1,000-2,000 (269)	\$ 12,679	\$ 13,495	\$ 13,553	\$ 13,397	\$ 13,745	8.4%
<1,000 (149)	\$ 11,745	\$ 11,850	\$ 12,153	\$ 12,078	\$ 12,142	3.4%
National Median	\$ 13,446	\$ 13,994	\$ 14,133	\$ 14,108	\$ 14,471	7.6%
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

MIDWEST REGION: SIZE (n=186).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (38)	\$ 13,755	\$ 14,662	\$ 14,820	\$ 14,854	\$ 15,266	11.0%
2,000-3,000 (40)	\$ 14,487	\$ 14,480	\$ 15,258	\$ 15,578	\$ 16,161	11.6%
1,000-2,000 (75)	\$ 12,538	\$ 13,272	\$ 13,370	\$ 12,976	\$ 13,316	6.2%
<1,000 (33)	\$ 11,775	\$ 12,445	\$ 12,258	\$ 12,758	\$ 12,832	9.0%
National Median	\$ 13,446	\$ 13,994	\$ 14,133	\$ 14,108	\$ 14,471	7.6%
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

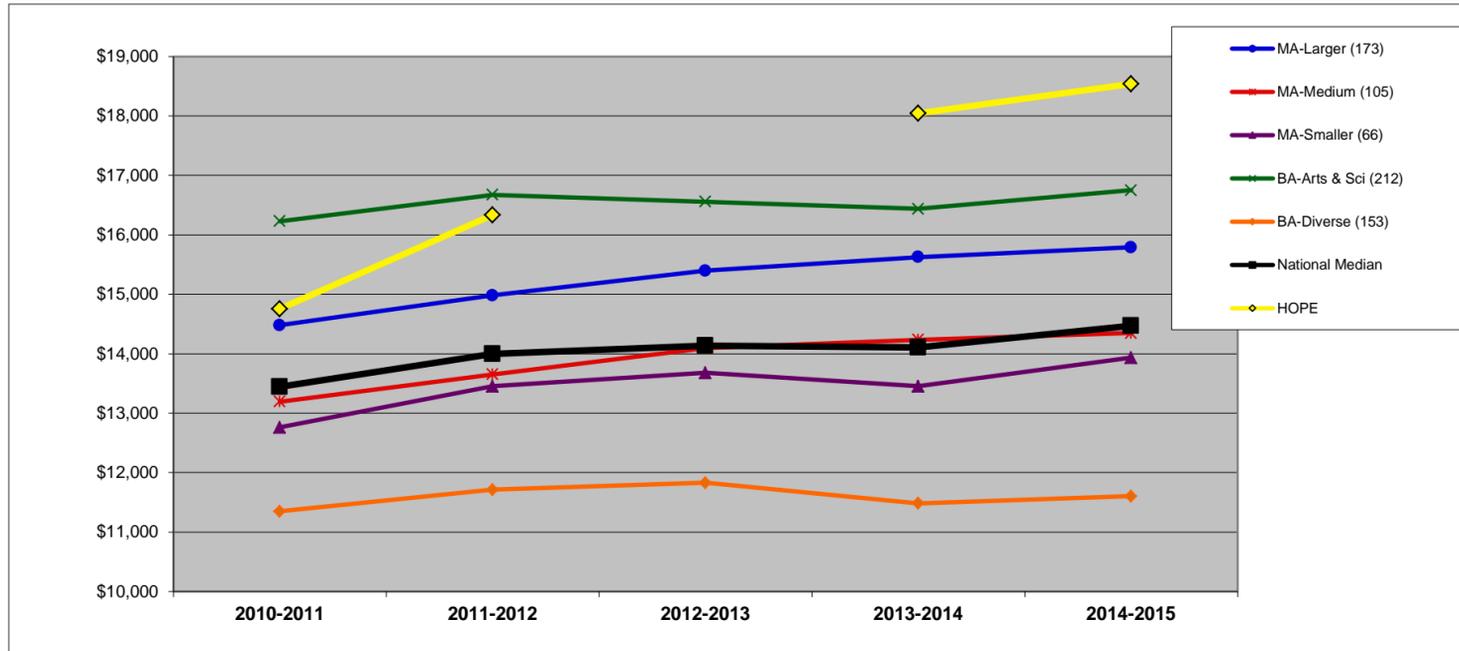
NET TUITION REVENUE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (15C)

DEFINITION: Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

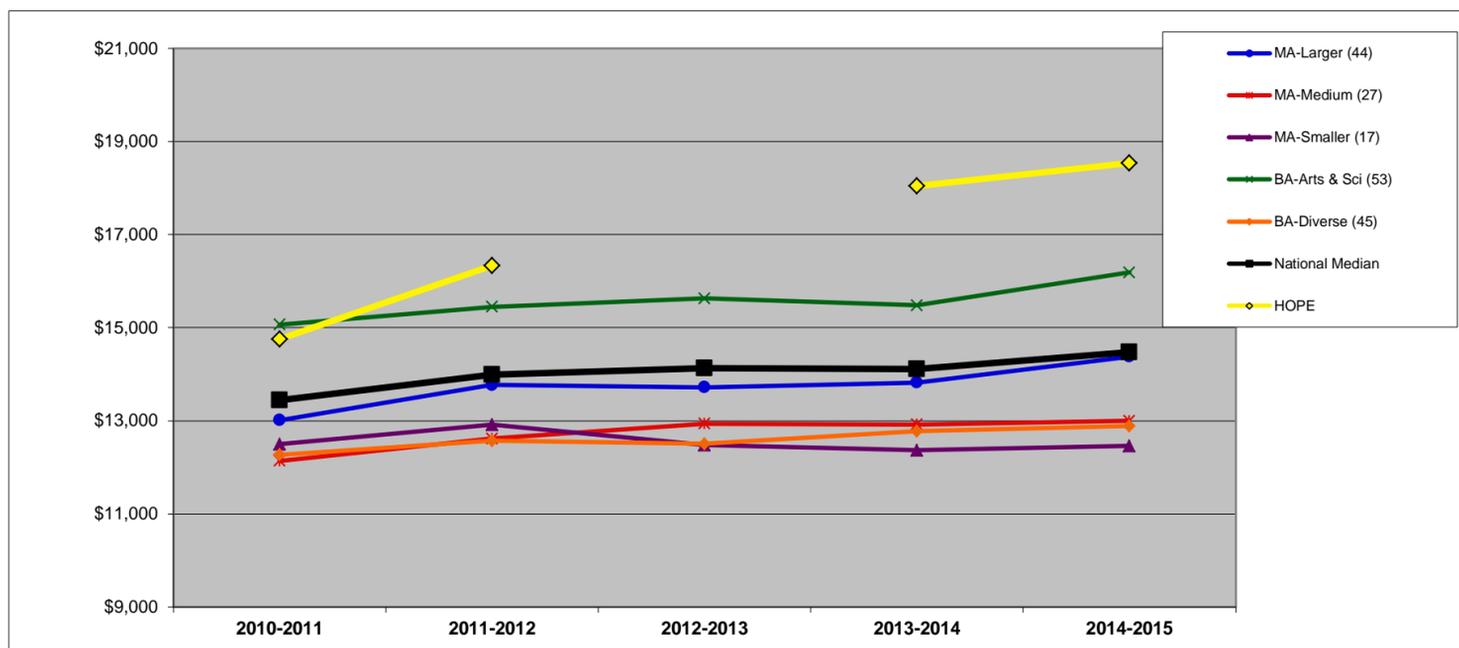
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=709).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (173)	\$ 14,480	\$ 14,981	\$ 15,398	\$ 15,624	\$ 15,788	9.0%
MA-Medium (105)	\$ 13,195	\$ 13,652	\$ 14,098	\$ 14,237	\$ 14,349	8.7%
MA-Smaller (66)	\$ 12,763	\$ 13,452	\$ 13,680	\$ 13,454	\$ 13,935	9.2%
BA-Arts & Sci (212)	\$ 16,230	\$ 16,672	\$ 16,557	\$ 16,436	\$ 16,751	3.2%
BA-Diverse (153)	\$ 11,350	\$ 11,715	\$ 11,831	\$ 11,484	\$ 11,605	2.3%
National Median	\$ 13,446	\$ 13,994	\$ 14,133	\$ 14,108	\$ 14,471	7.6%
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

MIDWEST REGION: CARNEGIE (n=186).



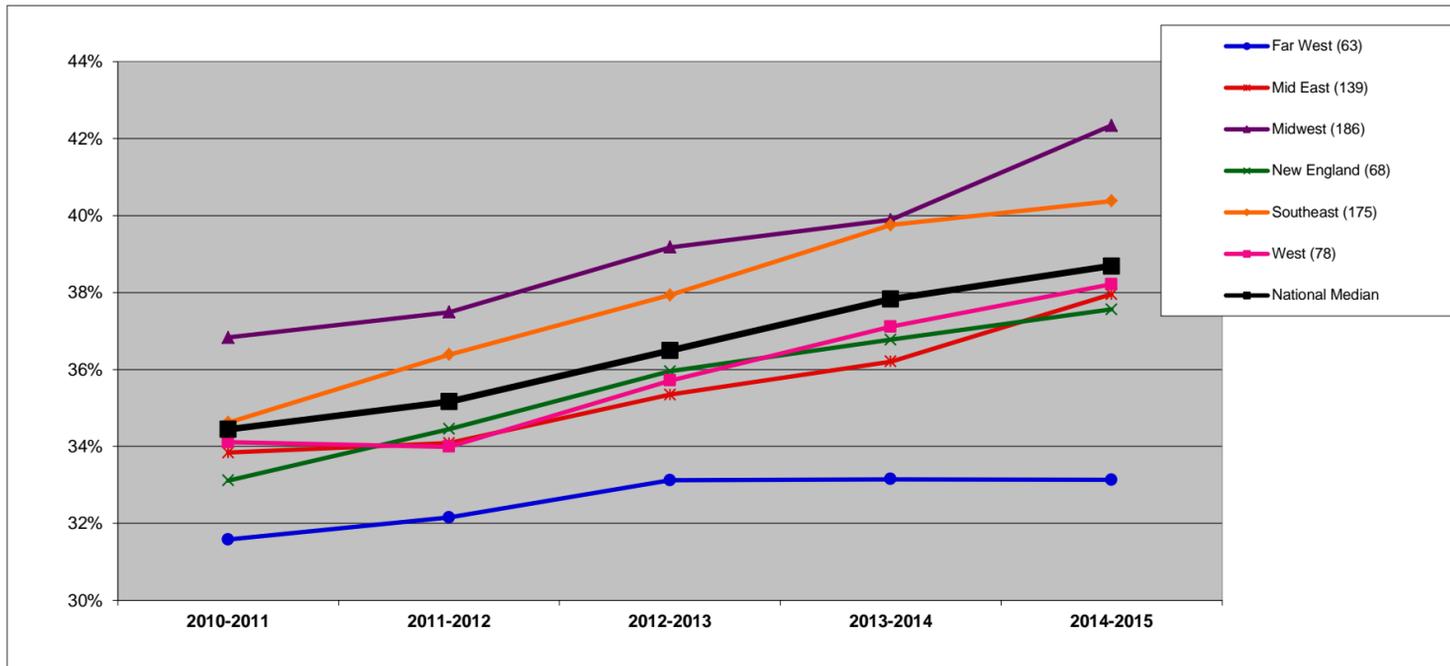
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (44)	\$ 13,014	\$ 13,770	\$ 13,719	\$ 13,823	\$ 14,380	10.5%
MA-Medium (27)	\$ 12,137	\$ 12,616	\$ 12,937	\$ 12,919	\$ 12,997	7.1%
MA-Smaller (17)	\$ 12,499	\$ 12,913	\$ 12,479	\$ 12,366	\$ 12,459	-0.3%
BA-Arts & Sci (53)	\$ 15,065	\$ 15,450	\$ 15,631	\$ 15,482	\$ 16,187	7.4%
BA-Diverse (45)	\$ 12,268	\$ 12,569	\$ 12,505	\$ 12,774	\$ 12,886	5.0%
National Median	\$ 13,446	\$ 13,994	\$ 14,133	\$ 14,108	\$ 14,471	7.6%
HOPE	\$ 14,756	\$ 16,334		\$ 18,046	\$ 18,536	25.6%

DISCOUNT RATE (%): BY REGION (16R)

DEFINITION: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

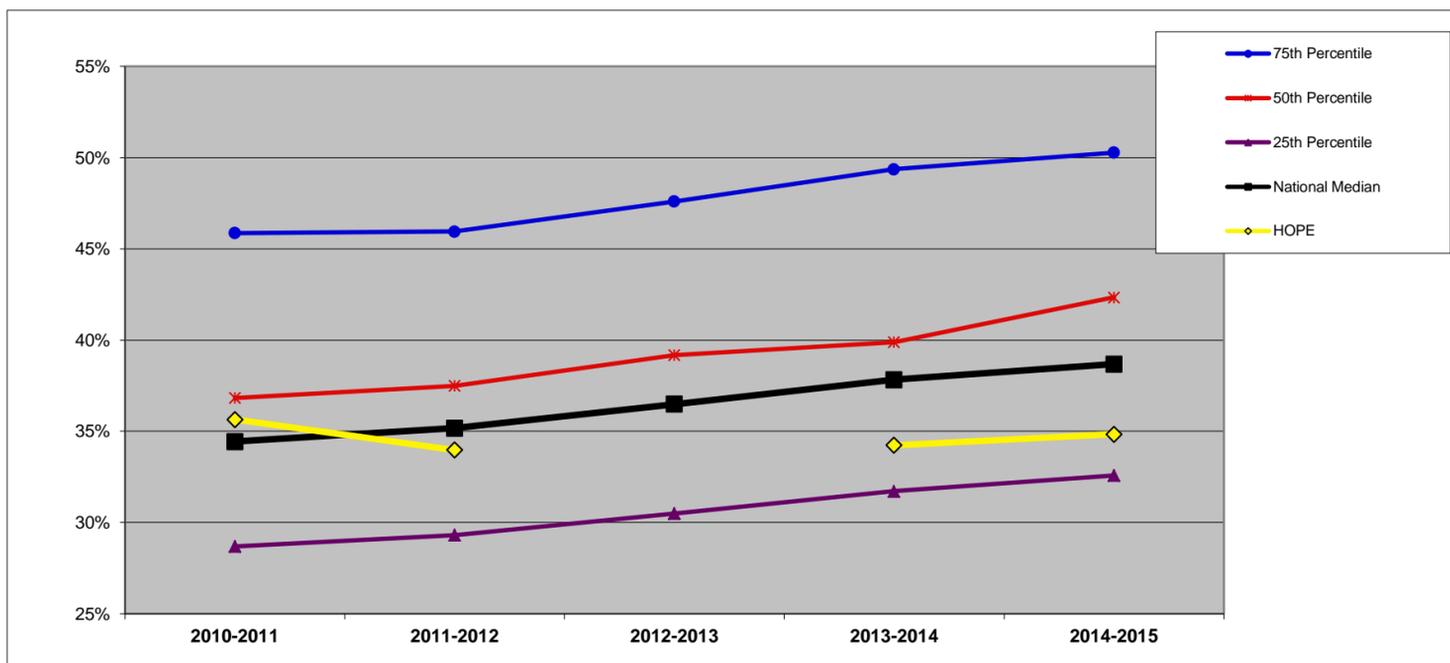
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
HOPE	35.6%	34.0%		34.2%	34.8%

NATIONAL (n=709). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Far West (63)	31.6%	32.2%	33.1%	33.1%	33.1%
Mid East (139)	33.8%	34.1%	35.3%	36.2%	38.0%
Midwest (186)	36.8%	37.5%	39.2%	39.9%	42.3%
New England (68)	33.1%	34.5%	36.0%	36.8%	37.6%
Southeast (175)	34.6%	36.4%	37.9%	39.8%	40.4%
West (78)	34.1%	34.0%	35.7%	37.1%	38.2%
National Median	34.4%	35.2%	36.5%	37.8%	38.7%

MIDWEST REGION (n=186). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
75th Percentile	45.9%	45.9%	47.6%	49.4%	50.3%
50th Percentile	36.8%	37.5%	39.2%	39.9%	42.3%
25th Percentile	28.7%	29.3%	30.5%	31.7%	32.6%
National Median	34.4%	35.2%	36.5%	37.8%	38.7%
HOPE	35.6%	34.0%		34.2%	34.8%

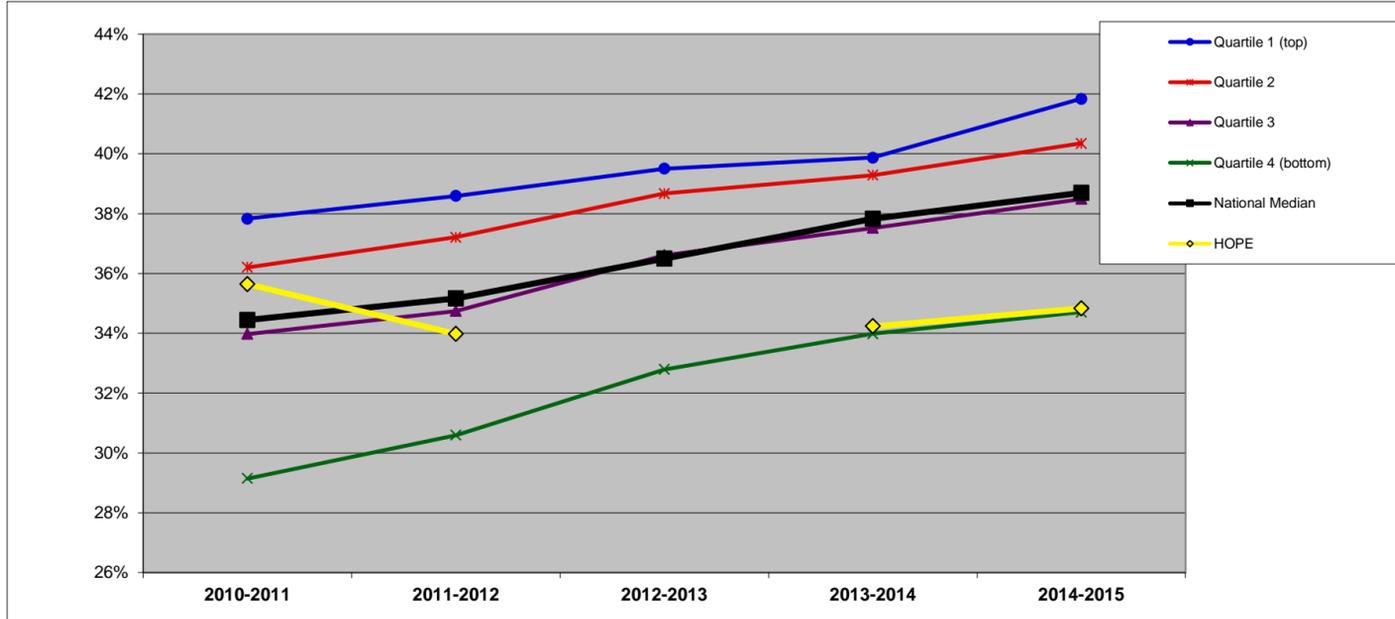
DISCOUNT RATE (%): BY FINANCIAL RESOURCES (16F)

DEFINITION: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
HOPE	35.6%	34.0%		34.2%	34.8%

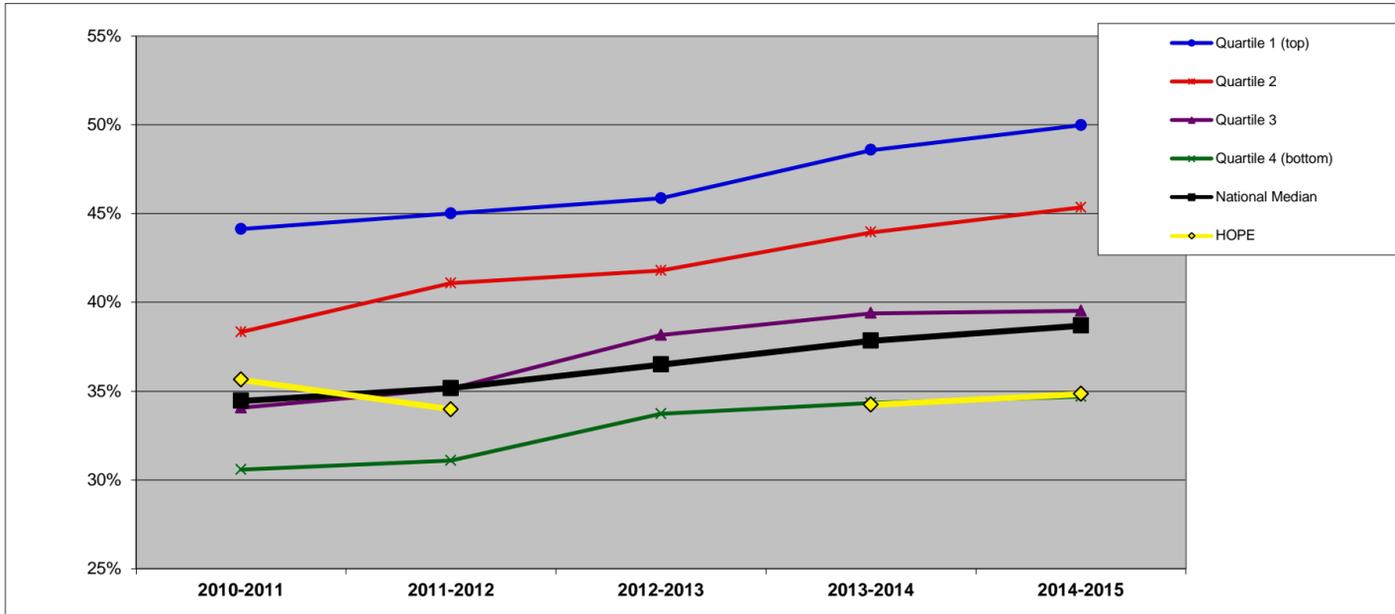
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=698).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Quartile 1 (top)	37.8%	38.6%	39.5%	39.9%	41.8%
Quartile 2	36.2%	37.2%	38.7%	39.3%	40.3%
Quartile 3	34.0%	34.7%	36.6%	37.5%	38.5%
Quartile 4 (bottom)	29.1%	30.6%	32.8%	34.0%	34.7%
National Median	34.4%	35.2%	36.5%	37.8%	38.7%
HOPE	35.6%	34.0%		34.2%	34.8%

MIDWEST REGION: FINANCIAL RESOURCES (n=183).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Quartile 1 (top)	44.1%	45.0%	45.9%	48.6%	50.0%
Quartile 2	38.3%	41.1%	41.8%	43.9%	45.3%
Quartile 3	34.1%	35.1%	38.2%	39.4%	39.5%
Quartile 4 (bottom)	30.6%	31.1%	33.7%	34.3%	34.7%
National Median	34.4%	35.2%	36.5%	37.8%	38.7%
HOPE	35.6%	34.0%		34.2%	34.8%

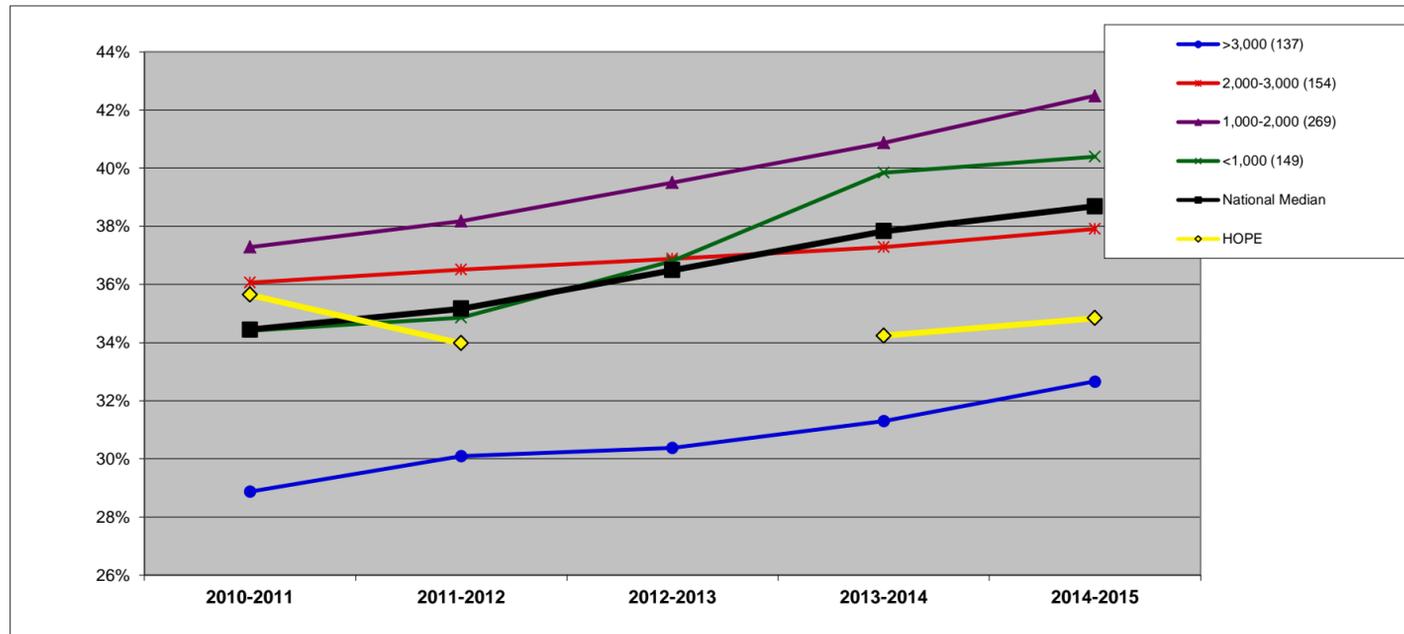
DISCOUNT RATE (%): BY ENROLLMENT SIZE (16S)

DEFINITION: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
HOPE	35.6%	34.0%		34.2%	34.8%

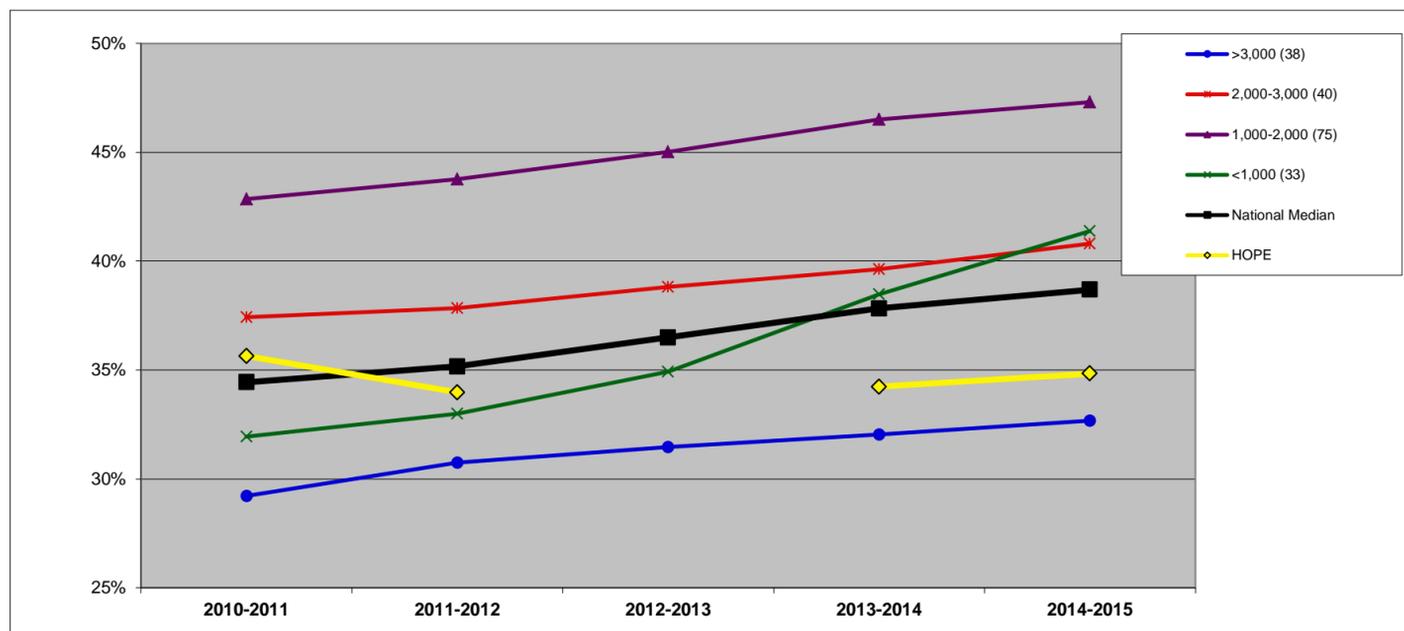
SIZE >3,000

NATIONAL: SIZE (n=709).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
>3,000 (137)	28.9%	30.1%	30.4%	31.3%	32.7%
2,000-3,000 (154)	36.1%	36.5%	36.9%	37.3%	37.9%
1,000-2,000 (269)	37.3%	38.2%	39.5%	40.9%	42.5%
<1,000 (149)	34.4%	34.9%	36.8%	39.8%	40.4%
National Median	34.4%	35.2%	36.5%	37.8%	38.7%
HOPE	35.6%	34.0%		34.2%	34.8%

MIDWEST REGION: SIZE (n=186).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
>3,000 (38)	29.2%	30.8%	31.5%	32.0%	32.7%
2,000-3,000 (40)	37.4%	37.8%	38.8%	39.6%	40.8%
1,000-2,000 (75)	42.8%	43.8%	45.0%	46.5%	47.3%
<1,000 (33)	32.0%	33.0%	34.9%	38.5%	41.4%
National Median	34.4%	35.2%	36.5%	37.8%	38.7%
HOPE	35.6%	34.0%		34.2%	34.8%

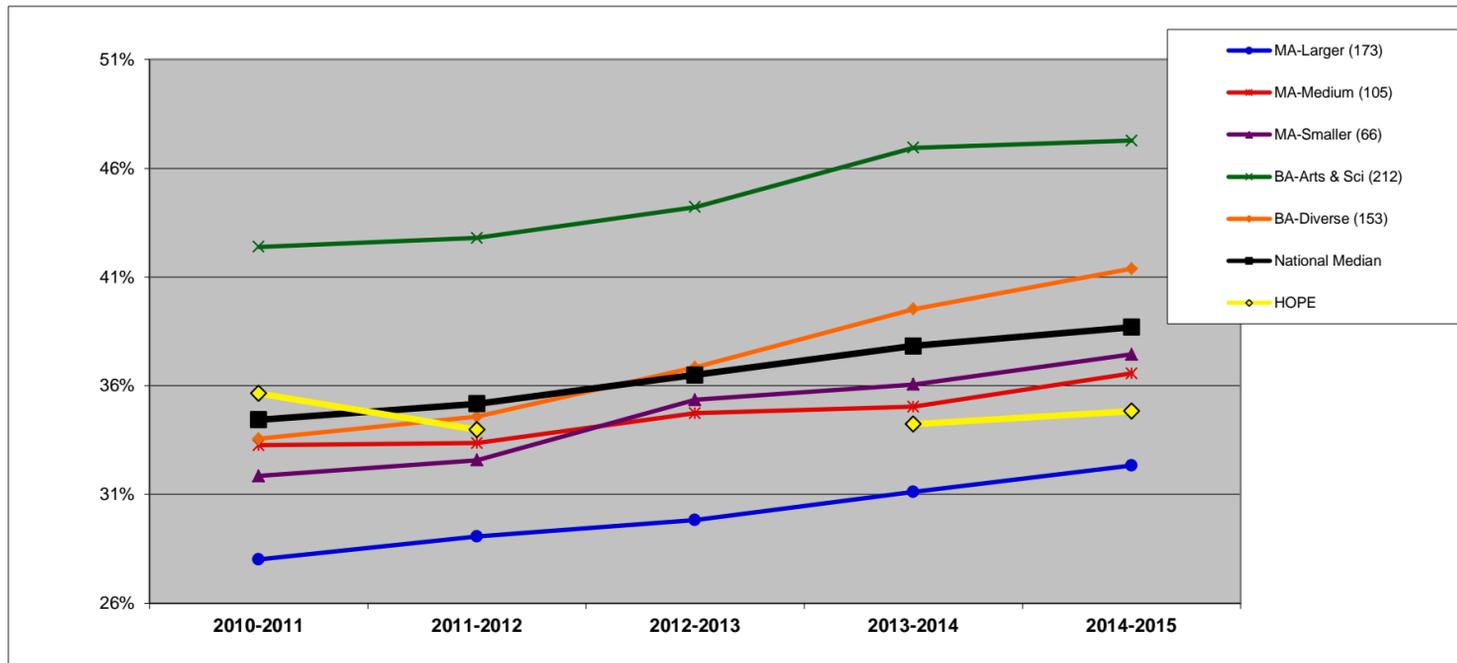
DISCOUNT RATE (%): BY CARNEGIE CLASSIFICATION (16C)

DEFINITION: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
HOPE	35.6%	34.0%		34.2%	34.8%

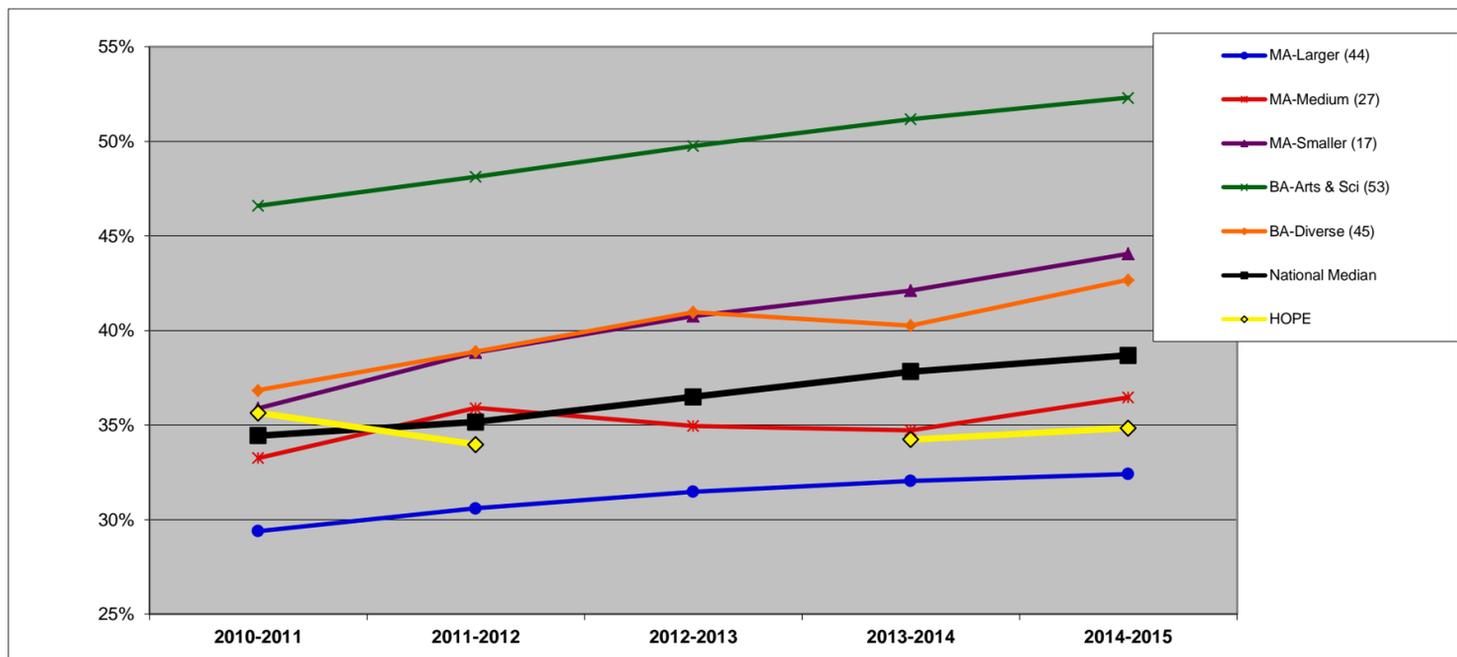
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=709).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
MA-Larger (173)	28.0%	29.1%	29.8%	31.1%	32.3%
MA-Medium (105)	33.3%	33.4%	34.7%	35.0%	36.6%
MA-Smaller (66)	31.9%	32.6%	35.3%	36.1%	37.4%
BA-Arts & Sci (212)	42.4%	42.8%	44.2%	46.9%	47.3%
BA-Diverse (153)	33.6%	34.6%	36.9%	39.5%	41.4%
National Median	34.4%	35.2%	36.5%	37.8%	38.7%
HOPE	35.6%	34.0%		34.2%	34.8%

MIDWEST REGION: CARNEGIE (n=186).



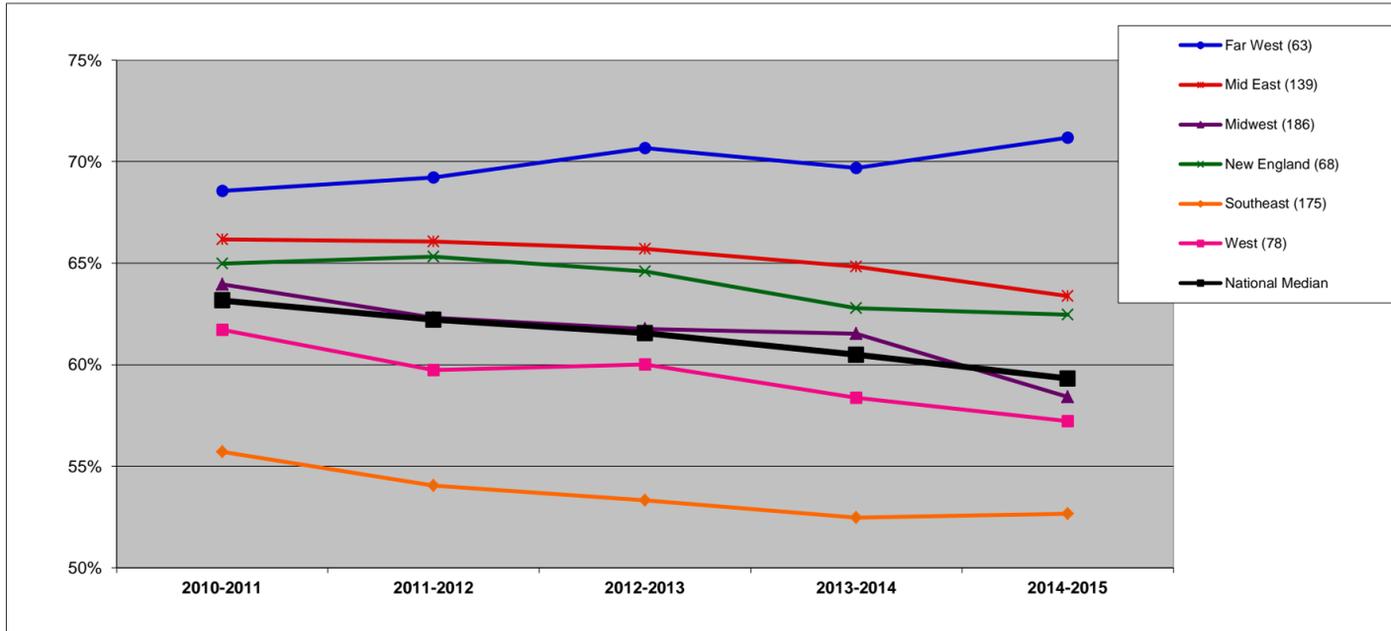
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
MA-Larger (44)	29.4%	30.6%	31.5%	32.0%	32.4%
MA-Medium (27)	33.3%	35.9%	35.0%	34.7%	36.5%
MA-Smaller (17)	35.9%	38.8%	40.8%	42.1%	44.1%
BA-Arts & Sci (53)	46.6%	48.1%	49.8%	51.2%	52.3%
BA-Diverse (45)	36.8%	38.9%	41.0%	40.3%	42.7%
National Median	34.4%	35.2%	36.5%	37.8%	38.7%
HOPE	35.6%	34.0%		34.2%	34.8%

TUITION DEPENDENCY (%): BY REGION (17R)

DEFINITION: The percentage of total expenditures covered by total net tuition revenue.

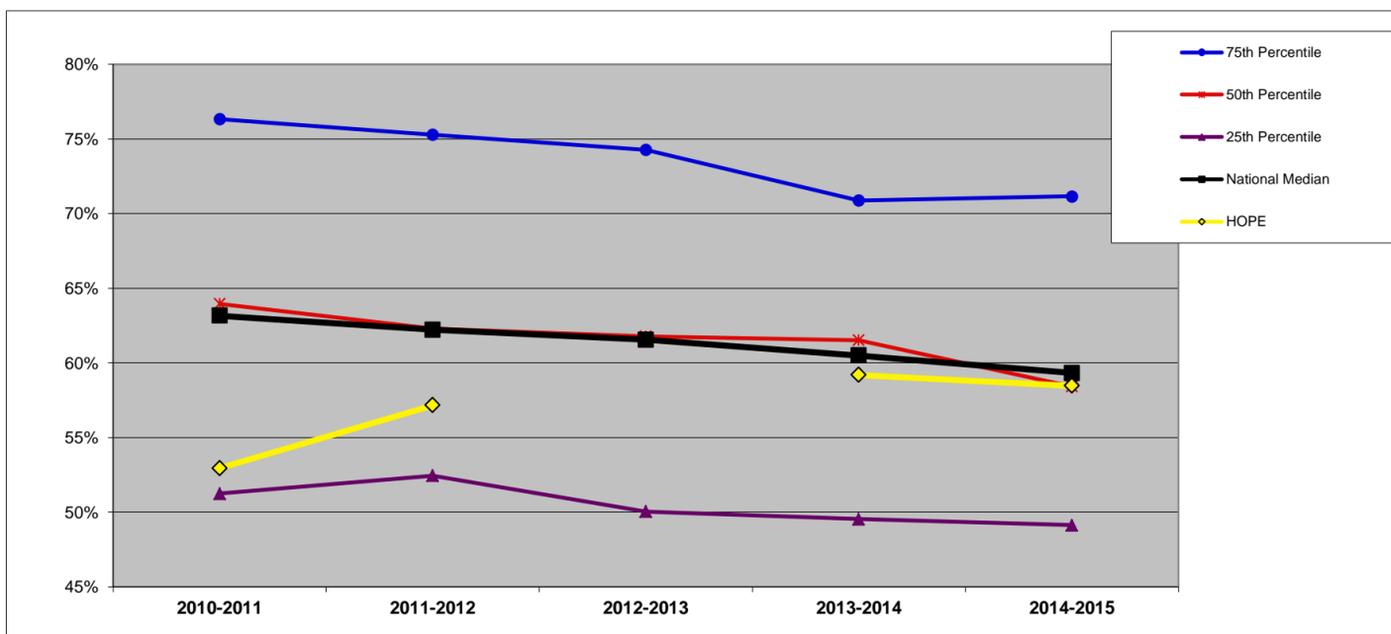
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
HOPE	52.9%	57.2%		59.2%	58.5%

NATIONAL (n=709). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Far West (63)	68.6%	69.2%	70.7%	69.7%	71.2%
Mid East (139)	66.2%	66.1%	65.7%	64.8%	63.4%
Midwest (186)	63.9%	62.3%	61.8%	61.5%	58.4%
New England (68)	65.0%	65.3%	64.6%	62.8%	62.5%
Southeast (175)	55.7%	54.1%	53.3%	52.5%	52.7%
West (78)	61.7%	59.7%	60.0%	58.4%	57.2%
National Median	63.2%	62.2%	61.6%	60.5%	59.3%

MIDWEST REGION (n=186). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
75th Percentile	76.3%	75.3%	74.3%	70.9%	71.2%
50th Percentile	63.9%	62.3%	61.8%	61.5%	58.4%
25th Percentile	51.2%	52.5%	50.0%	49.5%	49.1%
National Median	63.2%	62.2%	61.6%	60.5%	59.3%
HOPE	52.9%	57.2%		59.2%	58.5%

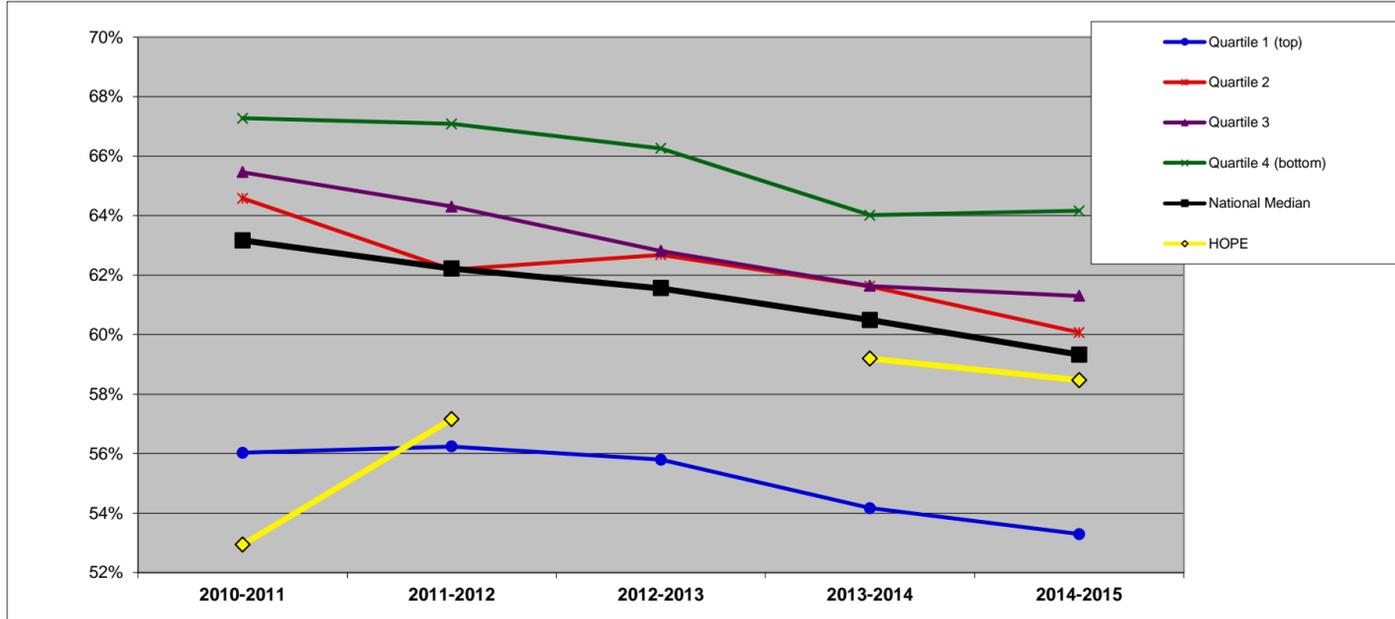
TUITION DEPENDENCY (%): BY FINANCIAL RESOURCES (17F)

DEFINITION: The percentage of total expenditures covered by total net tuition revenue. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
HOPE	52.9%	57.2%		59.2%	58.5%

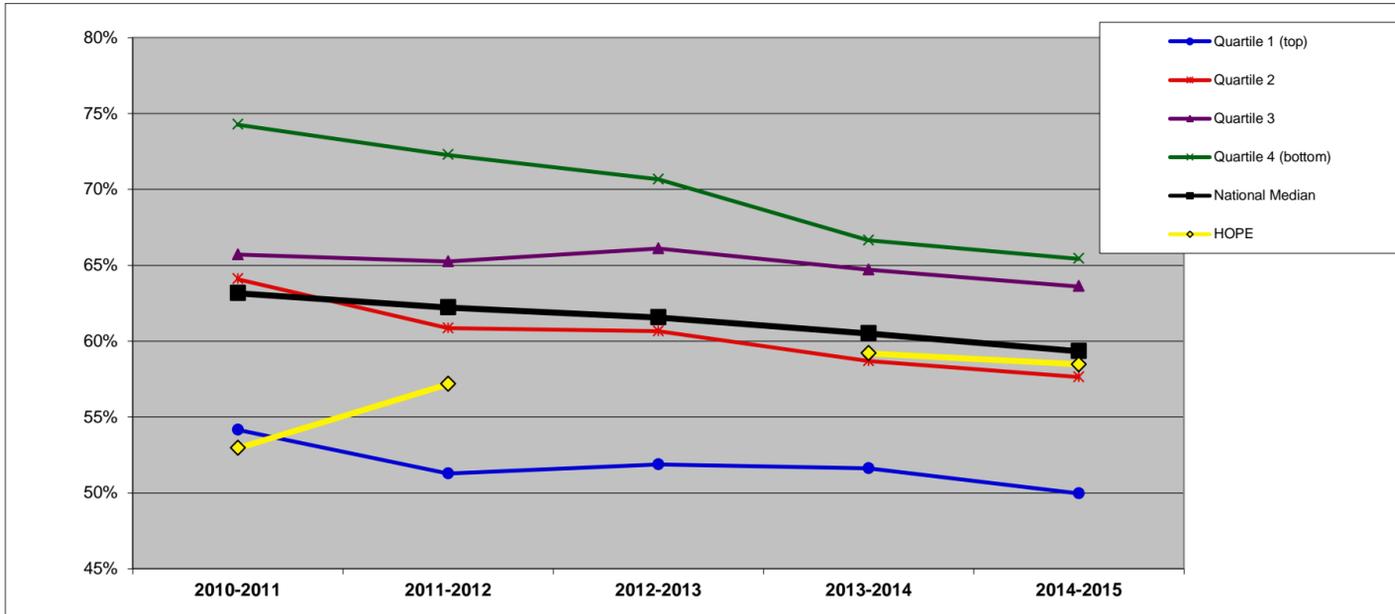
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=698).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Quartile 1 (top)	56.0%	56.2%	55.8%	54.2%	53.3%
Quartile 2	64.6%	62.2%	62.7%	61.6%	60.1%
Quartile 3	65.5%	64.3%	62.8%	61.6%	61.3%
Quartile 4 (bottom)	67.3%	67.1%	66.3%	64.0%	64.2%
National Median	63.2%	62.2%	61.6%	60.5%	59.3%
HOPE	52.9%	57.2%		59.2%	58.5%

MIDWEST REGION: FINANCIAL RESOURCES (n=183).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
Quartile 1 (top)	54.2%	51.3%	51.9%	51.6%	50.0%
Quartile 2	64.1%	60.9%	60.7%	58.7%	57.6%
Quartile 3	65.7%	65.3%	66.1%	64.7%	63.6%
Quartile 4 (bottom)	74.3%	72.3%	70.7%	66.6%	65.4%
National Median	63.2%	62.2%	61.6%	60.5%	59.3%
HOPE	52.9%	57.2%		59.2%	58.5%

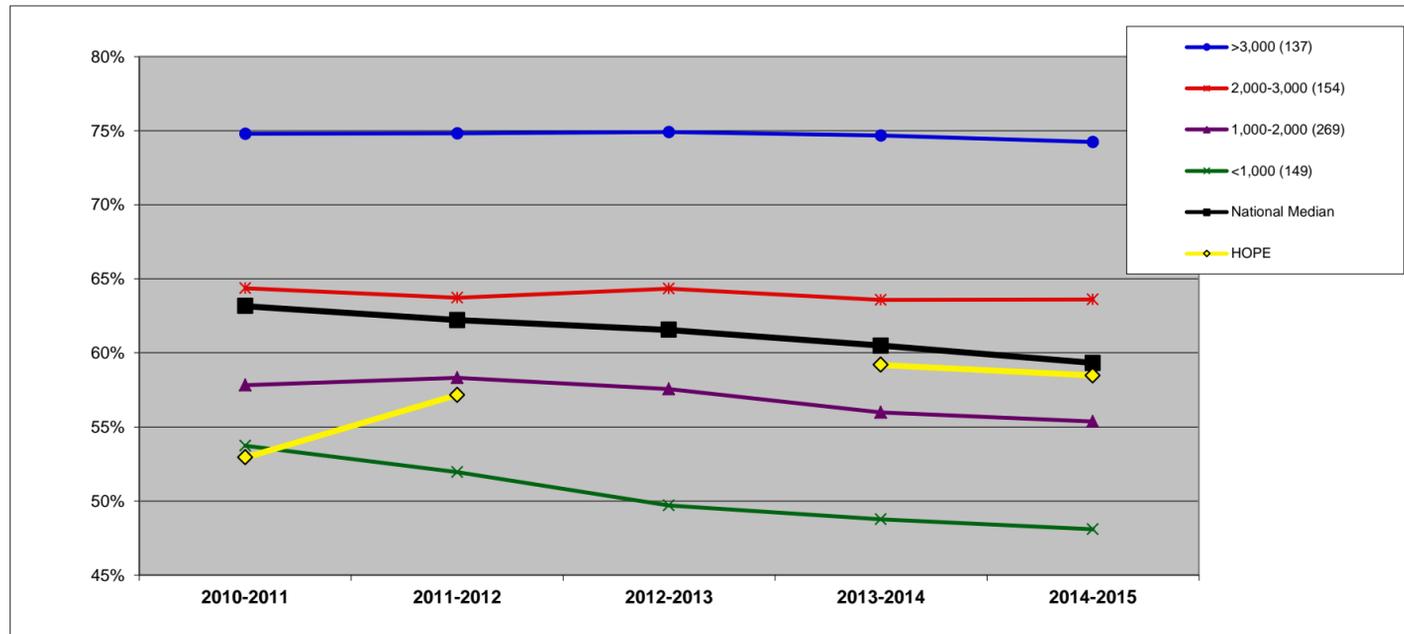
TUITION DEPENDENCY (%): BY ENROLLMENT SIZE (17S)

DEFINITION: The percentage of total expenditures covered by total net tuition revenue. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
HOPE	52.9%	57.2%		59.2%	58.5%

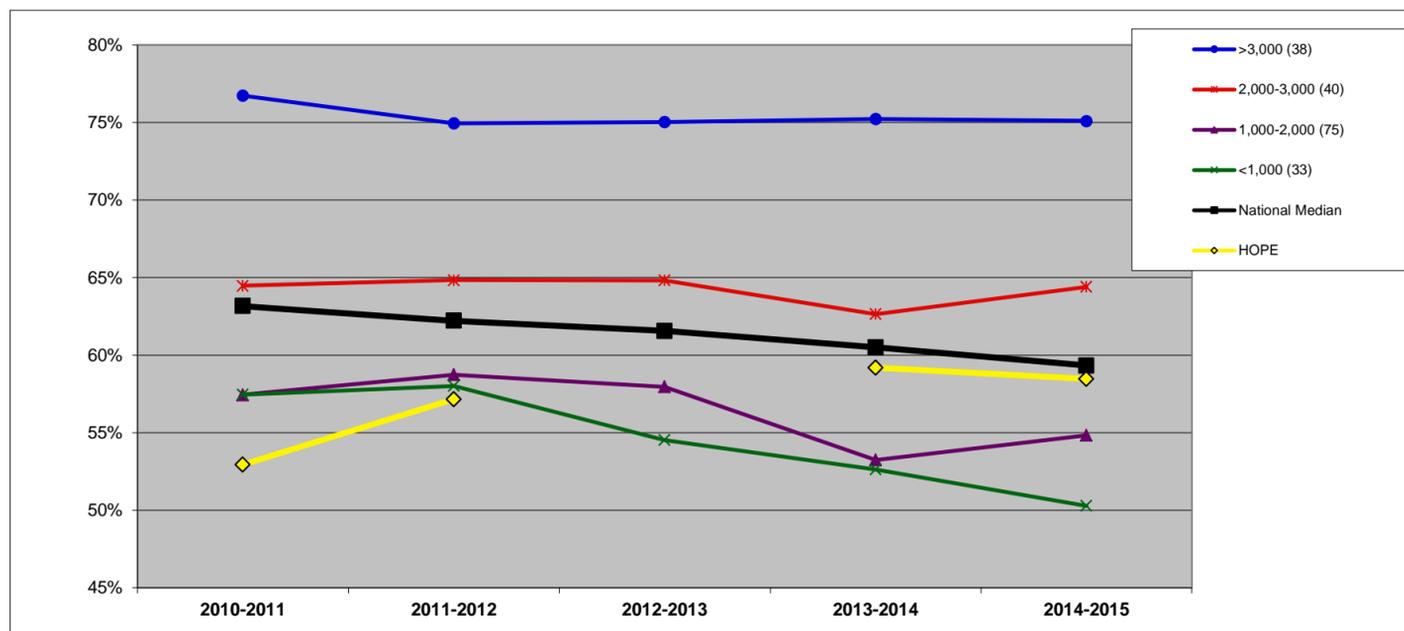
SIZE >3,000

NATIONAL: SIZE (n=709).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
>3,000 (137)	74.8%	74.8%	74.9%	74.7%	74.2%
2,000-3,000 (154)	64.4%	63.7%	64.3%	63.6%	63.6%
1,000-2,000 (269)	57.8%	58.3%	57.6%	56.0%	55.4%
<1,000 (149)	53.7%	51.9%	49.7%	48.8%	48.1%
National Median	63.2%	62.2%	61.6%	60.5%	59.3%
HOPE	52.9%	57.2%		59.2%	58.5%

MIDWEST REGION: SIZE (n=186).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
>3,000 (38)	76.7%	75.0%	75.0%	75.2%	75.1%
2,000-3,000 (40)	64.5%	64.8%	64.8%	62.7%	64.4%
1,000-2,000 (75)	57.4%	58.7%	58.0%	53.2%	54.8%
<1,000 (33)	57.5%	58.0%	54.5%	52.6%	50.3%
National Median	63.2%	62.2%	61.6%	60.5%	59.3%
HOPE	52.9%	57.2%		59.2%	58.5%

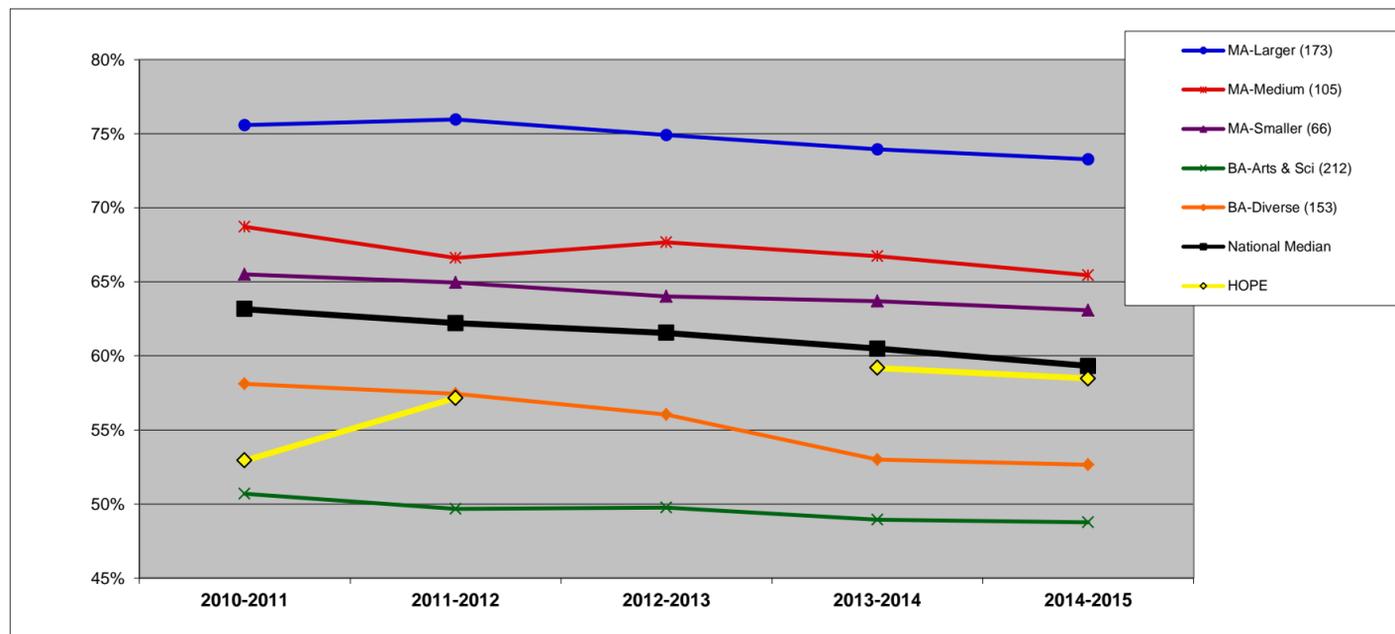
TUITION DEPENDENCY (%): BY CARNEGIE CLASSIFICATION (17C)

DEFINITION: The percentage of total expenditures covered by total net tuition revenue. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
HOPE	52.9%	57.2%		59.2%	58.5%

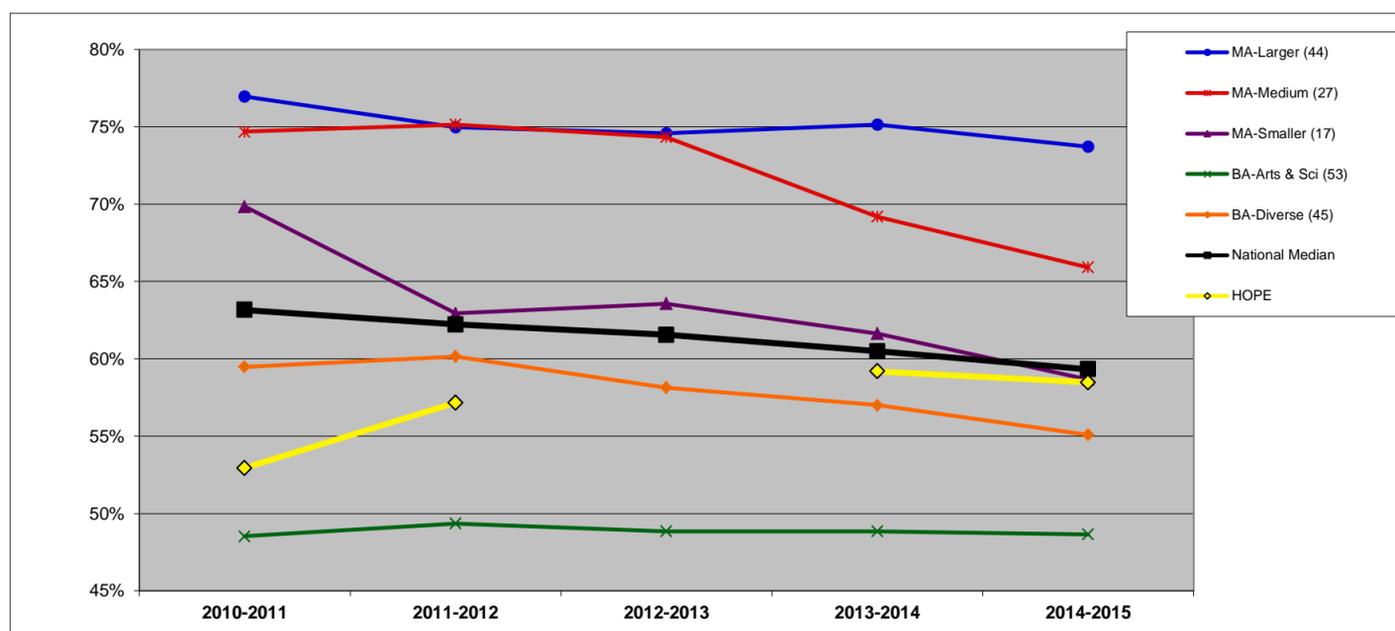
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=709).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
MA-Larger (173)	75.6%	76.0%	74.9%	73.9%	73.3%
MA-Medium (105)	68.7%	66.6%	67.7%	66.7%	65.5%
MA-Smaller (66)	65.5%	64.9%	64.0%	63.7%	63.1%
BA-Arts & Sci (212)	50.7%	49.7%	49.8%	48.9%	48.8%
BA-Diverse (153)	58.1%	57.4%	56.0%	53.0%	52.7%
National Median	63.2%	62.2%	61.6%	60.5%	59.3%
HOPE	52.9%	57.2%		59.2%	58.5%

MIDWEST REGION: CARNEGIE (n=186).



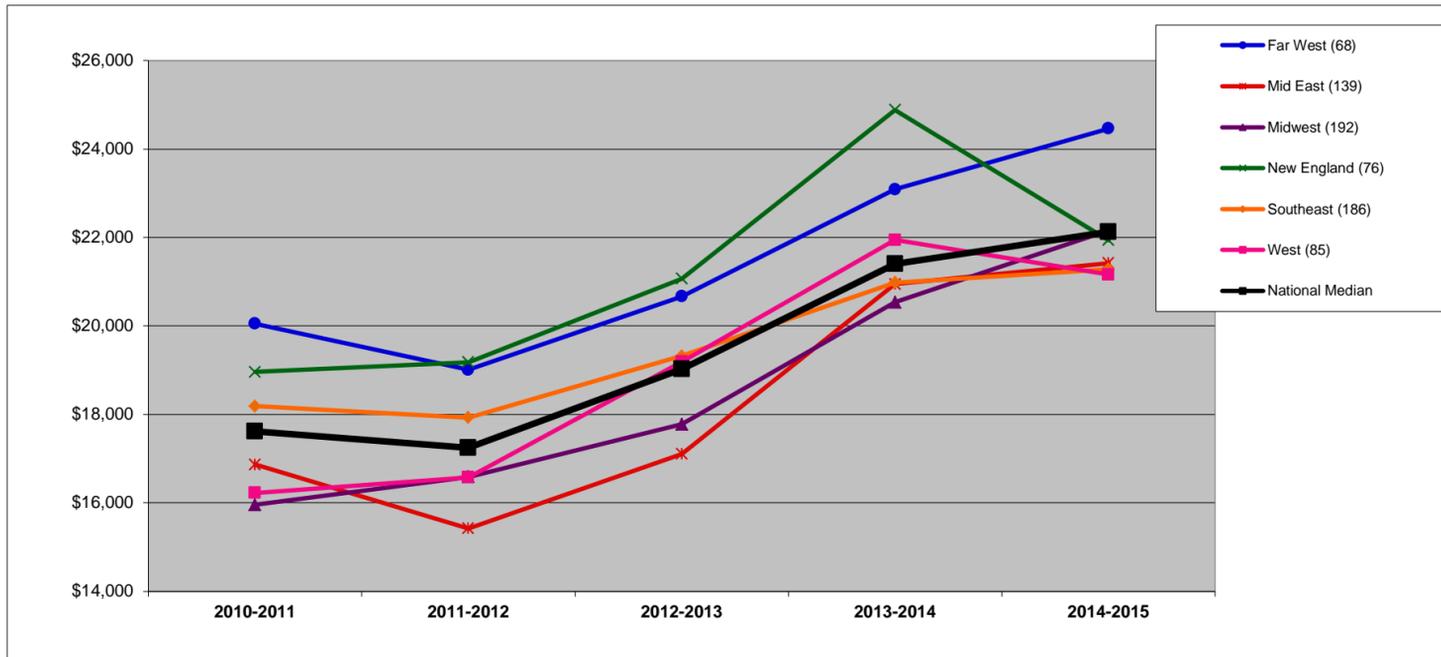
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015
MA-Larger (44)	77.0%	75.0%	74.6%	75.2%	73.7%
MA-Medium (27)	74.7%	75.1%	74.3%	69.2%	65.9%
MA-Smaller (17)	69.8%	62.9%	63.6%	61.6%	58.7%
BA-Arts & Sci (53)	48.5%	49.3%	48.9%	48.8%	48.7%
BA-Diverse (45)	59.5%	60.1%	58.1%	57.0%	55.1%
National Median	63.2%	62.2%	61.6%	60.5%	59.3%
HOPE	52.9%	57.2%		59.2%	58.5%

ENDOWMENT ASSETS PER STUDENT (\$): BY REGION (18R)

DEFINITION: Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

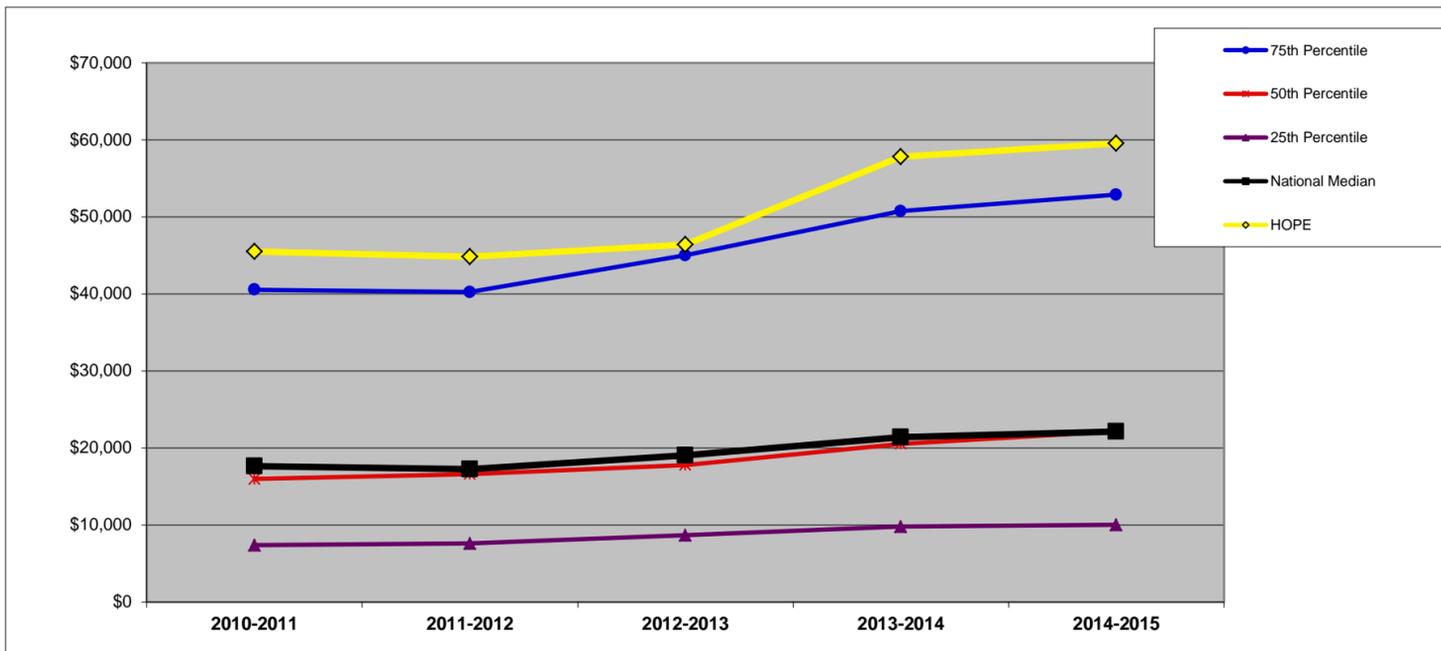
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

NATIONAL (n=746). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Far West (68)	\$ 20,051	\$ 19,007	\$ 20,667	\$ 23,092	\$ 24,464	22.0%
Mid East (139)	\$ 16,867	\$ 15,423	\$ 17,107	\$ 20,948	\$ 21,419	27.0%
Midwest (192)	\$ 15,955	\$ 16,584	\$ 17,777	\$ 20,536	\$ 22,165	38.9%
New England (76)	\$ 18,959	\$ 19,180	\$ 21,070	\$ 24,887	\$ 21,939	15.7%
Southeast (186)	\$ 18,187	\$ 17,930	\$ 19,323	\$ 20,981	\$ 21,283	17.0%
West (85)	\$ 16,226	\$ 16,579	\$ 19,187	\$ 21,942	\$ 21,164	30.4%
National Median	\$ 17,615	\$ 17,246	\$ 19,024	\$ 21,402	\$ 22,130	25.6%

MIDWEST REGION (n=192). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



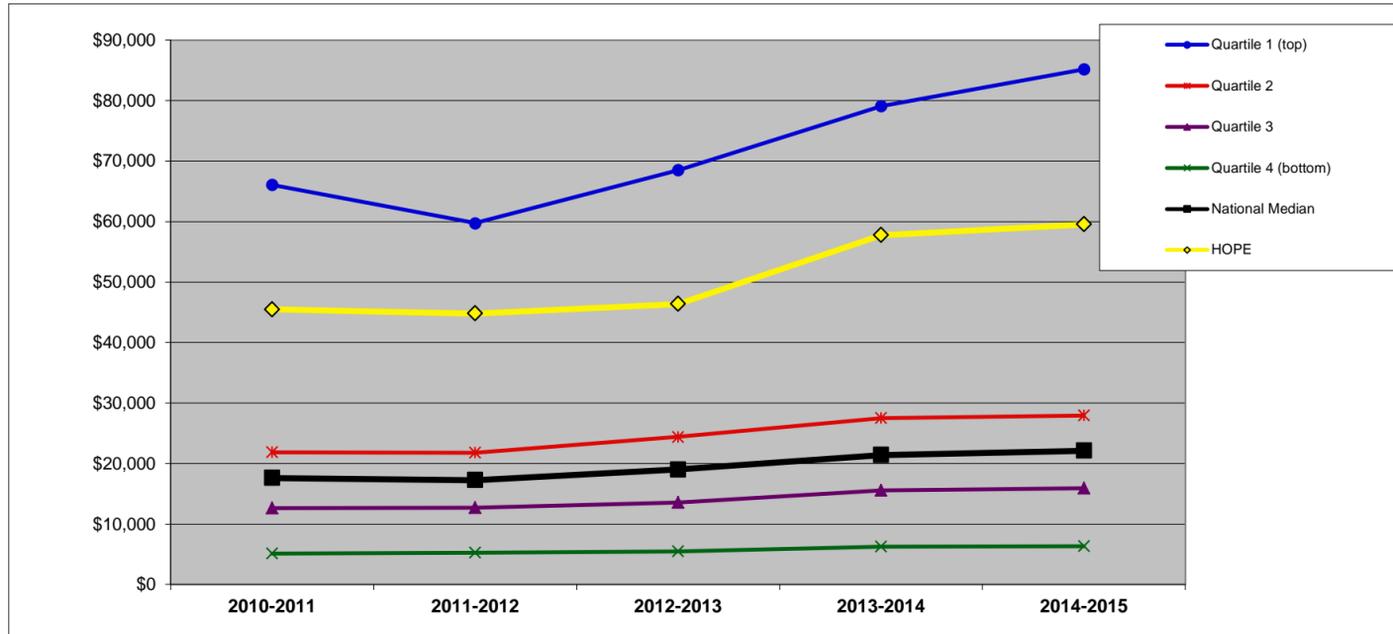
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
75th Percentile	\$ 40,535	\$ 40,214	\$ 44,985	\$ 50,725	\$ 52,845	30.4%
50th Percentile	\$ 15,955	\$ 16,584	\$ 17,777	\$ 20,536	\$ 22,165	38.9%
25th Percentile	\$ 7,367	\$ 7,577	\$ 8,654	\$ 9,760	\$ 9,995	35.7%
National Median	\$ 17,615	\$ 17,246	\$ 19,024	\$ 21,402	\$ 22,130	25.6%
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

ENDOWMENT ASSETS PER STUDENT (\$): BY FINANCIAL RESOURCES (18F)

DEFINITION: Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

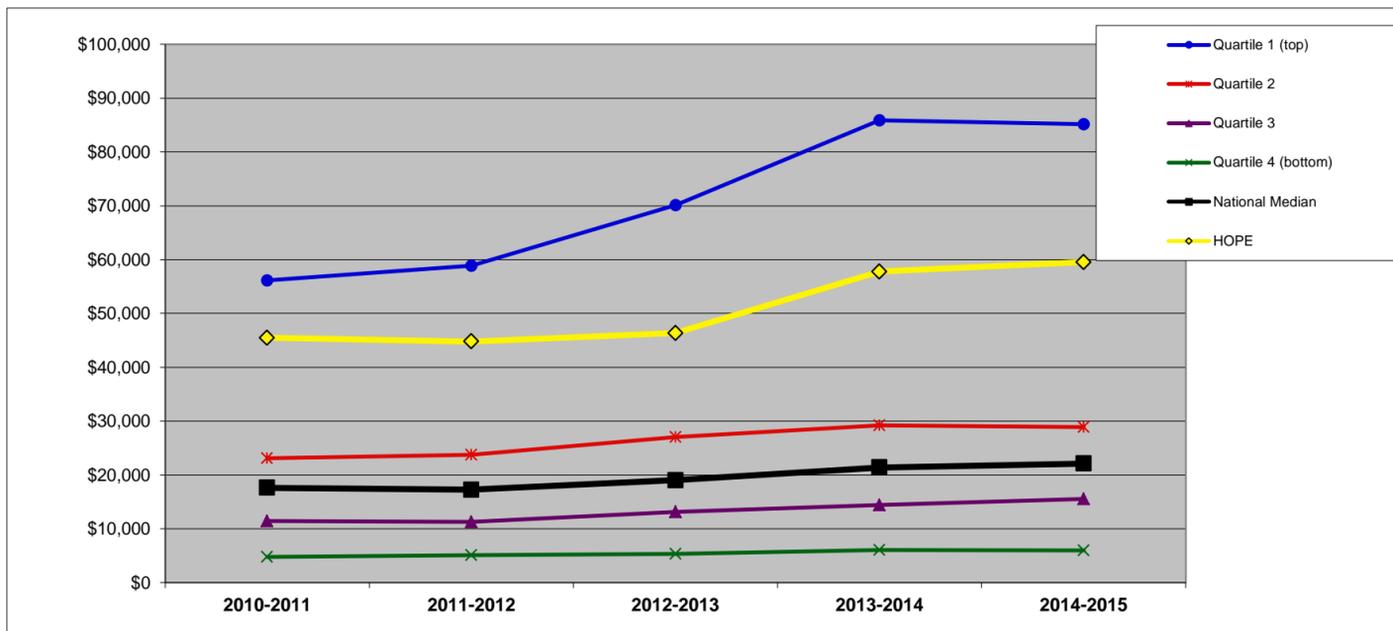
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change	QUARTILES	
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%	NATIONAL	1
							REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=746).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 66,056	\$ 59,731	\$ 68,471	\$ 79,075	\$ 85,154	28.9%
Quartile 2	\$ 21,846	\$ 21,803	\$ 24,393	\$ 27,484	\$ 27,917	27.8%
Quartile 3	\$ 12,629	\$ 12,666	\$ 13,531	\$ 15,536	\$ 15,921	26.1%
Quartile 4 (bottom)	\$ 5,089	\$ 5,225	\$ 5,477	\$ 6,258	\$ 6,301	23.8%
National Median	\$ 17,615	\$ 17,246	\$ 19,024	\$ 21,402	\$ 22,130	25.6%
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

MIDWEST REGION: FINANCIAL RESOURCES (n=192).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 56,115	\$ 58,894	\$ 70,137	\$ 85,886	\$ 85,135	51.7%
Quartile 2	\$ 23,137	\$ 23,734	\$ 27,010	\$ 29,228	\$ 28,921	25.0%
Quartile 3	\$ 11,431	\$ 11,325	\$ 13,169	\$ 14,426	\$ 15,534	35.9%
Quartile 4 (bottom)	\$ 4,758	\$ 5,125	\$ 5,365	\$ 6,073	\$ 5,970	25.5%
National Median	\$ 17,615	\$ 17,246	\$ 19,024	\$ 21,402	\$ 22,130	25.6%
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

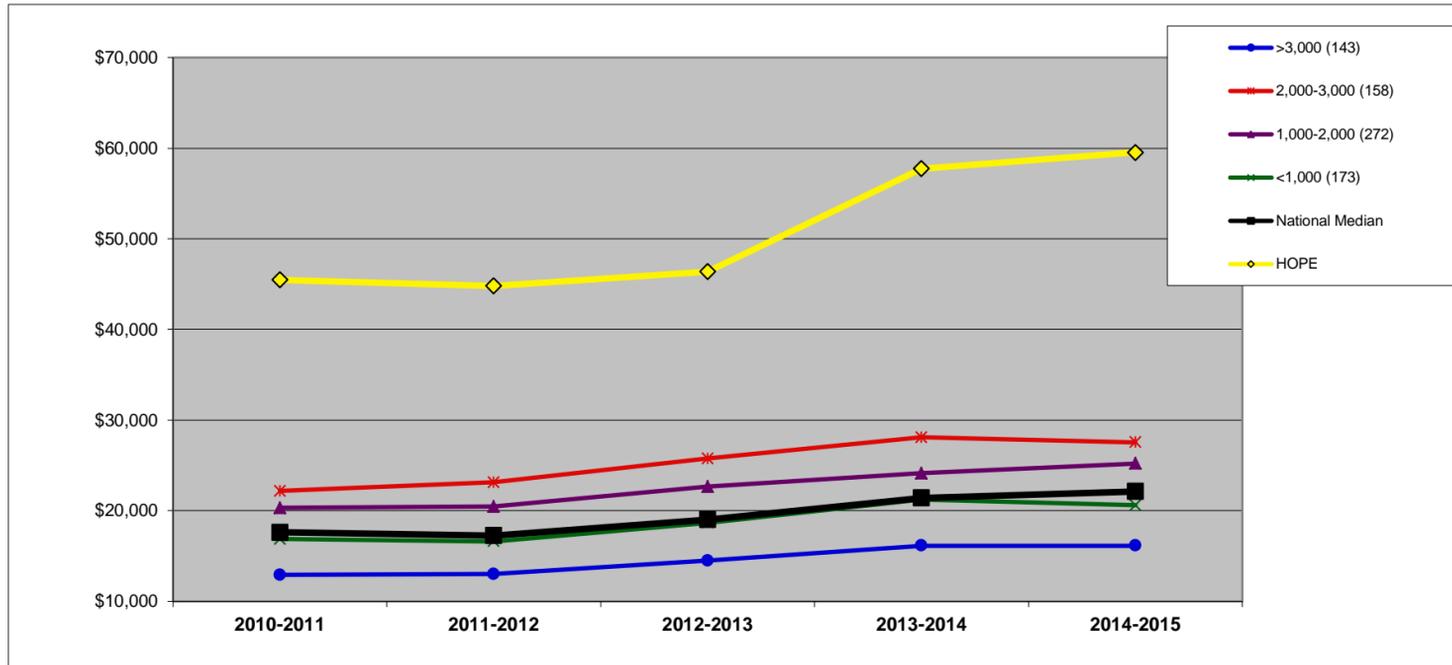
ENDOWMENT ASSETS PER STUDENT (\$): BY ENROLLMENT SIZE (18S)

DEFINITION: Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

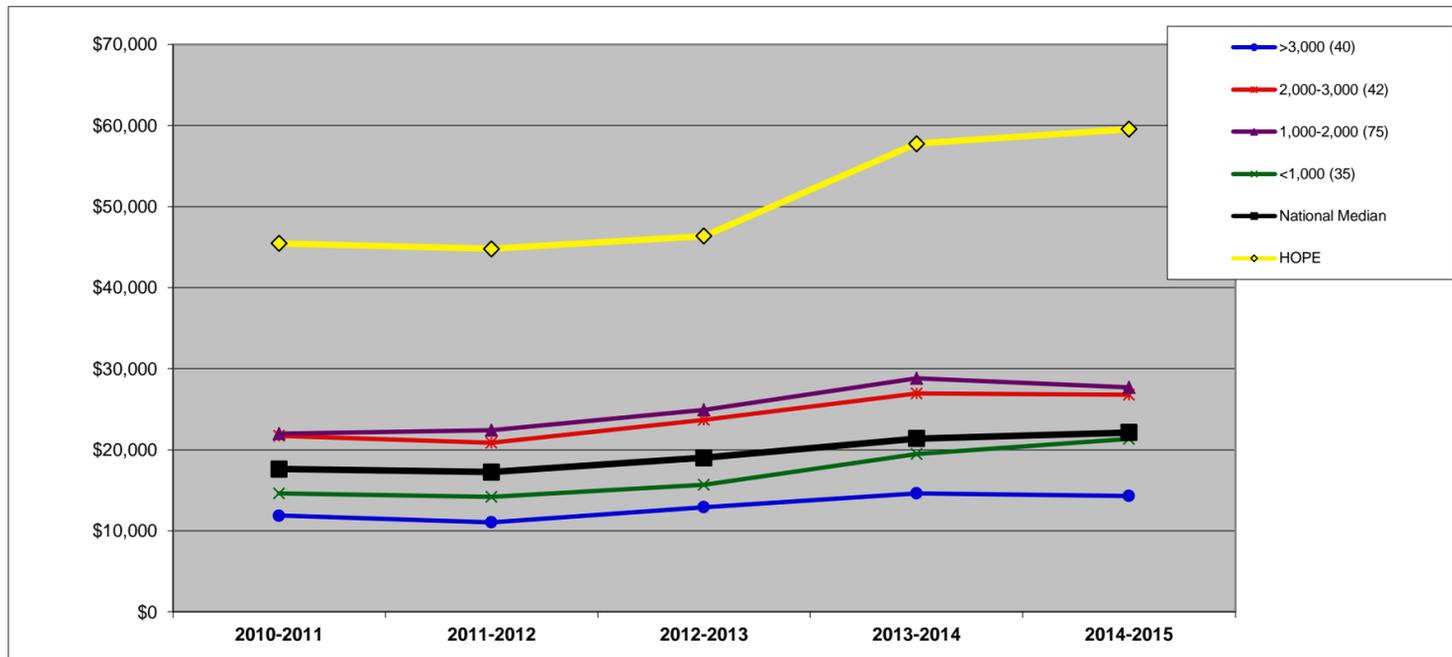
SIZE >3,000

NATIONAL: SIZE (n=746).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (143)	\$ 12,933	\$ 13,028	\$ 14,482	\$ 16,139	\$ 16,145	24.8%
2,000-3,000 (158)	\$ 22,176	\$ 23,132	\$ 25,749	\$ 28,106	\$ 27,552	24.2%
1,000-2,000 (272)	\$ 20,324	\$ 20,454	\$ 22,641	\$ 24,133	\$ 25,219	24.1%
<1,000 (173)	\$ 16,866	\$ 16,622	\$ 18,673	\$ 21,247	\$ 20,616	22.2%
National Median	\$ 17,615	\$ 17,246	\$ 19,024	\$ 21,402	\$ 22,130	25.6%
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

MIDWEST REGION: SIZE (n=192).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (40)	\$ 11,882	\$ 11,071	\$ 12,919	\$ 14,649	\$ 14,311	20.4%
2,000-3,000 (42)	\$ 21,749	\$ 20,849	\$ 23,681	\$ 26,934	\$ 26,797	23.2%
1,000-2,000 (75)	\$ 22,004	\$ 22,430	\$ 24,937	\$ 28,804	\$ 27,702	25.9%
<1,000 (35)	\$ 14,627	\$ 14,205	\$ 15,698	\$ 19,462	\$ 21,365	46.1%
National Median	\$ 17,615	\$ 17,246	\$ 19,024	\$ 21,402	\$ 22,130	25.6%
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

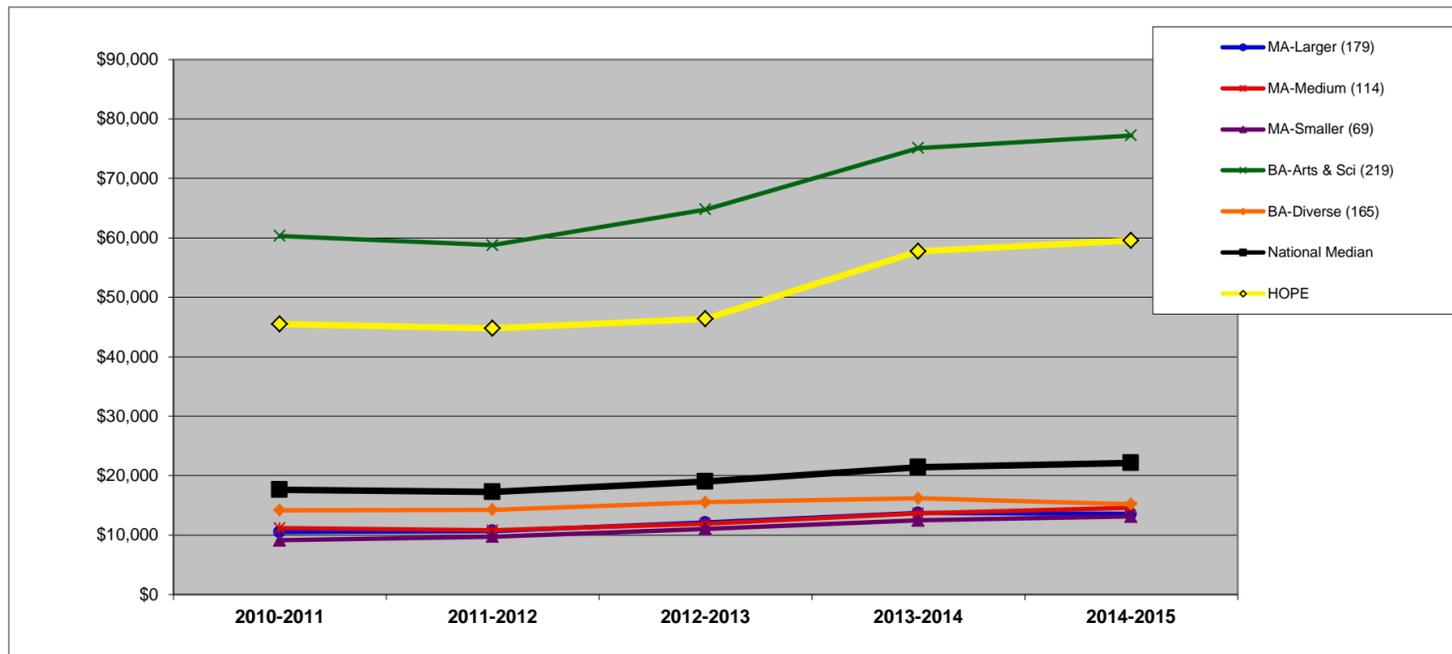
ENDOWMENT ASSETS PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (18C)

DEFINITION: Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

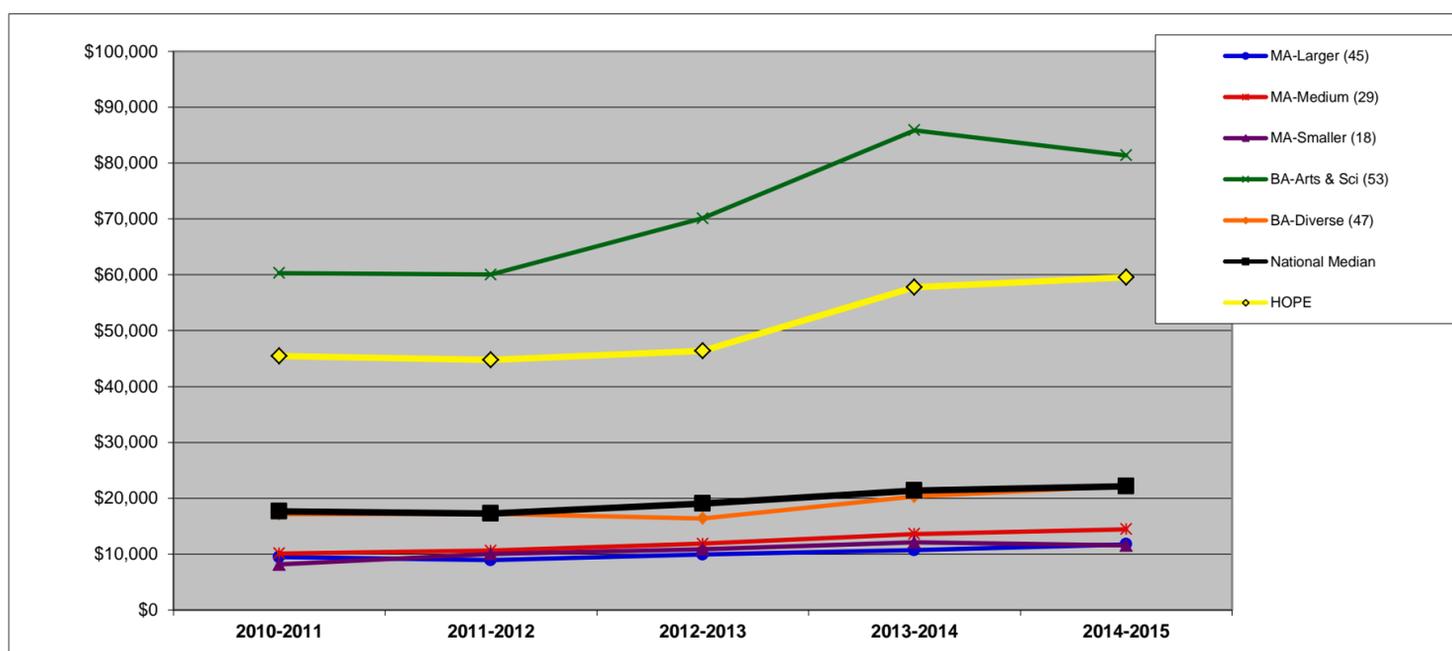
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=746).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (179)	\$ 10,507	\$ 10,681	\$ 12,103	\$ 13,734	\$ 13,556	29.0%
MA-Medium (114)	\$ 11,178	\$ 10,797	\$ 11,915	\$ 13,653	\$ 14,605	30.7%
MA-Smaller (69)	\$ 9,145	\$ 9,767	\$ 11,061	\$ 12,480	\$ 13,125	43.5%
BA-Arts & Sci (219)	\$ 60,319	\$ 58,765	\$ 64,784	\$ 75,086	\$ 77,203	28.0%
BA-Diverse (165)	\$ 14,194	\$ 14,252	\$ 15,519	\$ 16,193	\$ 15,198	7.1%
National Median	\$ 17,615	\$ 17,246	\$ 19,024	\$ 21,402	\$ 22,130	25.6%
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

MIDWEST REGION: CARNEGIE (n=192).



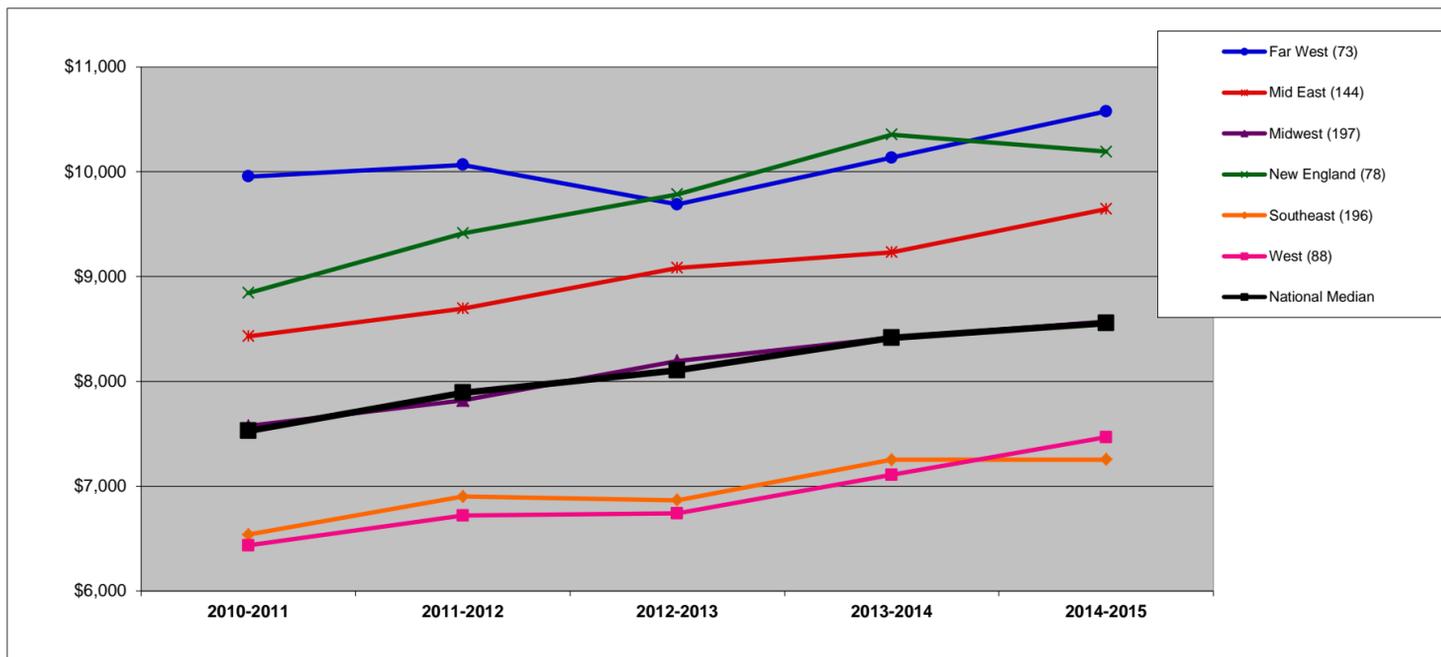
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (45)	\$ 9,451	\$ 8,919	\$ 9,934	\$ 10,696	\$ 11,758	24.4%
MA-Medium (29)	\$ 10,107	\$ 10,633	\$ 11,865	\$ 13,590	\$ 14,463	43.1%
MA-Smaller (18)	\$ 8,123	\$ 10,002	\$ 10,841	\$ 12,099	\$ 11,563	42.3%
BA-Arts & Sci (53)	\$ 60,319	\$ 60,045	\$ 70,137	\$ 85,886	\$ 81,379	34.9%
BA-Diverse (47)	\$ 17,176	\$ 17,194	\$ 16,388	\$ 20,308	\$ 22,184	29.2%
National Median	\$ 17,615	\$ 17,246	\$ 19,024	\$ 21,402	\$ 22,130	25.6%
HOPE	\$ 45,467	\$ 44,799	\$ 46,375	\$ 57,756	\$ 59,541	31.0%

INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY REGION (19R)

DEFINITION: Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

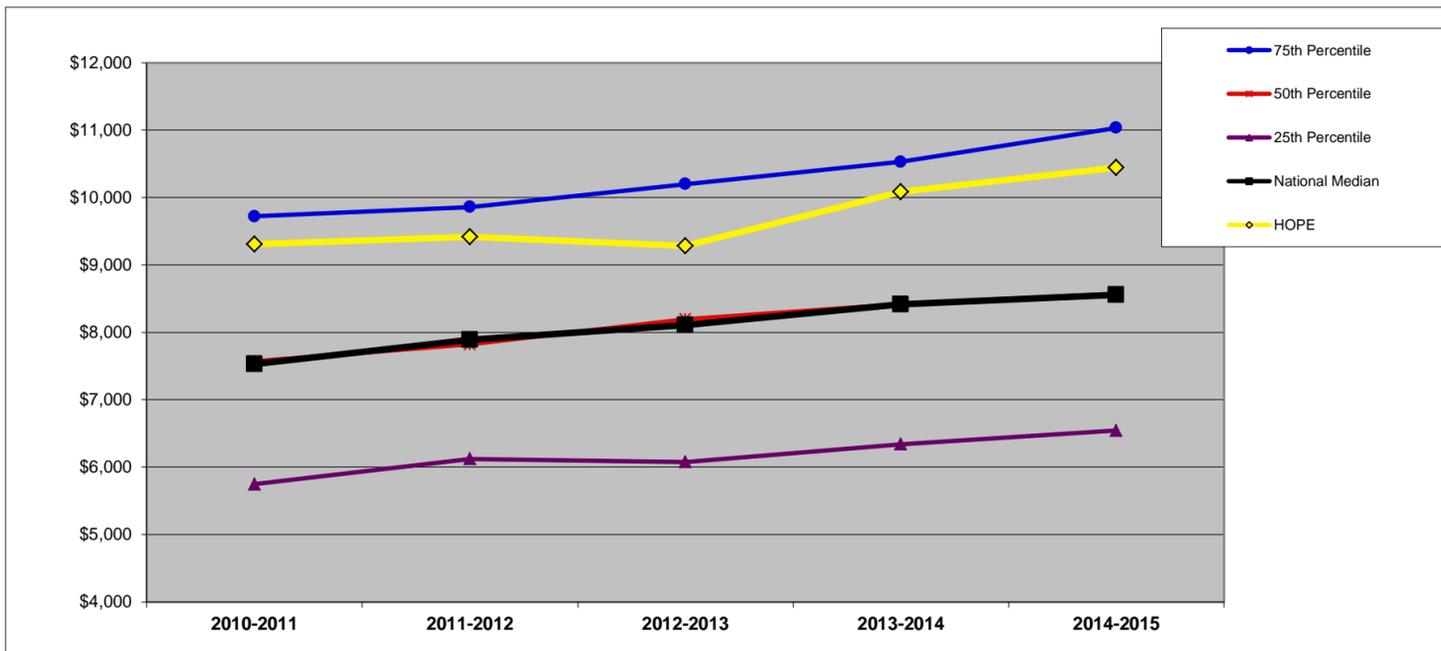
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

NATIONAL (n=776). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Far West (73)	\$ 9,954	\$ 10,065	\$ 9,687	\$ 10,134	\$ 10,575	6.2%
Mid East (144)	\$ 8,430	\$ 8,695	\$ 9,082	\$ 9,231	\$ 9,644	14.4%
Midwest (197)	\$ 7,573	\$ 7,818	\$ 8,196	\$ 8,417	\$ 8,571	13.2%
New England (78)	\$ 8,844	\$ 9,413	\$ 9,784	\$ 10,354	\$ 10,192	15.2%
Southeast (196)	\$ 6,539	\$ 6,901	\$ 6,867	\$ 7,253	\$ 7,255	11.0%
West (88)	\$ 6,434	\$ 6,720	\$ 6,740	\$ 7,108	\$ 7,466	16.0%
National Median	\$ 7,526	\$ 7,889	\$ 8,107	\$ 8,416	\$ 8,555	13.7%

MIDWEST REGION (n=197). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
75th Percentile	\$ 9,718	\$ 9,859	\$ 10,197	\$ 10,528	\$ 11,031	13.5%
50th Percentile	\$ 7,573	\$ 7,818	\$ 8,196	\$ 8,417	\$ 8,571	13.2%
25th Percentile	\$ 5,747	\$ 6,122	\$ 6,075	\$ 6,341	\$ 6,543	13.8%
National Median	\$ 7,526	\$ 7,889	\$ 8,107	\$ 8,416	\$ 8,555	13.7%
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

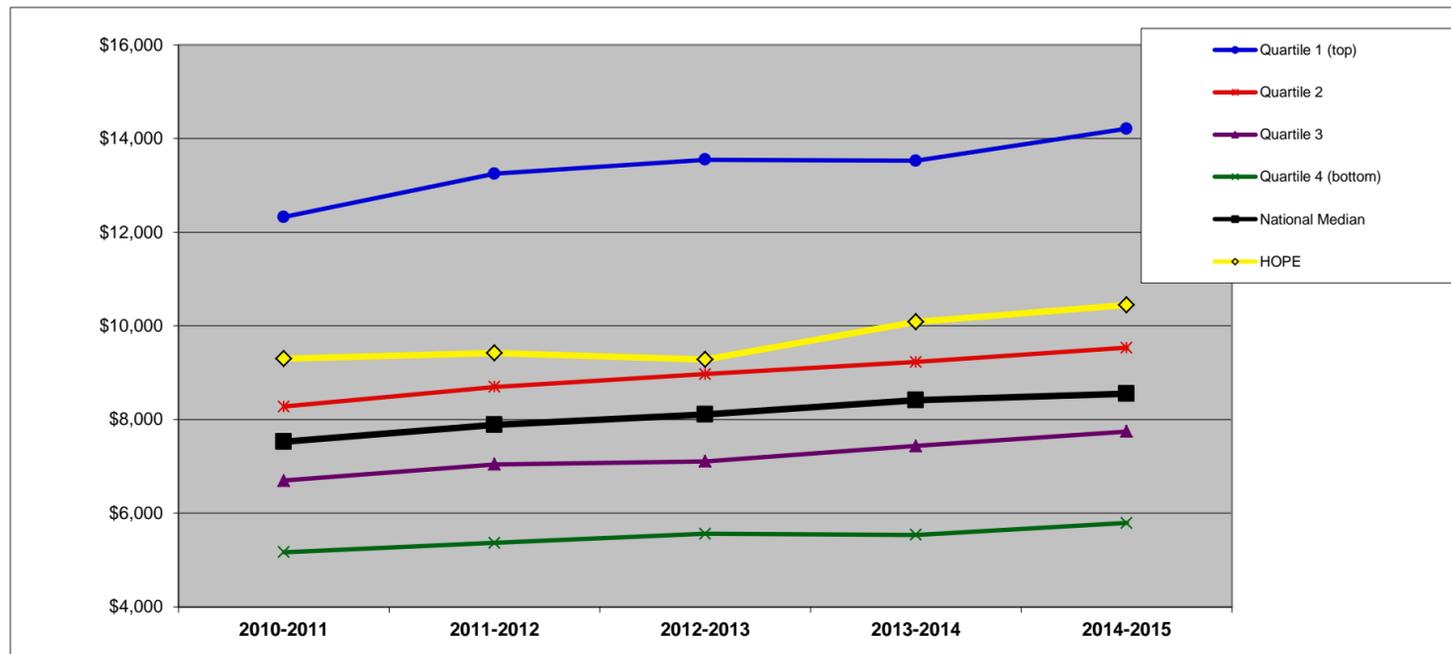
INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY FINANCIAL RESOURCES (19F)

DEFINITION: Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

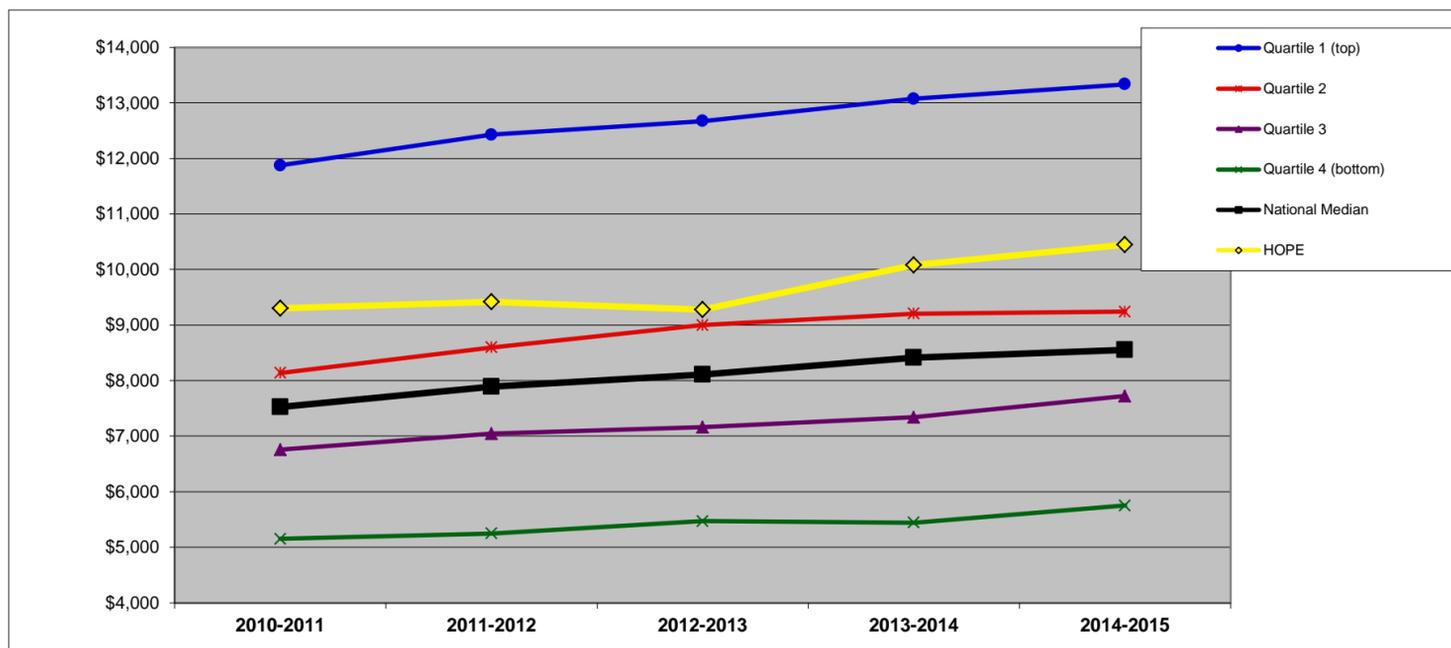
QUARTILES	
NATIONAL	1
REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=762).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 12,325	\$ 13,249	\$ 13,550	\$ 13,527	\$ 14,211	15.3%
Quartile 2	\$ 8,277	\$ 8,695	\$ 8,970	\$ 9,229	\$ 9,535	15.2%
Quartile 3	\$ 6,695	\$ 7,045	\$ 7,107	\$ 7,436	\$ 7,746	15.7%
Quartile 4 (bottom)	\$ 5,166	\$ 5,366	\$ 5,558	\$ 5,538	\$ 5,791	12.1%
National Median	\$ 7,526	\$ 7,889	\$ 8,107	\$ 8,416	\$ 8,555	13.7%
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

MIDWEST REGION: FINANCIAL RESOURCES (n=194).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 11,876	\$ 12,427	\$ 12,673	\$ 13,075	\$ 13,335	12.3%
Quartile 2	\$ 8,141	\$ 8,598	\$ 9,002	\$ 9,208	\$ 9,240	13.5%
Quartile 3	\$ 6,756	\$ 7,045	\$ 7,161	\$ 7,340	\$ 7,722	14.3%
Quartile 4 (bottom)	\$ 5,153	\$ 5,249	\$ 5,469	\$ 5,444	\$ 5,751	11.6%
National Median	\$ 7,526	\$ 7,889	\$ 8,107	\$ 8,416	\$ 8,555	13.7%
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

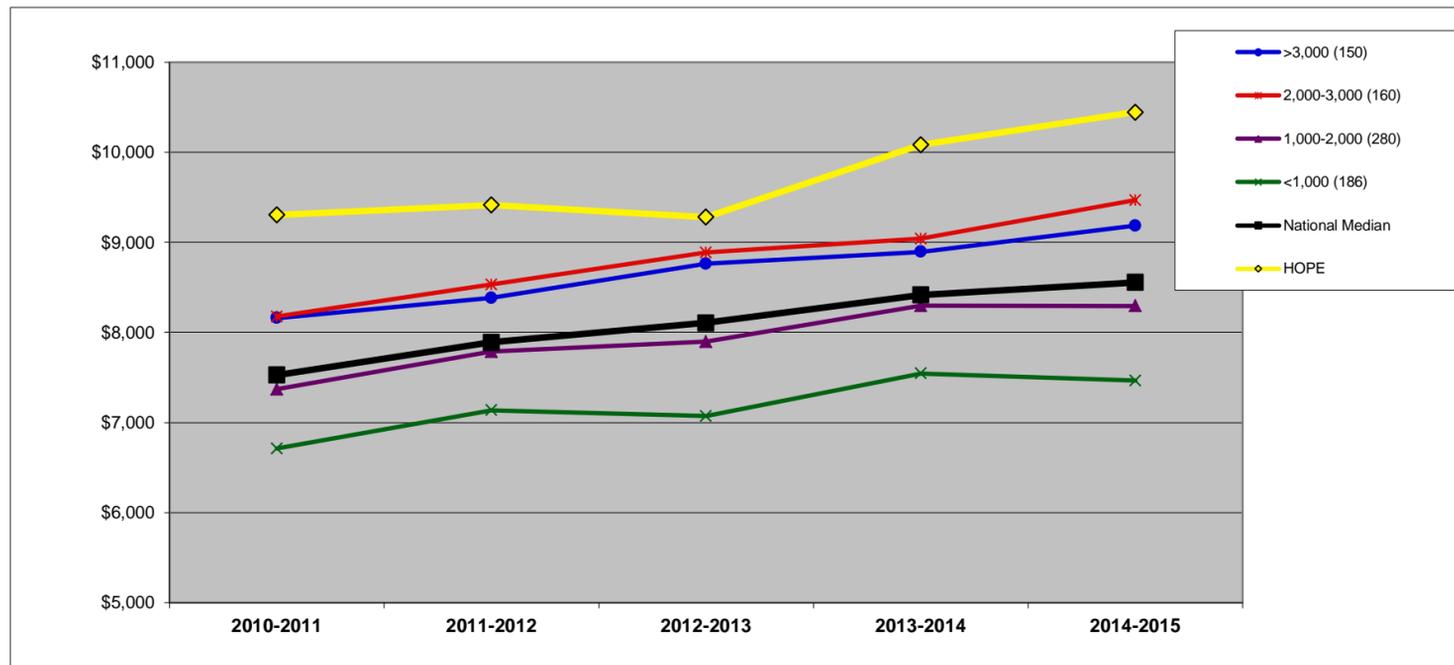
INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY ENROLLMENT SIZE (19S)

DEFINITION: Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

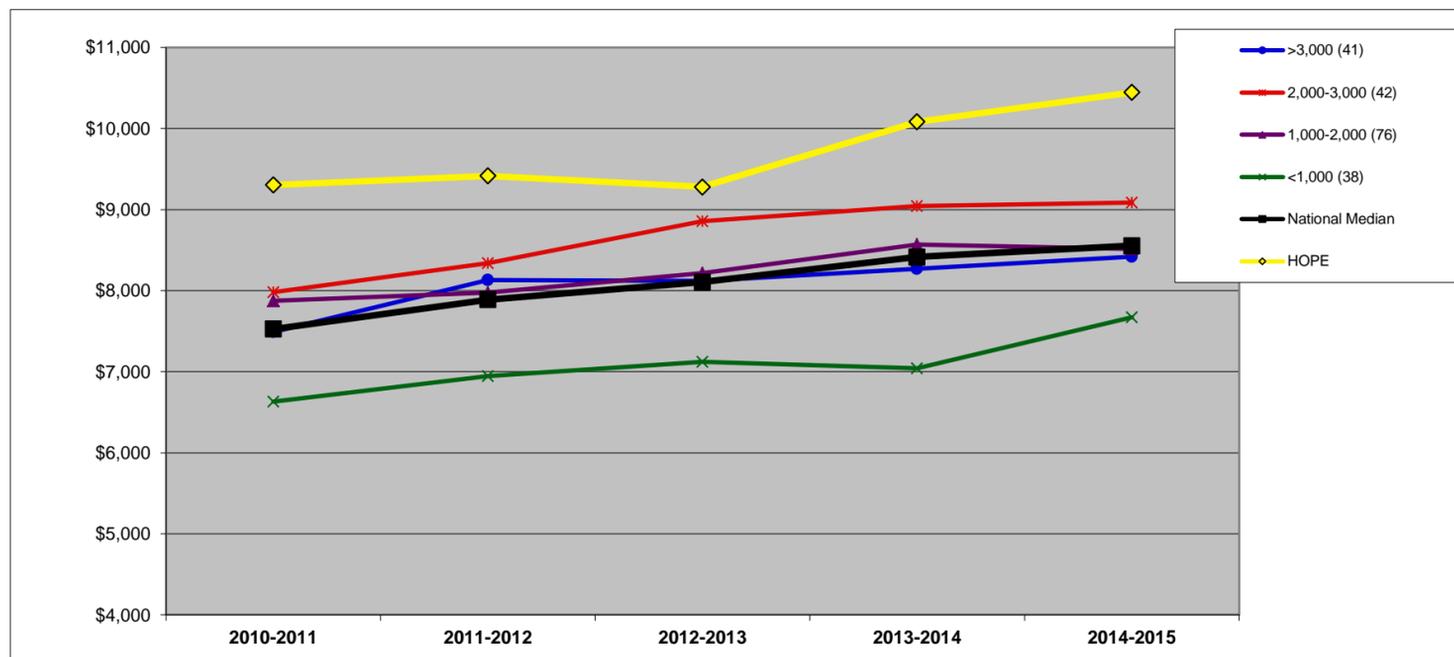
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NATIONAL: SIZE (n=776).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (150)	\$ 8,160	\$ 8,384	\$ 8,762	\$ 8,896	\$ 9,187	12.6%
2,000-3,000 (160)	\$ 8,178	\$ 8,531	\$ 8,887	\$ 9,041	\$ 9,471	15.8%
1,000-2,000 (280)	\$ 7,371	\$ 7,788	\$ 7,897	\$ 8,297	\$ 8,294	12.5%
<1,000 (186)	\$ 6,711	\$ 7,137	\$ 7,073	\$ 7,546	\$ 7,464	11.2%
National Median	\$ 7,526	\$ 7,889	\$ 8,107	\$ 8,416	\$ 8,555	13.7%
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

MIDWEST REGION: SIZE (n=197).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (41)	\$ 7,493	\$ 8,131	\$ 8,122	\$ 8,270	\$ 8,419	12.4%
2,000-3,000 (42)	\$ 7,983	\$ 8,340	\$ 8,858	\$ 9,042	\$ 9,088	13.8%
1,000-2,000 (76)	\$ 7,876	\$ 7,977	\$ 8,219	\$ 8,571	\$ 8,516	8.1%
<1,000 (38)	\$ 6,633	\$ 6,947	\$ 7,121	\$ 7,045	\$ 7,672	15.7%
National Median	\$ 7,526	\$ 7,889	\$ 8,107	\$ 8,416	\$ 8,555	13.7%
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

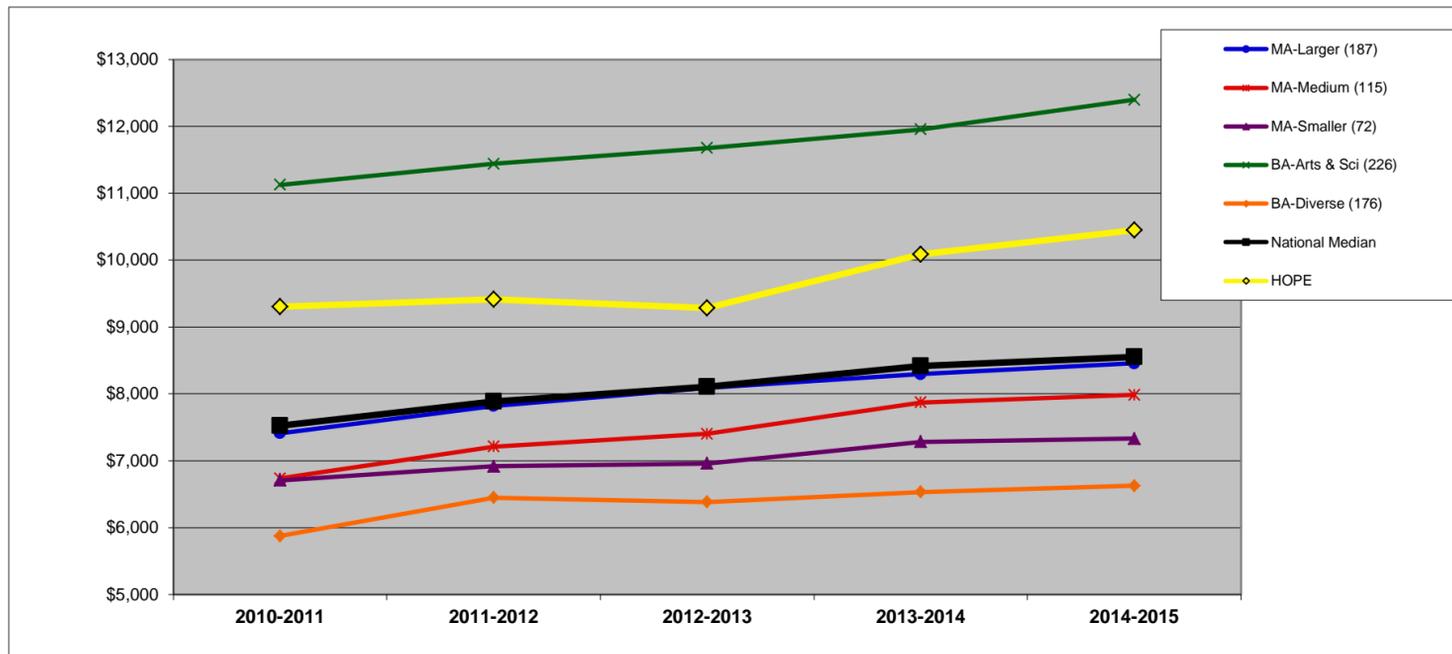
INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (19C)

DEFINITION: Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

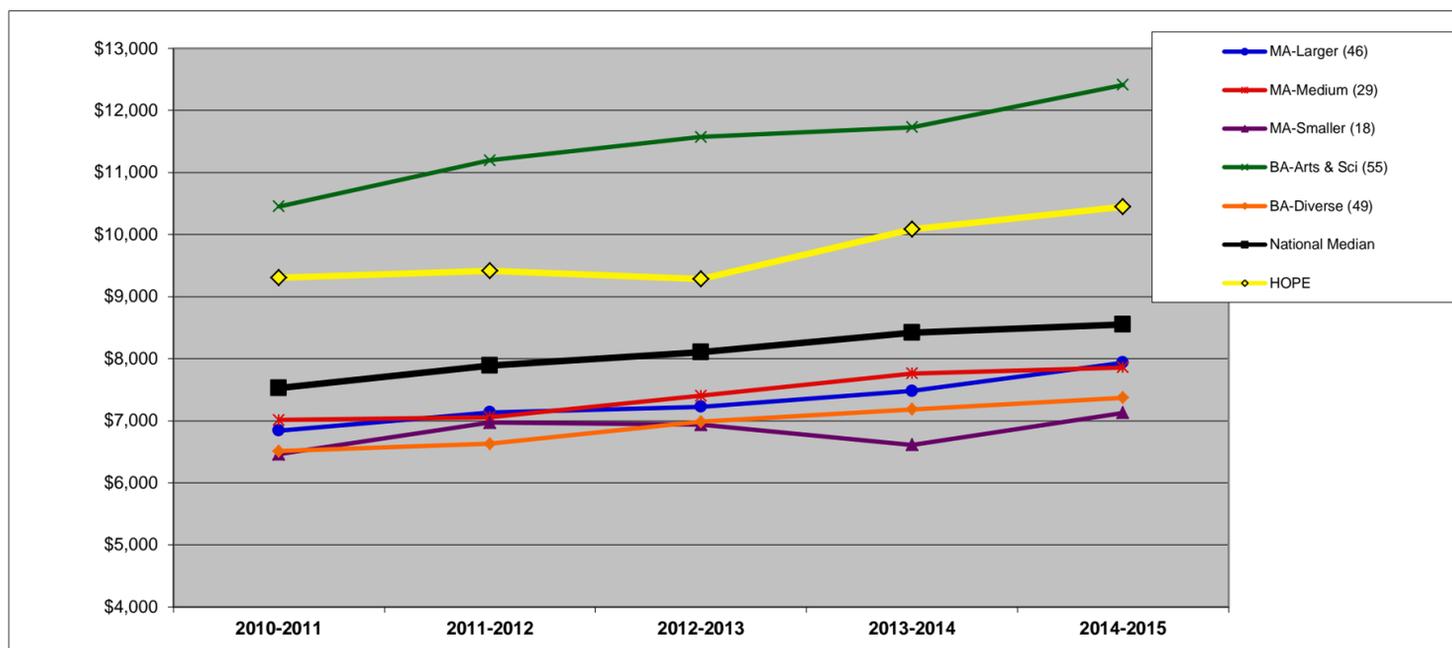
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=776).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (187)	\$ 7,413	\$ 7,821	\$ 8,093	\$ 8,294	\$ 8,459	14.1%
MA-Medium (115)	\$ 6,735	\$ 7,214	\$ 7,404	\$ 7,872	\$ 7,986	18.6%
MA-Smaller (72)	\$ 6,708	\$ 6,918	\$ 6,960	\$ 7,282	\$ 7,332	9.3%
BA-Arts & Sci (226)	\$ 11,126	\$ 11,439	\$ 11,677	\$ 11,953	\$ 12,396	11.4%
BA-Diverse (176)	\$ 5,878	\$ 6,450	\$ 6,383	\$ 6,533	\$ 6,627	12.8%
National Median	\$ 7,526	\$ 7,889	\$ 8,107	\$ 8,416	\$ 8,555	13.7%
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

MIDWEST REGION: CARNEGIE (n=197).



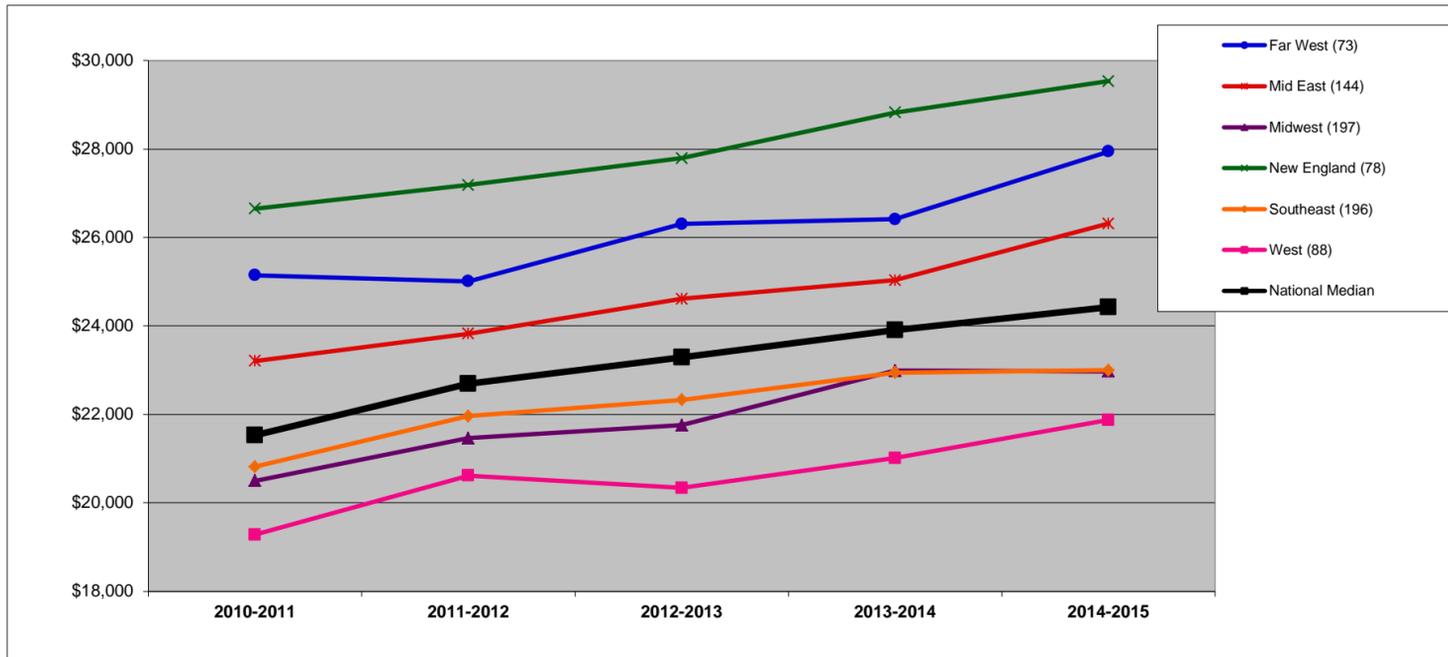
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (46)	\$ 6,843	\$ 7,135	\$ 7,224	\$ 7,481	\$ 7,936	16.0%
MA-Medium (29)	\$ 7,014	\$ 7,059	\$ 7,404	\$ 7,762	\$ 7,860	12.1%
MA-Smaller (18)	\$ 6,462	\$ 6,971	\$ 6,937	\$ 6,612	\$ 7,128	10.3%
BA-Arts & Sci (55)	\$ 10,453	\$ 11,196	\$ 11,574	\$ 11,731	\$ 12,413	18.8%
BA-Diverse (49)	\$ 6,512	\$ 6,630	\$ 6,984	\$ 7,185	\$ 7,373	13.2%
National Median	\$ 7,526	\$ 7,889	\$ 8,107	\$ 8,416	\$ 8,555	13.7%
HOPE	\$ 9,304	\$ 9,416	\$ 9,281	\$ 10,084	\$ 10,446	12.3%

TOTAL EXPENSE PER STUDENT (\$): BY REGION (20R)

DEFINITION: Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

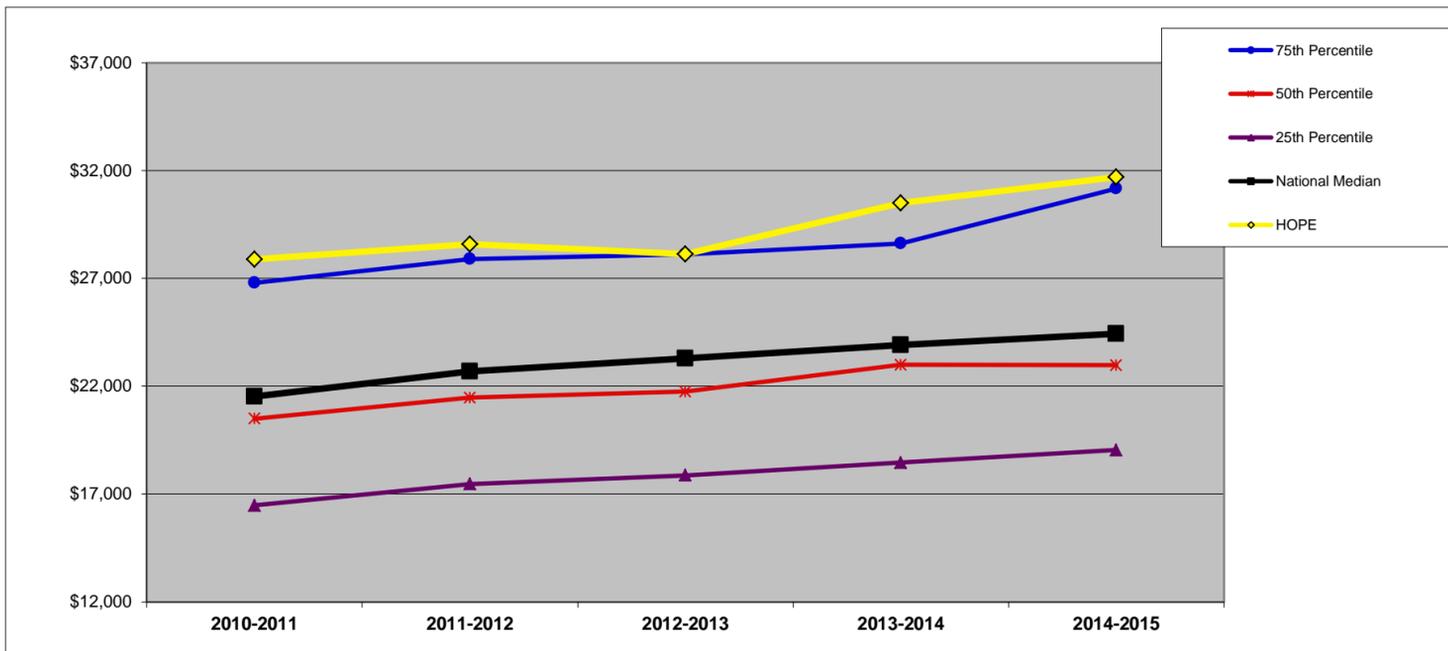
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

NATIONAL (n=776). All data on this chart are presented as medians. See Introduction for description of regions.



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Far West (73)	\$ 25,149	\$ 25,012	\$ 26,305	\$ 26,413	\$ 27,948	11.1%
Mid East (144)	\$ 23,210	\$ 23,825	\$ 24,616	\$ 25,033	\$ 26,318	13.4%
Midwest (197)	\$ 20,499	\$ 21,464	\$ 21,754	\$ 22,990	\$ 22,973	12.1%
New England (78)	\$ 26,653	\$ 27,188	\$ 27,794	\$ 28,829	\$ 29,536	10.8%
Southeast (196)	\$ 20,814	\$ 21,963	\$ 22,330	\$ 22,946	\$ 22,999	10.5%
West (88)	\$ 19,282	\$ 20,615	\$ 20,336	\$ 21,011	\$ 21,875	13.4%
National Median	\$ 21,528	\$ 22,693	\$ 23,294	\$ 23,906	\$ 24,426	13.5%

MIDWEST REGION (n=197). In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



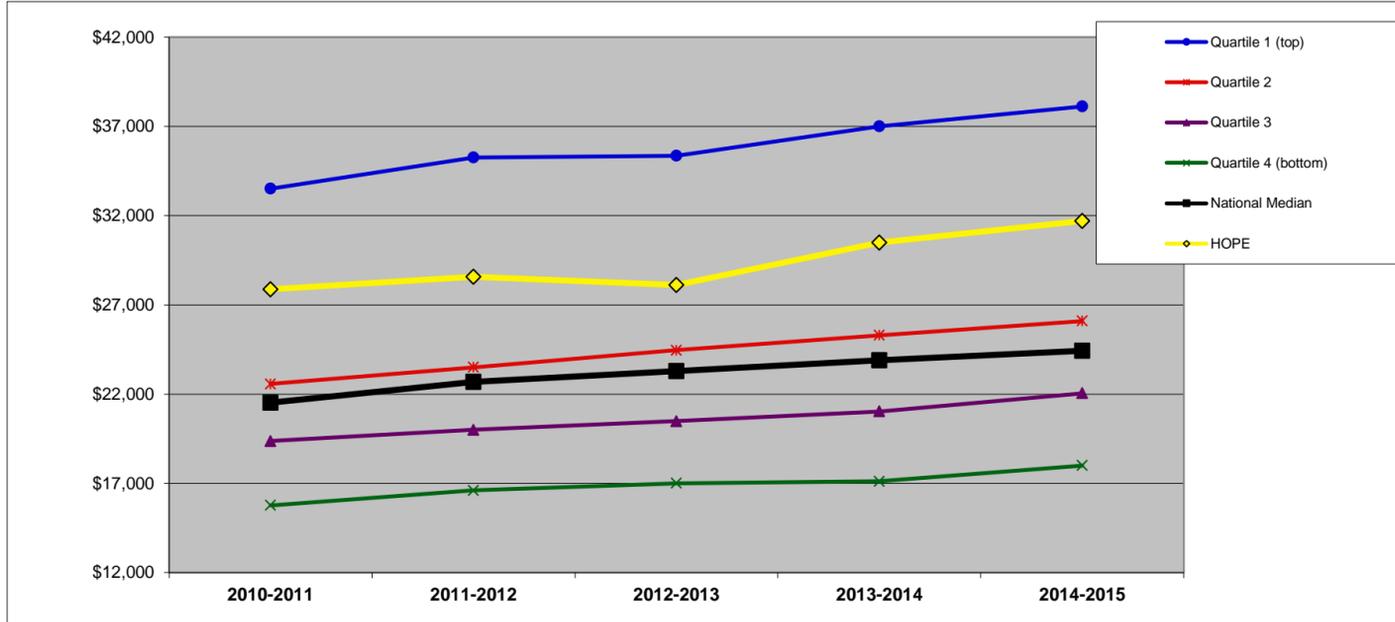
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
75th Percentile	\$ 26,798	\$ 27,898	\$ 28,119	\$ 28,616	\$ 31,167	16.3%
50th Percentile	\$ 20,499	\$ 21,464	\$ 21,754	\$ 22,990	\$ 22,973	12.1%
25th Percentile	\$ 16,470	\$ 17,469	\$ 17,867	\$ 18,455	\$ 19,041	15.6%
National Median	\$ 21,528	\$ 22,693	\$ 23,294	\$ 23,906	\$ 24,426	13.5%
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

TOTAL EXPENSE PER STUDENT (\$): BY FINANCIAL RESOURCES (20F)

DEFINITION: Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

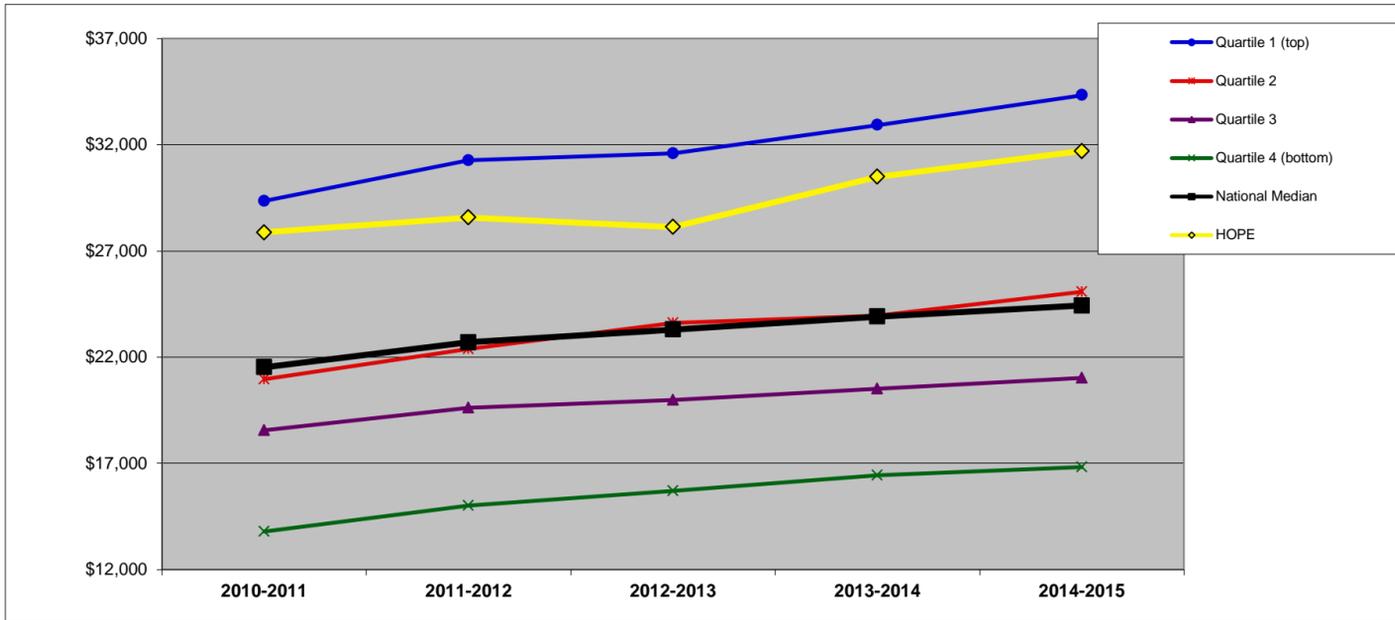
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change	QUARTILES	
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%	NATIONAL	1
							REGIONAL	1

NATIONAL: FINANCIAL RESOURCES (n=762).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 33,516	\$ 35,256	\$ 35,361	\$ 37,002	\$ 38,126	13.8%
Quartile 2	\$ 22,575	\$ 23,508	\$ 24,463	\$ 25,295	\$ 26,090	15.6%
Quartile 3	\$ 19,375	\$ 19,996	\$ 20,484	\$ 21,036	\$ 22,042	13.8%
Quartile 4 (bottom)	\$ 15,773	\$ 16,603	\$ 17,002	\$ 17,117	\$ 18,000	14.1%
National Median	\$ 21,528	\$ 22,693	\$ 23,294	\$ 23,906	\$ 24,426	13.5%
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

MIDWEST REGION: FINANCIAL RESOURCES (n=194).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
Quartile 1 (top)	\$ 29,352	\$ 31,272	\$ 31,597	\$ 32,928	\$ 34,332	17.0%
Quartile 2	\$ 20,955	\$ 22,386	\$ 23,601	\$ 23,960	\$ 25,072	19.6%
Quartile 3	\$ 18,557	\$ 19,612	\$ 19,978	\$ 20,520	\$ 21,015	13.2%
Quartile 4 (bottom)	\$ 13,791	\$ 15,006	\$ 15,713	\$ 16,430	\$ 16,821	22.0%
National Median	\$ 21,528	\$ 22,693	\$ 23,294	\$ 23,906	\$ 24,426	13.5%
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

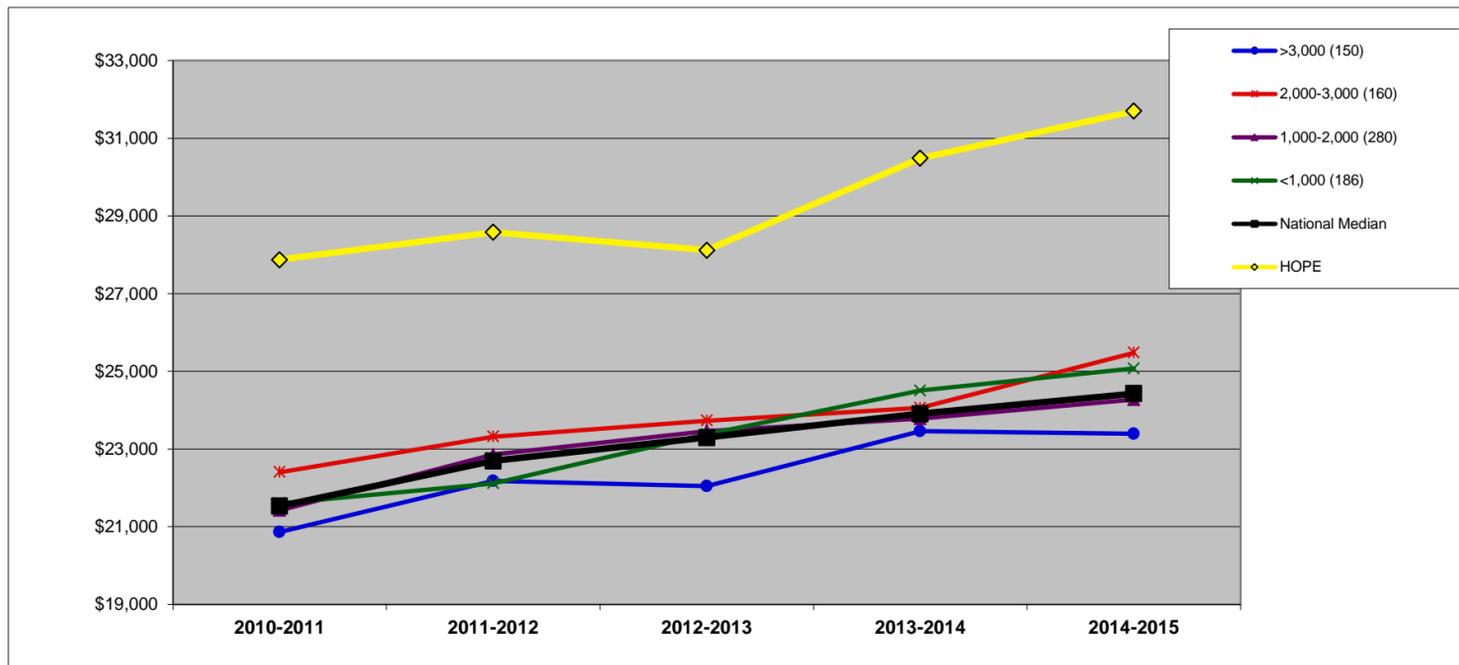
TOTAL EXPENSE PER STUDENT (\$): BY ENROLLMENT SIZE (20S)

DEFINITION: Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

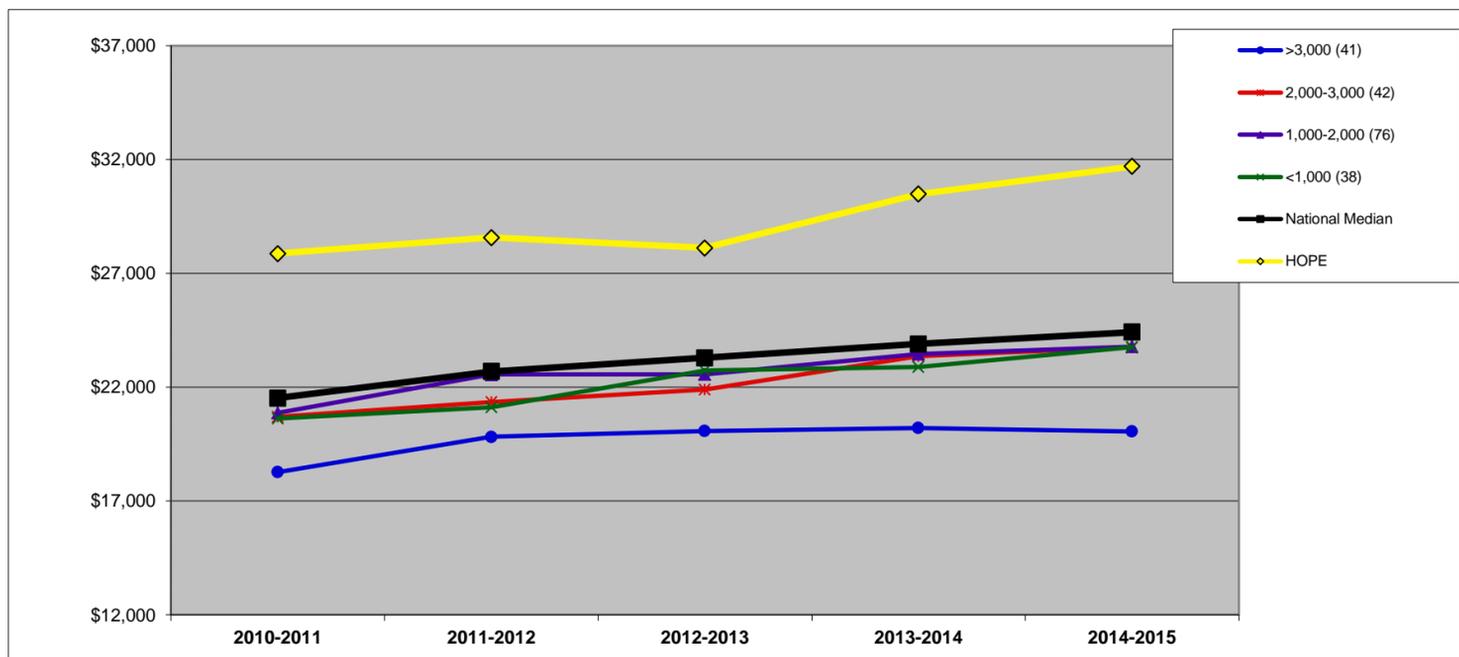
SIZE >3,000

NATIONAL: SIZE (n=776).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (150)	\$ 20,858	\$ 22,179	\$ 22,040	\$ 23,458	\$ 23,387	12.1%
2,000-3,000 (160)	\$ 22,406	\$ 23,318	\$ 23,732	\$ 24,060	\$ 25,481	13.7%
1,000-2,000 (280)	\$ 21,423	\$ 22,858	\$ 23,463	\$ 23,784	\$ 24,273	13.3%
<1,000 (186)	\$ 21,604	\$ 22,116	\$ 23,382	\$ 24,507	\$ 25,076	16.1%
National Median	\$ 21,528	\$ 22,693	\$ 23,294	\$ 23,906	\$ 24,426	13.5%
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

MIDWEST REGION: SIZE (n=197).



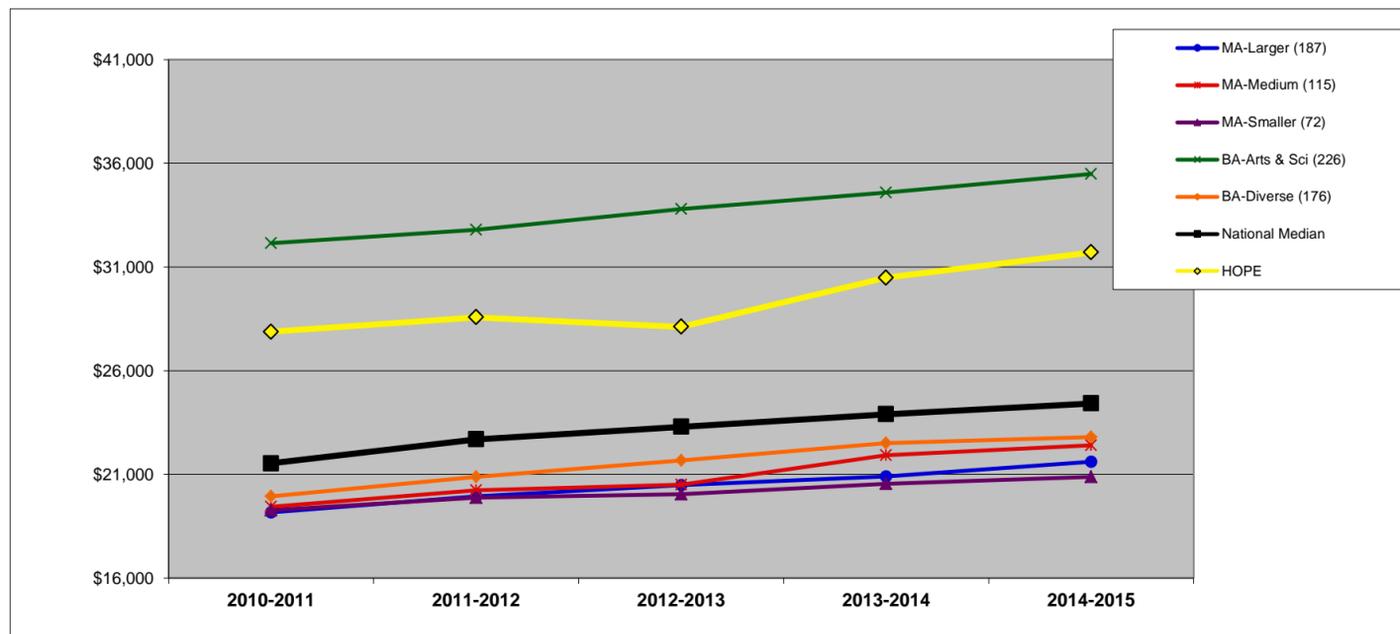
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
>3,000 (41)	\$ 18,275	\$ 19,822	\$ 20,071	\$ 20,207	\$ 20,053	9.7%
2,000-3,000 (42)	\$ 20,704	\$ 21,356	\$ 21,898	\$ 23,365	\$ 23,757	14.7%
1,000-2,000 (76)	\$ 20,882	\$ 22,558	\$ 22,571	\$ 23,454	\$ 23,780	13.9%
<1,000 (38)	\$ 20,624	\$ 21,131	\$ 22,742	\$ 22,887	\$ 23,761	15.2%
National Median	\$ 21,528	\$ 22,693	\$ 23,294	\$ 23,906	\$ 24,426	13.5%
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

TOTAL EXPENSE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (20C)

DEFINITION: Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

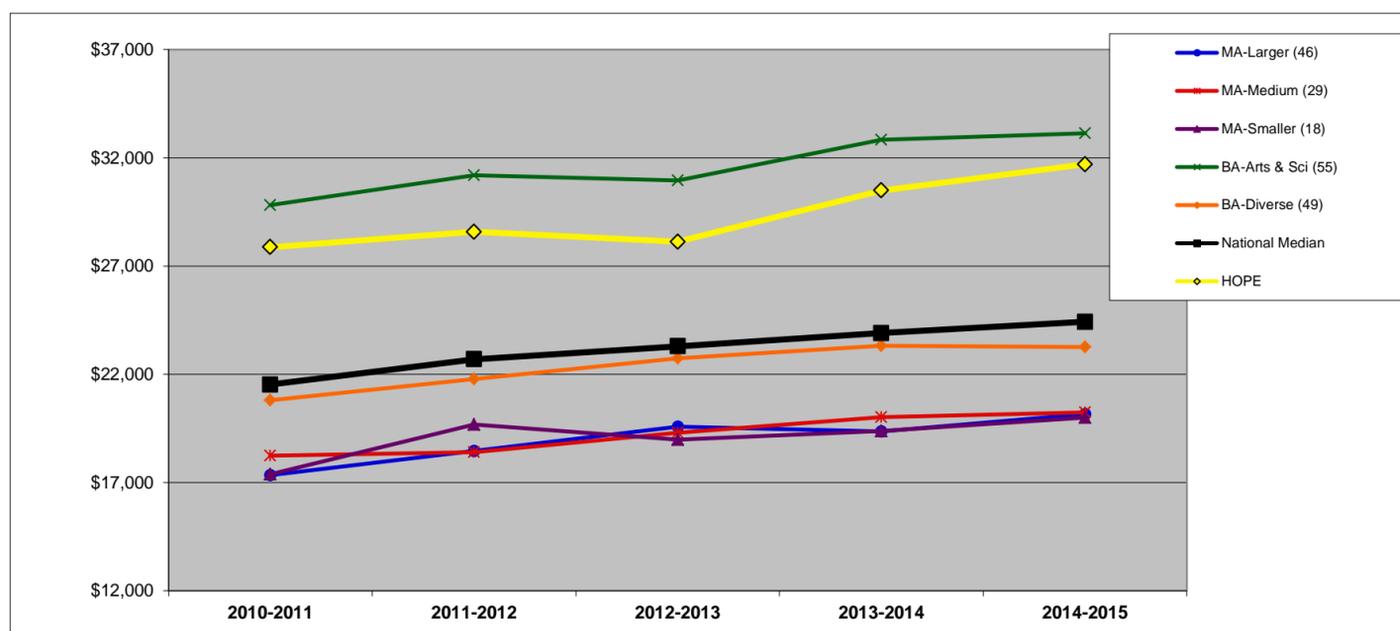
	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change	CARNEGIE
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%	BA-Arts & Sci

NATIONAL: CARNEGIE (n=776).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (187)	\$ 19,165	\$ 19,942	\$ 20,477	\$ 20,898	\$ 21,605	12.7%
MA-Medium (115)	\$ 19,444	\$ 20,232	\$ 20,512	\$ 21,919	\$ 22,409	15.2%
MA-Smaller (72)	\$ 19,277	\$ 19,889	\$ 20,047	\$ 20,555	\$ 20,877	8.3%
BA-Arts & Sci (226)	\$ 32,155	\$ 32,795	\$ 33,798	\$ 34,587	\$ 35,488	10.4%
BA-Diverse (176)	\$ 19,950	\$ 20,885	\$ 21,680	\$ 22,506	\$ 22,799	14.3%
National Median	\$ 21,528	\$ 22,693	\$ 23,294	\$ 23,906	\$ 24,426	13.5%
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

MIDWEST REGION: CARNEGIE (n=197).



	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Y1 to Y5 Change
MA-Larger (46)	\$ 17,336	\$ 18,465	\$ 19,581	\$ 19,369	\$ 20,156	16.3%
MA-Medium (29)	\$ 18,243	\$ 18,399	\$ 19,297	\$ 20,030	\$ 20,238	10.9%
MA-Smaller (18)	\$ 17,384	\$ 19,674	\$ 18,977	\$ 19,386	\$ 20,002	15.1%
BA-Arts & Sci (55)	\$ 29,813	\$ 31,186	\$ 30,948	\$ 32,836	\$ 33,138	11.2%
BA-Diverse (49)	\$ 20,808	\$ 21,773	\$ 22,748	\$ 23,311	\$ 23,257	11.8%
National Median	\$ 21,528	\$ 22,693	\$ 23,294	\$ 23,906	\$ 24,426	13.5%
HOPE	\$ 27,873	\$ 28,577	\$ 28,119	\$ 30,487	\$ 31,702	13.7%

DATA INFORMATION: DEFINITIONS, IPEDS SOURCES, AND FORMULAS

To use this appendix, visit <http://nces.ed.gov/ipeds/datacenter/> and follow these steps:

- select "Compare Institutions"
- enter your institution's name
- select "Continue" to see variables

11) TUITION PRICE (\$)

Definition: The published price of tuition and fees for full-time, first-time degree-seeking undergraduate students.

IPEDS: Student Charges
Price of attendance for full-time, first-time undergraduate students (academic year programs)
Tuition and fees: 2006-07 to current year
Published in-state tuition and fees (Current year)

12) TOTAL INSTITUTIONAL AID PER STUDENT (\$)

Definition: The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Institutional grants (funded)
Institutional grants (unfunded)

Frequently used/Derived variables
12-month enrollment
12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)}}{12\text{-month FTE}}$$

13) UNFUNDED INSTITUTIONAL AID PER STUDENT (\$)

Definition: The amount of unfunded institutional student aid divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Institutional grants (unfunded)

Frequently used/Derived variables
12-month enrollment
12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Institutional grants (unfunded)}}{12\text{-month FTE}}$$

14) AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$)

Definition: The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid.

IPEDS: Student Financial Aid and Net Price
Student financial aid
Financial aid to full-time, first-time degree/certificate-seeking undergraduate students
Average amount of institutional grant aid awarded to full-time first-time undergraduates

15) NET TUITION REVENUE PER STUDENT (\$)

Definition: Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Allowances applied to tuition and fees

Finance
Private not-for-profit institutions or Public institutions using FASB
Revenues and investment return
Tuition and fees

Frequently used/Derived variables
12-month enrollment
12-month full-time equivalent enrollment

Formula:
$$\frac{[(\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}) - (\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)})]}{12\text{-month FTE}}$$

16) DISCOUNT RATE (%)

Definition: Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Institutional grants (funded)
Institutional grants (unfunded)

Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Allowances applied to tuition and fees

Finance
Private not-for-profit institutions or Public institutions using FASB
Revenues and investment return
Tuition and fees

Formula:
$$\frac{\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)}}{\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}}$$

17) TUITION DEPENDENCY (%)

Definition: The percentage of total expenditures covered by total net tuition revenue.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Student grants
Institutional grants (funded)
Institutional grants (unfunded)
Allowances applied to tuition and fees

Finance
Private not-for-profit institutions or Public institutions using FASB
Revenues and investment return
Tuition and fees

Finance
Private not-for-profit institutions or Public institutions using FASB
Expenses by functional and natural classification
Total expenses-Total amount

Formula:
$$\frac{[(\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}) - (\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)})]}{\text{Total expenses}}$$

18) ENDOWMENT ASSETS PER STUDENT (\$)

Definition: Endowment Assets at the end of the fiscal year divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Endowment assets
Value of endowment assets at the end of the fiscal year

Frequently used/Derived variables
12-month enrollment
12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Endowment Assets}}{\text{12-month FTE}}$$

19) INSTRUCTIONAL EXPENSE PER STUDENT (\$)

Definition: Total instructional expenditures divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Expenses by functional and natural classification
Instruction-Total amount

Frequently used/Derived variables
12-month enrollment
12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Total instructional expenditures}}{\text{12-month FTE}}$$

20) TOTAL EXPENSE PER STUDENT (\$)

Definition: Total expenditures divided by total 12-month student FTE.

IPEDS: Finance
Private not-for-profit institutions or Public institutions using FASB
Expenses by functional and natural classification
Total expenses-Total amount

Frequently used/Derived variables
12-month enrollment
12-month full-time equivalent enrollment

Formula:
$$\frac{\text{Total expenditures}}{\text{12-month FTE}}$$