### **JOIN US FOR SEASON 49**

# BUSINESS PROMOTER and SPONSORSHIP OPPORTUNITIES

HOPE SUMMER REPERTORY THEATRE



CHILDREN OF A LESSER GOD\* • THE MARVELOUS WONDERETTES

MAN OF LA MANCHA • MUCH ADO ABOUT NOTHING •

EVERY BRILLIANT THING • LITTLE WOMEN: The Musical

A YEAR WITH FROG AND TOAD!

**EMERGING ARTIST INITIATIVE - FREAKY FRIDAY** 

MAY 29 - AUGUST 6, 2020

#### CREATE LASTING IMPRESSIONS AND PARTNER WITH HSRT

As a business/organization in West Michigan we are excited to offer you an opportunity to promote and advertise your business to our audiences, while providing your customers and employees with the gift of live theatre!

- Reach an audience which spends locally while you support the arts
- Our audiences represent a wide range of demographics
- Our programs are circulated to over 20,000 people
- Position your business as a supporter of the arts in our community

#### BUSINESS PROMOTER PERFORMANCE SPONSORSHIPS

Our performance sponsor packages provide a variety of ticket, advertising and event opportunities for your business or organization. These packages are a great opportunity for a night out with customers or as a way to recognize and appreciate employees.

When you become a performance sponsor, you will be assigned an event specialist who will work with you to plan your event from beginning to end, welcome you to the theatre on the evening of your performance and create a unique and memorable experience for your guests. Each level can be tailored to fit your individual needs and budget.

#### **\$1000 LEVEL**

- 10 ticket passes to any production (based on availability)
- <sup>1</sup>/<sub>4</sub> page advertisement in main program
- VIP priority seating (based on availability)
- Listed as a Business Promoter in both programs

#### \$2500 LEVEL

- 8 ticket passes to any production (based on availability)
- 1/2 page advertisement in main program
- VIP priority seating (based on availability)
- 25 tickets for group event
- Acknowledgement in curtain speech on evening of event
- Recognition in the lobby on evening of group event
- Listed as a Business Promoter in both programs

#### \$5000 LEVEL

- 10 ticket passes to any production (based on availability)
- Full page advertisement in main program
- VIP priority seating (based on availability)
- 50 tickets for group event
- Acknowledgement in curtain speech evening of group event
- Recognition in the lobby on evening of group event
- Listed as a Business Promoter in both programs

#### \$7500 LEVEL

- 20 ticket passes to any production (based on availability)
- Full page advertisement in main program
- VIP priority seating (based on availability)
- 75 tickets for group event
- Acknowledgement in curtain speech on evening of event
- Recognition in the lobby on evening of group event
- Listed as a Business Promoter in both programs

#### \$10,000 LEVEL

- 20 ticket passes to any production (based on availability)
- Full page advertisement in main program
- VIP priority seating (based on availability)
- 100 tickets for group event
- Acknowledgement in curtain speech evening of group event
- Recognition in the lobby on evening of group event
- Listed as a Business Promoter in both programs

#### **TITLE SPONSORSHIPS**

### \$25,000 MAIN TITLE SPONSOR (6 opportunities)

Recognition at each performance of show, in the curtain speech, program and advertising 50 ticket passes for any mainstage production (based on availability)

Full page recognition in both programs VIP priority seating (based availability)

#### \$10.000 - CHILDREN'S SHOW SPONSOR

Recognition at each performance of show, in the curtain speech, program and advertising.

20 ticket passes for any production (based on availability)

Full page recognition in both programs

VIP priority seating (based availability)

#### **BUSINESS PROMOTER TICKET PACKAGES**

#### **Ticket Package Option:**

Purchase a minimum of 8 Best Buy Season Packages at a discounted rate of \$80 per package. Each package is good for four mainstage productions (Save \$18 per package)

#### **Bonus Ticket Package Option:**

Purchase a minimum of 8 Bonus Season Packages at a discounted rate of \$100 per package. Each package is good for the four mainstage productions PLUS *Marvelous Wonderettes*. (Save \$35 per package)

#### **Single Ticket Option:**

Purchase a minimum of 20 ticket courtesy passes at \$25 each (Save \$15 per pass over regular price) Passes maybe redeemed for tickets to any of our productions.

Each option includes a listing in both the main program and children's program as a Business Promoter

#### BE SEEN SUPPORTING THE ARTS WITH PROGRAM ADVERTISING

Join the many businesses and organizations who support HSRT. We produce two programs for our audience members: our main program is given to each audience member at our mainstage productions, and our children's program is given to anyone who attends our children's productions, and to children who attend our mainstage productions of Man of La Mancha and Little Women. This is a great way to be seen supporting live theatre in our community and reach an audience that spends locally.

#### **PROGRAM ADVERTISING RATES**

2020 RATES - MAI	IN PROGRA	M		*D:	
Program size 8.5 w x 11 h		Full Price	Discount*	*Discount rates apply to contracts received	
Due Date:		(Due 5/8/20)	(Due 4/24/20)	April 24, 2020 with full payment.	
COLOR				ART WORK INFORMATION:	
Back Cover	8.5 w x 11 h	\$2000	na	<b>InDesign</b> CS6 or earlier, collected for ou	
Inside Front/Back Cover	8.5  w  x 11  h	\$1800	\$1700	Illustrator (eps with all placed images inc	
BLACK & WHITE				all fonts converted to paths or outlines)	
Full Page	$7.5 \text{ w} \times 10 \text{ h}$	\$1600	\$1500	<b>Photoshop</b> (tif, eps, jpg, pdf)	
1/2 page-horizontal	7.5  w x  5  h	\$900	\$850	Microsoft Publisher files will not be accepted	
1/2 page-vertical	3.75  w  x  10  h	\$900	\$850	Preferred formats at 300 dpi:	
1/3 page-horizontal	7.5  w x  3.33  h	\$700	\$650	tif, eps, jpg and high res pdf files	
1/3 page - vertical	$5 \text{ w} \times 10 \text{ h}$	\$700	\$650	Artwork may be emailed to: hsrtpr@hop	
1/4 page	3.75  w x 5 h	\$500	\$450	.,	
	Program size 8.5 w x 11 h Due Date: COLOR Back Cover Inside Front/Back Cover BLACK & WHITE Full Page 1/2 page-horizontal 1/2 page-vertical 1/3 page-horizontal 1/3 page - vertical	Program size 8.5 w x 11 h  Due Date:  COLOR  Back Cover 8.5 w x 11 h  Inside Front/Back Cover 8.5 w x 11 h  Inside Front/Back Cover 8.5 w x 11 h  Inside Front/Back Cover 7.5 w x 10 h  I/2 page-horizontal 7.5 w x 5 h  I/2 page-vertical 3.75 w x 10 h  I/3 page-horizontal 7.5 w x 3.33 h  I/3 page - vertical 5 w x 10 h	Due Date:       (Due 5/8/20)         COLOR       (Due 5/8/20)         Back Cover       8.5 w x 11 h       \$2000         Inside Front/Back Cover       8.5 w x 11 h       \$1800         BLACK & WHITE       V       \$1600         Full Page       7.5 w x 10 h       \$1600         1/2 page-horizontal       3.75 w x 10 h       \$900         1/3 page-horizontal       7.5 w x 3.33 h       \$700         1/3 page - vertical       5 w x 10 h       \$700	Frogram size 8.5 w x 11 h       Full Price (Due 5/8/20)       Discount*         COLOR         Back Cover       8.5 w x 11 h       \$2000       na         Inside Front/Back Cover       8.5 w x 11 h       \$1800       \$1700         BLACK & WHITE       Full Page       7.5 w x 10 h       \$1600       \$1500         1/2 page-horizontal       7.5 w x 5 h       \$900       \$850         1/2 page-vertical       3.75 w x 10 h       \$900       \$850         1/3 page-horizontal       7.5 w x 3.33 h       \$700       \$650         1/3 page - vertical       5 w x 10 h       \$700       \$650	

#### CHILDREN'S PROGRAM ADVERTISING

Geared toward a younger demographic. This program will be given to all audience members who attend performances of A Year with Frog and Toad as well as children who attend Man of La Mancha, and our new Emerging Artist Initiative production of Freaky Friday (More than 5000 impressions). Save 50% on Children's program ad when purchasing main program ad of any size at the 2020 full price.

<b>ILDREN'S PRO</b>	GRAI	M	
h	Full	Discount	Both Programs
(Due	5/8/20)	(Due 4/24/20)	(Due 4/24/20) Plus the cost of any size 209
			Main Program full price a
7 w x 8.5 h	\$1000	\$800	\$500
6.25 w x 7.5 h	\$800	\$750	\$400
6.25  w x  7.5  h	\$750	\$700	\$375
6.25 w x 3.75 h	\$450	\$400	\$225
3.125  w x  7.5  h	\$450	\$400	\$225
3.125 w x 3.75 h	\$250	\$200	\$125
	7 w x 8.5 h 6.25 w x 7.5 h 6.25 w x 7.5 h 6.25 w x 7.5 h 3.125 w x 7.5 h	Full (Due 5/8/20)  7 w x 8.5 h \$1000 6.25 w x 7.5 h \$800  6.25 w x 7.5 h \$450 3.125 w x 7.5 h \$450	(Due 5/8/20) (Due 4/24/20)  7 w x 8.5 h \$1000 \$800  6.25 w x 7.5 h \$800 \$750  6.25 w x 7.5 h \$750 \$700  6.25 w x 3.75 h \$450 \$400  3.125 w x 7.5 h \$450 \$400

#### **CENTER STAGE CIRCLE**

If you are interested in supporting HSRT as an individual donor consider joining The Center Stage Circle. Your donation provides support specifically to HSRT.

#### Donors receive:

- Special recognition in our season programs
- The opportunity to choose dates for our productions before the general public
- Access to VIP seating when purchasing your tickets and season packages (based on availability)
- Invitations to special Center Stage Circle events like the Summer Gala, Previews, Season Reveal and more!





The Producers Circle \$5,000 and above The Directors Circle \$2,500 to \$4,999 The Playwrights Circle \$1,500 to \$2,499 The Actors Circle \$500 to \$1,499



### 2020 ADVERTISING PROGRAM CONTRACT

TAKE ADVANTAGE OF OUR DISCOUNTED RATES RETURN CONTRACT BY APRIL 24, 2020 AND SAVE

Busines	s/Organization Na	ame:					
Contact	ntact Name:Contact Phone:						
Contact	t Email:						
Billing A	Address:						
City:					State:	Zi	ip:
		20201	RATES - MA	IN PROG	RAM		
	Pı	rogram size: 8.5 w x		Full Price			
	D	ue Date: OLOR		(Due 5/8/20			
		ack Cover side Front/Back Cover	8.5 w x 11 h 8.5 w x 11 h	\$2000 \$1800	na \$1700	=\$	
		ACK & WHITE	0.5 W X 11 II	Ψ1000	ψ1700	=\$	
		ll Page	$7.5 \text{ w} \times 10 \text{ h}$	\$1600	\$1500	=\$	
		2 page-horizontal	7.5  w x 5 h	\$900	\$850	=\$	
		2 page-vertical	$3.75 \text{ w} \times 10 \text{ h}$	\$900	\$850	=\$	
		3 page-horizontal	7.5 w x 3.33 h	\$700	\$650	=\$	
		3 page-vertical	$5 \text{ w} \times 10 \text{ h}$	\$700	\$650	=\$	
	1/	4 page	3.75  w x 5 h	\$500	\$450	=\$	
		2019 RA	TES CHILDE	REN'S PRO	OGRAM		
	Program Size: 7 w				Both Programs		
	Due Date:		ue 5/8/20) (Due 4		(Due 4/24/20)		
					lus the cost of any size		
	Color			2020 1	main program full price	ad	
	Back Cover 7 w x	x 8.5 h (add .25 bleed)	\$1000 \$	800	\$500 + \$	=\$	
	Inside Front/Bac	k Cover 6.25 w x 7.5 h	\$800 \$	750	\$400 + \$	=\$	
	<b>Black and White</b>						
	Full Page	6.25  w x  7.5  h		700	\$375 + \$	=\$	
	1/2 page-horizor			400	\$225 + \$	=\$	
	1/2 page-vertical			400	\$225 + \$	=\$	
	1/4 page	3.125  w x  3.75  h	\$250 \$	200	\$125 + \$	=\$	
					Total Du	e: \$	
Pavme	ent Type:						
•	neck (made payable	e to Hope College)				MasterCard	VISA
			A	T-	ν.	AMERICAN	DISCOVER
Cr	redit Card Circle:	Visa MasterCard	American E	xpress L	Discover	ECRESS	
#					Exp:		CVV

#### **FINE PRINT SECTION**

- 1. Ads will appear in all issues of the Hope Summer Repertory Theatre program at the rates set forth on the front side of this contract.
- 2. Ads will be produced in one color, black on white or reverse type. The only exception to this is the back cover, and inside back and inside front cover which is full color.
- 3. The advertiser is responsible for camera-ready art work (hard copy or electronic), exactly as it is to appear in the program.
- 4. Ads will be identical in all of the programs.
- 5. Advertising space may only be used for a single business, company, or organization. It may not be divided for use by more than one enterprise.
- 6. Advertisements in the main program may not contain "clip-out" coupons.
- 7. Full payment for advertisements should be made when contract is returned. Ads will not be printed if full payment is not received prior to May 8, 2020.
- 8. Payments received prior to April 24, 2020 will be at the 2020 discount price.
- 9. Contracts, including art work, must be submitted by May 8, 2020 to be included in the program.

#### ART WORK INFORMATION:

300 dpi • Preferred formats: tif, eps and high res pdf files

InDesign CS6 or earlier, collected for output

Illustrator (eps with all placed images included, all fonts converted to paths or outlines)

Photoshop (tif, eps, pdf) • Microsoft Publisher files will not be accepted

**Submit artwork electronically**: abakker@hope.edu
A hard copy may be dropped off at the Hope Theatre Office 2nd Floor DeWitt - 141 E. 12th St.
Mailed: HSRT Advertising • PO Box 9000 • Holland MI 49422-9000

You are authorized to	publish in the 2020 Hope Summer Repert	ory Theatre program the advertisement of:
Company Name:		
•	print or type)	
Comments:		
This order is signed a	nd accepted, subject to the conditions abov	e.
Signature	Title	Date

Anne Bakker, Managing Director at 616-395-7600 or abakker@hope.edu with any questions.

Please return completed contract and payment to: HSRT Advertising • PO Box 9000 • Holland, MI 49422-9000 Electronically: abakker@hope.edu 1/4 Page 3.75 W X 5 H

Full Price \$500 Discount Price \$450

1/3 Page Vertical
2.5 W X 10 H
Full Price
\$700
Discount Price
\$650

1/2 Page Vertical 3.75 W X 10 H

Full Price \$900 Discount Price \$850

#### FOR MORE INFORMATION CONTACT:

Anne Bakker - Managing Director abakker@hope.edu

616-395-7602

1/2 Page Horizontal 7.5 W X 5 H

Full Price \$900 Discount Price \$850

1/3 Page Horizontal

7.5 W X 3.33 H
Full Price
\$700
Discount Price
\$650

Full Page 7.5 W X 10 H

Full Price \$1600 Discount Price \$1500



## Business Promoter Agreement

Deadline: May 8, 2020

Business/Organization Name:						
Contact Name:	Contact Phone:					
Contact Email:						
Billing Address:						
City:		State	e:Zip	<u>:</u>		
Provide your cus while sup Option 1: Buy a minimum of 8 Best Bu  Option 2: Buy a minimum of 8 Bo  # Best Bu  Option 3: Buy a minimum of 20 co  # Courtes	siness Promoter stomers and employ porting HSRT and to st Buy Season coupons a season coupons season coupon by Season coupons a sourtesy passes at \$2 sy passes x \$25.00 personal promoter Perso	Ticket Packages tees with live theatre etche arts in our communitions at \$80 per coupon at \$80.00 per coupon at \$100.00 per coupon at \$100.00 per coupon at \$15 off the regular per pass  Total Durinformance Sponse	experiences nity.  I (Save \$18 off reg  = \$	gular price) —— lar price) —— ——		
\$1000 Sponsor\$					r	
Other Amount We will	tailor a Performance S	ponsor Package to match y	your needs.			
BuI am interested in becoming a I \$10,000 Children's SI	•	r. Please contact me to			e	
Cente		Individual Donor	)			
		osed is my/our gift of				
	,	_Directors Circle (\$25	,			
Payment Type:Check (made payable to Hope Communication of Communication)Credit Card Circle: Visa Mass	College)	1		MasterCard  AMISTORY EXCRESS	<b>VISA</b> DISCOVER	
#		l	Exp:	CVV		