



THE COUNCIL OF  
INDEPENDENT COLLEGES

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# Key Indicators Tool (KIT)

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**PART B**  
2018

***Hope College***

Prepared by **The Austen Group**,  
a Division of Ruffalo Noel Levitz

Sponsored by

**RUFFALO**  
NOEL LEVITZ

# CIC KEY INDICATORS TOOL 2018

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Note: The individual pages for each indicator are identified on the tabs as "R" for region; "F" for financial resources; "S" for enrollment size; and "C" for Carnegie classification.

## INTRODUCTION

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The Key Indicators Tool (KIT) was developed for the Council of Independent Colleges (CIC) by the Austen Group in 2004. This annual benchmarking report provides 20 indicators of institutional performance for small and mid-sized private not-for-profit colleges and universities. Part A covers student information (enrollment, recruitment, progression) and information related to the faculty. Part B covers a wide range of financial information, such as tuition revenue and financial aid, as well as resources and expenditures. The KIT benchmarking report is an important component of CIC's data initiatives, designed to enhance institutional effectiveness and decision making. This confidential resource is prepared for the exclusive use of CIC member presidents, who in turn may choose to share some or all of the report with key staff, board members, or other constituents. Originally developed with support from the William Randolph Hearst Foundations, CIC gratefully acknowledges Ruffalo Noel Levitz's continued financial support of CIC's benchmarking reports.

### Data

The KIT uses data from the Integrated Postsecondary Education Data System (IPEDS), the major national source of publicly available information on postsecondary institutions provided by the U.S. Department of Education's National Center for Education Statistics. The KIT dataset contains information on nearly 800 four-year, private not-for-profit colleges and universities belonging to five 2015 Basic Carnegie Classification categories that represent 90 percent of CIC's membership: Baccalaureate Colleges–Diverse Fields, Baccalaureate Colleges–Arts & Sciences, Master's Colleges and Universities (smaller programs), Master's Colleges and Universities (medium programs), and Master's Colleges and Universities (larger programs). The number of institutions included in each chart and table varies somewhat because only institutions with complete data for all years of the comparison are included in each table and chart.

Data from IPEDS were not altered nor were missing values imputed unless corrected information was provided to CIC directly from an institution. CIC member institutions with incomplete IPEDS data for the most recent year were given the opportunity to submit data prior to the 2018 KIT report's update. In situations where some data for an institution were unavailable, the tables that present the institution's data contain blank cells and the data were not plotted on that indicator's charts.

### Format and Analyses

The KIT provides an individually customized report for each institution with regional and national comparisons over a five-year period based on four sorting criteria: region, financial resources, enrollment size, and 2015 Basic Carnegie Classification. Four worksheets are devoted to each of the 20 indicators, one worksheet for each sorting criterion. Each worksheet contains two charts: a national comparison and a regional comparison.

**Individually Customized.** A customized KIT has been prepared for each CIC member college and university. Each institution's unique data are plotted against national and regional backdrops. On pages presenting comparisons by financial resources, enrollment size, and Carnegie classification, a box in the upper right corner indicates the institution's corresponding category.

**Five-Year Trends.** To understand how your institution has performed over time and to indicate the direction of a trend, the charts cover five-year periods. Indicators 1-11 cover academic year 2012-2013 through academic year 2016-2017. Indicators 12-20 cover academic year 2011-2012 through academic year 2015-2016. In every case, the most recent IPEDS data are used. When data are presented as whole numbers, a five-year percentage change is calculated.

**Medians versus Means.** The KIT uses national and regional median values (identical to the 50th percentile). The advantage of using median values instead of the mean (average) is that the median is less influenced by high or low extremes, thus providing a more meaningful mid-point for comparative purposes.

**Four Sorting Criteria.** The 20 indicators are presented according to four criteria: region of the country, financial resources, enrollment size, and 2015 Basic Carnegie Classification. The individual pages for each indicator are identified on the Excel tabs as "R" for region; "F" for financial resources; "S" for enrollment size; and "C" for Carnegie classification.

1. **Region:** Each institution is located in one of the six regional categories as outlined below. These regions were selected to reflect the distribution and affinity of CIC member institutions and are not identical to those assigned in IPEDS.

<u>Region</u>	<u>State</u>
Far West	Alaska, California, Hawaii, Nevada, Oregon, Washington
Mid East	Delaware, District of Columbia, Maryland, New Jersey, New York, Pennsylvania
Midwest	Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Ohio, Wisconsin
New England	Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont
Southeast	Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
West	Arizona, Colorado, Idaho, Kansas, Montana, Nebraska, New Mexico, North Dakota, Oklahoma, South Dakota, Texas, Utah, Wyoming

2. **Financial Resource Quartile:** Each institution was placed in one of four quartiles based on an institution's financial resources. The financial resource measure was calculated by converting two equally weighted indicators: *Net Tuition Revenue per Student* (No. 15) and *Endowment Assets per Student* (No. 18). An average of the three most recent years for this calculation is used to create a percentile rank of all institutions in the dataset. Each institution was then assigned to a national and regional quartile based on the distribution of the KIT dataset for the most recent year.

3. **Enrollment Size:** Institution size uses four enrollment categories: (1) fewer than 1,000 students; (2) 1,000 to 2,000 students; (3) 2,001 to 3,000 students; and (4) greater than 3,000 students. The most recent year's total 12-month full-time equivalent (FTE) enrollment was used to determine size. The total 12-month FTE enrollment was calculated by IPEDS as the sum of the FTE undergraduate, graduate, and first-professional student enrollment.

4. **2015 Basic Carnegie Classification:** The KIT provides comparisons based upon the following five basic Carnegie classifications established in 2005 and revised in 2015: Baccalaureate Colleges–Diverse Fields, Baccalaureate Colleges–Arts & Sciences, Master's Colleges and Universities (smaller programs), Master's Colleges and Universities (medium programs), and Master's Colleges and Universities (larger programs). The classification groups comprise 90 percent of CIC's membership. For additional information about the 2015 Basic Carnegie Classifications, including definitions of various categories, visit:

<http://carnegieclassifications.iu.edu/>

**Distribution.** The following table shows the relative distribution of institutions in the KIT dataset within each region by national financial resource quartile, enrollment size category, and Carnegie classification.

	Financial Resources	%	Enrollment Size	%	Carnegie Classification	%
Far West	Quartile 1 (top)	44%	>3,000	23%	MA-Large	27%
	Quartile 2	17%	2,001-3,000	17%	MA-Medium	17%
	Quartile 3	19%	1,000-2,000	33%	MA-Small	13%
	Quartile 4 (bottom)	19%	<1,000	26%	BA-Arts & Sciences	30%
					BA-Diverse Fields	12%
Mid East	Quartile 1 (top)	31%	>3,000	22%	MA-Large	34%
	Quartile 2	31%	2,001-3,000	30%	MA-Medium	15%
	Quartile 3	29%	1,000-2,000	36%	MA-Small	8%
	Quartile 4 (bottom)	10%	<1,000	10%	BA-Arts & Sciences	35%
					BA-Diverse Fields	9%
Midwest	Quartile 1 (top)	21%	>3,000	21%	MA-Large	23%
	Quartile 2	29%	2,001-3,000	21%	MA-Medium	15%
	Quartile 3	23%	1,000-2,000	40%	MA-Small	9%
	Quartile 4 (bottom)	27%	<1,000	17%	BA-Arts & Sciences	28%
					BA-Diverse Fields	25%
New England	Quartile 1 (top)	46%	>3,000	26%	MA-Large	27%
	Quartile 2	19%	2,001-3,000	23%	MA-Medium	21%
	Quartile 3	19%	1,000-2,000	29%	MA-Small	5%
	Quartile 4 (bottom)	15%	<1,000	22%	BA-Arts & Sciences	37%
					BA-Diverse Fields	19%
Southeast	Quartile 1 (top)	13%	>3,000	12%	MA-Large	14%
	Quartile 2	31%	2,001-3,000	17%	MA-Medium	11%
	Quartile 3	25%	1,000-2,000	39%	MA-Small	11%
	Quartile 4 (bottom)	37%	<1,000	31%	BA-Arts & Sciences	32%
					BA-Diverse Fields	32%
West	Quartile 1 (top)	16%	>3,000	13%	MA-Large	26%
	Quartile 2	20%	2,001-3,000	17%	MA-Medium	17%
	Quartile 3	31%	1,000-2,000	33%	MA-Small	8%
	Quartile 4 (bottom)	33%	<1,000	37%	BA-Arts & Sciences	8%
					BA-Diverse Fields	41%
National			>3,000	19%	MA-Large	24%
			2,001-3,000	21%	MA-Medium	15%
			1,000-2,000	37%	MA-Small	9%
			<1,000	23%	BA-Arts & Sciences	38%
					BA-Diverse Fields	23%

**Appendix.** At the end of each part of the report is an appendix that defines each indicator, detailing the source of the IPEDS data utilized, and the formulas used to calculate ratios and other measures.

## The IPEDS Data Feedback Report

Each fall the National Center for Education Statistics sends to college and university presidents a summary benchmarking report that compares IPEDS data from the most recent year for their institution to a select group of similar colleges and universities. This Data Feedback Report (DFR) may be a useful companion to CIC's Key Indicators Tool (KIT) report. Data for both reports come from the same source, although not all of the indicators are identical. Furthermore, the DFR provides data for only the most recent reporting year, whereas the KIT presents trends over the most recent five years. The Data Feedback Report for any Title IV participating institution is available on the IPEDS website:

<http://nces.ed.gov/ipeds/>

## **The Council of Independent Colleges**

The Council of Independent Colleges (CIC) is an association of 767 nonprofit independent colleges and universities and higher education affiliates and organizations that has worked since 1956 to support college and university leadership, advance institutional excellence, and enhance public understanding of private higher education's contributions to society. CIC is the major national organization that focuses on providing services to leaders of independent colleges and universities as well as conferences, seminars, and other programs that help institutions improve educational quality, administrative and financial performance, and institutional visibility. CIC conducts the largest annual conferences of private, non-profit college and university presidents and of chief academic officers. CIC also provides support to state associations that organize programs and generate contributions for private colleges and universities. The Council is headquartered at One Dupont Circle in Washington, DC.

For questions or comments about CIC's benchmarking services, including the Key Indicators Tool (KIT), please contact Lesley McBain, director of research projects, by phone at (202) 466-7230 or by email at:

[lmcbain@cic.nche.edu](mailto:lmcbain@cic.nche.edu)

Additional information may also be found by visiting CIC on the web at:

[www.cic.edu](http://www.cic.edu)

## **The Austen Group**

In addition to its national benchmarking work for private colleges, the Austen Group provides operational analyses and reporting tools for individual institutions in the areas of academic program costs and demand; and similar analyses of co-curricular costs and demand with a special emphasis on athletic programs. These tools assist administrators in making informed decisions regarding the efficiency and effectiveness of university operations. Erik Hoyer, director of research projects, and Michael Williams, president, are the primary Austen Group personnel for CIC's Key Indicators Tool initiative. They may be reached at the email addresses below.

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[Erik.Hoyer@ruffalonl.com](mailto:Erik.Hoyer@ruffalonl.com)

[www.austengroup.com](http://www.austengroup.com)

## **Ruffalo Noel Levitz**

Ruffalo Noel Levitz is the leading provider of higher education enrollment, student success, and fundraising solutions. The firm serves more than 1,900 colleges and universities through data-driven solutions focused on the entire lifecycle of enrollment and fundraising, assuring students find the right program, graduate on time, secure their first job in their chosen field, and give back to support the next generation. With a deep knowledge of the industry, Ruffalo Noel Levitz provides institutions the ability to scale their efforts by tapping into a community of support and resources. To learn more, visit:

[www.RuffaloNL.com](http://www.RuffaloNL.com)

[blogEM.RuffaloNL.com](http://blogEM.RuffaloNL.com)

## For Additional Reading

For additional information about benchmarking and indicators of institutional strength and performance, please consult the following publications:

Alstete, Jeffrey W. (1995). *Benchmarking in Higher Education*. ASHE-ERIC Higher Education Report No. 5. Washington, DC: The George Washington University Graduate School of Education and Human Development.

Borden, M. H. & Banta, Trudy W. (1994). *Using Performance Indicators to Guide Strategic Decision Making*. New Directions for Institutional Research, No. 82. San Francisco, CA: Jossey-Bass.

Burke, J. C., & Minassians, H. P. (2002). *Reporting Higher Education Results: Missing Links in the Performance Chain*. New Directions for Institutional Research, No. 116. San Francisco, CA: Jossey-Bass.

Chabotar, K. J. (1989). Financial Ratio Analysis Comes to Nonprofits. *Journal of Higher Education*, 60(2), pp.188-208.

Chabotar, K. J. (2006). *Strategic Finance: Planning and Budgeting for Boards, Chief Executives, and Finance Officers*. Washington, DC: Association of Governing Boards.

Hartley, H. V. (2009). Benchmarking Tool Provides National Comparisons. *NACUBO Business Officer*, 42 (10), p. 17.

Hignite, K. (2009). Diagnosing Fiscal Fitness. *NACUBO Business Officer*, 42 (10), pp. 14-20.

Howard, R. D., McLaughlin G. W., & Knight W. E. (Eds.) (2012). *The handbook of institutional research*. San Francisco, CA: The Joseey-Bass Higher and Adult Education.

Hudack, L. R., Orsini, L. L., & Snow, B. M. (2003). How to Assess and Enhance Financial Health. *NACUBO Business Officer*, 36 (10), pp. 31-39.

McCormack, A. & Walstra, R. (2010). Reversal of Misfortune. *NACUBO Business Officer*, 43 (7), pp.13-17.

Minter, J., & Peat, Marwick, Mitchell, and Company. (1980). *Ratio Analysis in Higher Education: A Guide to Assessing the Institution's Financial Condition*. New York: Peat, Marwick, Mitchell, and Company.

Taylor, B. E., Meyerson, J. W., & Massy, W. F. (1993). *Strategic Indicators in Higher Education: Improving Performance*. Princeton: Peterson's Guides.

Townsley, M. K. (2009). *The Small College Guide to Financial Health: Weathering Turbulent Times*. Washington, DC: National Association of College and University Business Officers.



## CIC BENCHMARKING SERVICES

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CIC is pleased to offer the following benchmarking services to enhance the Key Indicators Tool (KIT).

### Comparison Group KIT

**Fee:** \$500

This service provides CIC members a customized KIT report with the 25th, 50th, and 75th percentiles for each indicator for either one or two comparison groups selected by the institution. Customized groups permit more refined comparisons that may be useful for particular strategic objectives. Comparison groups may range in size from five to 25, though groups of 10 to 15 are recommended. Selecting two groups provides for multiple comparisons, perhaps of a peer and an aspirant group (see “Guidelines for Selecting Comparison Groups” available on the CIC website). Comparison institutions may be selected from among private, not-for-profit, four-year colleges or universities in the United States.

### Online Consultations

**Fee:** \$650 (KIT only)

**Fee:** \$950 (KIT and FIT)

CIC has arranged with Mike Williams, president of the Austen Group, to provide web-based consultations using an institution’s KIT report with senior staff, boards, or faculty groups. The interactive online session employs voice and shared graphics, allowing participants to engage in substantive conversation about the institution's concerns and goals in light of the KIT data. This service provides a cost-effective approach to enhancing the value of the KIT for your institution. It also is possible to extend what is generally a one-hour consultation to 90 minutes to include the companion Financial Indicators Tool (FIT) in the presentation. The fee for a consultation using both the KIT and the FIT is \$950. Consultations should be scheduled at least four weeks in advance.

For additional information or to request any of these benchmarking services, please visit:

[www.cic.edu/BenchmarkingServices](http://www.cic.edu/BenchmarkingServices)

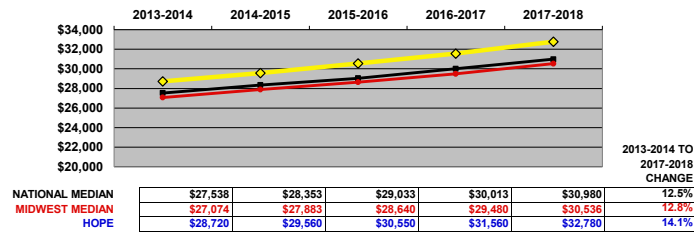
Or contact Lesley McBain CIC’s director of research projects, by phone at (202) 466-7230 or by email:

[lmcbain@cic.nche.edu](mailto:lmcbain@cic.nche.edu)

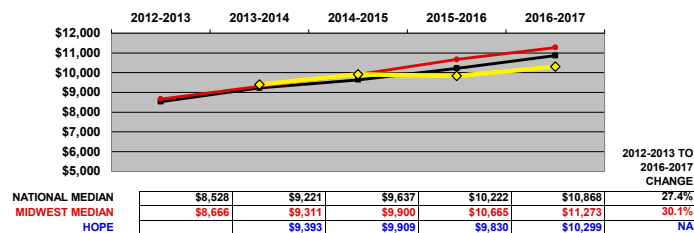
## Hope College

### KIT TRENDS: TUITION REVENUE AND FINANCIAL AID

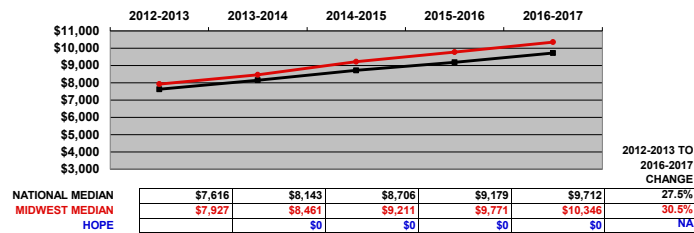
#### 11) TUITION PRICE (\$) (PUBLISHED TUITION AND FEES FOR FULL-TIME, FIRST-YEAR STUDENTS)



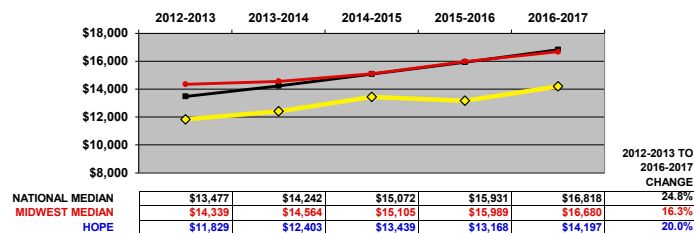
#### 12) TOTAL INSTITUTIONAL AID PER STUDENT (\$) (FUNDED AND UNFUNDED)



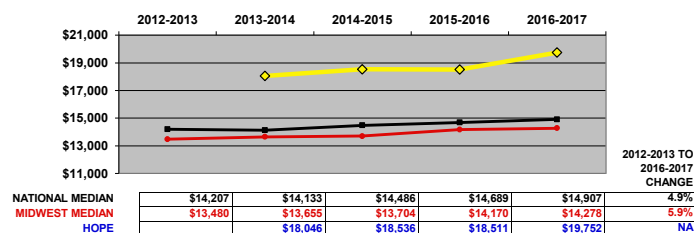
#### 13) UNFUNDED INSTITUTIONAL AID PER STUDENT (\$)



#### 14) AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$)

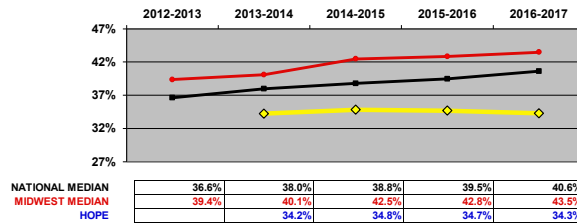


#### 15) NET TUITION REVENUE PER STUDENT (\$) (TUITION AND FEES LESS INSTITUTIONAL AID)

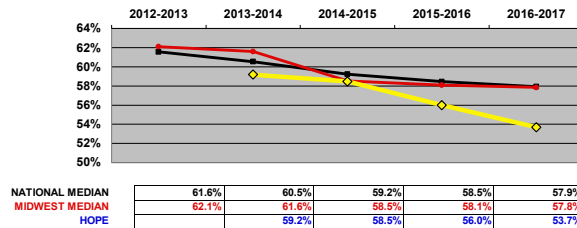


## Hope College

### 16) DISCOUNT RATE (%) (INSTITUTIONAL FINANCIAL AID DIVIDED BY TUITION AND FEE REVENUE)

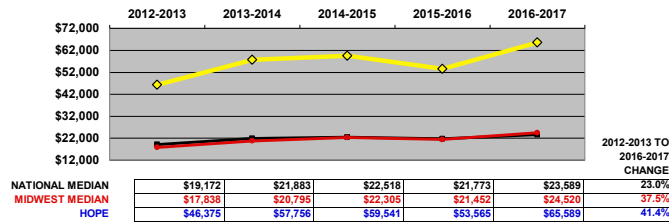


### 17) TUITION DEPENDENCY (%) (PERCENT OF TOTAL EXPENSES COVERED BY NET TUITION)

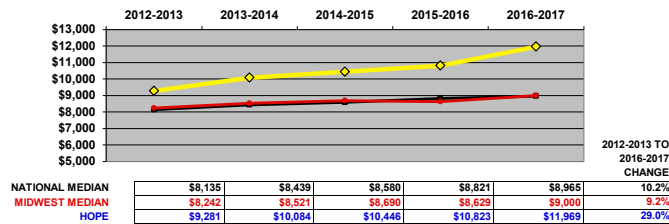


## KIT TRENDS: RESOURCES AND EXPENDITURES

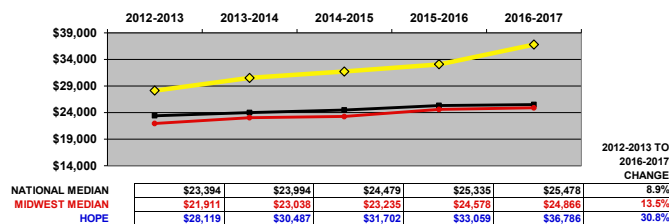
### 18) ENDOWMENT ASSETS PER STUDENT (\$)



### 19) INSTRUCTIONAL EXPENSE PER STUDENT (\$)



### 20) TOTAL EXPENSE PER STUDENT (\$)

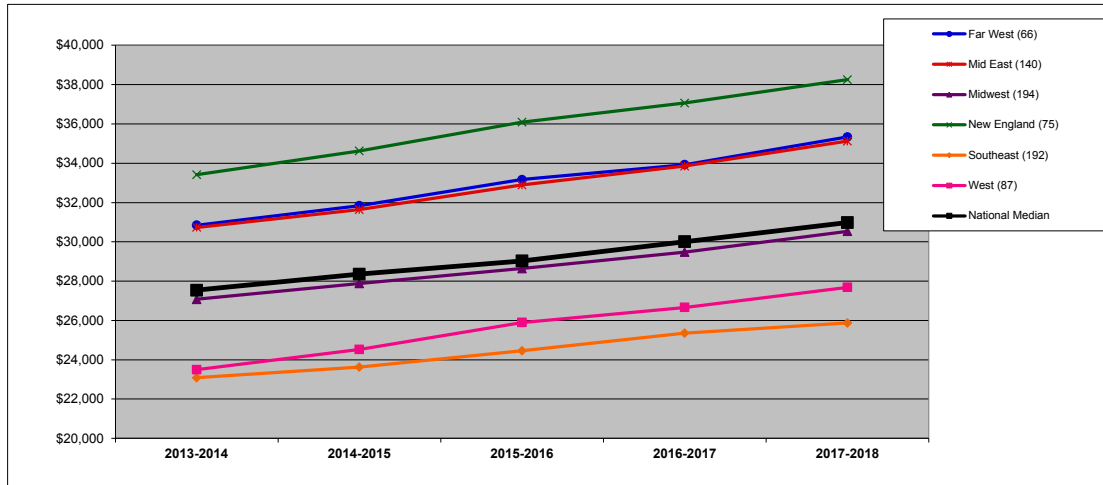


## TUITION PRICE (\$): BY REGION (11R)

**DEFINITION:** The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students.

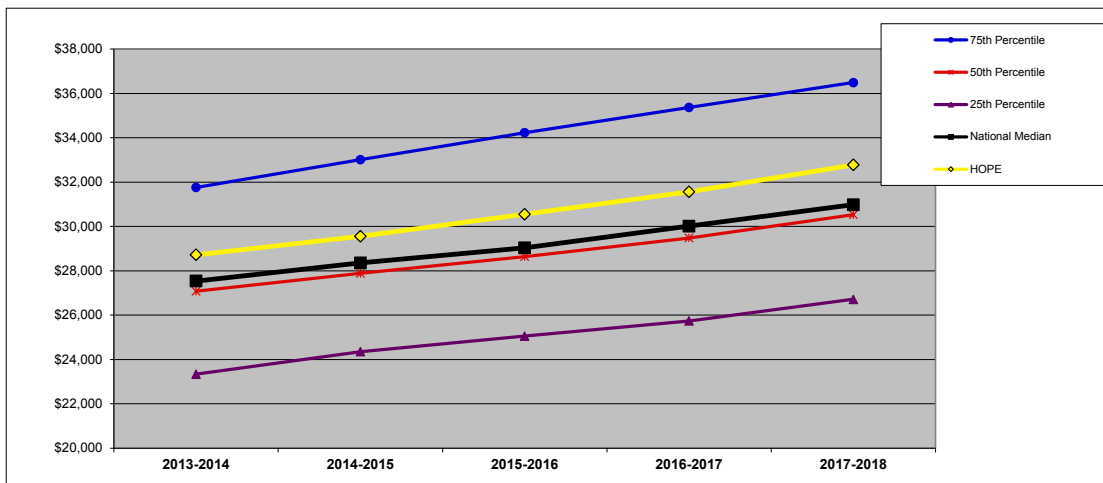
	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

**NATIONAL (n=754).** All data on this chart are presented as medians. See Introduction for description of regions.



	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
Far West (66)	\$ 30,850	\$ 31,844	\$ 33,168	\$ 33,928	\$ 35,336	14.5%
Mid East (140)	\$ 30,735	\$ 31,638	\$ 32,891	\$ 33,854	\$ 35,123	14.3%
Midwest (194)	\$ 27,074	\$ 27,883	\$ 28,640	\$ 29,480	\$ 30,536	12.8%
New England (75)	\$ 33,417	\$ 34,630	\$ 36,092	\$ 37,060	\$ 38,250	14.5%
Southeast (192)	\$ 23,085	\$ 23,635	\$ 24,454	\$ 25,354	\$ 25,872	12.1%
West (87)	\$ 23,500	\$ 24,530	\$ 25,900	\$ 26,666	\$ 27,690	17.8%
National Median	\$ 27,538	\$ 28,353	\$ 29,033	\$ 30,013	\$ 30,980	12.5%

**MIDWEST REGION (n=194).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
75th Percentile	\$ 31,760	\$ 33,015	\$ 34,228	\$ 35,368	\$ 36,490	14.9%
50th Percentile	\$ 27,074	\$ 27,883	\$ 28,640	\$ 29,480	\$ 30,536	12.8%
25th Percentile	\$ 23,335	\$ 24,350	\$ 25,050	\$ 25,740	\$ 26,711	14.5%
National Median	\$ 27,538	\$ 28,353	\$ 29,033	\$ 30,013	\$ 30,980	12.5%
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

## TUITION PRICE (\$): BY FINANCIAL RESOURCES (11F)

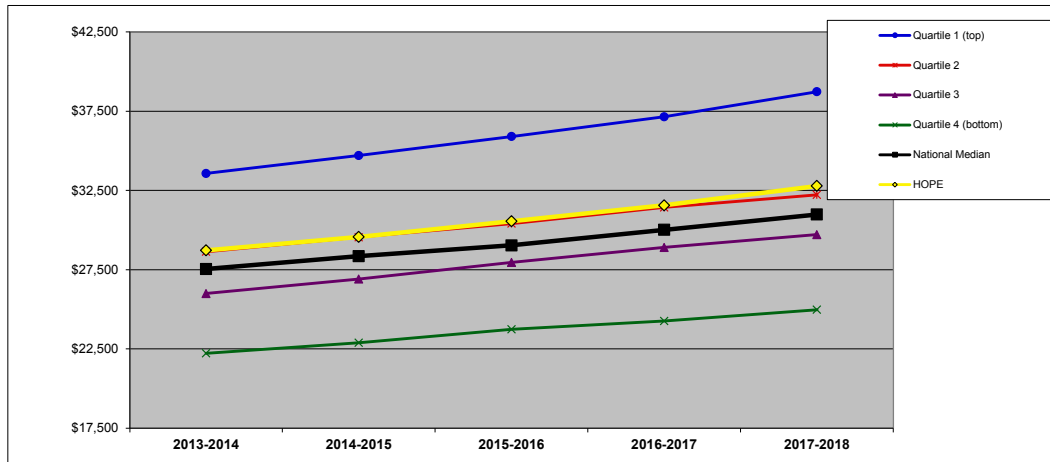
**DEFINITION:** The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. (All national and regional data are presented as medians.)

	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

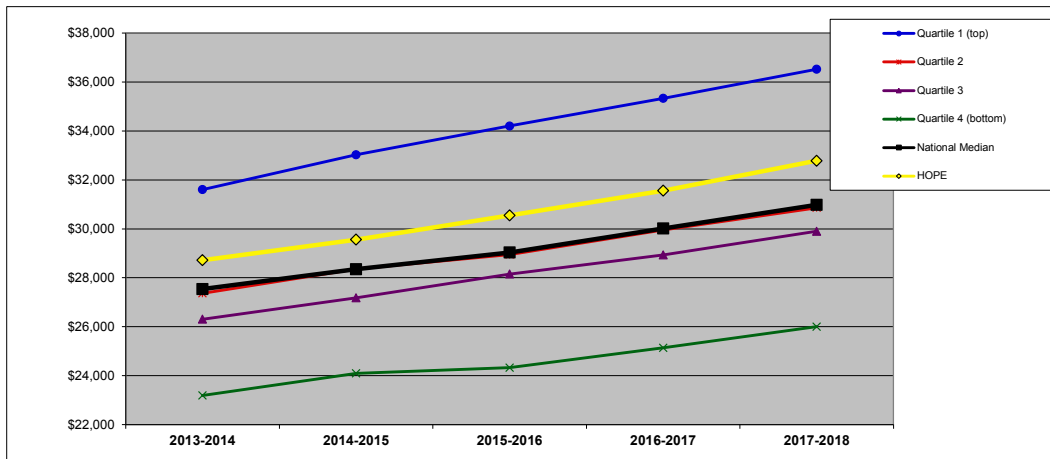
QUARTILES	
<b>NATIONAL</b>	1
<b>REGIONAL</b>	1

**NATIONAL: FINANCIAL RESOURCES (n=742).**



	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
Quartile 1 (top)	\$ 33,565	\$ 34,704	\$ 35,900	\$ 37,142	\$ 38,730	15.4%
Quartile 2	\$ 28,635	\$ 29,545	\$ 30,412	\$ 31,422	\$ 32,225	12.5%
Quartile 3	\$ 25,990	\$ 26,910	\$ 27,960	\$ 28,898	\$ 29,710	14.3%
Quartile 4 (bottom)	\$ 22,225	\$ 22,896	\$ 23,745	\$ 24,260	\$ 24,979	12.4%
National Median	\$ 27,538	\$ 28,353	\$ 29,033	\$ 30,013	\$ 30,980	12.5%
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

**MIDWEST REGION: FINANCIAL RESOURCES (n=193).**



	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
Quartile 1 (top)	\$ 31,604	\$ 33,023	\$ 34,200	\$ 35,330	\$ 36,520	15.6%
Quartile 2	\$ 27,368	\$ 28,354	\$ 28,950	\$ 29,960	\$ 30,862	12.8%
Quartile 3	\$ 26,310	\$ 27,180	\$ 28,155	\$ 28,932	\$ 29,900	13.6%
Quartile 4 (bottom)	\$ 23,195	\$ 24,096	\$ 24,329	\$ 25,135	\$ 26,000	12.1%
National Median	\$ 27,538	\$ 28,353	\$ 29,033	\$ 30,013	\$ 30,980	12.5%
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

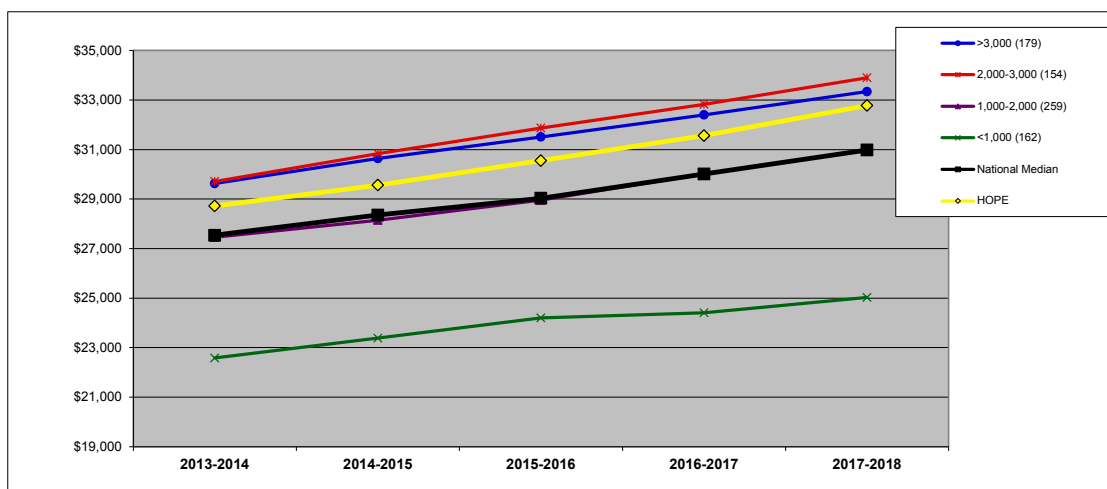
## TUITION PRICE (\$): BY ENROLLMENT SIZE (11S)

**DEFINITION:** The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. (All national and regional data are presented as medians.)

	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

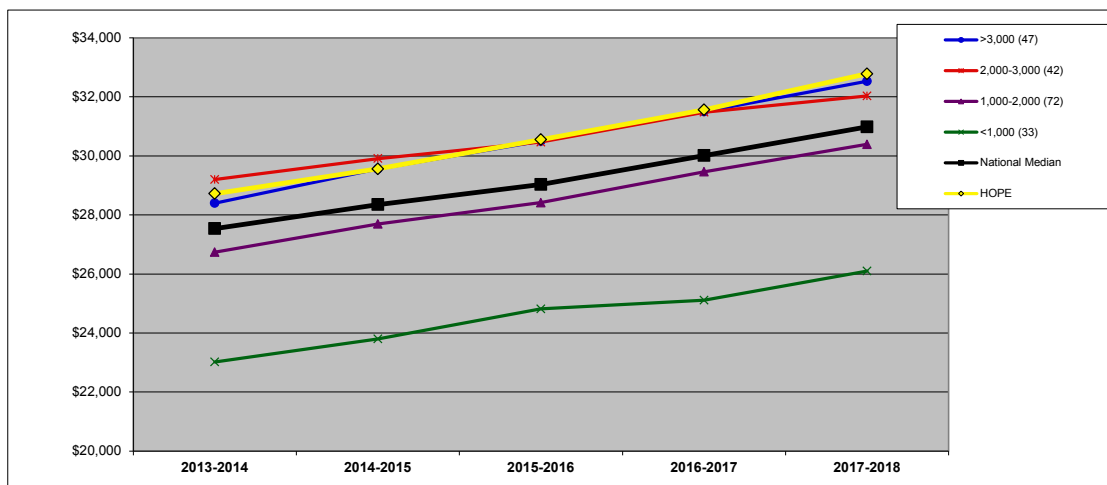
**SIZE** >3,000

**NATIONAL: SIZE (n=754).**



	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
>3,000 (179)	\$ 29,630	\$ 30,640	\$ 31,508	\$ 32,402	\$ 33,336	12.5%
2,000-3,000 (154)	\$ 29,712	\$ 30,836	\$ 31,871	\$ 32,825	\$ 33,900	14.1%
1,000-2,000 (259)	\$ 27,465	\$ 28,150	\$ 28,964	\$ 30,025	\$ 30,970	12.8%
<1,000 (162)	\$ 22,578	\$ 23,383	\$ 24,196	\$ 24,405	\$ 25,028	10.9%
National Median	\$ 27,538	\$ 28,353	\$ 29,033	\$ 30,013	\$ 30,980	12.5%
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

**MIDWEST REGION: SIZE (n=194).**



	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
>3,000 (47)	\$ 28,400	\$ 29,560	\$ 30,500	\$ 31,500	\$ 32,530	14.5%
2,000-3,000 (42)	\$ 29,198	\$ 29,910	\$ 30,465	\$ 31,482	\$ 32,032	9.7%
1,000-2,000 (72)	\$ 26,737	\$ 27,695	\$ 28,415	\$ 29,461	\$ 30,391	13.7%
<1,000 (33)	\$ 23,021	\$ 23,800	\$ 24,816	\$ 25,110	\$ 26,100	13.4%
National Median	\$ 27,538	\$ 28,353	\$ 29,033	\$ 30,013	\$ 30,980	12.5%
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

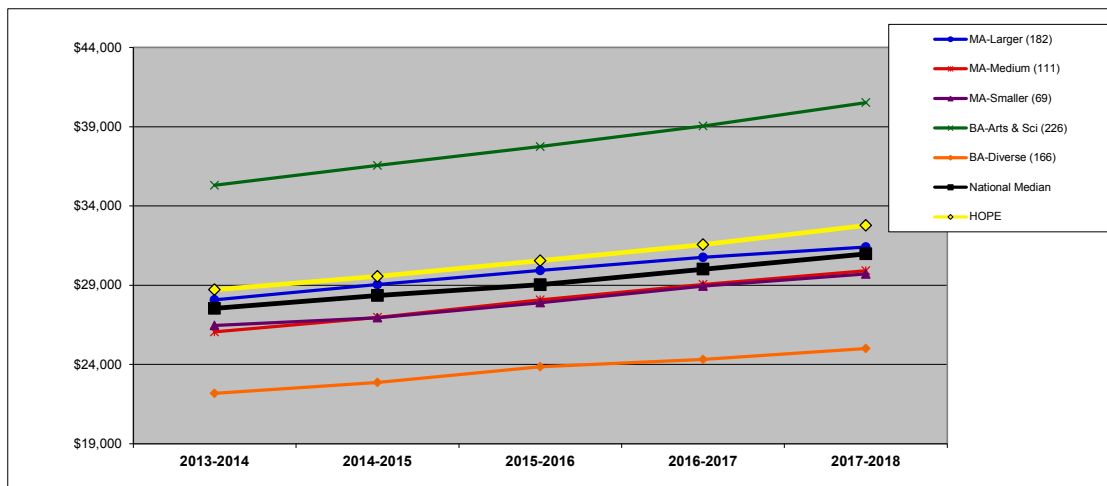
## TUITION PRICE (\$): BY CARNEGIE CLASSIFICATION (11C)

**DEFINITION:** The published price of tuition and required fees for full-time, first-time degree-seeking undergraduate students. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

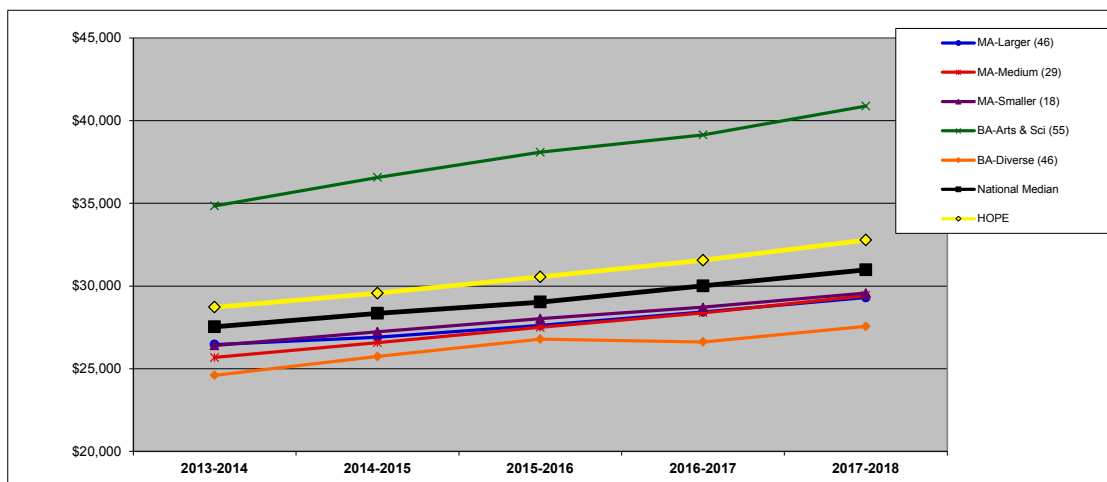
**CARNEGIE** BA-Arts & Sci

**NATIONAL: CARNEGIE (n=754).**



	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
<b>MA-Larger (182)</b>	\$ 28,073	\$ 29,038	\$ 29,929	\$ 30,761	\$ 31,410	11.9%
<b>MA-Medium (111)</b>	\$ 26,050	\$ 26,968	\$ 28,073	\$ 29,048	\$ 29,920	14.9%
<b>MA-Smaller (69)</b>	\$ 26,460	\$ 26,950	\$ 27,895	\$ 28,943	\$ 29,710	12.3%
<b>BA-Arts &amp; Sci (226)</b>	\$ 35,305	\$ 36,558	\$ 37,752	\$ 39,048	\$ 40,525	14.8%
<b>BA-Diverse (166)</b>	\$ 22,176	\$ 22,870	\$ 23,850	\$ 24,315	\$ 25,013	12.8%
<b>National Median</b>	\$ 27,538	\$ 28,353	\$ 29,033	\$ 30,013	\$ 30,980	12.5%
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

**MIDWEST REGION: CARNEGIE (n=194).**



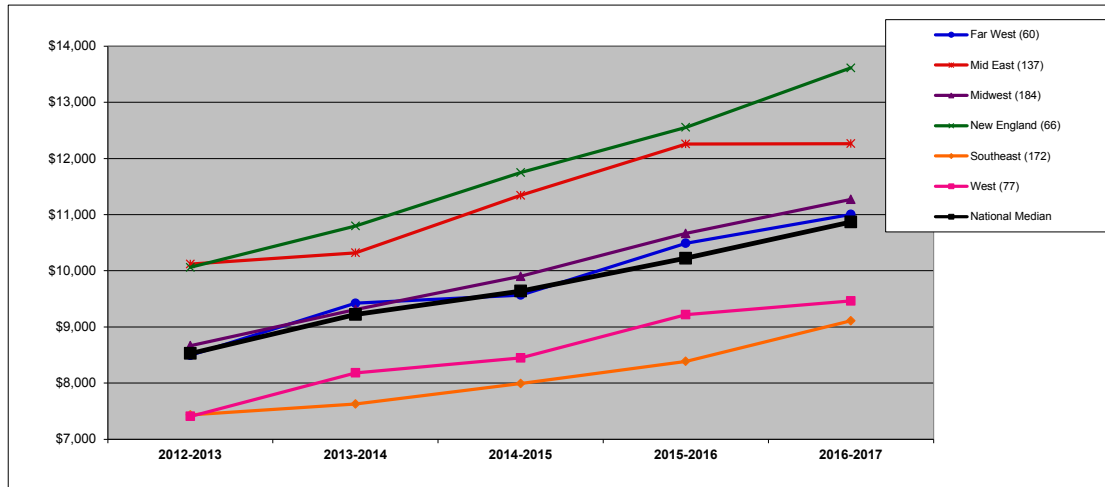
	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	Y1 to Y5 Change
<b>MA-Larger (46)</b>	\$ 26,465	\$ 26,900	\$ 27,615	\$ 28,430	\$ 29,302	10.7%
<b>MA-Medium (29)</b>	\$ 25,678	\$ 26,572	\$ 27,500	\$ 28,380	\$ 29,430	14.6%
<b>MA-Smaller (18)</b>	\$ 26,402	\$ 27,240	\$ 28,033	\$ 28,715	\$ 29,572	12.0%
<b>BA-Arts &amp; Sci (55)</b>	\$ 34,850	\$ 36,570	\$ 38,090	\$ 39,142	\$ 40,880	17.3%
<b>BA-Diverse (46)</b>	\$ 24,603	\$ 25,738	\$ 26,788	\$ 26,618	\$ 27,558	12.0%
<b>National Median</b>	\$ 27,538	\$ 28,353	\$ 29,033	\$ 30,013	\$ 30,980	12.5%
<b>HOPE</b>	\$ 28,720	\$ 29,560	\$ 30,550	\$ 31,560	\$ 32,780	14.1%

## TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY REGION (12R)

**DEFINITION:** The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

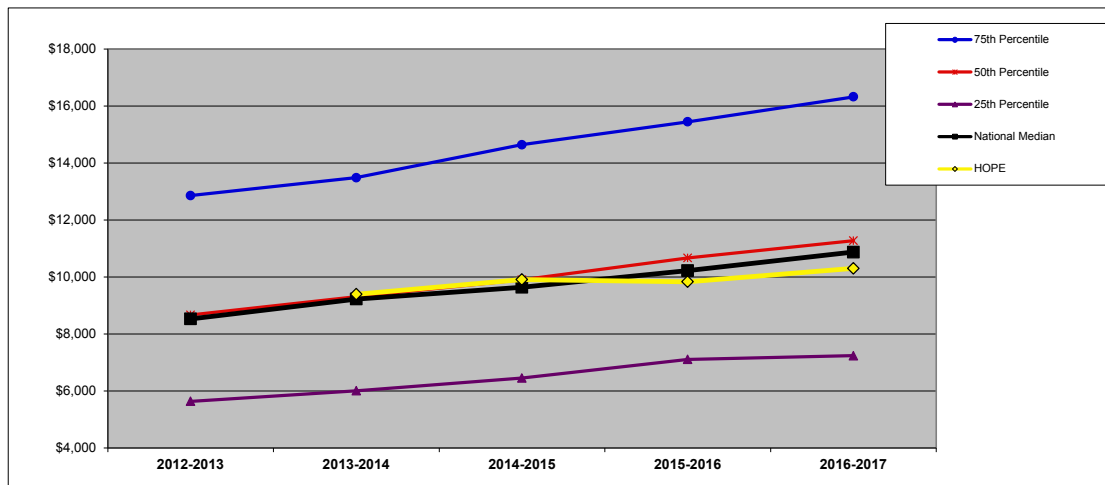
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

**NATIONAL (n=696).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Far West (60)	\$ 8,492	\$ 9,420	\$ 9,568	\$ 10,492	\$ 11,003	29.6%
Mid East (137)	\$ 10,118	\$ 10,320	\$ 11,344	\$ 12,259	\$ 12,263	21.2%
Midwest (184)	\$ 8,666	\$ 9,311	\$ 9,900	\$ 10,665	\$ 11,273	30.1%
New England (66)	\$ 10,060	\$ 10,797	\$ 11,748	\$ 12,555	\$ 13,612	35.3%
Southeast (172)	\$ 7,434	\$ 7,628	\$ 7,993	\$ 8,388	\$ 9,109	22.5%
West (77)	\$ 7,408	\$ 8,182	\$ 8,449	\$ 9,219	\$ 9,463	27.7%
National Median	\$ 8,528	\$ 9,221	\$ 9,637	\$ 10,222	\$ 10,868	27.4%

**MIDWEST REGION (n=184).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
75th Percentile	\$ 12,851	\$ 13,481	\$ 14,638	\$ 15,444	\$ 16,319	27.0%
50th Percentile	\$ 8,666	\$ 9,311	\$ 9,900	\$ 10,665	\$ 11,273	30.1%
25th Percentile	\$ 5,635	\$ 6,008	\$ 6,456	\$ 7,105	\$ 7,233	28.4%
National Median	\$ 8,528	\$ 9,221	\$ 9,637	\$ 10,222	\$ 10,868	27.4%
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

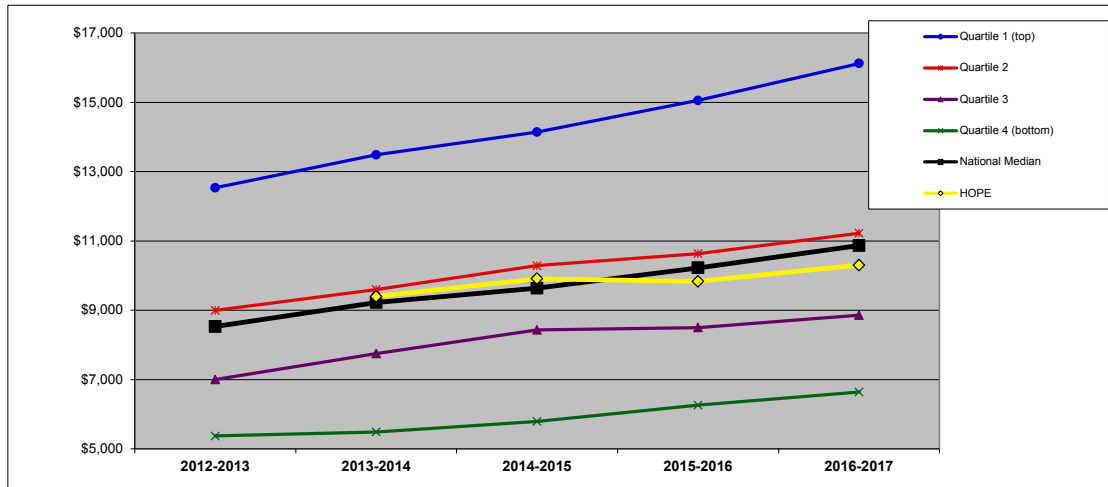


## TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY FINANCIAL RESOURCES (12F)

**DEFINITION:** The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

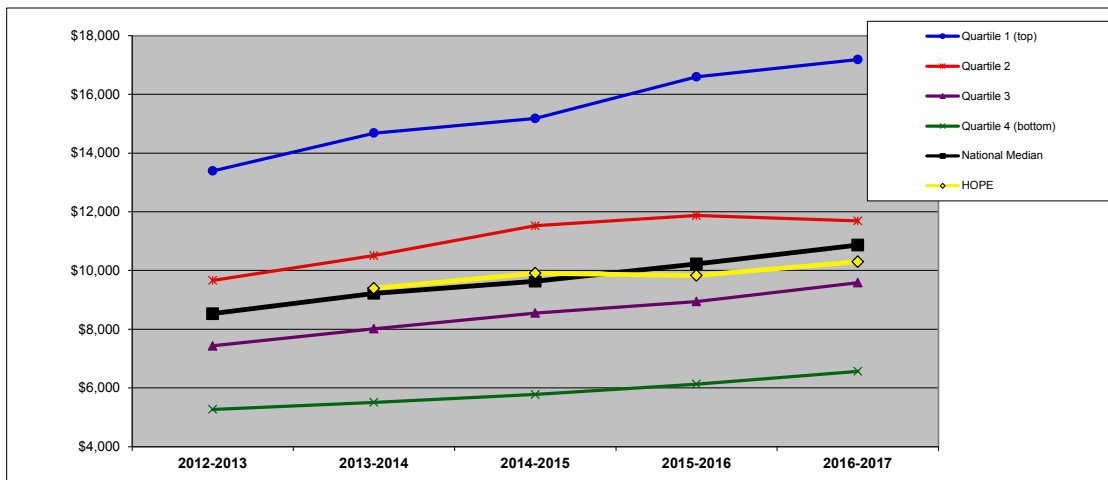
							QUARTILES	
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change	NATIONAL	REGIONAL
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA	1	1

**NATIONAL: FINANCIAL RESOURCES (n=689).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 12,533	\$ 13,485	\$ 14,141	\$ 15,053	\$ 16,122	28.6%
Quartile 2	\$ 8,993	\$ 9,597	\$ 10,285	\$ 10,631	\$ 11,222	24.8%
Quartile 3	\$ 7,002	\$ 7,749	\$ 8,430	\$ 8,499	\$ 8,856	26.5%
Quartile 4 (bottom)	\$ 5,370	\$ 5,485	\$ 5,792	\$ 6,263	\$ 6,639	23.6%
National Median	\$ 8,528	\$ 9,221	\$ 9,637	\$ 10,222	\$ 10,868	27.4%
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

**MIDWEST REGION: FINANCIAL RESOURCES (n=183).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 13,393	\$ 14,685	\$ 15,182	\$ 16,599	\$ 17,188	28.3%
Quartile 2	\$ 9,664	\$ 10,507	\$ 11,522	\$ 11,872	\$ 11,694	21.0%
Quartile 3	\$ 7,431	\$ 8,017	\$ 8,550	\$ 8,943	\$ 9,589	29.0%
Quartile 4 (bottom)	\$ 5,270	\$ 5,507	\$ 5,774	\$ 6,133	\$ 6,564	24.5%
National Median	\$ 8,528	\$ 9,221	\$ 9,637	\$ 10,222	\$ 10,868	27.4%
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

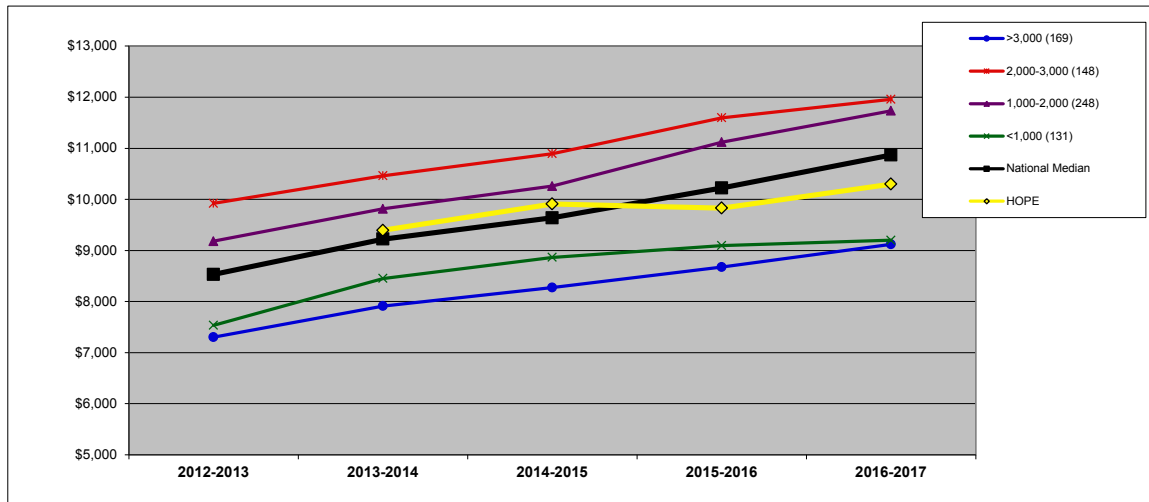
## TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY ENROLLMENT SIZE (12S)

**DEFINITION:** The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

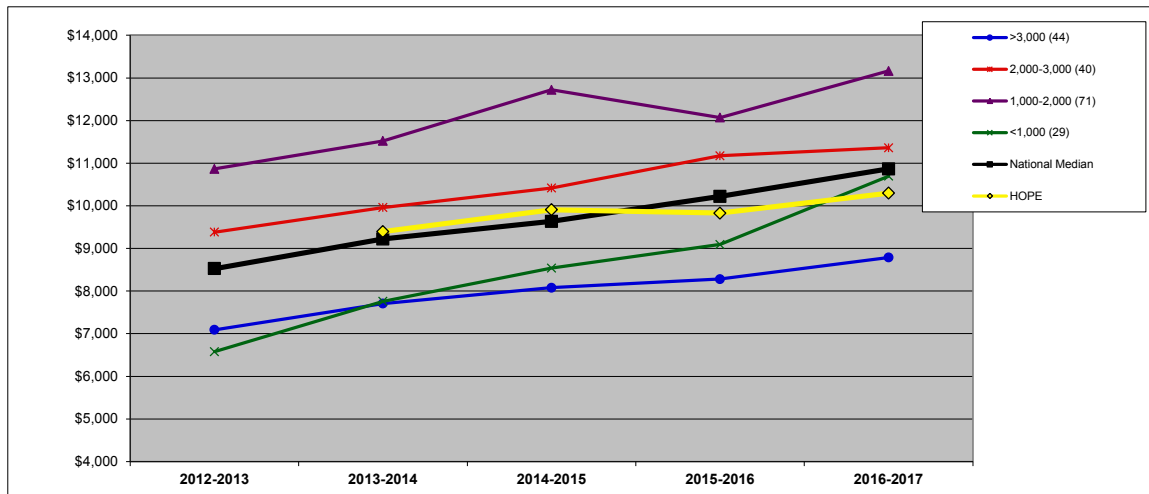
SIZE >3,000

NATIONAL: SIZE (n=696).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (169)	\$ 7,299	\$ 7,912	\$ 8,272	\$ 8,673	\$ 9,119	24.9%
2,000-3,000 (148)	\$ 9,920	\$ 10,461	\$ 10,894	\$ 11,597	\$ 11,958	20.5%
1,000-2,000 (248)	\$ 9,179	\$ 9,815	\$ 10,260	\$ 11,120	\$ 11,737	27.9%
<1,000 (131)	\$ 7,533	\$ 8,451	\$ 8,864	\$ 9,095	\$ 9,199	22.1%
National Median	\$ 8,528	\$ 9,221	\$ 9,637	\$ 10,222	\$ 10,868	27.4%
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

MIDWEST REGION: SIZE (n=184).



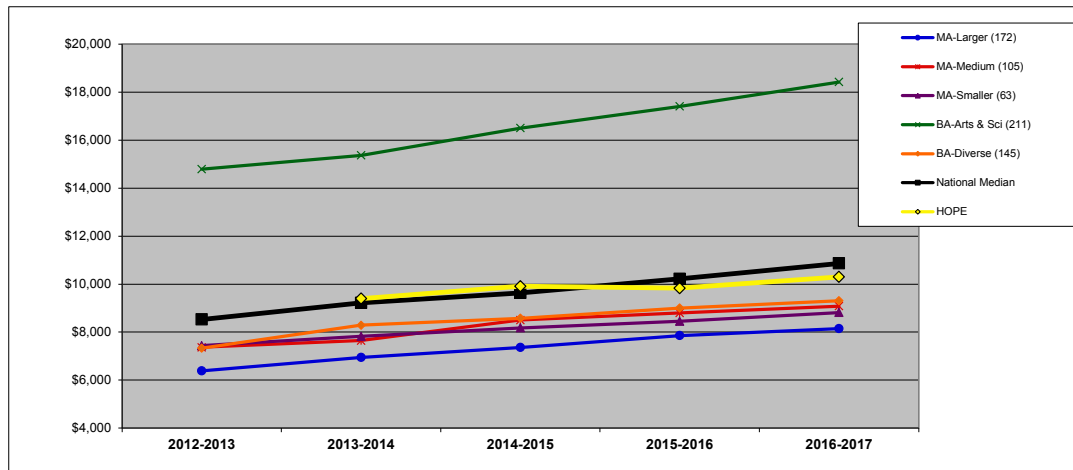
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (44)	\$ 7,091	\$ 7,706	\$ 8,080	\$ 8,282	\$ 8,788	23.9%
2,000-3,000 (40)	\$ 9,384	\$ 9,961	\$ 10,420	\$ 11,175	\$ 11,363	21.1%
1,000-2,000 (71)	\$ 10,865	\$ 11,525	\$ 12,719	\$ 12,072	\$ 13,163	21.2%
<1,000 (29)	\$ 6,578	\$ 7,762	\$ 8,539	\$ 9,093	\$ 10,696	62.6%
National Median	\$ 8,528	\$ 9,221	\$ 9,637	\$ 10,222	\$ 10,868	27.4%
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

## TOTAL INSTITUTIONAL AID PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (12C)

**DEFINITION:** The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

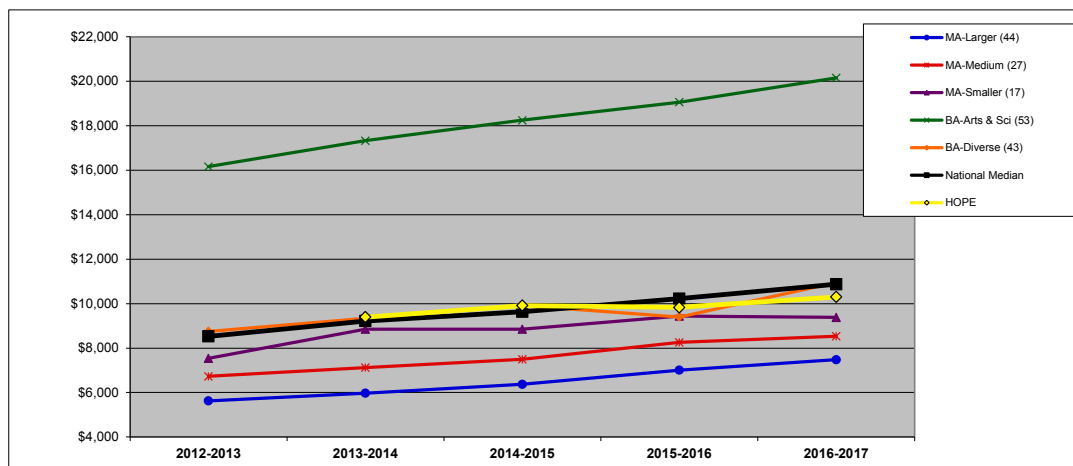
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA
CARNEGIE BA-Arts & Sci						

NATIONAL: CARNEGIE (n=696).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (172)	\$ 6,382	\$ 6,947	\$ 7,363	\$ 7,855	\$ 8,149	27.7%
MA-Medium (105)	\$ 7,366	\$ 7,645	\$ 8,501	\$ 8,798	\$ 9,080	23.3%
MA-Smaller (63)	\$ 7,433	\$ 7,820	\$ 8,176	\$ 8,447	\$ 8,817	18.6%
BA-Arts & Sci (211)	\$ 14,792	\$ 15,368	\$ 16,507	\$ 17,410	\$ 18,428	24.6%
BA-Diverse (145)	\$ 7,330	\$ 8,287	\$ 8,576	\$ 9,004	\$ 9,305	27.0%
National Median	\$ 8,528	\$ 9,221	\$ 9,637	\$ 10,222	\$ 10,868	27.4%
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

MIDWEST REGION: CARNEGIE (n=184).



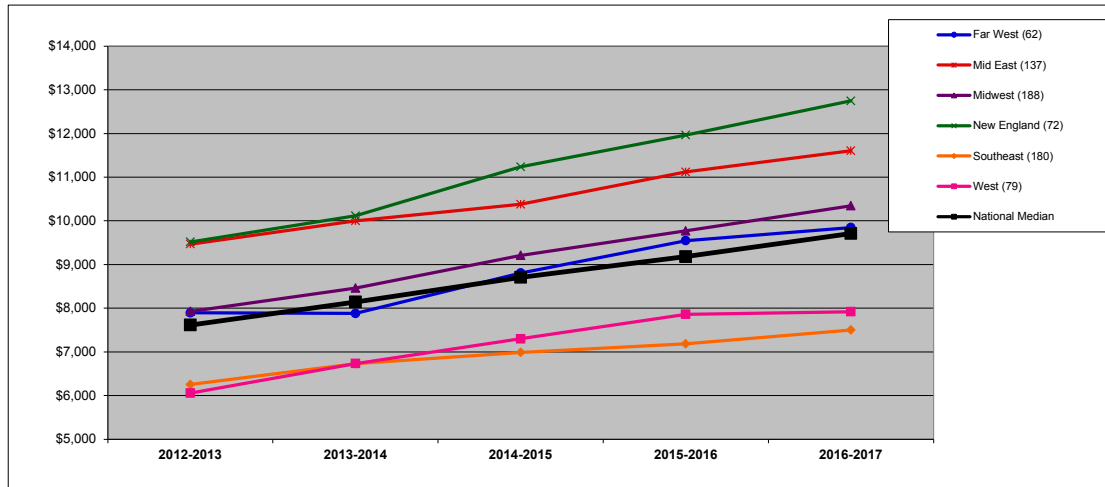
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (44)	\$ 5,627	\$ 5,972	\$ 6,369	\$ 7,008	\$ 7,477	32.9%
MA-Medium (27)	\$ 6,729	\$ 7,126	\$ 7,493	\$ 8,257	\$ 8,528	26.7%
MA-Smaller (17)	\$ 7,538	\$ 8,848	\$ 8,850	\$ 9,438	\$ 9,376	24.4%
BA-Arts & Sci (53)	\$ 16,155	\$ 17,319	\$ 18,240	\$ 19,060	\$ 20,148	24.7%
BA-Diverse (43)	\$ 8,756	\$ 9,341	\$ 9,910	\$ 9,401	\$ 10,951	25.1%
National Median	\$ 8,528	\$ 9,221	\$ 9,637	\$ 10,222	\$ 10,868	27.4%
HOPE		\$ 9,393	\$ 9,909	\$ 9,830	\$ 10,299	NA

## UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY REGION (13R)

**DEFINITION:** The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

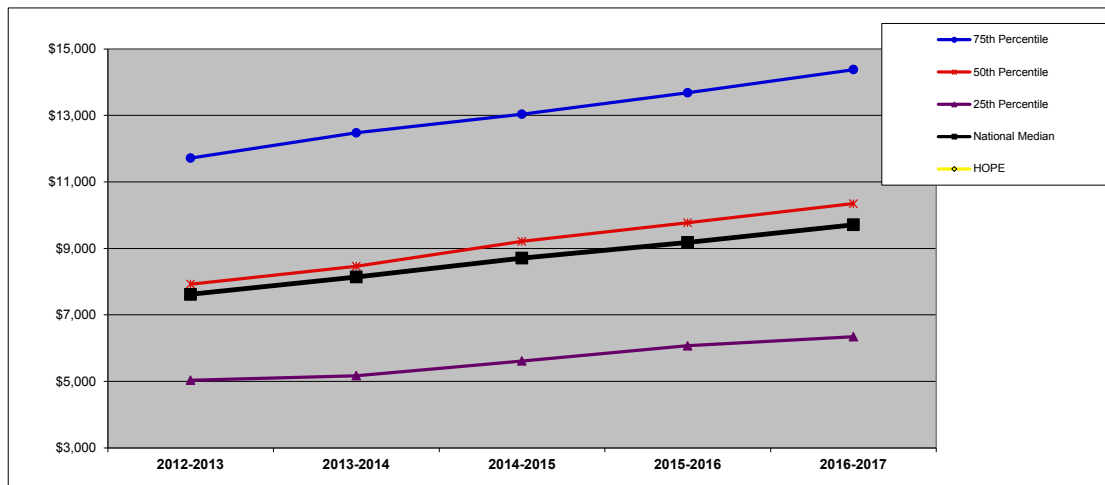
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ -	\$ -	\$ -	\$ -	NA

**NATIONAL (n=718).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Far West (62)	\$ 7,894	\$ 7,881	\$ 8,805	\$ 9,548	\$ 9,848	24.7%
Mid East (137)	\$ 9,468	\$ 9,999	\$ 10,378	\$ 11,118	\$ 11,607	22.6%
Midwest (188)	\$ 7,927	\$ 8,461	\$ 9,211	\$ 9,771	\$ 10,346	30.5%
New England (72)	\$ 9,519	\$ 10,115	\$ 11,237	\$ 11,966	\$ 12,746	33.9%
Southeast (180)	\$ 6,251	\$ 6,728	\$ 6,989	\$ 7,182	\$ 7,502	20.0%
West (79)	\$ 6,055	\$ 6,733	\$ 7,299	\$ 7,863	\$ 7,918	30.8%
National Median	\$ 7,616	\$ 8,143	\$ 8,706	\$ 9,179	\$ 9,712	27.5%

**MIDWEST REGION (n=188).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
75th Percentile	\$ 11,714	\$ 12,476	\$ 13,039	\$ 13,679	\$ 14,379	22.7%
50th Percentile	\$ 7,927	\$ 8,461	\$ 9,211	\$ 9,771	\$ 10,346	30.5%
25th Percentile	\$ 5,037	\$ 5,173	\$ 5,614	\$ 6,071	\$ 6,343	25.9%
National Median	\$ 7,616	\$ 8,143	\$ 8,706	\$ 9,179	\$ 9,712	27.5%
HOPE		\$ -	\$ -	\$ -	\$ -	NA

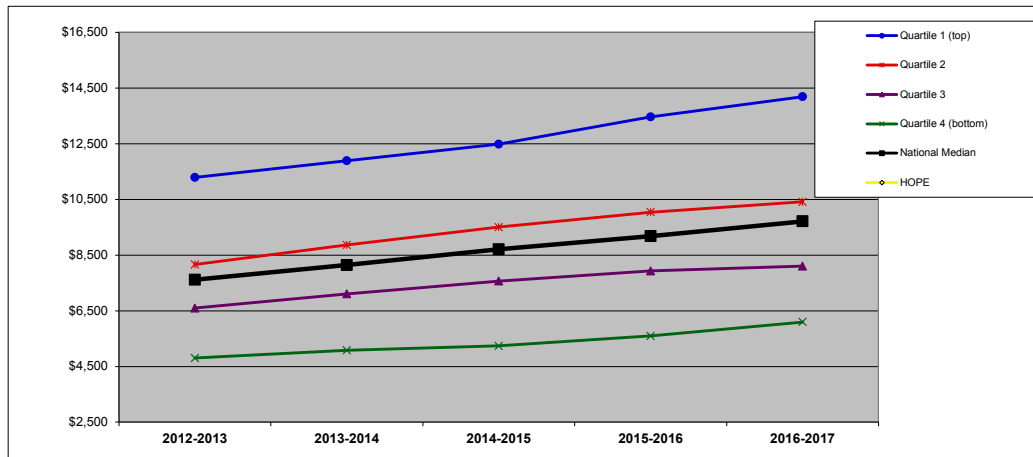
## UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY FINANCIAL RESOURCES (13F)

**DEFINITION:** The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ -	\$ -	\$ -	\$ -	NA

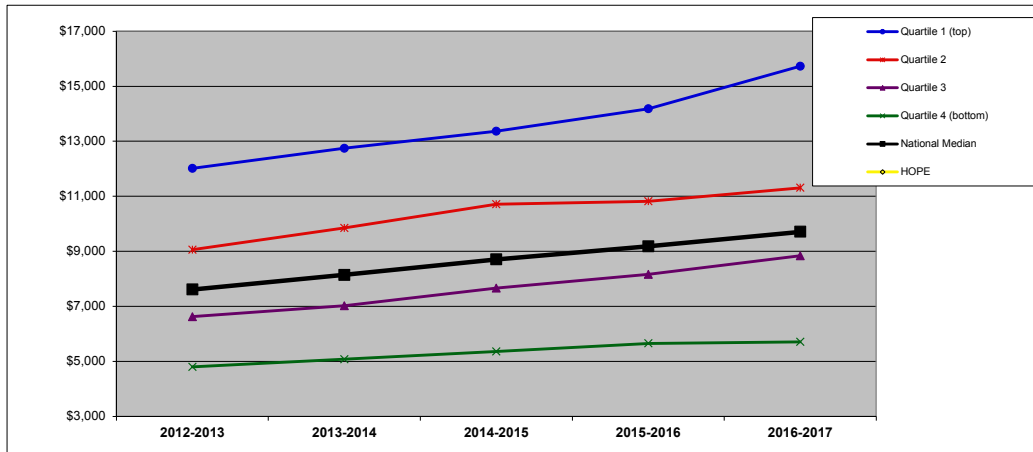
QUANTILES	
NATIONAL	1
REGIONAL	1

**NATIONAL: FINANCIAL RESOURCES (n=711).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 11,291	\$ 11,886	\$ 12,482	\$ 13,463	\$ 14,192	25.7%
Quartile 2	\$ 8,163	\$ 8,860	\$ 9,503	\$ 10,042	\$ 10,411	27.5%
Quartile 3	\$ 6,597	\$ 7,106	\$ 7,567	\$ 7,927	\$ 8,102	22.8%
Quartile 4 (bottom)	\$ 4,803	\$ 5,077	\$ 5,237	\$ 5,595	\$ 6,098	26.9%
National Median	\$ 7,616	\$ 8,143	\$ 8,706	\$ 9,179	\$ 9,712	27.5%
HOPE		\$ -	\$ -	\$ -	\$ -	NA

**MIDWEST REGION: FINANCIAL RESOURCES (n=187).**



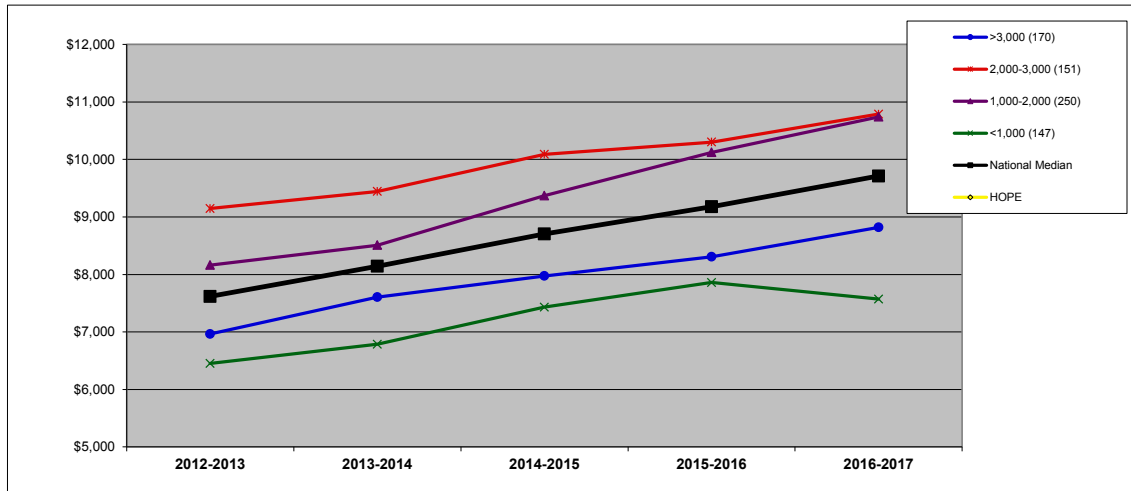
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 12,018	\$ 12,748	\$ 13,365	\$ 14,182	\$ 15,729	30.9%
Quartile 2	\$ 9,058	\$ 9,847	\$ 10,712	\$ 10,818	\$ 11,312	24.9%
Quartile 3	\$ 6,626	\$ 7,021	\$ 7,665	\$ 8,165	\$ 8,837	33.4%
Quartile 4 (bottom)	\$ 4,803	\$ 5,077	\$ 5,361	\$ 5,656	\$ 5,715	19.0%
National Median	\$ 7,616	\$ 8,143	\$ 8,706	\$ 9,179	\$ 9,712	27.5%
HOPE		\$ -	\$ -	\$ -	\$ -	NA

## UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY ENROLLMENT SIZE (13S)

**DEFINITION:** The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

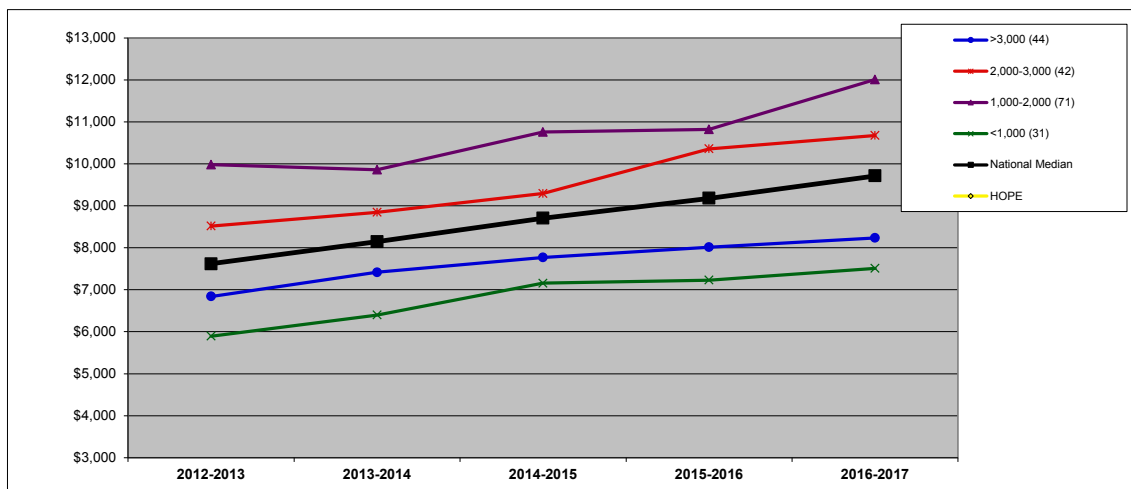
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ -	\$ -	\$ -	\$ -	NA
SIZE	>3,000					

**NATIONAL: SIZE (n=718).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (170)	\$ 6,962	\$ 7,607	\$ 7,974	\$ 8,307	\$ 8,819	26.7%
2,000-3,000 (151)	\$ 9,146	\$ 9,444	\$ 10,091	\$ 10,303	\$ 10,790	18.0%
1,000-2,000 (250)	\$ 8,164	\$ 8,510	\$ 9,372	\$ 10,124	\$ 10,741	31.6%
<1,000 (147)	\$ 6,452	\$ 6,784	\$ 7,430	\$ 7,859	\$ 7,571	17.4%
National Median	\$ 7,616	\$ 8,143	\$ 8,706	\$ 9,179	\$ 9,712	27.5%
HOPE		\$ -	\$ -	\$ -	\$ -	NA

**MIDWEST REGION: SIZE (n=188).**



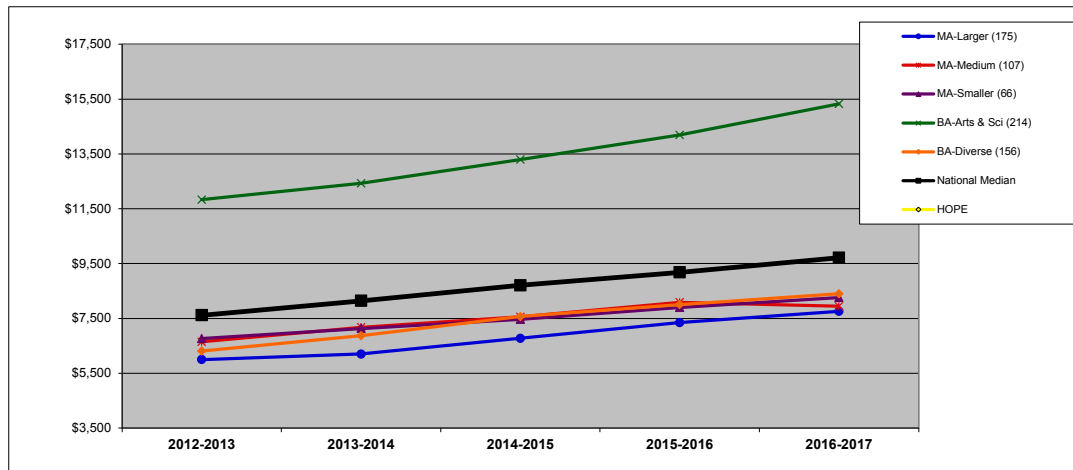
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (44)	\$ 6,841	\$ 7,415	\$ 7,769	\$ 8,012	\$ 8,234	20.4%
2,000-3,000 (42)	\$ 8,519	\$ 8,842	\$ 9,293	\$ 10,357	\$ 10,675	25.3%
1,000-2,000 (71)	\$ 9,980	\$ 9,859	\$ 10,758	\$ 10,818	\$ 12,007	20.3%
<1,000 (31)	\$ 5,896	\$ 6,398	\$ 7,155	\$ 7,230	\$ 7,509	27.3%
National Median	\$ 7,616	\$ 8,143	\$ 8,706	\$ 9,179	\$ 9,712	27.5%
HOPE		\$ -	\$ -	\$ -	\$ -	NA

## UNFUNDED INSTITUTIONAL AID PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (13C)

**DEFINITION:** The amount of unfunded institutional student aid divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

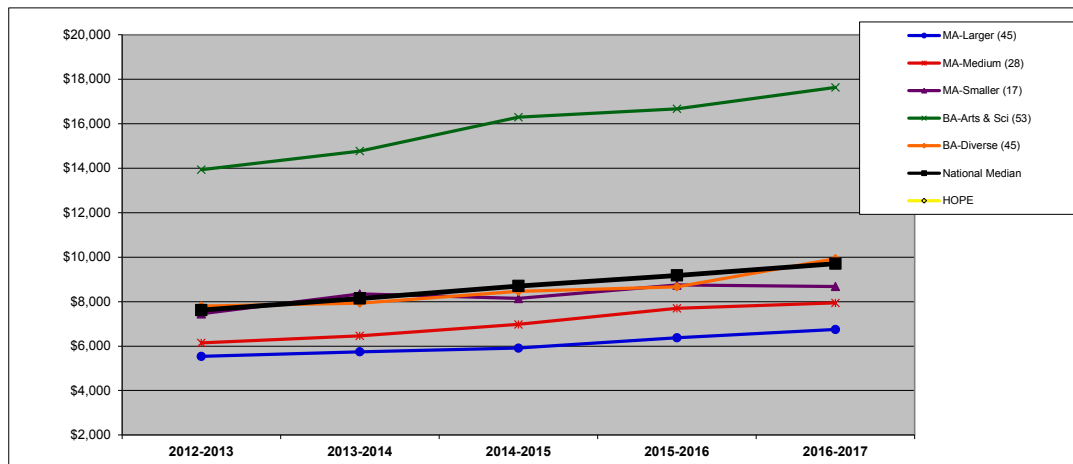
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ -	\$ -	\$ -	\$ -	NA
CARNEGIE BA-Arts & Sci						

**NATIONAL: CARNEGIE (n=718).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (175)	\$ 5,999	\$ 6,200	\$ 6,773	\$ 7,345	\$ 7,759	29.3%
MA-Medium (107)	\$ 6,647	\$ 7,176	\$ 7,554	\$ 8,087	\$ 7,943	19.5%
MA-Smaller (66)	\$ 6,762	\$ 7,133	\$ 7,465	\$ 7,897	\$ 8,260	22.2%
BA-Arts & Sci (214)	\$ 11,830	\$ 12,427	\$ 13,295	\$ 14,192	\$ 15,330	29.6%
BA-Diverse (156)	\$ 6,310	\$ 6,871	\$ 7,566	\$ 8,002	\$ 8,400	33.1%
National Median	\$ 7,616	\$ 8,143	\$ 8,706	\$ 9,179	\$ 9,712	27.5%
HOPE		\$ -	\$ -	\$ -	\$ -	NA

**MIDWEST REGION: CARNEGIE (n=188).**



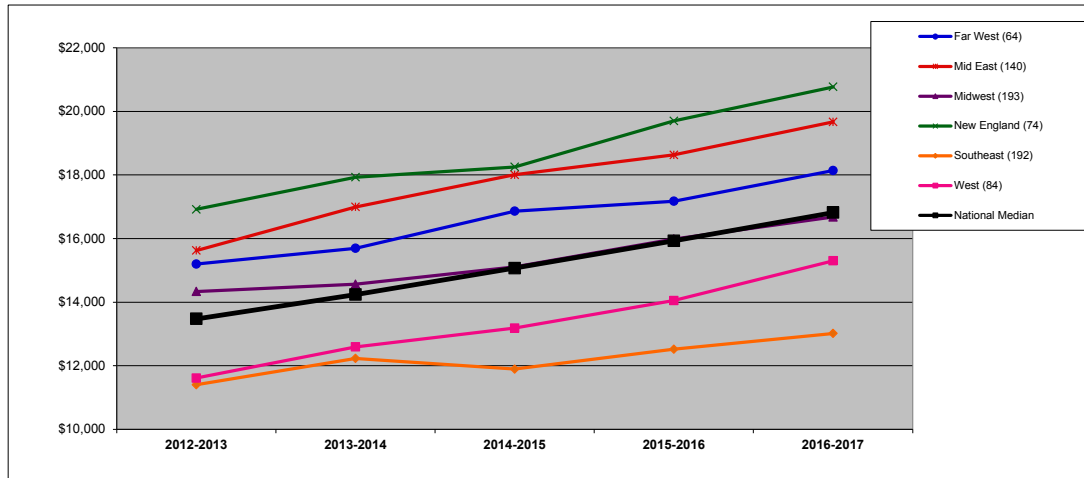
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (45)	\$ 5,536	\$ 5,745	\$ 5,910	\$ 6,380	\$ 6,745	21.8%
MA-Medium (28)	\$ 6,144	\$ 6,460	\$ 6,973	\$ 7,698	\$ 7,940	29.2%
MA-Smaller (17)	\$ 7,447	\$ 8,349	\$ 8,141	\$ 8,744	\$ 8,680	16.6%
BA-Arts & Sci (53)	\$ 13,934	\$ 14,766	\$ 16,291	\$ 16,670	\$ 17,628	26.5%
BA-Diverse (45)	\$ 7,804	\$ 7,931	\$ 8,463	\$ 8,668	\$ 9,937	27.3%
National Median	\$ 7,616	\$ 8,143	\$ 8,706	\$ 9,179	\$ 9,712	27.5%
HOPE		\$ -	\$ -	\$ -	\$ -	NA

## AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY REGION (14R)

**DEFINITION:** The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid.

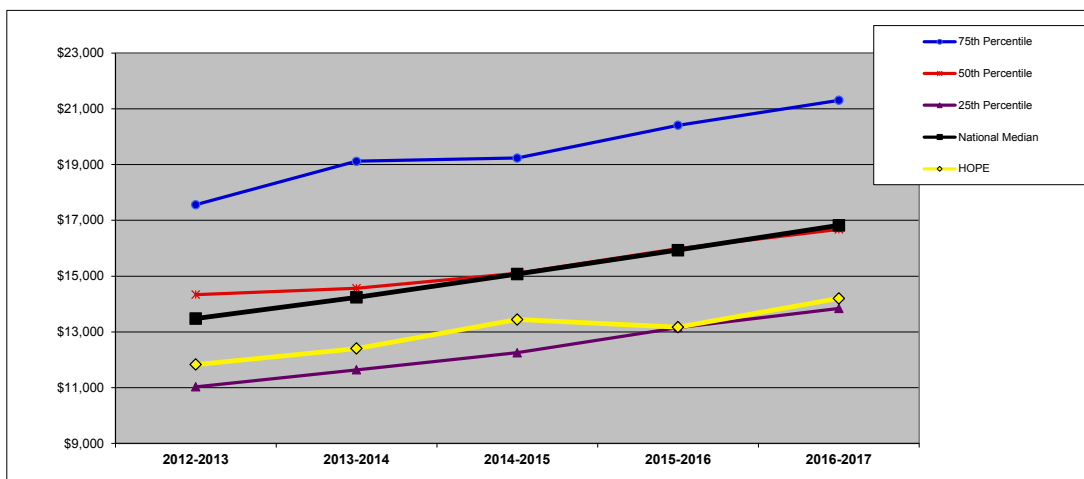
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>HOPE</b>	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

**NATIONAL (n=747).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>Far West (64)</b>	\$ 15,196	\$ 15,696	\$ 16,864	\$ 17,173	\$ 18,136	19.4%
<b>Mid East (140)</b>	\$ 15,627	\$ 16,996	\$ 18,005	\$ 18,633	\$ 19,665	25.8%
<b>Midwest (193)</b>	\$ 14,339	\$ 14,564	\$ 15,105	\$ 15,989	\$ 16,680	16.3%
<b>New England (74)</b>	\$ 16,917	\$ 17,933	\$ 18,254	\$ 19,700	\$ 20,771	22.8%
<b>Southeast (192)</b>	\$ 11,403	\$ 12,232	\$ 11,898	\$ 12,519	\$ 13,019	14.2%
<b>West (84)</b>	\$ 11,615	\$ 12,594	\$ 13,185	\$ 14,053	\$ 15,300	31.7%
<b>National Median</b>	\$ 13,477	\$ 14,242	\$ 15,072	\$ 15,931	\$ 16,818	24.8%

**MIDWEST REGION (n=193).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>75th Percentile</b>	\$ 17,557	\$ 19,117	\$ 19,237	\$ 20,408	\$ 21,308	21.4%
<b>50th Percentile</b>	\$ 14,339	\$ 14,564	\$ 15,105	\$ 15,989	\$ 16,680	16.3%
<b>25th Percentile</b>	\$ 11,033	\$ 11,639	\$ 12,251	\$ 13,152	\$ 13,843	25.5%
<b>National Median</b>	\$ 13,477	\$ 14,242	\$ 15,072	\$ 15,931	\$ 16,818	24.8%
<b>HOPE</b>	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

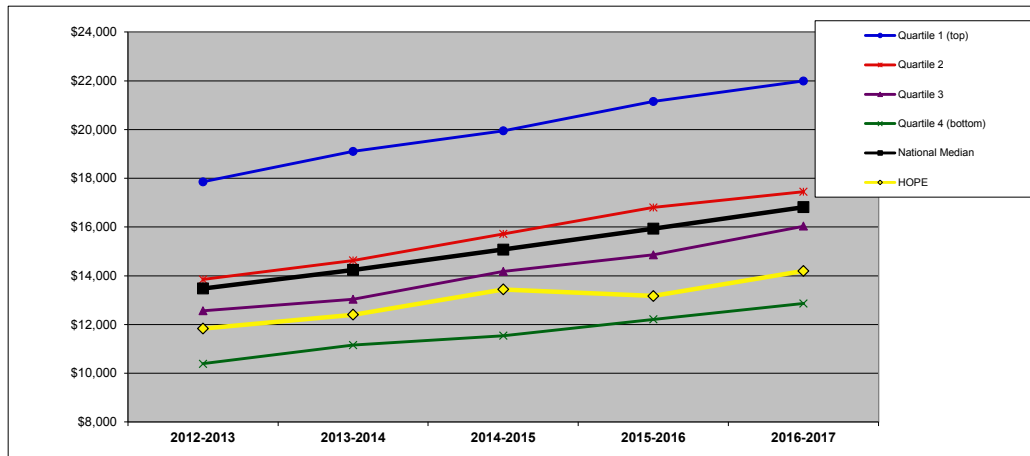


## AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY FINANCIAL RESOURCES (14F)

**DEFINITION:** The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. (All national and regional data are presented as medians.)

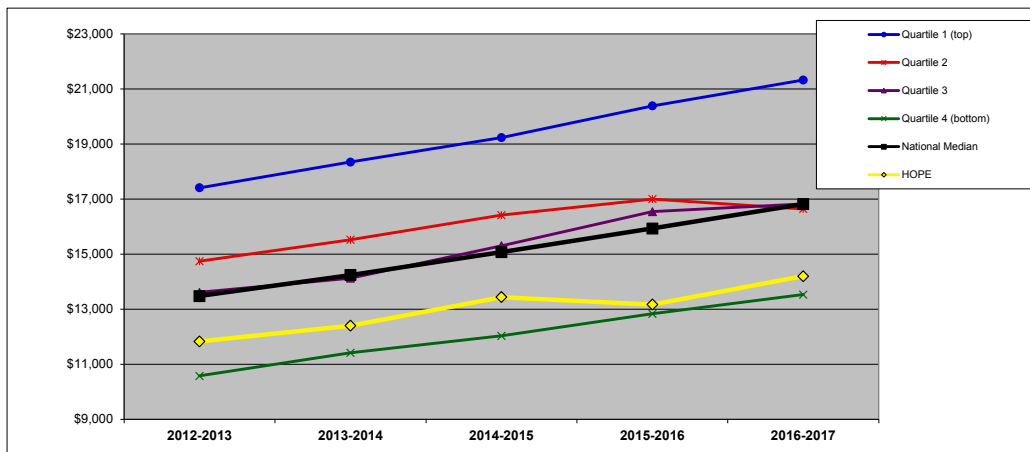
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change	QUANTILES	
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%	NATIONAL	1
							REGIONAL	1

**NATIONAL: FINANCIAL RESOURCES (n=737).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 17,856	\$ 19,105	\$ 19,947	\$ 21,151	\$ 21,994	23.2%
Quartile 2	\$ 13,843	\$ 14,627	\$ 15,721	\$ 16,805	\$ 17,448	26.0%
Quartile 3	\$ 12,565	\$ 13,036	\$ 14,177	\$ 14,862	\$ 16,037	27.6%
Quartile 4 (bottom)	\$ 10,389	\$ 11,153	\$ 11,543	\$ 12,212	\$ 12,863	23.8%
National Median	\$ 13,477	\$ 14,242	\$ 15,072	\$ 15,931	\$ 16,818	24.8%
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

**MIDWEST REGION: FINANCIAL RESOURCES (n=192).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 17,412	\$ 18,347	\$ 19,237	\$ 20,388	\$ 21,330	22.5%
Quartile 2	\$ 14,740	\$ 15,525	\$ 16,419	\$ 17,004	\$ 16,645	12.9%
Quartile 3	\$ 13,612	\$ 14,128	\$ 15,307	\$ 16,545	\$ 16,823	23.6%
Quartile 4 (bottom)	\$ 10,573	\$ 11,415	\$ 12,027	\$ 12,833	\$ 13,528	27.9%
National Median	\$ 13,477	\$ 14,242	\$ 15,072	\$ 15,931	\$ 16,818	24.8%
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

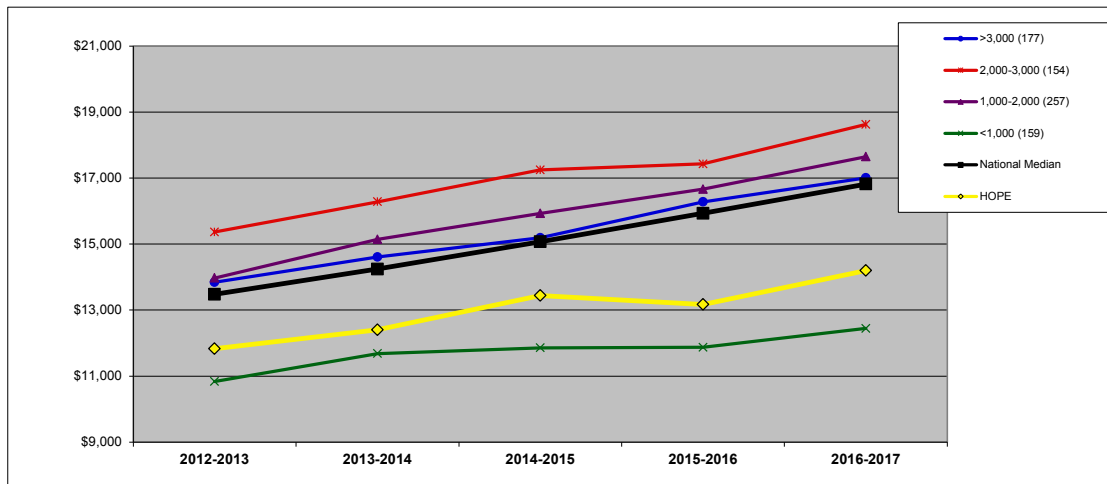
## AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY ENROLLMENT SIZE (14S)

**DEFINITION:** The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

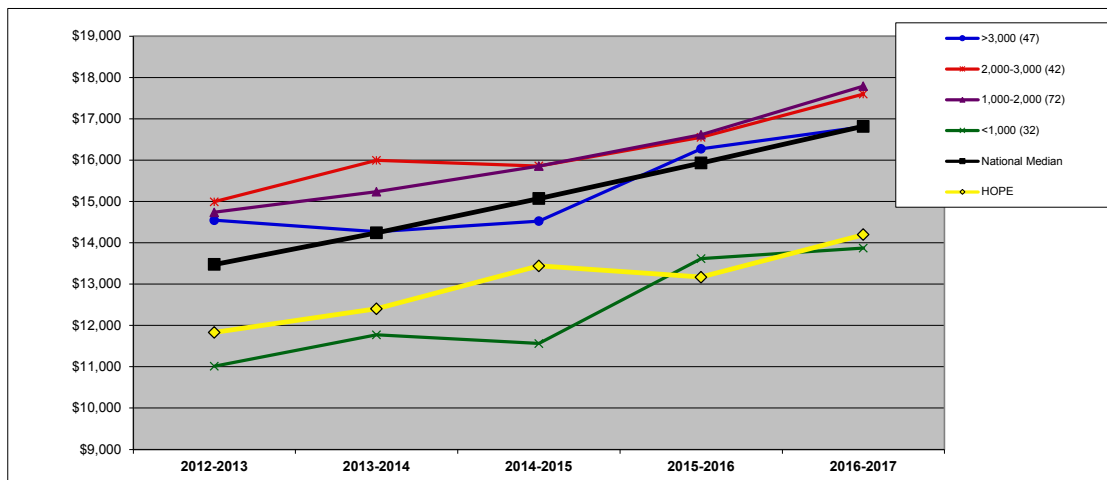
SIZE >3,000

NATIONAL: SIZE (n=747).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (177)	\$ 13,842	\$ 14,608	\$ 15,191	\$ 16,276	\$ 17,006	22.9%
2,000-3,000 (154)	\$ 15,367	\$ 16,282	\$ 17,250	\$ 17,430	\$ 18,621	21.2%
1,000-2,000 (257)	\$ 13,974	\$ 15,140	\$ 15,931	\$ 16,666	\$ 17,650	26.3%
<1,000 (159)	\$ 10,838	\$ 11,684	\$ 11,857	\$ 11,874	\$ 12,445	14.8%
National Median	\$ 13,477	\$ 14,242	\$ 15,072	\$ 15,931	\$ 16,818	24.8%
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

MIDWEST REGION: SIZE (n=193).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (47)	\$ 14,545	\$ 14,266	\$ 14,523	\$ 16,273	\$ 16,811	15.6%
2,000-3,000 (42)	\$ 14,992	\$ 15,995	\$ 15,859	\$ 16,554	\$ 17,600	17.4%
1,000-2,000 (72)	\$ 14,737	\$ 15,235	\$ 15,856	\$ 16,612	\$ 17,789	20.7%
<1,000 (32)	\$ 11,013	\$ 11,771	\$ 11,562	\$ 13,616	\$ 13,874	26.0%
National Median	\$ 13,477	\$ 14,242	\$ 15,072	\$ 15,931	\$ 16,818	24.8%
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

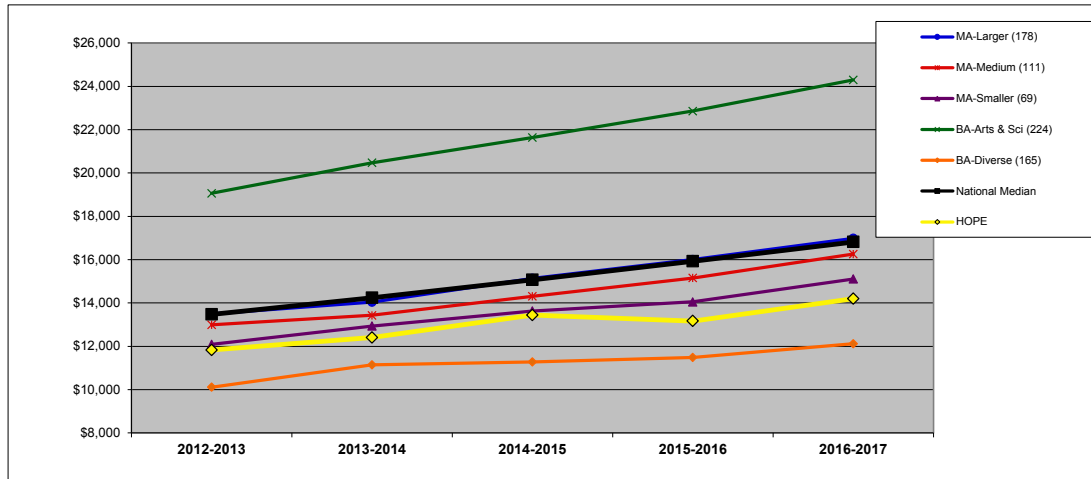
## AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$): BY CARNEGIE CLASSIFICATION (14C)

**DEFINITION:** The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

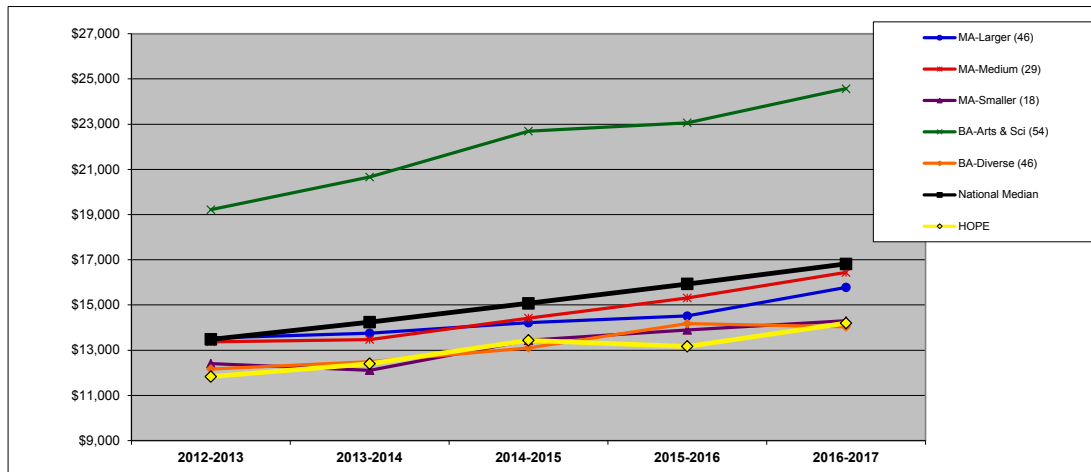
CARNEGIE BA-Arts & Sci

**NATIONAL: CARNEGIE (n=747).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (178)	\$ 13,495	\$ 14,038	\$ 15,134	\$ 16,006	\$ 16,984	25.9%
MA-Medium (111)	\$ 12,992	\$ 13,427	\$ 14,308	\$ 15,153	\$ 16,254	25.1%
MA-Smaller (69)	\$ 12,088	\$ 12,934	\$ 13,628	\$ 14,049	\$ 15,106	25.0%
BA-Arts & Sci (224)	\$ 19,060	\$ 20,474	\$ 21,636	\$ 22,857	\$ 24,294	27.5%
BA-Diverse (165)	\$ 10,113	\$ 11,141	\$ 11,274	\$ 11,488	\$ 12,113	19.8%
National Median	\$ 13,477	\$ 14,242	\$ 15,072	\$ 15,931	\$ 16,818	24.8%
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

**MIDWEST REGION: CARNEGIE (n=193).**



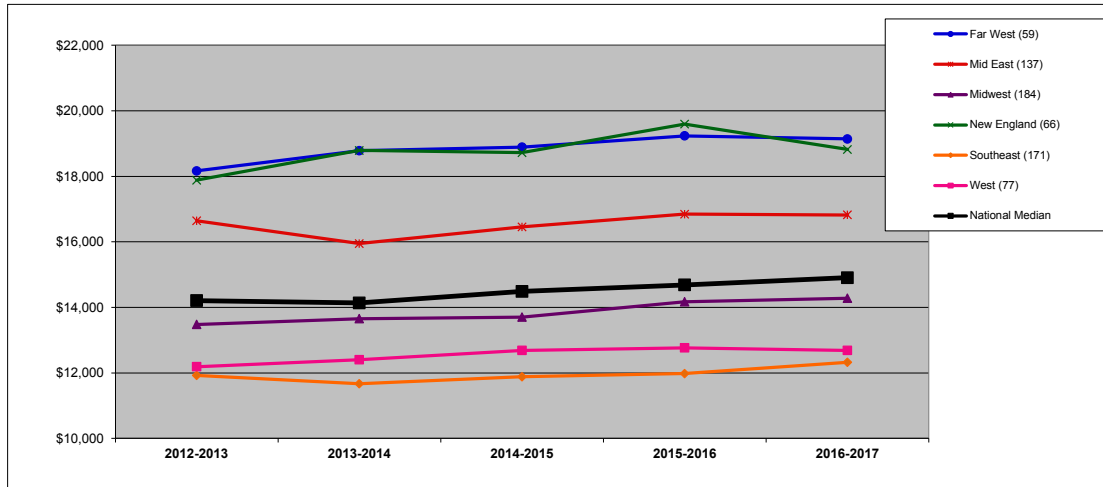
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (46)	\$ 13,541	\$ 13,746	\$ 14,213	\$ 14,512	\$ 15,775	16.5%
MA-Medium (29)	\$ 13,371	\$ 13,473	\$ 14,422	\$ 15,311	\$ 16,436	22.9%
MA-Smaller (18)	\$ 12,412	\$ 12,112	\$ 13,440	\$ 13,896	\$ 14,298	15.2%
BA-Arts & Sci (54)	\$ 19,220	\$ 20,664	\$ 22,691	\$ 23,061	\$ 24,569	27.8%
BA-Diverse (46)	\$ 12,164	\$ 12,491	\$ 13,107	\$ 14,183	\$ 14,036	15.4%
National Median	\$ 13,477	\$ 14,242	\$ 15,072	\$ 15,931	\$ 16,818	24.8%
HOPE	\$ 11,829	\$ 12,403	\$ 13,439	\$ 13,168	\$ 14,197	20.0%

## NET TUITION REVENUE PER STUDENT (\$): BY REGION (15R)

**DEFINITION:** Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

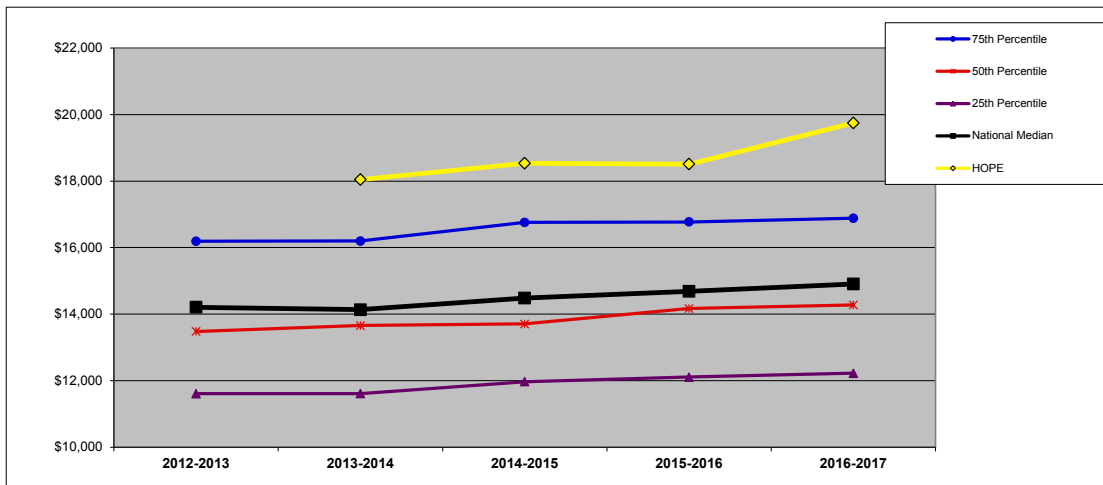
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA

**NATIONAL (n=694).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Far West (59)	\$ 18,163	\$ 18,786	\$ 18,891	\$ 19,236	\$ 19,143	5.4%
Mid East (137)	\$ 16,643	\$ 15,946	\$ 16,453	\$ 16,844	\$ 16,823	1.1%
Midwest (184)	\$ 13,480	\$ 13,655	\$ 13,704	\$ 14,170	\$ 14,278	5.9%
New England (66)	\$ 17,882	\$ 18,791	\$ 18,721	\$ 19,596	\$ 18,819	5.2%
Southeast (171)	\$ 11,922	\$ 11,666	\$ 11,882	\$ 11,980	\$ 12,323	3.4%
West (77)	\$ 12,189	\$ 12,404	\$ 12,685	\$ 12,766	\$ 12,689	4.1%
National Median	\$ 14,207	\$ 14,133	\$ 14,486	\$ 14,689	\$ 14,907	4.9%

**MIDWEST REGION (n=184).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



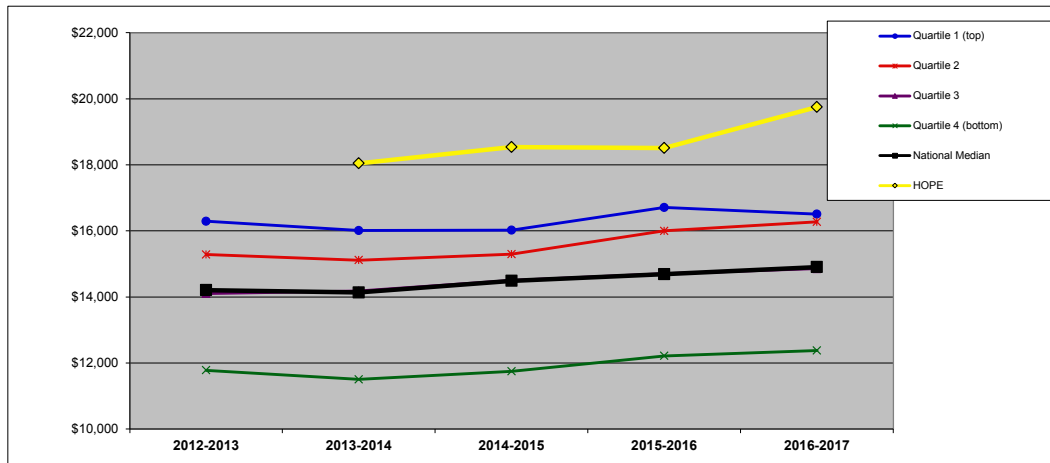
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
75th Percentile	\$ 16,190	\$ 16,197	\$ 16,757	\$ 16,774	\$ 16,882	4.3%
50th Percentile	\$ 13,480	\$ 13,655	\$ 13,704	\$ 14,170	\$ 14,278	5.9%
25th Percentile	\$ 11,610	\$ 11,612	\$ 11,969	\$ 12,105	\$ 12,222	5.3%
National Median	\$ 14,207	\$ 14,133	\$ 14,486	\$ 14,689	\$ 14,907	4.9%
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA

## NET TUITION REVENUE PER STUDENT (\$): BY FINANCIAL RESOURCES (15F)

**DEFINITION:** Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

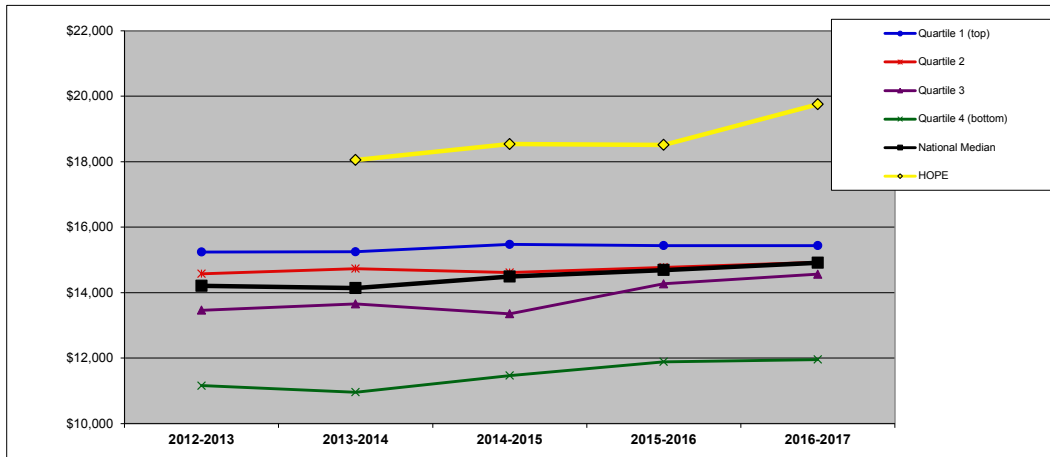
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change	QUANTILES	
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA	NATIONAL	1
							REGIONAL	1

**NATIONAL: FINANCIAL RESOURCES (n=688).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 16,291	\$ 16,008	\$ 16,022	\$ 16,709	\$ 16,505	1.3%
Quartile 2	\$ 15,285	\$ 15,114	\$ 15,292	\$ 16,000	\$ 16,273	6.5%
Quartile 3	\$ 14,104	\$ 14,178	\$ 14,503	\$ 14,706	\$ 14,856	5.3%
Quartile 4 (bottom)	\$ 11,781	\$ 11,504	\$ 11,747	\$ 12,215	\$ 12,380	5.1%
National Median	\$ 14,207	\$ 14,133	\$ 14,486	\$ 14,689	\$ 14,907	4.9%
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA

**MIDWEST REGION: FINANCIAL RESOURCES (n=183).**



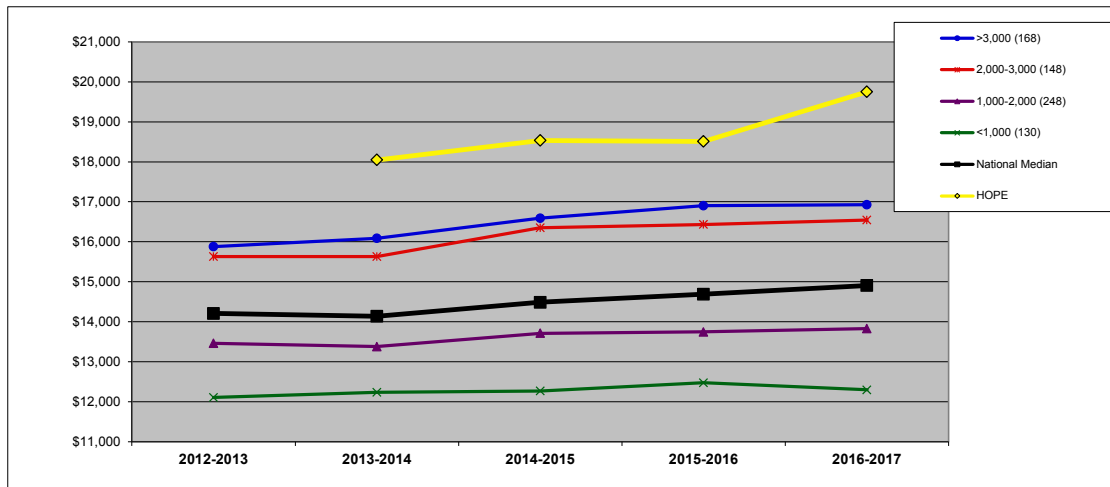
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 15,241	\$ 15,244	\$ 15,471	\$ 15,433	\$ 15,437	1.3%
Quartile 2	\$ 14,577	\$ 14,728	\$ 14,609	\$ 14,772	\$ 14,927	2.4%
Quartile 3	\$ 13,460	\$ 13,654	\$ 13,351	\$ 14,266	\$ 14,560	8.2%
Quartile 4 (bottom)	\$ 11,155	\$ 10,958	\$ 11,467	\$ 11,886	\$ 11,954	7.2%
National Median	\$ 14,207	\$ 14,133	\$ 14,486	\$ 14,689	\$ 14,907	4.9%
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA

## NET TUITION REVENUE PER STUDENT (\$): BY ENROLLMENT SIZE (15S)

**DEFINITION:** Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

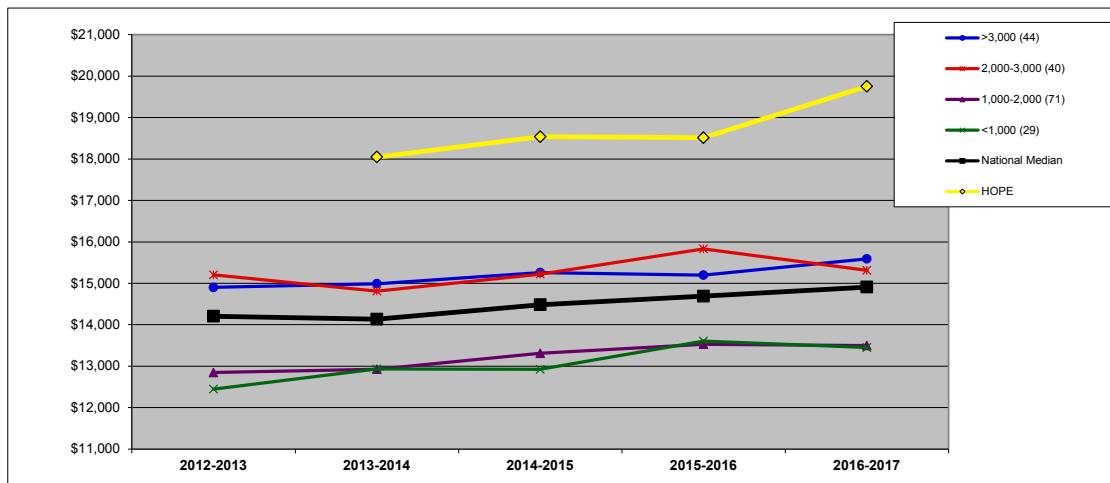
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA
SIZE	>3,000					

**NATIONAL: SIZE (n=694).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (168)	\$ 15,880	\$ 16,087	\$ 16,588	\$ 16,899	\$ 16,928	6.6%
2,000-3,000 (148)	\$ 15,628	\$ 15,631	\$ 16,348	\$ 16,433	\$ 16,541	5.8%
1,000-2,000 (248)	\$ 13,460	\$ 13,378	\$ 13,711	\$ 13,746	\$ 13,828	2.7%
<1,000 (130)	\$ 12,104	\$ 12,232	\$ 12,270	\$ 12,475	\$ 12,295	1.6%
National Median	\$ 14,207	\$ 14,133	\$ 14,486	\$ 14,689	\$ 14,907	4.9%
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA

**MIDWEST REGION: SIZE (n=184).**



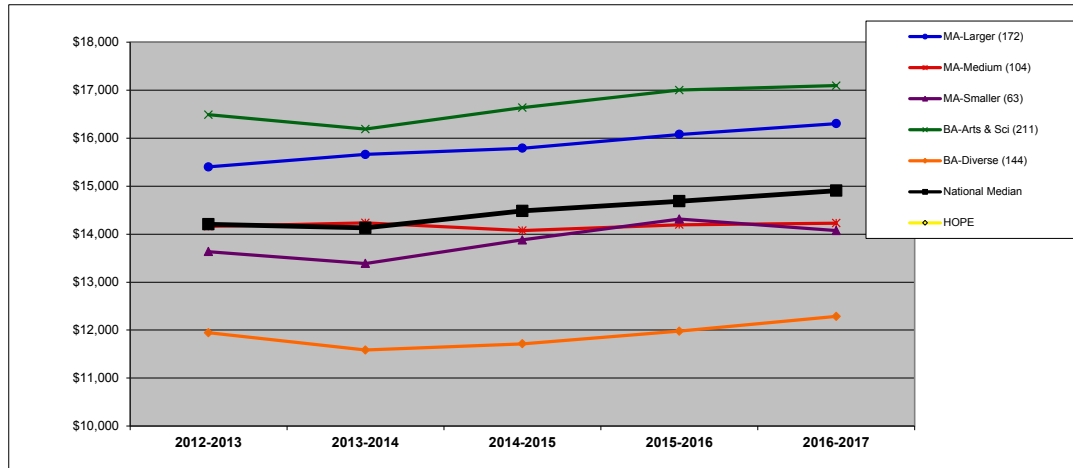
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (44)	\$ 14,900	\$ 14,989	\$ 15,259	\$ 15,197	\$ 15,588	4.6%
2,000-3,000 (40)	\$ 15,202	\$ 14,809	\$ 15,222	\$ 15,829	\$ 15,312	0.7%
1,000-2,000 (71)	\$ 12,848	\$ 12,925	\$ 13,311	\$ 13,531	\$ 13,496	5.0%
<1,000 (29)	\$ 12,449	\$ 12,933	\$ 12,923	\$ 13,608	\$ 13,450	8.0%
National Median	\$ 14,207	\$ 14,133	\$ 14,486	\$ 14,689	\$ 14,907	4.9%
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA

## NET TUITION REVENUE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (15C)

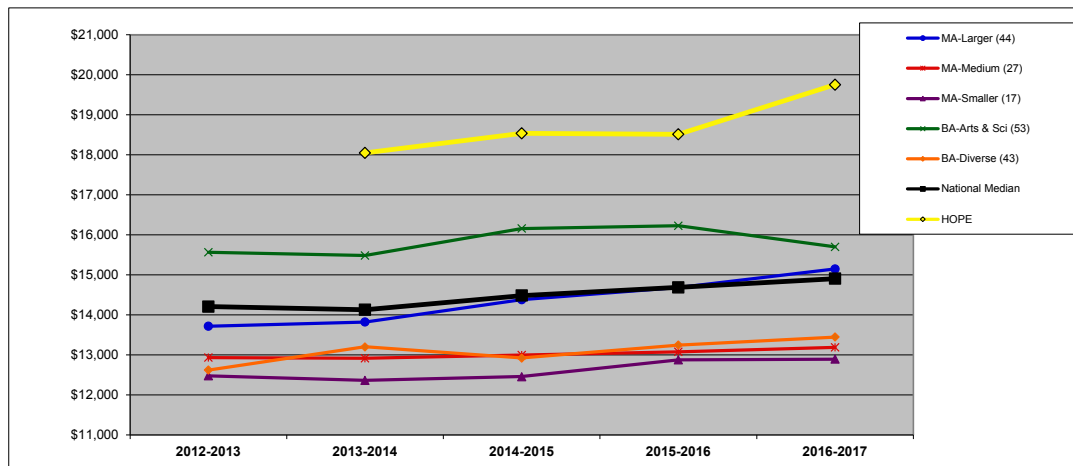
**DEFINITION:** Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE		\$ 18,046	\$ 18,536	\$ 18,511	\$ 19,752	NA
CARNEGIE BA-Arts & Sci						

NATIONAL: CARNEGIE (n=694).



MIDWEST REGION: CARNEGIE (n=184).

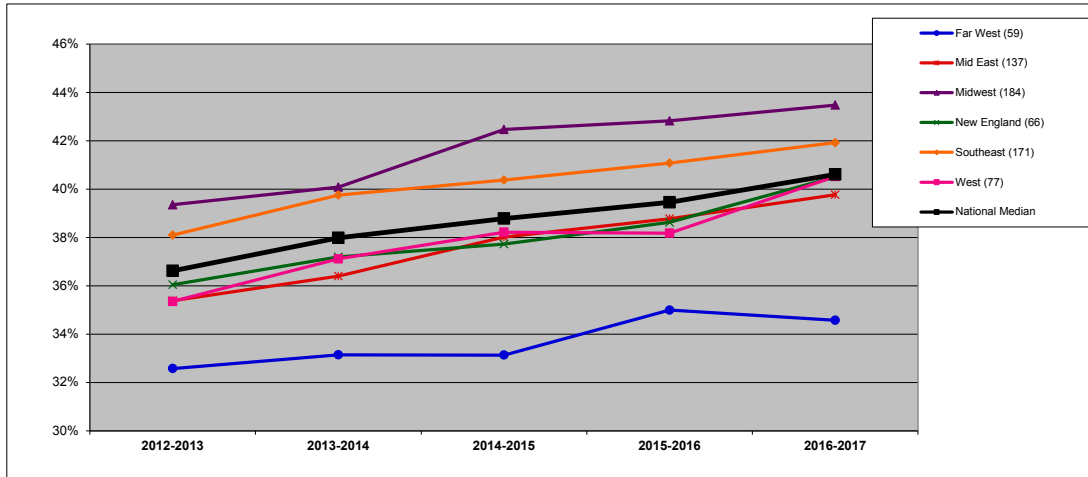


## DISCOUNT RATE (%): BY REGION (16R)

**DEFINITION:** Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

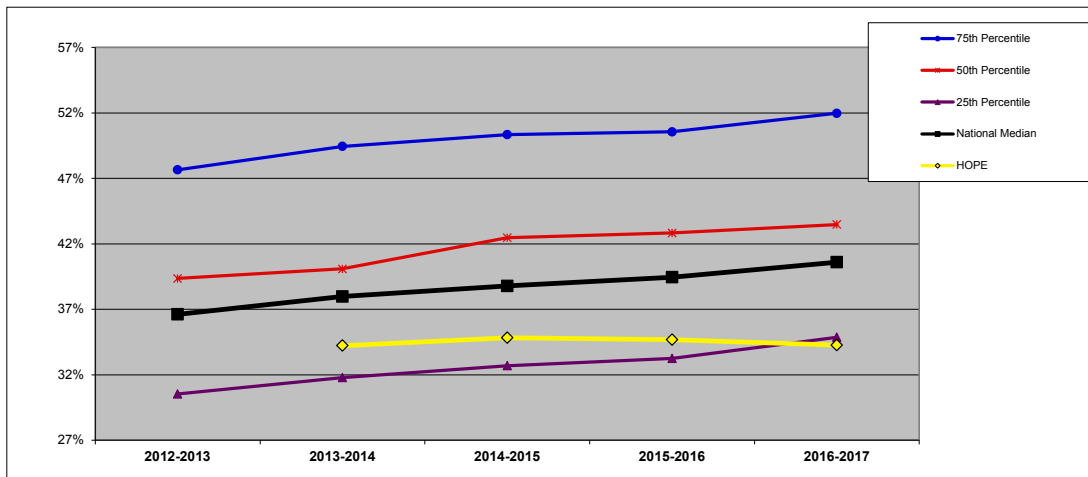
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
HOPE		34.2%	34.8%	34.7%	34.3%

**NATIONAL (n=694).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
Far West (59)	32.6%	33.1%	33.1%	35.0%	34.6%
Mid East (137)	35.4%	36.4%	38.0%	38.8%	39.8%
Midwest (184)	39.4%	40.1%	42.5%	42.8%	43.5%
New England (66)	36.0%	37.2%	37.7%	38.6%	40.5%
Southeast (171)	38.1%	39.8%	40.4%	41.1%	41.9%
West (77)	35.4%	37.1%	38.2%	38.2%	40.5%
National Median	36.6%	38.0%	38.8%	39.5%	40.6%

**MIDWEST REGION (n=184).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
75th Percentile	47.7%	49.5%	50.3%	50.6%	52.0%
50th Percentile	39.4%	40.1%	42.5%	42.8%	43.5%
25th Percentile	30.5%	31.8%	32.7%	33.3%	34.9%
National Median	36.6%	38.0%	38.8%	39.5%	40.6%
HOPE		34.2%	34.8%	34.7%	34.3%



## DISCOUNT RATE (%): BY FINANCIAL RESOURCES (16F)

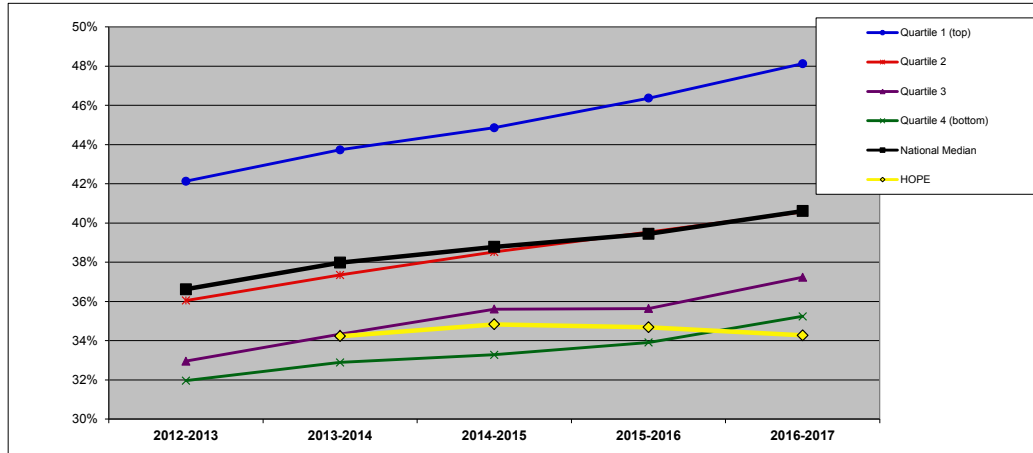
**DEFINITION:** Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
HOPE		34.2%	34.8%	34.7%	34.3%

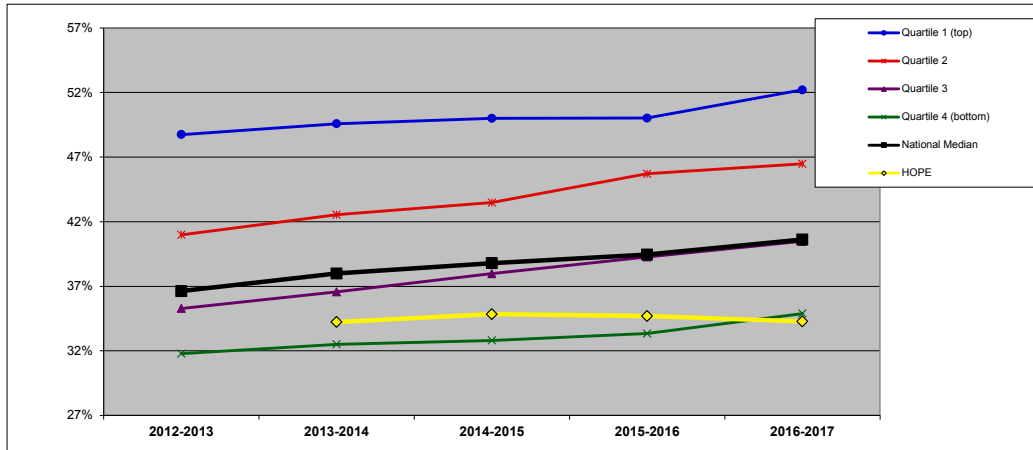
QUANTILES	
NATIONAL	1
REGIONAL	1

**NATIONAL: FINANCIAL RESOURCES (n=688).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
Quartile 1 (top)	42.1%	43.7%	44.9%	46.4%	48.1%
Quartile 2	36.1%	37.3%	38.5%	39.5%	40.6%
Quartile 3	33.0%	34.3%	35.6%	35.6%	37.2%
Quartile 4 (bottom)	32.0%	32.9%	33.3%	33.9%	35.2%
National Median	36.6%	38.0%	38.8%	39.5%	40.6%
HOPE		34.2%	34.8%	34.7%	34.3%

**MIDWEST REGION: FINANCIAL RESOURCES (n=183).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
Quartile 1 (top)	48.7%	49.6%	50.0%	50.0%	52.2%
Quartile 2	41.0%	42.5%	43.5%	45.7%	46.5%
Quartile 3	35.3%	36.6%	38.0%	39.3%	40.5%
Quartile 4 (bottom)	31.8%	32.5%	32.8%	33.3%	34.9%
National Median	36.6%	38.0%	38.8%	39.5%	40.6%
HOPE		34.2%	34.8%	34.7%	34.3%

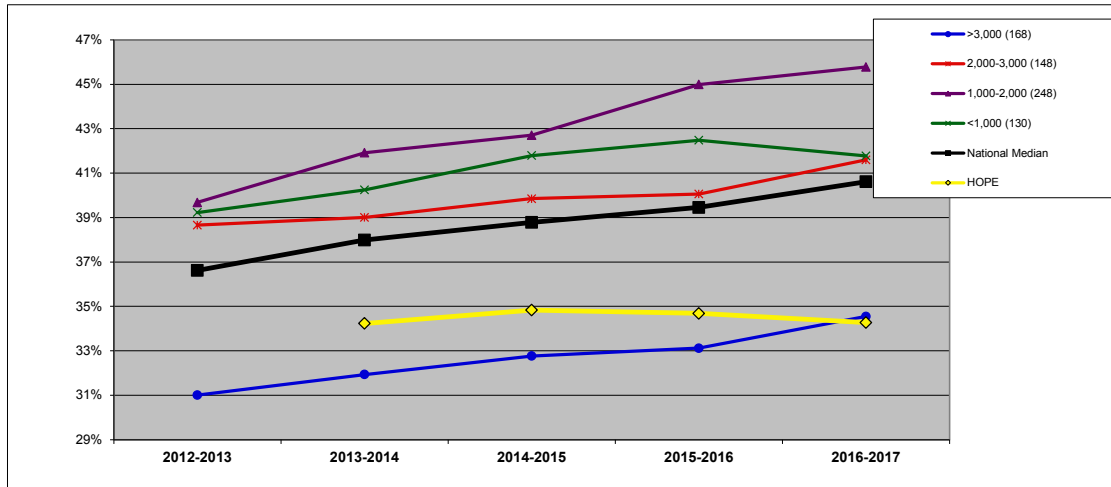
## DISCOUNT RATE (%): BY ENROLLMENT SIZE (16S)

**DEFINITION:** Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
HOPE		34.2%	34.8%	34.7%	34.3%

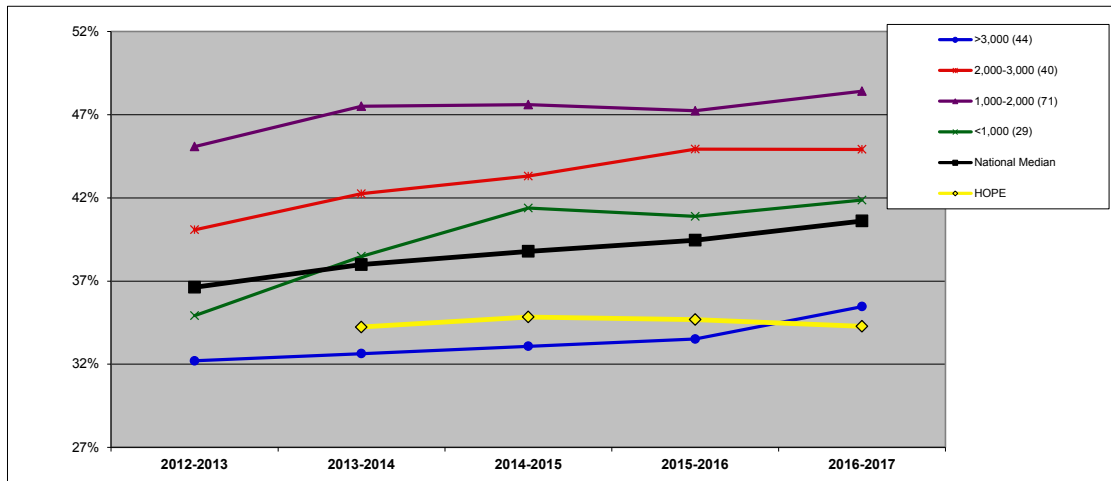
SIZE >3,000

**NATIONAL: SIZE (n=694).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
>3,000 (168)	31.0%	31.9%	32.8%	33.1%	34.5%
2,000-3,000 (148)	38.7%	39.0%	39.9%	40.1%	41.6%
1,000-2,000 (248)	39.7%	41.9%	42.7%	45.0%	45.8%
<1,000 (130)	39.2%	40.3%	41.8%	42.5%	41.8%
National Median	36.6%	38.0%	38.8%	39.5%	40.6%
HOPE		34.2%	34.8%	34.7%	34.3%

**MIDWEST REGION: SIZE (n=184).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
>3,000 (44)	32.2%	32.6%	33.1%	33.5%	35.5%
2,000-3,000 (40)	40.1%	42.2%	43.3%	44.9%	44.9%
1,000-2,000 (71)	45.1%	47.5%	47.6%	47.2%	48.4%
<1,000 (29)	34.9%	38.5%	41.4%	40.9%	41.9%
National Median	36.6%	38.0%	38.8%	39.5%	40.6%
HOPE		34.2%	34.8%	34.7%	34.3%

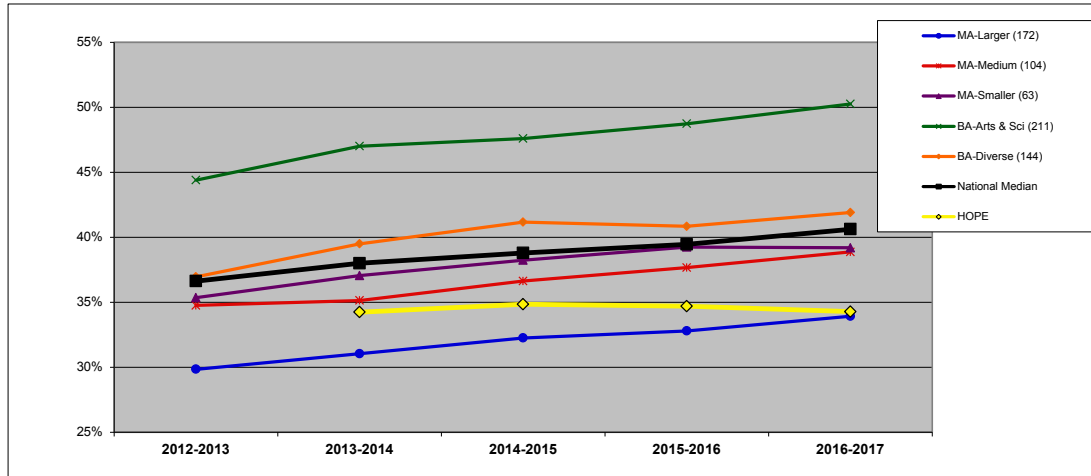
## DISCOUNT RATE (%): BY CARNEGIE CLASSIFICATION (16C)

**DEFINITION:** Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
HOPE		34.2%	34.8%	34.7%	34.3%

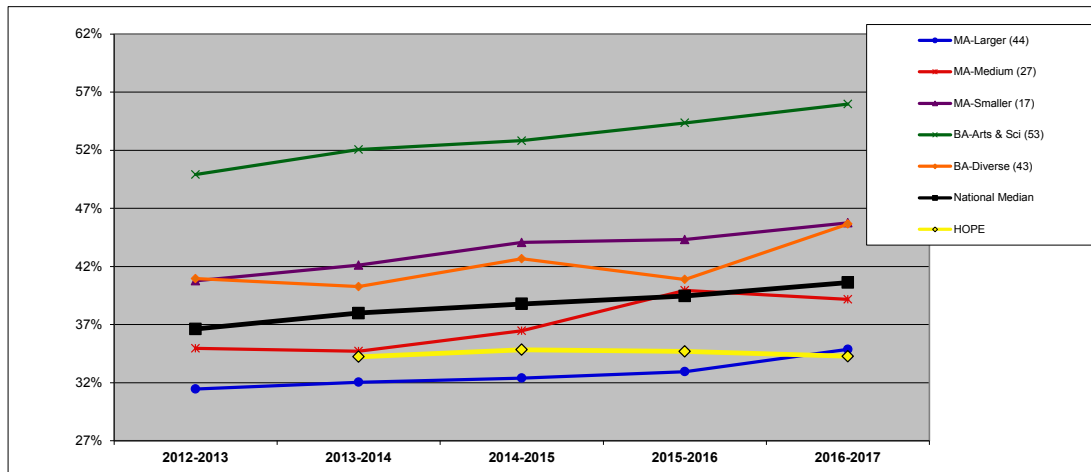
CARNEGIE BA-Arts & Sci

**NATIONAL: CARNEGIE (n=694).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
MA-Larger (172)	29.8%	31.0%	32.3%	32.8%	33.9%
MA-Medium (104)	34.7%	35.1%	36.6%	37.7%	38.9%
MA-Smaller (63)	35.4%	37.1%	38.2%	39.2%	39.2%
BA-Arts & Sci (211)	44.4%	47.0%	47.6%	48.7%	50.2%
BA-Diverse (144)	36.9%	39.5%	41.2%	40.8%	41.9%
National Median	36.6%	38.0%	38.8%	39.5%	40.6%
HOPE		34.2%	34.8%	34.7%	34.3%

**MIDWEST REGION: CARNEGIE (n=184).**



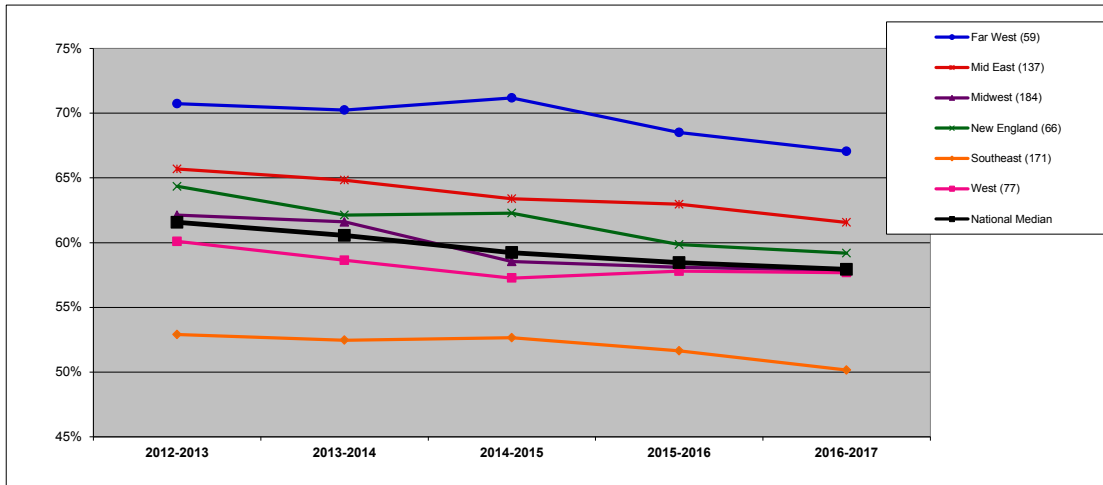
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
MA-Larger (44)	31.5%	32.0%	32.4%	33.0%	34.9%
MA-Medium (27)	35.0%	34.7%	36.5%	39.9%	39.2%
MA-Smaller (17)	40.8%	42.1%	44.1%	44.3%	45.8%
BA-Arts & Sci (53)	49.9%	52.1%	52.8%	54.4%	56.0%
BA-Diverse (43)	41.0%	40.3%	42.7%	40.9%	45.7%
National Median	36.6%	38.0%	38.8%	39.5%	40.6%
HOPE		34.2%	34.8%	34.7%	34.3%

## TUITION DEPENDENCY (%): BY REGION (17R)

**DEFINITION:** The percentage of total expenditures covered by total net tuition revenue.

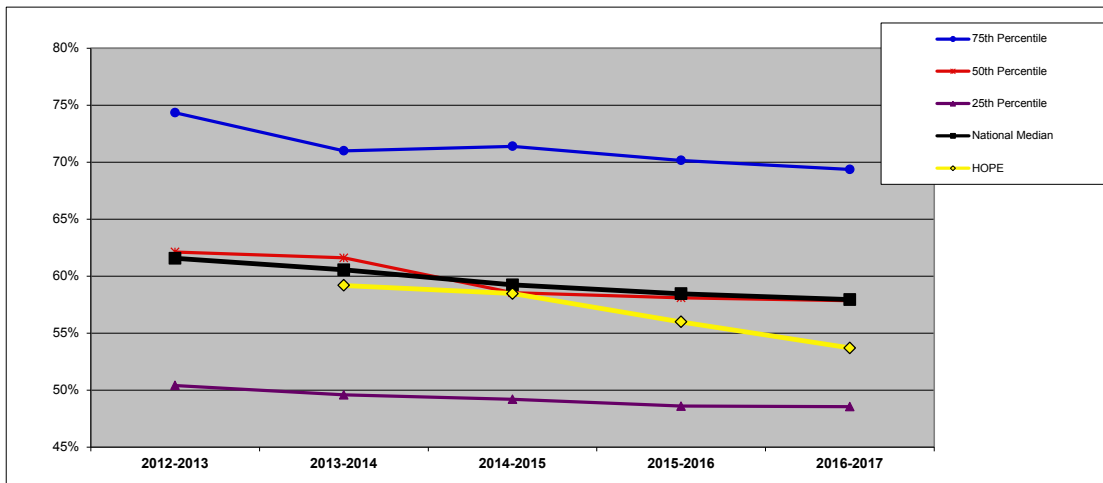
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
<b>HOPE</b>		59.2%	58.5%	56.0%	53.7%

**NATIONAL (n=694).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
Far West (59)	70.7%	70.2%	71.2%	68.5%	67.1%
Mid East (137)	65.7%	64.8%	63.4%	63.0%	61.6%
Midwest (184)	62.1%	61.6%	58.5%	58.1%	57.8%
New England (66)	64.4%	62.1%	62.3%	59.9%	59.2%
Southeast (171)	52.9%	52.5%	52.7%	51.7%	50.2%
West (77)	60.1%	58.6%	57.3%	57.8%	57.7%
National Median	61.6%	60.5%	59.2%	58.5%	57.9%

**MIDWEST REGION (n=184).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
75th Percentile	74.3%	71.0%	71.4%	70.2%	69.4%
50th Percentile	62.1%	61.6%	58.5%	58.1%	57.8%
25th Percentile	50.4%	49.6%	49.2%	48.6%	48.5%
National Median	61.6%	60.5%	59.2%	58.5%	57.9%
<b>HOPE</b>		59.2%	58.5%	56.0%	53.7%

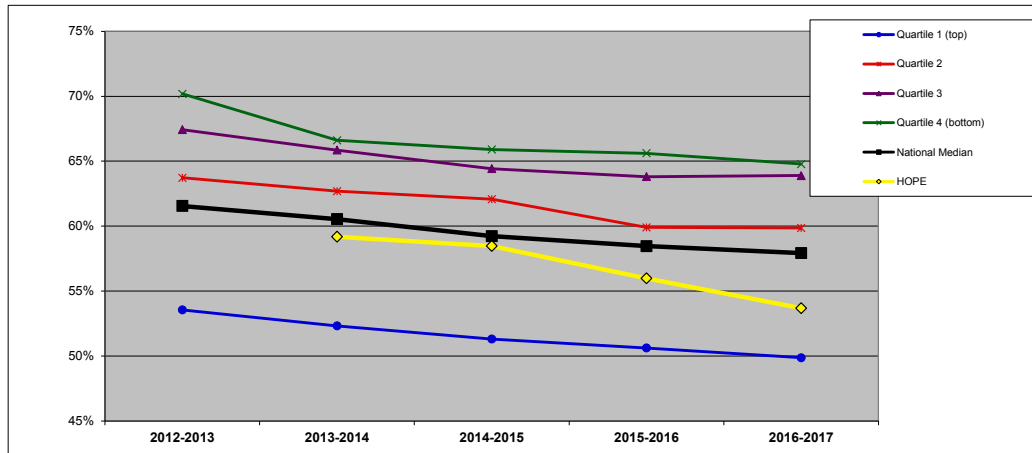
## TUITION DEPENDENCY (%): BY FINANCIAL RESOURCES (17F)

**DEFINITION:** The percentage of total expenditures covered by total net tuition revenue. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
HOPE		59.2%	58.5%	56.0%	53.7%

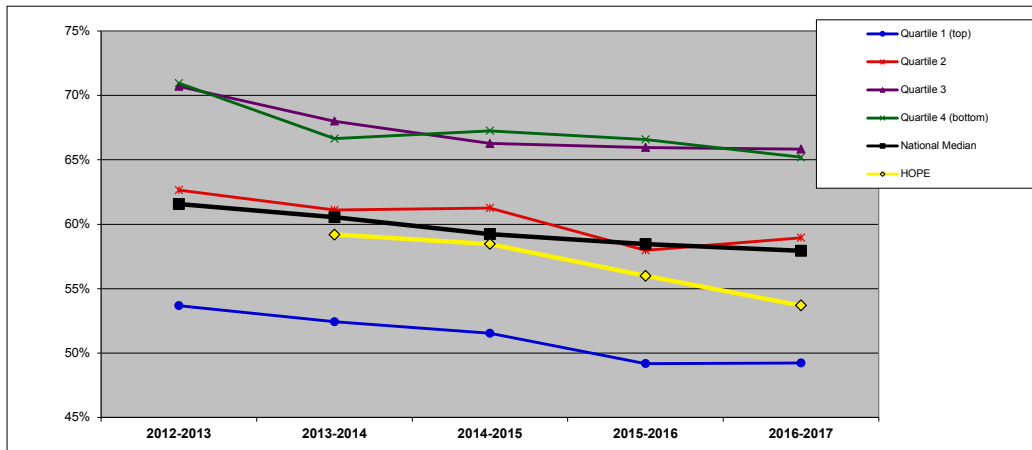
QUANTILES	
NATIONAL	1
REGIONAL	1

**NATIONAL: FINANCIAL RESOURCES (n=688).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
Quartile 1 (top)	53.6%	52.3%	51.3%	50.6%	49.9%
Quartile 2	63.7%	62.7%	62.1%	59.9%	59.9%
Quartile 3	67.4%	65.9%	64.4%	63.8%	63.9%
Quartile 4 (bottom)	70.2%	66.6%	65.9%	65.6%	64.8%
National Median	61.6%	60.5%	59.2%	58.5%	57.9%
HOPE		59.2%	58.5%	56.0%	53.7%

**MIDWEST REGION: FINANCIAL RESOURCES (n=183).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
Quartile 1 (top)	53.7%	52.4%	51.5%	49.2%	49.2%
Quartile 2	62.7%	61.1%	61.3%	58.0%	59.0%
Quartile 3	70.7%	68.0%	66.3%	66.0%	65.8%
Quartile 4 (bottom)	70.9%	66.6%	67.3%	66.6%	65.2%
National Median	61.6%	60.5%	59.2%	58.5%	57.9%
HOPE		59.2%	58.5%	56.0%	53.7%

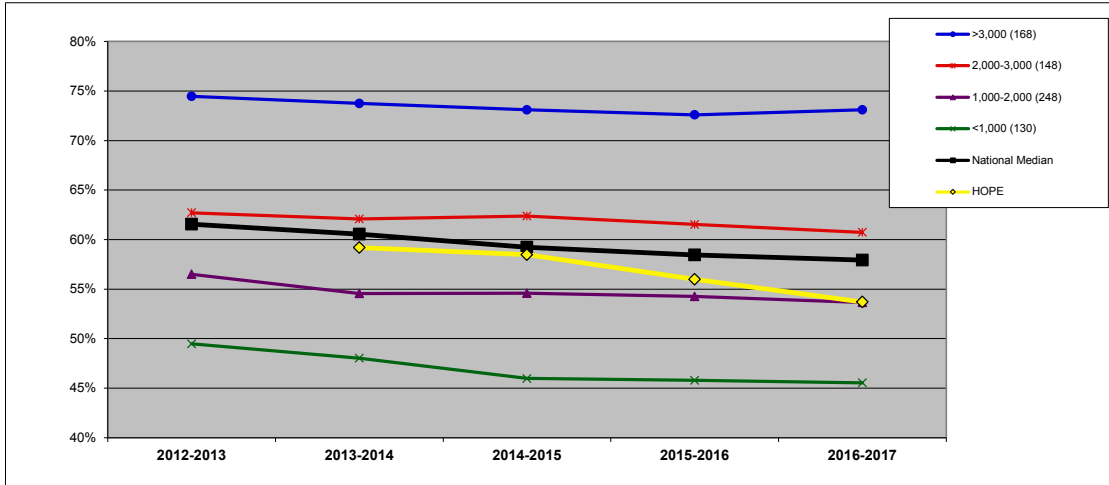
## TUITION DEPENDENCY (%): BY ENROLLMENT SIZE (17S)

**DEFINITION:** The percentage of total expenditures covered by total net tuition revenue. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
HOPE		59.2%	58.5%	56.0%	53.7%

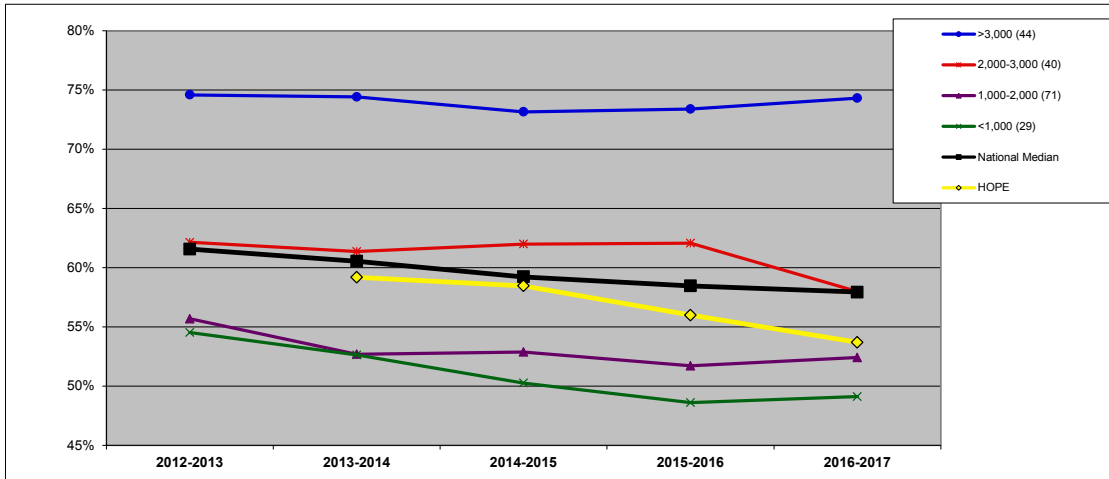
SIZE >3,000

**NATIONAL: SIZE (n=694).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
>3,000 (168)	74.5%	73.7%	73.1%	72.6%	73.1%
2,000-3,000 (148)	62.7%	62.1%	62.4%	61.5%	60.7%
1,000-2,000 (248)	56.5%	54.6%	54.6%	54.3%	53.7%
<1,000 (130)	49.5%	48.0%	46.0%	45.8%	45.5%
National Median	61.6%	60.5%	59.2%	58.5%	57.9%
HOPE		59.2%	58.5%	56.0%	53.7%

**MIDWEST REGION: SIZE (n=184).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
>3,000 (44)	74.6%	74.4%	73.2%	73.4%	74.3%
2,000-3,000 (40)	62.1%	61.4%	62.0%	62.1%	58.0%
1,000-2,000 (71)	55.7%	52.7%	52.9%	51.7%	52.4%
<1,000 (29)	54.5%	52.6%	50.3%	48.6%	49.1%
National Median	61.6%	60.5%	59.2%	58.5%	57.9%
HOPE		59.2%	58.5%	56.0%	53.7%

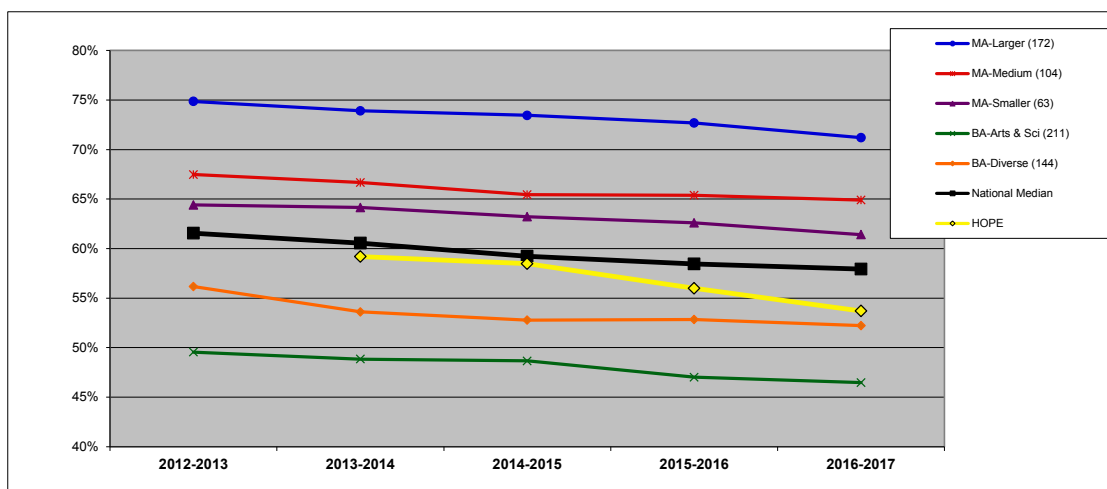
## TUITION DEPENDENCY (%): BY CARNEGIE CLASSIFICATION (17C)

**DEFINITION:** The percentage of total expenditures covered by total net tuition revenue. See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
HOPE		59.2%	58.5%	56.0%	53.7%

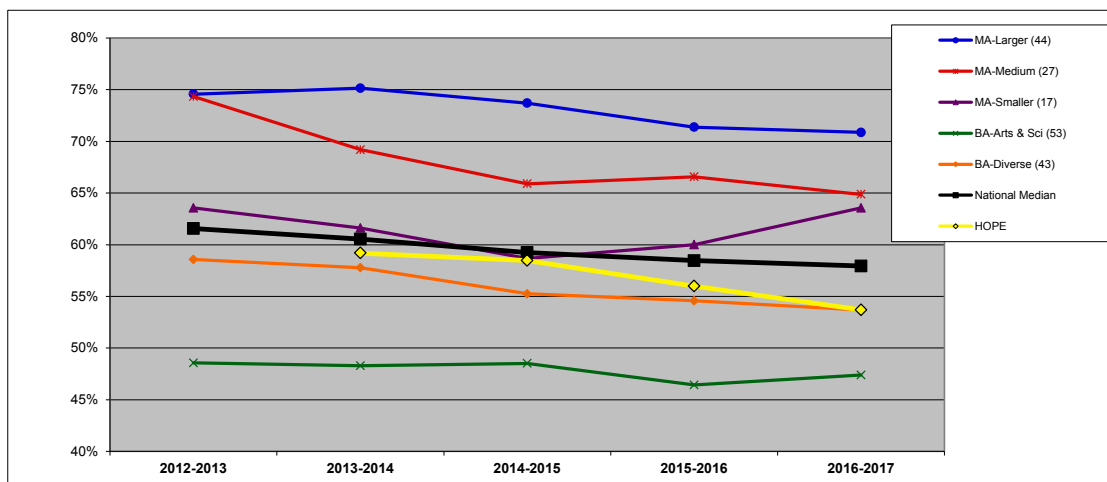
CARNEGIE BA-Arts & Sci

**NATIONAL: CARNEGIE (n=694).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
MA-Larger (172)	74.9%	73.9%	73.5%	72.7%	71.2%
MA-Medium (104)	67.5%	66.7%	65.4%	65.4%	64.9%
MA-Smaller (63)	64.4%	64.1%	63.2%	62.6%	61.4%
BA-Arts & Sci (211)	49.5%	48.8%	48.7%	47.0%	46.5%
BA-Diverse (144)	56.2%	53.6%	52.8%	52.8%	52.2%
National Median	61.6%	60.5%	59.2%	58.5%	57.9%
HOPE		59.2%	58.5%	56.0%	53.7%

**MIDWEST REGION: CARNEGIE (n=184).**



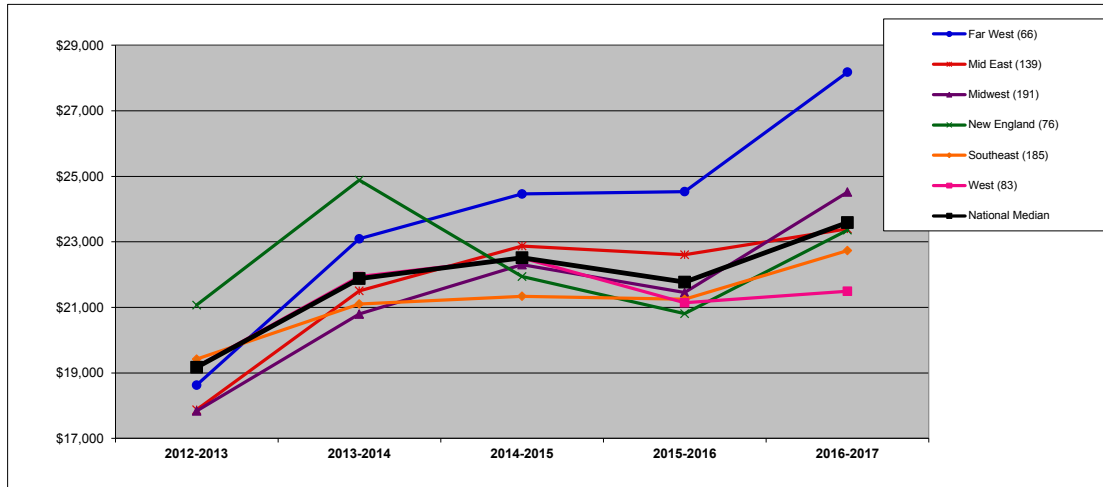
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
MA-Larger (44)	74.6%	75.2%	73.7%	71.4%	70.9%
MA-Medium (27)	74.3%	69.2%	65.9%	66.6%	64.9%
MA-Smaller (17)	63.6%	61.6%	58.7%	60.0%	63.6%
BA-Arts & Sci (53)	48.6%	48.3%	48.5%	46.4%	47.4%
BA-Diverse (43)	58.6%	57.8%	55.2%	54.6%	53.7%
National Median	61.6%	60.5%	59.2%	58.5%	57.9%
HOPE		59.2%	58.5%	56.0%	53.7%

## ENDOWMENT ASSETS PER STUDENT (\$): BY REGION (18R)

**DEFINITION:** Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

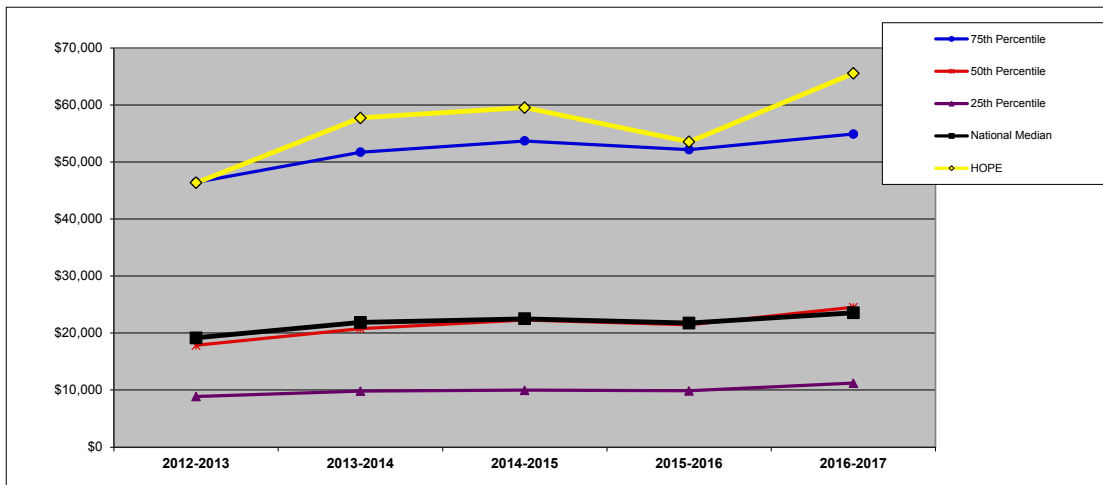
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>HOPE</b>	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

**NATIONAL (n=740).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>Far West (66)</b>	\$ 18,628	\$ 23,092	\$ 24,464	\$ 24,534	\$ 28,182	51.3%
<b>Mid East (139)</b>	\$ 17,873	\$ 21,506	\$ 22,872	\$ 22,610	\$ 23,395	30.9%
<b>Midwest (191)</b>	\$ 17,838	\$ 20,795	\$ 22,305	\$ 21,452	\$ 24,520	37.5%
<b>New England (76)</b>	\$ 21,070	\$ 24,887	\$ 21,939	\$ 20,808	\$ 23,362	10.9%
<b>Southeast (185)</b>	\$ 19,422	\$ 21,106	\$ 21,338	\$ 21,245	\$ 22,734	17.1%
<b>West (83)</b>	\$ 19,187	\$ 21,942	\$ 22,514	\$ 21,141	\$ 21,495	12.0%
<b>National Median</b>	\$ 19,172	\$ 21,883	\$ 22,518	\$ 21,773	\$ 23,589	23.0%

**MIDWEST REGION (n=191).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>75th Percentile</b>	\$ 46,444	\$ 51,740	\$ 53,725	\$ 52,188	\$ 54,932	18.3%
<b>50th Percentile</b>	\$ 17,838	\$ 20,795	\$ 22,305	\$ 21,452	\$ 24,520	37.5%
<b>25th Percentile</b>	\$ 8,868	\$ 9,839	\$ 9,978	\$ 9,870	\$ 11,219	26.5%
<b>National Median</b>	\$ 19,172	\$ 21,883	\$ 22,518	\$ 21,773	\$ 23,589	23.0%
<b>HOPE</b>	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

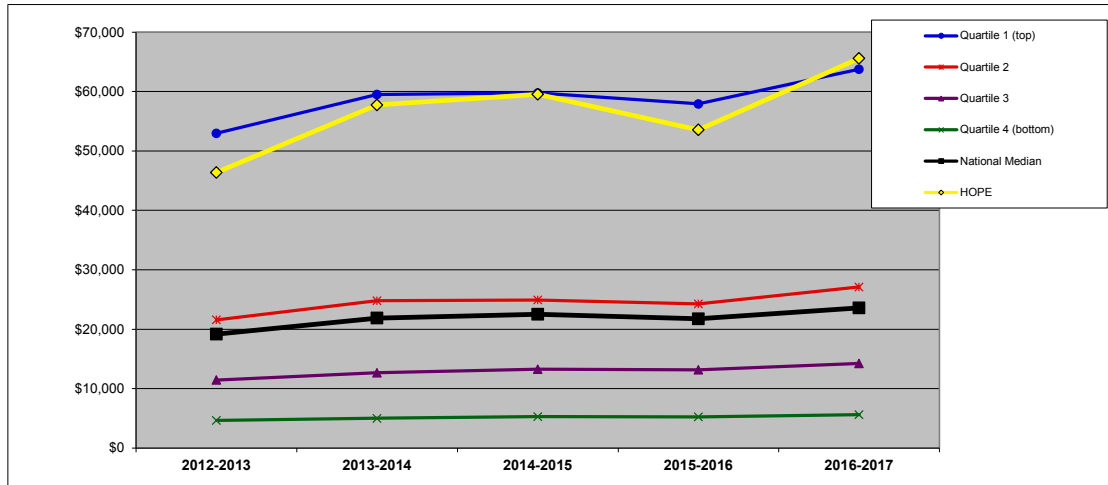


## ENDOWMENT ASSETS PER STUDENT (\$): BY FINANCIAL RESOURCES (18F)

**DEFINITION:** Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

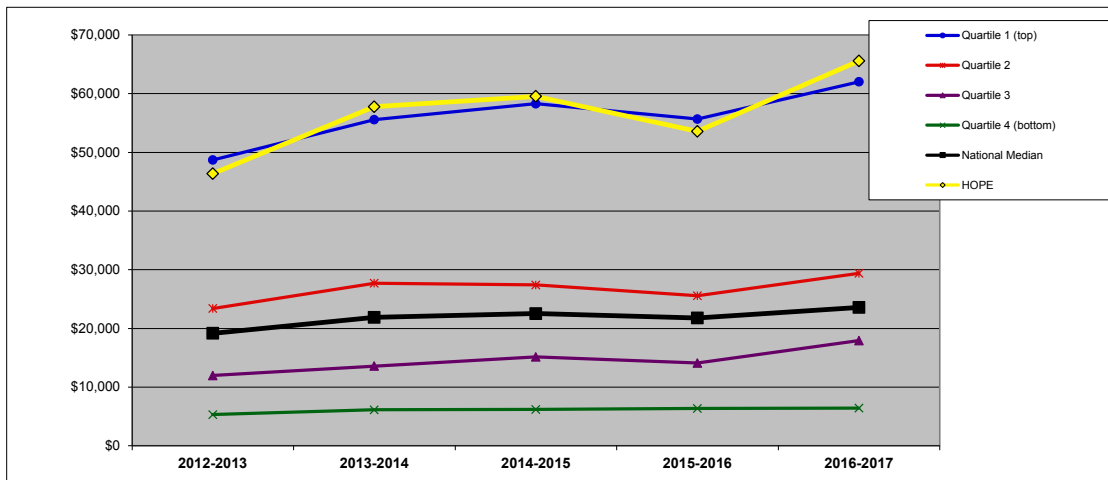
							QUARTILES	
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change	NATIONAL	REGIONAL
HOPE	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%	1	1

### NATIONAL: FINANCIAL RESOURCES (n=731).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 52,972	\$ 59,523	\$ 59,754	\$ 57,923	\$ 63,768	20.4%
Quartile 2	\$ 21,589	\$ 24,793	\$ 24,931	\$ 24,270	\$ 27,121	25.6%
Quartile 3	\$ 11,458	\$ 12,658	\$ 13,276	\$ 13,180	\$ 14,252	24.4%
Quartile 4 (bottom)	\$ 4,647	\$ 5,002	\$ 5,281	\$ 5,244	\$ 5,625	21.0%
National Median	\$ 19,172	\$ 21,883	\$ 22,518	\$ 21,773	\$ 23,589	23.0%
HOPE	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

### MIDWEST REGION: FINANCIAL RESOURCES (n=191).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 48,686	\$ 55,564	\$ 58,265	\$ 55,683	\$ 62,016	27.4%
Quartile 2	\$ 23,402	\$ 27,702	\$ 27,402	\$ 25,582	\$ 29,392	25.6%
Quartile 3	\$ 11,964	\$ 13,590	\$ 15,148	\$ 14,124	\$ 17,946	50.0%
Quartile 4 (bottom)	\$ 5,329	\$ 6,147	\$ 6,187	\$ 6,376	\$ 6,438	20.8%
National Median	\$ 19,172	\$ 21,883	\$ 22,518	\$ 21,773	\$ 23,589	23.0%
HOPE	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

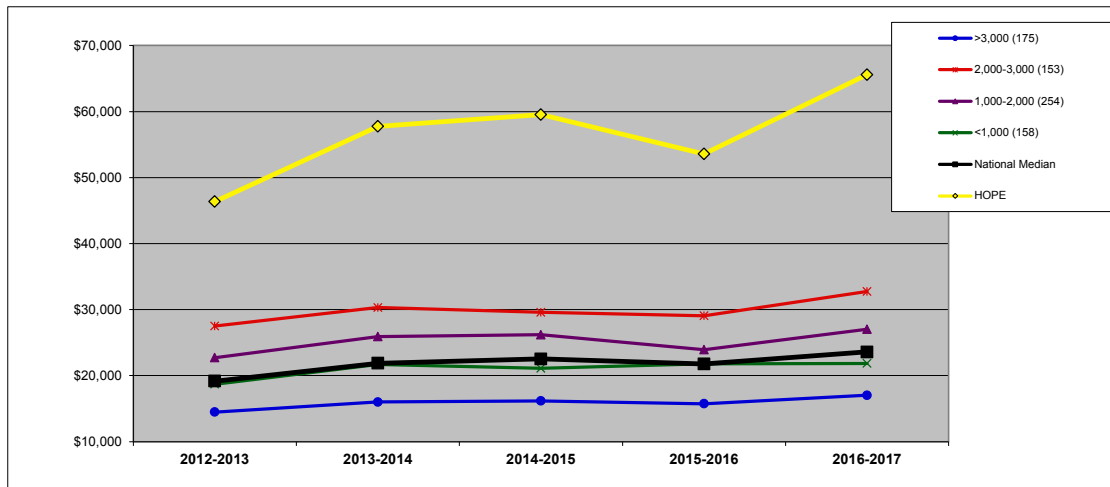
## ENDOWMENT ASSETS PER STUDENT (\$): BY ENROLLMENT SIZE (18S)

**DEFINITION:** Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>HOPE</b>	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

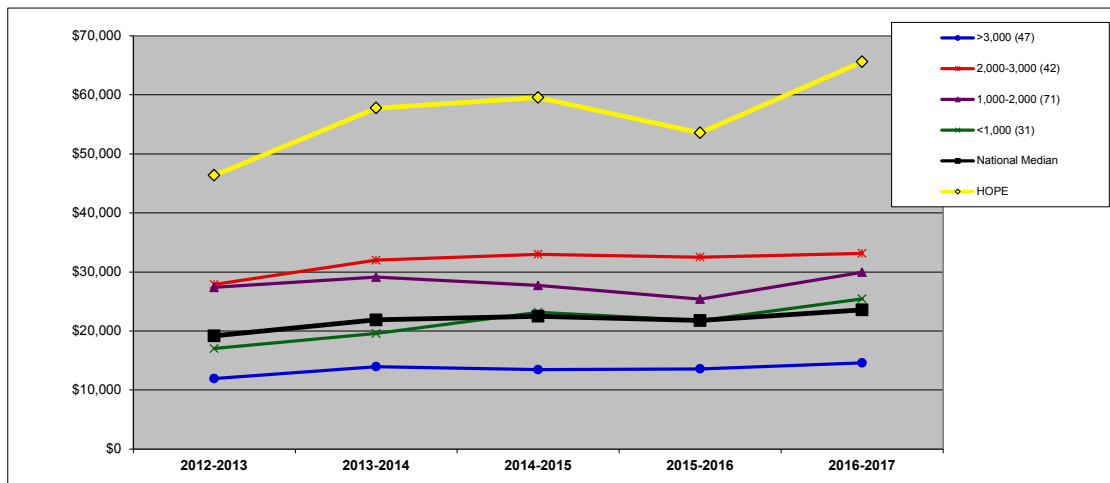
**SIZE** >3,000

**NATIONAL: SIZE (n=740).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (175)	\$ 14,482	\$ 16,001	\$ 16,175	\$ 15,754	\$ 17,026	17.6%
2,000-3,000 (153)	\$ 27,524	\$ 30,315	\$ 29,601	\$ 29,082	\$ 32,745	19.0%
1,000-2,000 (254)	\$ 22,733	\$ 25,906	\$ 26,191	\$ 23,940	\$ 27,042	19.0%
<1,000 (158)	\$ 18,709	\$ 21,672	\$ 21,105	\$ 21,769	\$ 21,860	16.8%
National Median	\$ 19,172	\$ 21,883	\$ 22,518	\$ 21,773	\$ 23,589	23.0%
<b>HOPE</b>	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

**MIDWEST REGION: SIZE (n=191).**



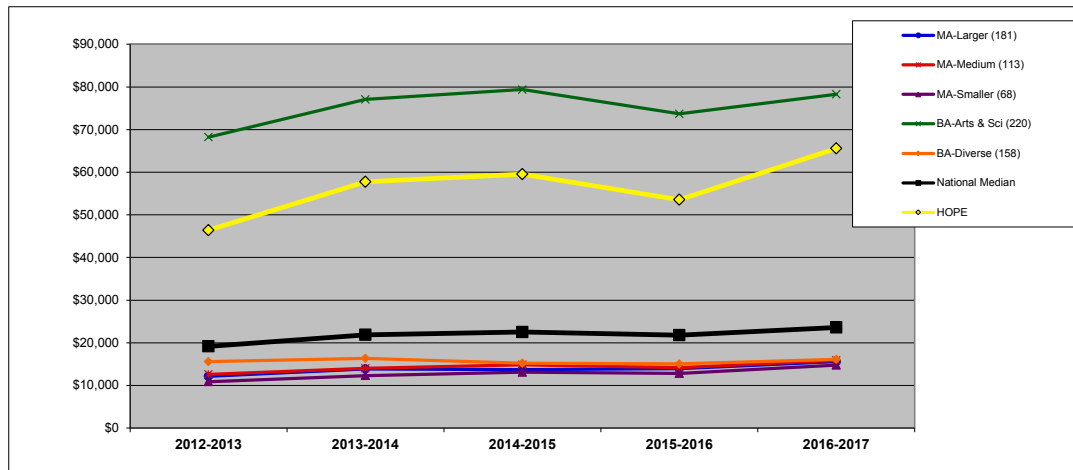
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (47)	\$ 11,964	\$ 13,980	\$ 13,475	\$ 13,591	\$ 14,597	22.0%
2,000-3,000 (42)	\$ 27,868	\$ 31,988	\$ 32,990	\$ 32,521	\$ 33,154	19.0%
1,000-2,000 (71)	\$ 27,395	\$ 29,111	\$ 27,702	\$ 25,393	\$ 29,974	9.4%
<1,000 (31)	\$ 17,022	\$ 19,579	\$ 23,187	\$ 21,771	\$ 25,471	49.6%
National Median	\$ 19,172	\$ 21,883	\$ 22,518	\$ 21,773	\$ 23,589	23.0%
<b>HOPE</b>	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

## ENDOWMENT ASSETS PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (18C)

**DEFINITION:** Endowment assets at the end of the fiscal year divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

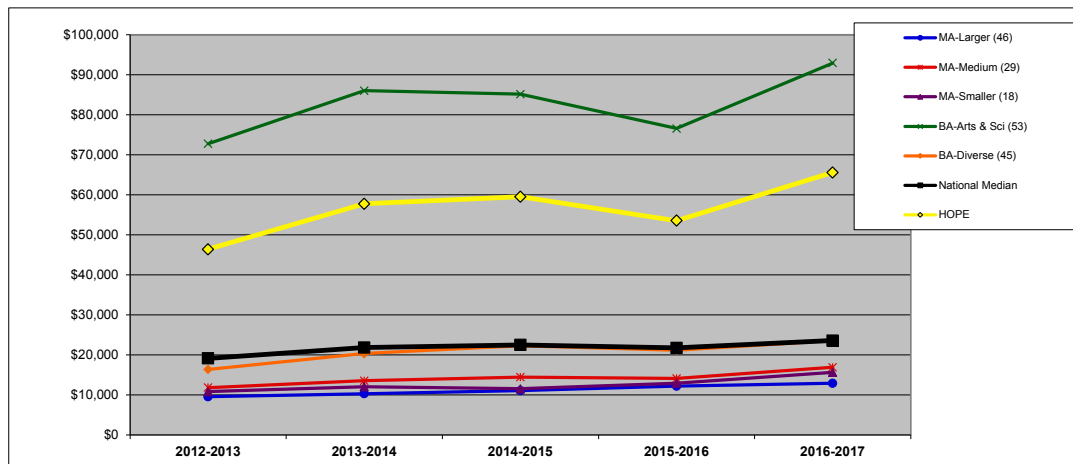
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>HOPE</b>	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%
<b>CARNEGIE BA-Arts &amp; Sci</b>						

**NATIONAL: CARNEGIE (n=740).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>MA-Larger (181)</b>	\$ 12,120	\$ 13,878	\$ 13,740	\$ 13,952	\$ 15,592	28.6%
<b>MA-Medium (113)</b>	\$ 12,590	\$ 14,018	\$ 14,849	\$ 14,124	\$ 15,873	26.1%
<b>MA-Smaller (68)</b>	\$ 10,883	\$ 12,317	\$ 13,099	\$ 12,829	\$ 14,757	35.6%
<b>BA-Arts &amp; Sci (220)</b>	\$ 68,241	\$ 77,049	\$ 79,387	\$ 73,713	\$ 78,290	14.7%
<b>BA-Diverse (158)</b>	\$ 15,572	\$ 16,345	\$ 15,210	\$ 15,049	\$ 16,123	3.5%
<b>National Median</b>	\$ 19,172	\$ 21,883	\$ 22,518	\$ 21,773	\$ 23,589	23.0%
<b>HOPE</b>	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

**MIDWEST REGION: CARNEGIE (n=191).**



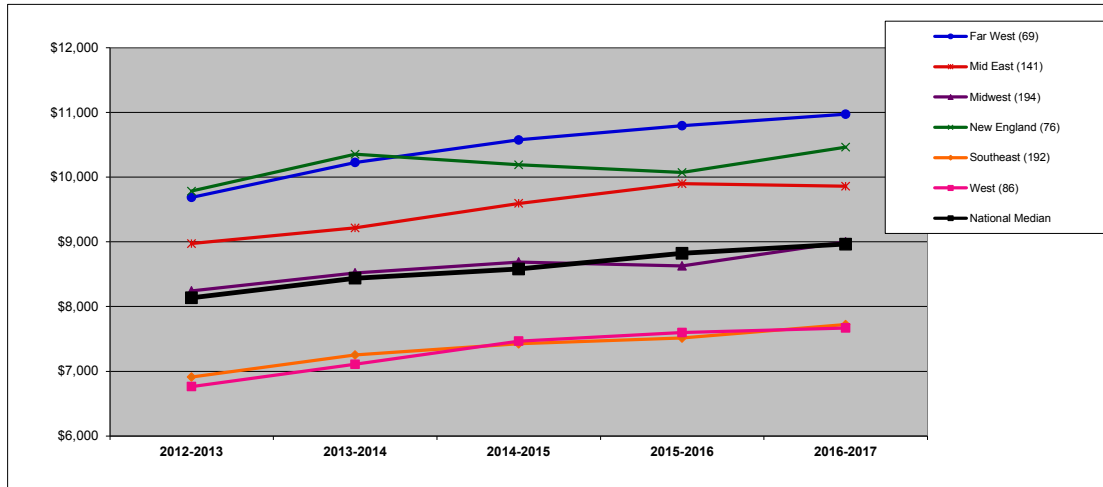
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>MA-Larger (46)</b>	\$ 9,605	\$ 10,331	\$ 11,132	\$ 12,215	\$ 12,950	34.8%
<b>MA-Medium (29)</b>	\$ 11,865	\$ 13,590	\$ 14,463	\$ 14,124	\$ 16,923	42.6%
<b>MA-Smaller (18)</b>	\$ 10,841	\$ 12,099	\$ 11,563	\$ 12,975	\$ 15,661	44.5%
<b>BA-Arts &amp; Sci (53)</b>	\$ 72,755	\$ 86,020	\$ 85,135	\$ 76,555	\$ 92,941	27.7%
<b>BA-Diverse (45)</b>	\$ 16,388	\$ 20,348	\$ 22,305	\$ 21,210	\$ 23,575	43.8%
<b>National Median</b>	\$ 19,172	\$ 21,883	\$ 22,518	\$ 21,773	\$ 23,589	23.0%
<b>HOPE</b>	\$ 46,375	\$ 57,756	\$ 59,541	\$ 53,565	\$ 65,589	41.4%

## INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY REGION (19R)

**DEFINITION:** Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

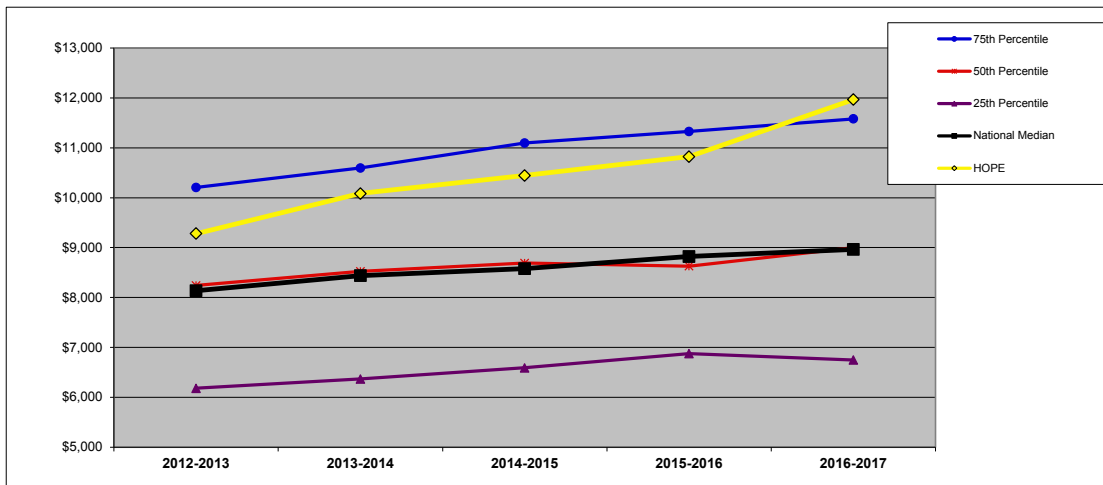
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>HOPE</b>	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

**NATIONAL (n=758).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>Far West (69)</b>	\$ 9,687	\$ 10,227	\$ 10,575	\$ 10,795	\$ 10,973	13.3%
<b>Mid East (141)</b>	\$ 8,975	\$ 9,216	\$ 9,595	\$ 9,899	\$ 9,860	9.9%
<b>Midwest (194)</b>	\$ 8,242	\$ 8,521	\$ 8,690	\$ 8,629	\$ 9,000	9.2%
<b>New England (76)</b>	\$ 9,784	\$ 10,354	\$ 10,192	\$ 10,071	\$ 10,464	6.9%
<b>Southeast (192)</b>	\$ 6,912	\$ 7,253	\$ 7,424	\$ 7,513	\$ 7,723	11.7%
<b>West (86)</b>	\$ 6,764	\$ 7,108	\$ 7,466	\$ 7,600	\$ 7,668	13.4%
<b>National Median</b>	\$ 8,135	\$ 8,439	\$ 8,580	\$ 8,821	\$ 8,965	10.2%

**MIDWEST REGION (n=194).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



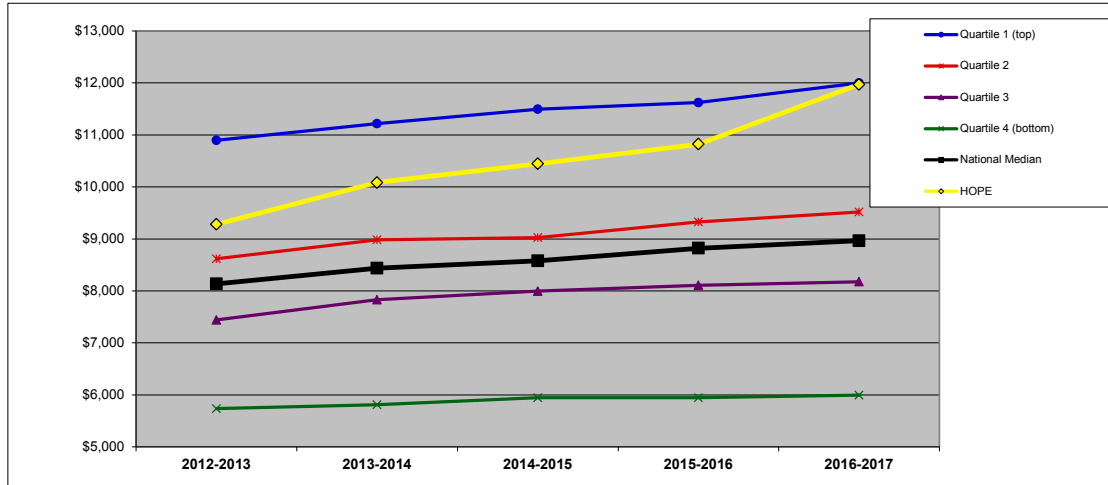
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>75th Percentile</b>	\$ 10,207	\$ 10,598	\$ 11,099	\$ 11,330	\$ 11,583	13.5%
<b>50th Percentile</b>	\$ 8,242	\$ 8,521	\$ 8,690	\$ 8,629	\$ 9,000	9.2%
<b>25th Percentile</b>	\$ 6,179	\$ 6,367	\$ 6,589	\$ 6,875	\$ 6,747	9.2%
<b>National Median</b>	\$ 8,135	\$ 8,439	\$ 8,580	\$ 8,821	\$ 8,965	10.2%
<b>HOPE</b>	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

## INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY FINANCIAL RESOURCES (19F)

**DEFINITION:** Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

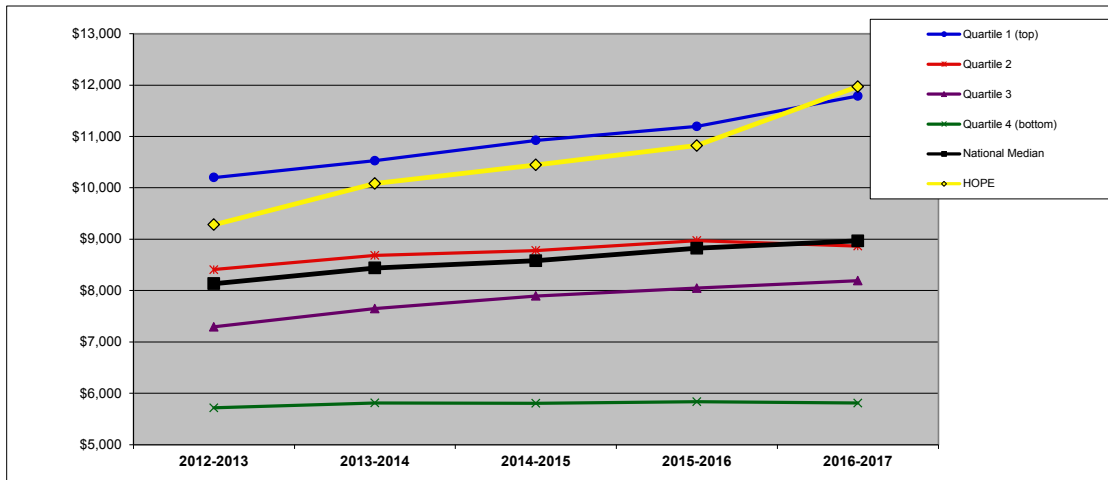
							QUARTILES	
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change	NATIONAL	REGIONAL
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%	1	1

### NATIONAL: FINANCIAL RESOURCES (n=746).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 10,896	\$ 11,216	\$ 11,496	\$ 11,623	\$ 12,000	10.1%
Quartile 2	\$ 8,616	\$ 8,983	\$ 9,025	\$ 9,326	\$ 9,516	10.4%
Quartile 3	\$ 7,440	\$ 7,829	\$ 7,995	\$ 8,109	\$ 8,177	9.9%
Quartile 4 (bottom)	\$ 5,735	\$ 5,811	\$ 5,945	\$ 5,943	\$ 5,993	4.5%
National Median	\$ 8,135	\$ 8,439	\$ 8,580	\$ 8,821	\$ 8,965	10.2%
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

### MIDWEST REGION: FINANCIAL RESOURCES (n=193).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 10,201	\$ 10,528	\$ 10,925	\$ 11,194	\$ 11,787	15.5%
Quartile 2	\$ 8,407	\$ 8,685	\$ 8,781	\$ 8,973	\$ 8,865	5.4%
Quartile 3	\$ 7,292	\$ 7,648	\$ 7,894	\$ 8,045	\$ 8,195	12.4%
Quartile 4 (bottom)	\$ 5,716	\$ 5,811	\$ 5,805	\$ 5,836	\$ 5,810	1.6%
National Median	\$ 8,135	\$ 8,439	\$ 8,580	\$ 8,821	\$ 8,965	10.2%
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

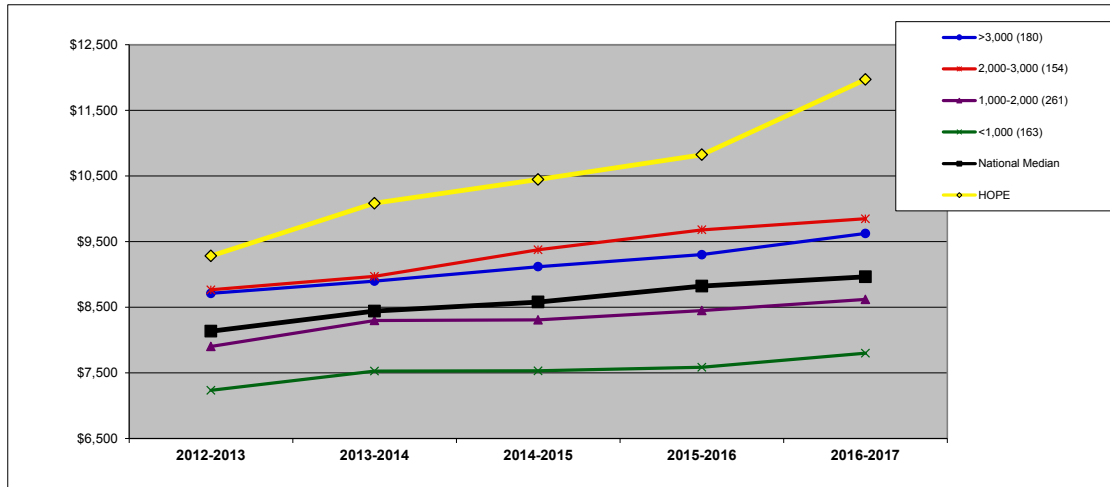
## INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY ENROLLMENT SIZE (19S)

**DEFINITION:** Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

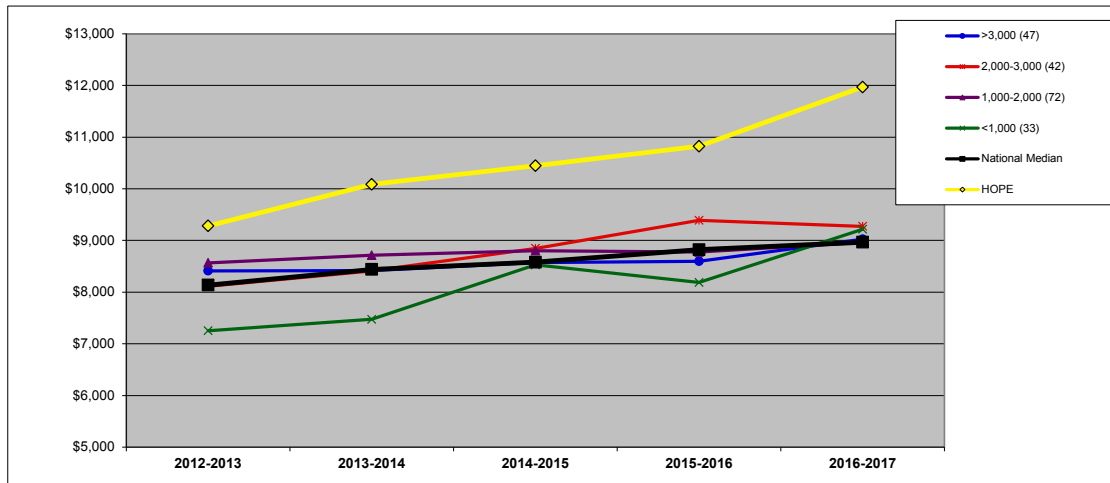
SIZE >3,000

NATIONAL: SIZE (n=758).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (180)	\$ 8,711	\$ 8,896	\$ 9,118	\$ 9,300	\$ 9,623	10.5%
2,000-3,000 (154)	\$ 8,765	\$ 8,969	\$ 9,374	\$ 9,680	\$ 9,848	12.4%
1,000-2,000 (261)	\$ 7,901	\$ 8,297	\$ 8,306	\$ 8,449	\$ 8,620	9.1%
<1,000 (163)	\$ 7,233	\$ 7,527	\$ 7,531	\$ 7,586	\$ 7,800	7.8%
National Median	\$ 8,135	\$ 8,439	\$ 8,580	\$ 8,821	\$ 8,965	10.2%
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

MIDWEST REGION: SIZE (n=194).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (47)	\$ 8,412	\$ 8,417	\$ 8,571	\$ 8,597	\$ 9,024	7.3%
2,000-3,000 (42)	\$ 8,116	\$ 8,408	\$ 8,847	\$ 9,389	\$ 9,274	14.3%
1,000-2,000 (72)	\$ 8,568	\$ 8,712	\$ 8,800	\$ 8,776	\$ 8,965	4.6%
<1,000 (33)	\$ 7,252	\$ 7,473	\$ 8,526	\$ 8,185	\$ 9,215	27.1%
National Median	\$ 8,135	\$ 8,439	\$ 8,580	\$ 8,821	\$ 8,965	10.2%
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

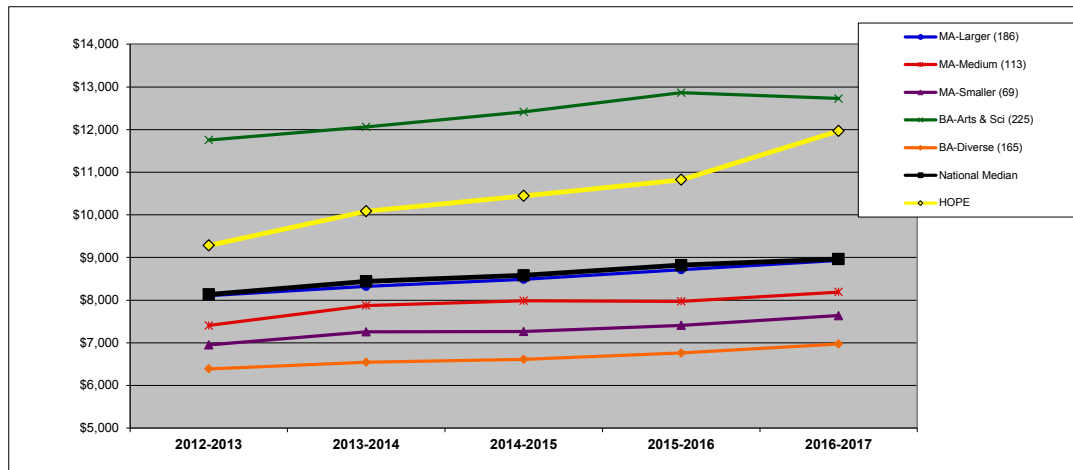
## INSTRUCTIONAL EXPENSE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (19C)

**DEFINITION:** Total instructional expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

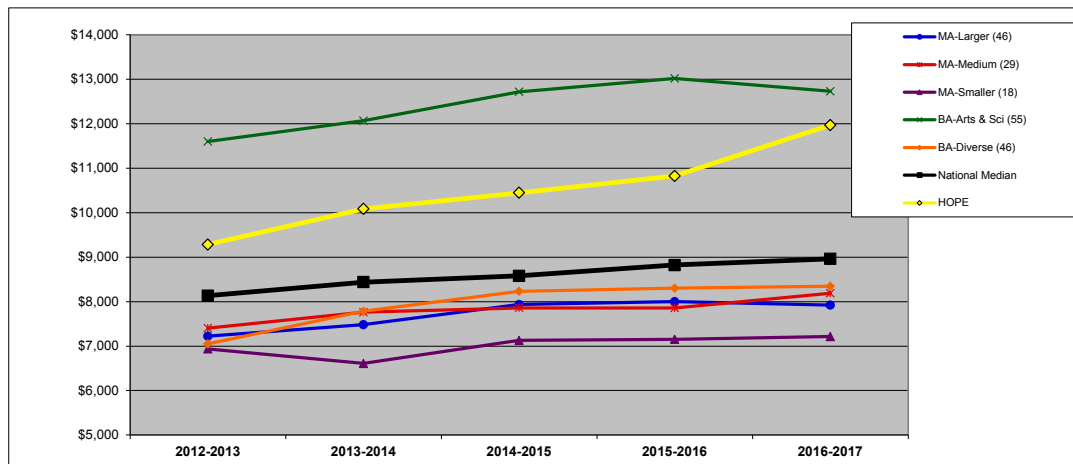
CARNEGIE BA-Arts & Sci

NATIONAL: CARNEGIE (n=758).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (186)	\$ 8,105	\$ 8,323	\$ 8,489	\$ 8,715	\$ 8,931	10.2%
MA-Medium (113)	\$ 7,404	\$ 7,872	\$ 7,986	\$ 7,974	\$ 8,191	10.6%
MA-Smaller (69)	\$ 6,949	\$ 7,255	\$ 7,266	\$ 7,409	\$ 7,636	9.9%
BA-Arts & Sci (225)	\$ 11,755	\$ 12,064	\$ 12,413	\$ 12,866	\$ 12,727	8.3%
BA-Diverse (165)	\$ 6,389	\$ 6,545	\$ 6,612	\$ 6,761	\$ 6,971	9.1%
National Median	\$ 8,135	\$ 8,439	\$ 8,580	\$ 8,821	\$ 8,965	10.2%
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

MIDWEST REGION: CARNEGIE (n=194).



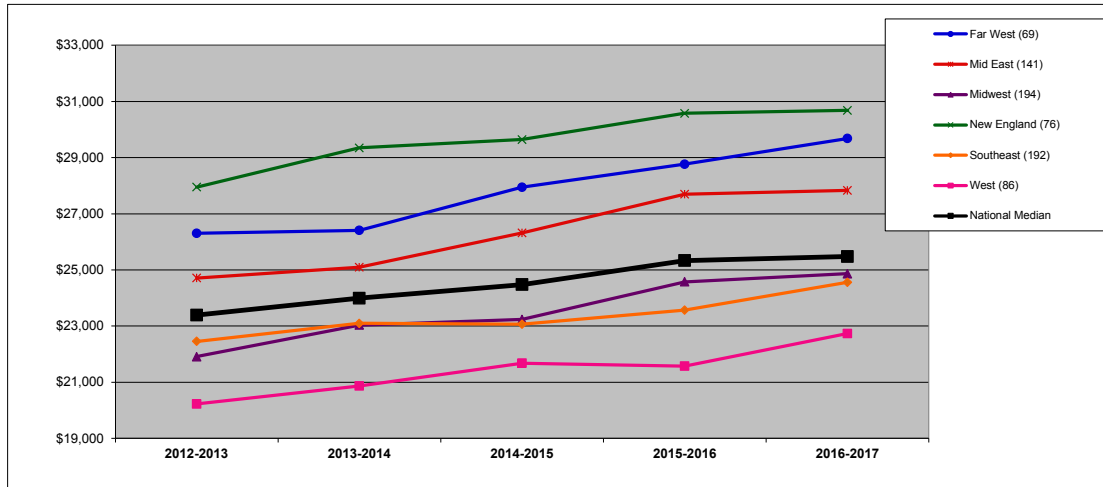
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (46)	\$ 7,224	\$ 7,481	\$ 7,936	\$ 7,998	\$ 7,924	9.7%
MA-Medium (29)	\$ 7,404	\$ 7,762	\$ 7,860	\$ 7,858	\$ 8,191	10.6%
MA-Smaller (18)	\$ 6,937	\$ 6,612	\$ 7,128	\$ 7,155	\$ 7,214	4.0%
BA-Arts & Sci (55)	\$ 11,599	\$ 12,068	\$ 12,717	\$ 13,018	\$ 12,726	9.7%
BA-Diverse (46)	\$ 7,050	\$ 7,785	\$ 8,232	\$ 8,300	\$ 8,345	18.4%
National Median	\$ 8,135	\$ 8,439	\$ 8,580	\$ 8,821	\$ 8,965	10.2%
HOPE	\$ 9,281	\$ 10,084	\$ 10,446	\$ 10,823	\$ 11,969	29.0%

## TOTAL EXPENSE PER STUDENT (\$): BY REGION (20R)

**DEFINITION:** Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students).

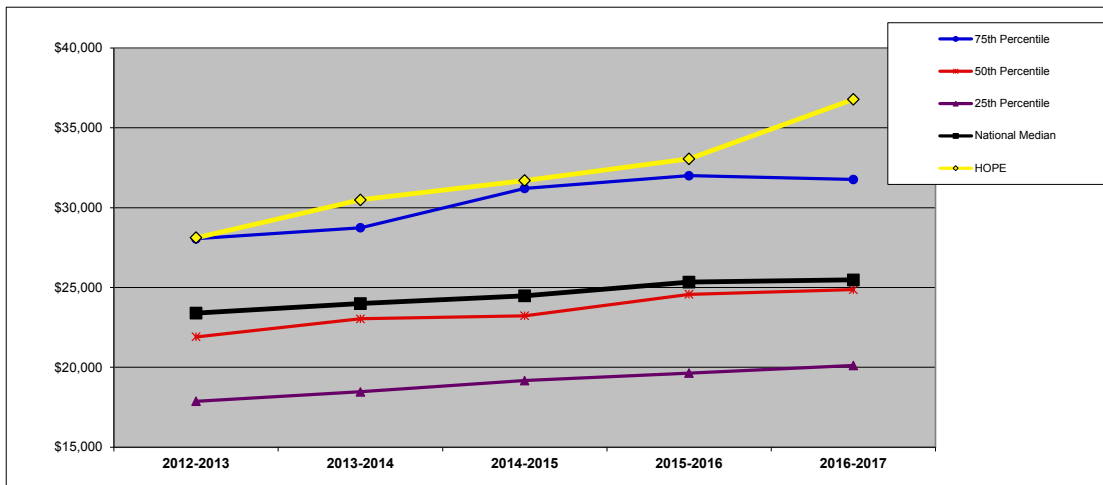
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>HOPE</b>	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

**NATIONAL (n=758).** All data on this chart are presented as medians. See Introduction for description of regions.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>Far West (69)</b>	\$ 26,305	\$ 26,413	\$ 27,948	\$ 28,764	\$ 29,686	12.9%
<b>Mid East (141)</b>	\$ 24,715	\$ 25,099	\$ 26,320	\$ 27,697	\$ 27,836	12.6%
<b>Midwest (194)</b>	\$ 21,911	\$ 23,038	\$ 23,235	\$ 24,578	\$ 24,866	13.5%
<b>New England (76)</b>	\$ 27,953	\$ 29,346	\$ 29,645	\$ 30,577	\$ 30,685	9.8%
<b>Southeast (192)</b>	\$ 22,457	\$ 23,096	\$ 23,066	\$ 23,569	\$ 24,559	9.4%
<b>West (86)</b>	\$ 20,226	\$ 20,869	\$ 21,680	\$ 21,578	\$ 22,739	12.4%
<b>National Median</b>	\$ 23,394	\$ 23,994	\$ 24,479	\$ 25,335	\$ 25,478	8.9%

**MIDWEST REGION (n=194).** In addition to the median, which is the 50th percentile, this chart shows the 75th and 25th percentiles for the region.



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>75th Percentile</b>	\$ 28,050	\$ 28,746	\$ 31,203	\$ 32,003	\$ 31,766	13.2%
<b>50th Percentile</b>	\$ 21,911	\$ 23,038	\$ 23,235	\$ 24,578	\$ 24,866	13.5%
<b>25th Percentile</b>	\$ 17,874	\$ 18,462	\$ 19,164	\$ 19,640	\$ 20,108	12.5%
<b>National Median</b>	\$ 23,394	\$ 23,994	\$ 24,479	\$ 25,335	\$ 25,478	8.9%
<b>HOPE</b>	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%



## TOTAL EXPENSE PER STUDENT (\$): BY FINANCIAL RESOURCES (20F)

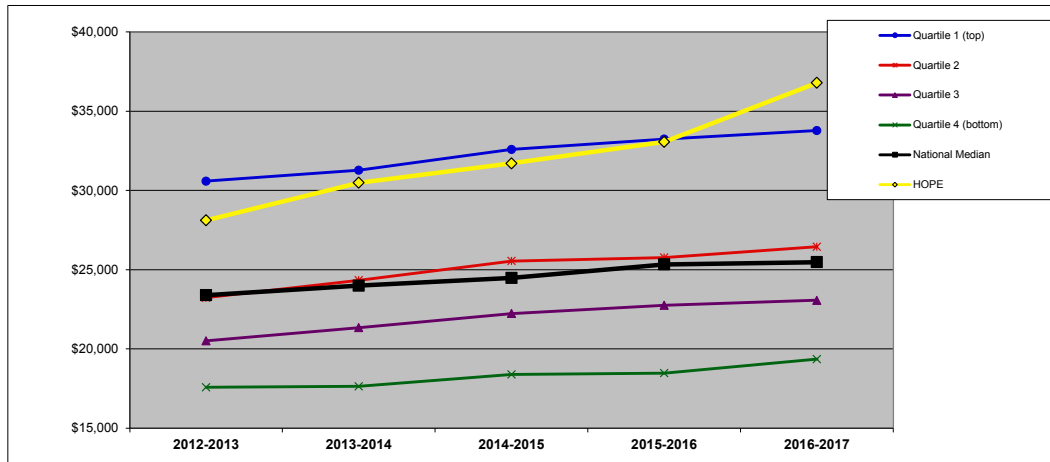
**DEFINITION:** Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>HOPE</b>	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

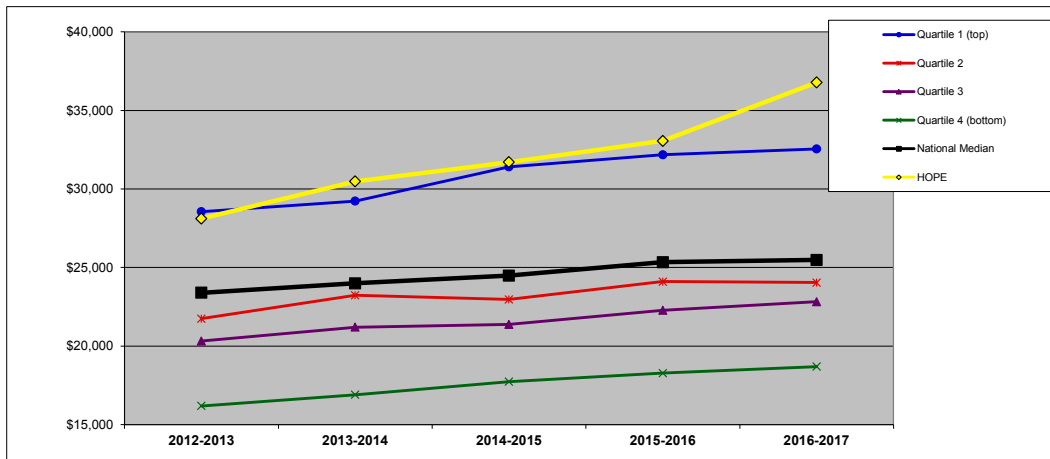
QUARTILES	
<b>NATIONAL</b>	1
<b>REGIONAL</b>	1

**NATIONAL: FINANCIAL RESOURCES (n=746).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 30,581	\$ 31,273	\$ 32,582	\$ 33,240	\$ 33,771	10.4%
Quartile 2	\$ 23,232	\$ 24,337	\$ 25,547	\$ 25,767	\$ 26,442	13.8%
Quartile 3	\$ 20,510	\$ 21,346	\$ 22,235	\$ 22,753	\$ 23,066	12.5%
Quartile 4 (bottom)	\$ 17,583	\$ 17,645	\$ 18,397	\$ 18,480	\$ 19,359	10.1%
National Median	\$ 23,394	\$ 23,994	\$ 24,479	\$ 25,335	\$ 25,478	8.9%
<b>HOPE</b>	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

**MIDWEST REGION: FINANCIAL RESOURCES (n=193).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
Quartile 1 (top)	\$ 28,553	\$ 29,235	\$ 31,413	\$ 32,182	\$ 32,553	14.0%
Quartile 2	\$ 21,743	\$ 23,228	\$ 22,973	\$ 24,103	\$ 24,041	10.6%
Quartile 3	\$ 20,325	\$ 21,208	\$ 21,385	\$ 22,288	\$ 22,819	12.3%
Quartile 4 (bottom)	\$ 16,195	\$ 16,905	\$ 17,739	\$ 18,281	\$ 18,697	15.5%
National Median	\$ 23,394	\$ 23,994	\$ 24,479	\$ 25,335	\$ 25,478	8.9%
<b>HOPE</b>	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

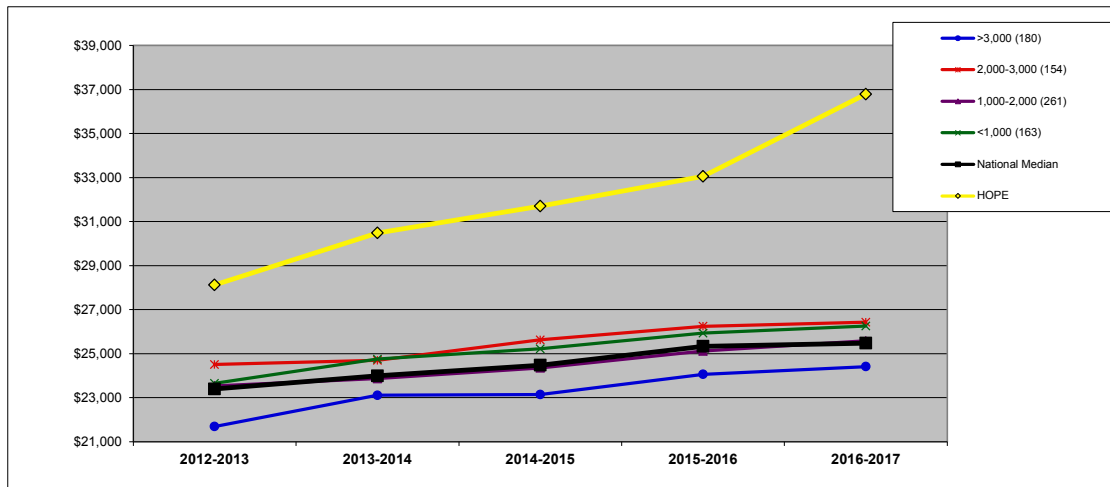
## TOTAL EXPENSE PER STUDENT (\$): BY ENROLLMENT SIZE (20S)

**DEFINITION:** Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
HOPE	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

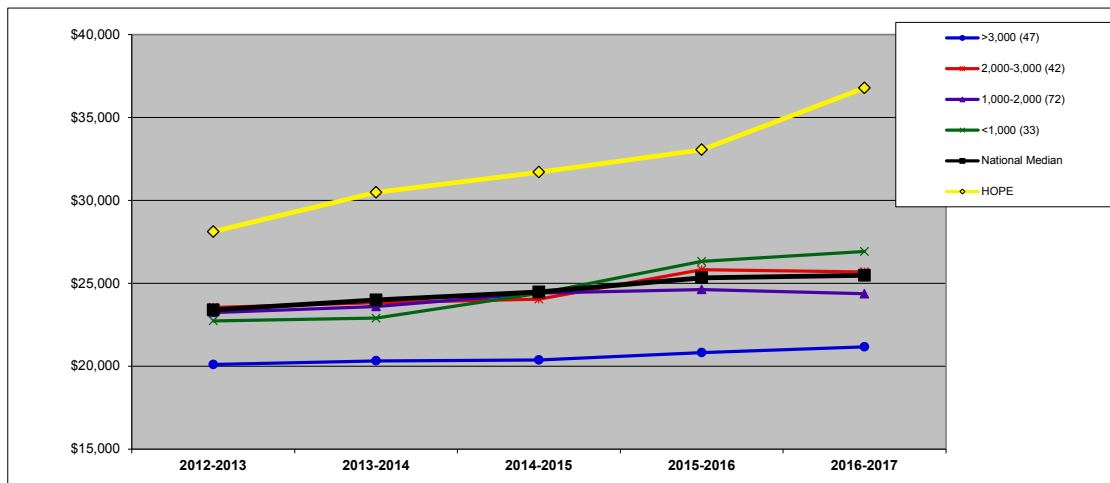
SIZE >3,000

NATIONAL: SIZE (n=758).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (180)	\$ 21,687	\$ 23,107	\$ 23,145	\$ 24,062	\$ 24,411	12.6%
2,000-3,000 (154)	\$ 24,506	\$ 24,692	\$ 25,622	\$ 26,246	\$ 26,423	7.8%
1,000-2,000 (261)	\$ 23,536	\$ 23,863	\$ 24,350	\$ 25,122	\$ 25,579	8.7%
<1,000 (163)	\$ 23,650	\$ 24,751	\$ 25,220	\$ 25,929	\$ 26,250	11.0%
National Median	\$ 23,394	\$ 23,994	\$ 24,479	\$ 25,335	\$ 25,478	8.9%
HOPE	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

MIDWEST REGION: SIZE (n=194).



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
>3,000 (47)	\$ 20,106	\$ 20,327	\$ 20,385	\$ 20,819	\$ 21,171	5.3%
2,000-3,000 (42)	\$ 23,537	\$ 23,824	\$ 24,044	\$ 25,814	\$ 25,694	9.2%
1,000-2,000 (72)	\$ 23,238	\$ 23,595	\$ 24,418	\$ 24,627	\$ 24,370	4.9%
<1,000 (33)	\$ 22,736	\$ 22,900	\$ 24,397	\$ 26,319	\$ 26,922	18.4%
National Median	\$ 23,394	\$ 23,994	\$ 24,479	\$ 25,335	\$ 25,478	8.9%
HOPE	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

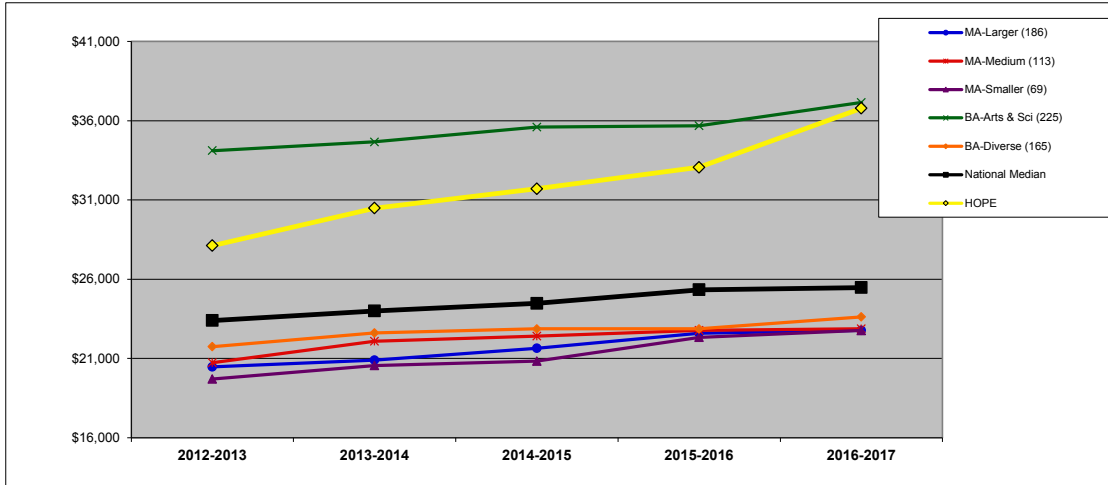
## TOTAL EXPENSE PER STUDENT (\$): BY CARNEGIE CLASSIFICATION (20C)

**DEFINITION:** Total expenditures divided by total 12-month student FTE (includes undergraduate, graduate, and first-professional students). See Introduction for description of Carnegie classifications. (All national and regional data are presented as medians.)

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
<b>HOPE</b>	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

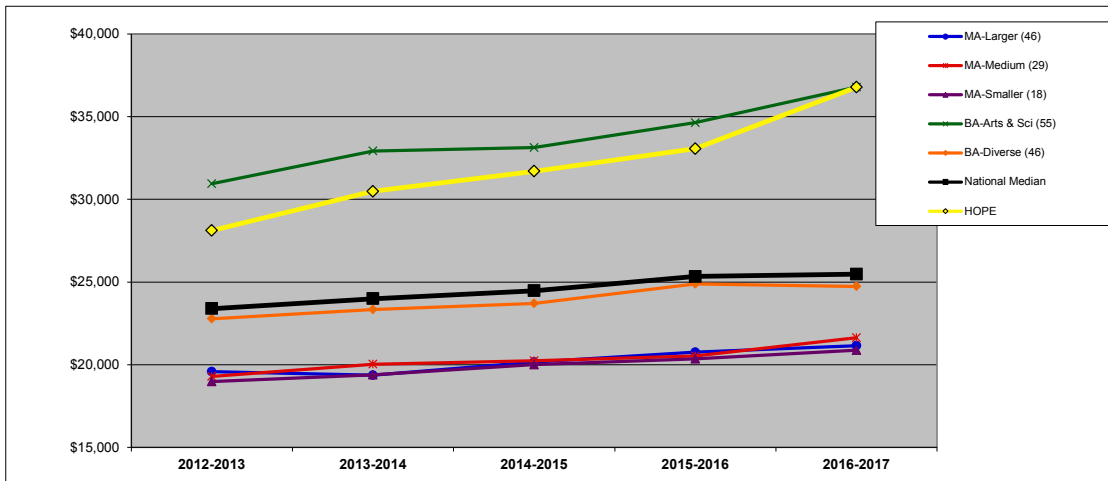
**CARNEGIE** BA-Arts & Sci

**NATIONAL: CARNEGIE (n=758).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (186)	\$ 20,462	\$ 20,888	\$ 21,647	\$ 22,599	\$ 22,766	11.3%
MA-Medium (113)	\$ 20,730	\$ 22,078	\$ 22,409	\$ 22,768	\$ 22,872	10.3%
MA-Smaller (69)	\$ 19,698	\$ 20,554	\$ 20,833	\$ 22,334	\$ 22,763	15.6%
BA-Arts & Sci (225)	\$ 34,115	\$ 34,665	\$ 35,602	\$ 35,685	\$ 37,147	8.9%
BA-Diverse (165)	\$ 21,743	\$ 22,611	\$ 22,863	\$ 22,864	\$ 23,628	8.7%
National Median	\$ 23,394	\$ 23,994	\$ 24,479	\$ 25,335	\$ 25,478	8.9%
<b>HOPE</b>	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

**MIDWEST REGION: CARNEGIE (n=194).**



	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Y1 to Y5 Change
MA-Larger (46)	\$ 19,581	\$ 19,369	\$ 20,156	\$ 20,762	\$ 21,155	8.0%
MA-Medium (29)	\$ 19,297	\$ 20,030	\$ 20,238	\$ 20,526	\$ 21,638	12.1%
MA-Smaller (18)	\$ 18,977	\$ 19,386	\$ 20,002	\$ 20,354	\$ 20,874	10.0%
BA-Arts & Sci (55)	\$ 30,948	\$ 32,928	\$ 33,138	\$ 34,639	\$ 36,786	18.9%
BA-Diverse (46)	\$ 22,781	\$ 23,342	\$ 23,708	\$ 24,892	\$ 24,739	8.6%
National Median	\$ 23,394	\$ 23,994	\$ 24,479	\$ 25,335	\$ 25,478	8.9%
<b>HOPE</b>	\$ 28,119	\$ 30,487	\$ 31,702	\$ 33,059	\$ 36,786	30.8%

## DATA INFORMATION: DEFINITIONS, IPEDS SOURCES, AND FORMULAS

To use this appendix, visit <http://nces.ed.gov/ipeds/datacenter/> and follow these steps:

- select "Compare Institutions"
- select "Use provisional release data"
- enter your institution's name
- select "Continue" to see variables

### 11) TUITION PRICE (\$)

---

**Definition:** The published price of tuition and fees for full-time, first-time degree-seeking undergraduate students.

**IPEDS:** Student Charges

Price of attendance for full-time, first-time undergraduate students (academic year programs)

Tuition and fees: 2006-07 to current year

**Published in-state tuition and fees (Current year)**

### 12) TOTAL INSTITUTIONAL AID PER STUDENT (\$)

---

**Definition:** The total amount of institutional student aid (funded and unfunded) divided by total 12-month student FTE.

**IPEDS:** Finance

Private not-for-profit institutions or Public institutions using FASB

Student grants

**Institutional grants (funded)**

**Institutional grants (unfunded)**

Frequently used/Derived variables

12-month enrollment

**12-month full-time equivalent enrollment**

**Formula:** 
$$\frac{\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)}}{12\text{-month FTE}}$$

### 13) UNFUNDED INSTITUTIONAL AID PER STUDENT (\$)

---

**Definition:** The amount of unfunded institutional student aid divided by total 12-month student FTE.

**IPEDS:** Finance

Private not-for-profit institutions or Public institutions using FASB

Student grants

**Institutional grants (unfunded)**

Frequently used/Derived variables

12-month enrollment

**12-month full-time equivalent enrollment**

**Formula:** 
$$\frac{\text{Institutional grants (unfunded)}}{12\text{-month FTE}}$$

#### 14) AVERAGE INSTITUTIONAL AID FOR FIRST-YEAR STUDENTS (\$)

---

**Definition:** The average amount of institutional financial aid given to full-time, first-time degree-seeking undergraduate students receiving aid.

**IPEDS:** Student Financial Aid and Net Price  
Student financial aid  
Financial aid to full-time, first-time degree/certificate-seeking undergraduate students  
**Average amount of institutional grant aid awarded to full-time first-time undergraduates**

#### 15) NET TUITION REVENUE PER STUDENT (\$)

---

**Definition:** Total tuition and fee revenue less institutional financial aid (funded and unfunded) divided by total 12-month student FTE.

**IPEDS:** Finance  
Private not-for-profit institutions or Public institutions using FASB  
Student grants  
**Allowances applied to tuition and fees**

Finance  
Private not-for-profit institutions or Public institutions using FASB  
Revenues and investment return  
**Tuition and fees**

Frequently used/Derived variables  
12-month enrollment  
**12-month full-time equivalent enrollment**

**Formula:** 
$$\frac{(\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}) - (\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)})}{12\text{-month FTE}}$$

#### 16) DISCOUNT RATE (%)

---

**Definition:** Total institutional financial aid (funded and unfunded) for undergraduate and graduate students divided by total tuition and fee revenue.

**IPEDS:** Finance  
Private not-for-profit institutions or Public institutions using FASB  
Student grants  
**Institutional grants (funded)**  
**Institutional grants (unfunded)**

Finance  
Private not-for-profit institutions or Public institutions using FASB  
Student grants  
**Allowances applied to tuition and fees**

Finance  
Private not-for-profit institutions or Public institutions using FASB  
Revenues and investment return  
**Tuition and fees**

**Formula:** 
$$\frac{\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)}}{\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}}$$

#### 17) TUITION DEPENDENCY (%)

---

**Definition:** The percentage of total expenditures covered by total net tuition revenue.

**IPEDS:** Finance

Private not-for-profit institutions or Public institutions using FASB

Student grants

**Institutional grants (funded)**

**Institutional grants (unfunded)**

**Allowances applied to tuition and fees**

Finance

Private not-for-profit institutions or Public institutions using FASB

Revenues and investment return

**Tuition and fees**

**2013-2015**

Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses by functional and natural classification: Fiscal years 1997 to 2015

**Total expenses-Total amount**

**2016-**

Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses and salaries and wages by function and total expenses by natural classification: Fiscal years 2016 to current year

**Total expenses-Total amount**

**Formula:** 
$$\frac{(\text{Total tuition and fees} + \text{Total allowance applied to tuition and fees}) - (\text{Institutional grants (funded)} + \text{Institutional grants (unfunded)})}{\text{Total expenses}}$$

#### 18) ENDOWMENT ASSETS PER STUDENT (\$)

---

**Definition:** Endowment Assets at the end of the fiscal year divided by total 12-month student FTE.

**IPEDS:** Finance

Private not-for-profit institutions or Public institutions using FASB

Endowment assets

**Value of endowment assets at the end of the fiscal year**

Frequently used/Derived variables

12-month enrollment

**12-month full-time equivalent enrollment**

**Formula:** 
$$\frac{\text{Endowment Assets}}{\text{12-month FTE}}$$

#### 19) INSTRUCTIONAL EXPENSE PER STUDENT (\$)

---

**Definition:** Total instructional expenditures divided by total 12-month student FTE.

**2013-2015**

**IPEDS:** Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses by functional and natural classification: Fiscal years 1997 to 2015

**Instruction-Total amount**

**2016-**

Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses and salaries and wages by function and total expenses by natural classification: Fiscal years 2016 to current year

**Instruction-Total amount**

Frequently used/Derived variables

12-month enrollment

**12-month full-time equivalent enrollment**

**Formula:**

Total instructional expenditures

12-month FTE

**20) TOTAL EXPENSE PER STUDENT (\$)**

---

**Definition:**

Total expenditures divided by total 12-month student FTE.

**2013-2015**

**IPEDS:** Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses by functional and natural classification: Fiscal years 1997 to 2015

**Total expenses-Total amount**

**2016-**

Finance

Private not-for-profit institutions or Public institutions using FASB

Expenses and salaries and wages by function and total expenses by natural classification: Fiscal years 2016 to current year

**Total expenses-Total amount**

Frequently used/Derived variables

12-month enrollment

**12-month full-time equivalent enrollment**

**Formula:**

Total expenditures

12-month FTE